

Q1 FY2019

Ethel Hart Mutual Endowment Fund Quarterly Investment Report September 30, 2018



Office of the City Treasurer - City of Sacramento
John Colville, City Treasurer
Q1 FY2019

INTRODUCTION

In 1993, Ethel MacLeod Hart left a bequest of \$1,498,719.07 to the City of Sacramento for the ".. use, enjoyment and comfort of senior citizens." On the recommendation of the Ethel MacLeod Hart Advisory Committee a permanent endowment of \$1,000,000 was established. The balance of the bequest was retained in an operating fund account (Hart Operating Fund) and used over the next five-year period for appropriate projects. Annually the amount available for disbursement will be reported to the Board by Rosanne Bernardy, Superintendent of the Office of Human Services. The Hart Trust Endowment Fund ("the Fund") will be invested with a growth objective. The minimum return objective on these dollars over a five year period is \$400,000 or roughly 7% compounded annually.

The Advisory Committee is responsible for providing advice to City staff and the City Council on the appropriate use of the Ethel MacLeod Hart Trust Fund for Senior Citizens consistent with the terms of the bequest, the interest of the donor, and the approved general guidelines. The Advisory Committee consists of seven members appointed by the Mayor. Appointees must be residents of the City and at least sixty (60) years of age. Two Advisory Committee members must be representatives of specific organizations: American Association of Retired Persons and Sacramento County Adult and Aging Commission.

STRATEGY

* Adhere to prudent investment practices to provide for the preservation and growth of principal; and

OBJECTIVES

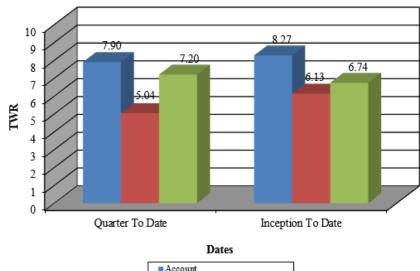
- * The objective for this fund is growth and capital preservation; and
- * To earn a total rate of return on the Hart Trust Endowment Fund to meet the return objectives of \$400,000 (approximately 7% compounded annually) over subsequent five-year periods; and
- * Provide liquidity for the Hart Operating Fund for the "..use, enjoyment and comfort of senior citizens" based on recommendations to City Council by the Advisory Committee.

City of Sacramento Ethel Hart Mutual Endowment Fund

September 30, 2018

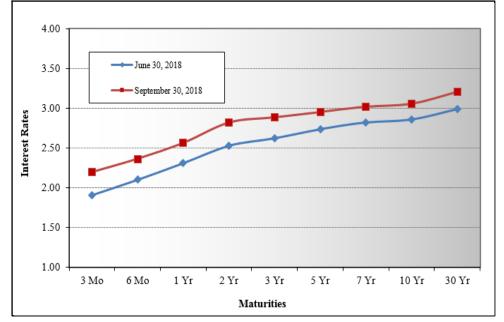
Performance

| | Quarter To Date | Inception To Date |
|--------------------|--------------------|----------------------|
| Account | 7.90 | 8.27 |
| Russell 1000 Value | 5.04 | 6.13 |
| (Price Only) | | |
| S&P 500 | 7.20 | 6.74 |

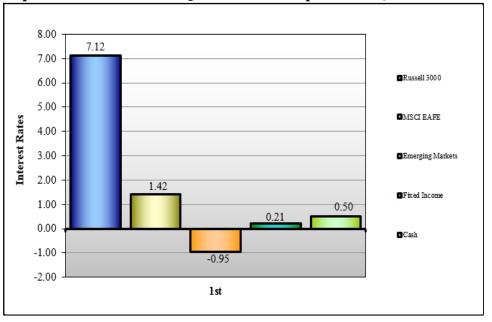


Account Russell 1000 Value (Price Only) S&P 500

U.S. Treasury Yield Curve - Fiscal Year 2018-19



Capital Market Returns - Quarter Ended September 30, 2018

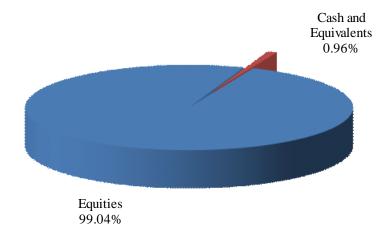


City of Sacramento Ethel Hart Mutual Endowment Fund September 30, 2018

Activity Actual Asset Allocation

From 06-30-18 to 09-30-18

| Portfolio Value on 06-30-18 | 2,402,202 |
|-----------------------------|-----------|
| Contributions | 0 |
| Withdrawals | -300,000 |
| Realized Gains | -1,790 |
| Unrealized Gains | 169,985 |
| Interest | 660 |
| Dividends | 15,204 |
| Portfolio Value on 09-30-18 | 2,286,261 |



Top 10 Holdings

| Securities | Market Value | Pct. |
|--------------------------------------|--------------|------|
| | | |
| Select Sector Spdr Tr Sbi Int-Finl | 179,270 | 7.84 |
| Boeing Co Com | 120,867 | 5.29 |
| Ishares Tr Russell 1000 Val | 120,289 | 5.26 |
| Microsoft Corp | 114,370 | 5.00 |
| Ishares US Technology ETF | 97,010 | 4.24 |
| Apple Inc. | 94,811 | 4.15 |
| Jpmorgan Chase & Co | 84,630 | 3.70 |
| Home Depot Inc | 82,860 | 3.62 |
| Merck & Co Inc (new) | 78,034 | 3.41 |
| Select Sector Spdr Tr Sbi Cons Discr | 70,332 | 3.08 |

PORTFOLIO APPRAISAL

Ethel Hart Mutual Endowment Fund

September 30, 2018

| Quantity | Security Symbol | Security | Unit Cost | Total Cost | Price | Market Value | Accrued Interest | Market Value + Accrd. Int. | Pct. Assets | Cur. Yield | S & P Moody S | ond tatus | Put Date |
|-----------------------|--------------------|---|-----------------|------------------|--------|------------------|---------------------|-------------------------------|--------------|---------------|---------------|--------------|-------------|
| CASH AND E | QUIVALENTS | | | | | | | | | | | | |
| | divacc | Dividend Accrual | | 3,537 | | 3,537 | | 3,537 | 0.15 | 4.00 | | | |
| | miscintrec | Misc Interest Receivable | | 4 | | 4 | | 4 | 0.00 | 4.00 | | | |
| | PoolA | Pool A Cash | | 17,783 | | 17,783 | | 17,783 | 0.78 | 2.89 | | | |
| | intreceiv | Pool A Interest Receivable | | 564 | | 564 | | 564 | 0.02 | 2.89 | | | |
| | | | _ | 21,888 | _ | 21,888 | | 21,888 | 0.96 | 3.07 | | | |
| OMMON ST INDUSTRIA | | | | | | | | | | | | | |
| 325 | | Boeing Co Com | 139.46 | 45,323 | 371.90 | 120,867 | | 120,867 | 5.29 | 1.84 | A . | | |
| 300 | | Deere & Co Com | 81.10 | 24,329 | 150.33 | 45,099 | | 45,099 | 1.97 | 1.84 | | | |
| | hon | Honeywell | 109.78 | 32,933 | 166.40 | 49,920 | | 49,920 | 2.18 | 1.97 | | | |
| | | | | | 204.55 | | | | 2.16 | 1.03 | A- | | |
| 250 | unp | Ishares Tr Transp Ave Idx Union Pac Corp Com | 77.24 109.96 | 19,310 41,786 | 162.83 | 51,137 61,875 | | 51,137 61,875 | 2.71 | 1.03 | ٨ | | |
| 360 | unp | Union Pac Corp Com | 109.90 | | 102.83 | | | | | | A | | |
| | | | | 163,680 | | 328,899 | | 328,899 | 14.39 | 1.76 | | | |
| | CATION SERVICES | | | | | | | | | | | | |
| 1,100 | | At&t Inc | 37.42 | 41,159 | 33.58 | 36,938 | | 36,938 | 1.62 | 5.96 | | | |
| 600 | | Disney (Walt) Com | 43.82 | 26,292 | 116.94 | 70,164 | | 70,164 | 3.07 | 1.44 | | | |
| 1,000 | VZ | Verizon Communications Inc | 39.15 | 39,153 | 53.39 | 53,390 | | 53,390 | 2.34 | 4.51 | В | | |
| | | | | 106,604 | | 160,492 | | 160,492 | 7.02 | 3.50 | | | |
| CONSUMER | DISCRETIONARY | | | | | | | | | | | | |
| 400 | hd | Home Depot Inc | 79.80 | 31,920 | 207.15 | 82,860 | | 82,860 | 3.62 | 1.99 | A+ | | |
| 250 | mcd | Mcdonald's Corp | 52.28 | 13,070 | 167.29 | 41,822 | | 41,822 | 1.83 | 2.77 | A | | |
| 600 | xly | Select Sector Spdr Tr Sbi Cons Discr | 29.60 | 17,760 | 117.22 | 70,332 | | 70,332 | 3.08 | 1.10 | | | |
| | | Disci | _ | 62,750 | _ | 195,014 | | 195,014 | 8.53 | 1.84 | | | |
| CONSUMER | CTADI EC | | | | | | | | | | | | |
| 1,100 | | Altria Group Inc | 26.65 | 29,317 | 60.31 | 66,341 | | 66,341 | 2.90 | 5.31 | Δ_ | | |
| 1,120 | | Coca Cola Co Com | 36.12 | 40,455 | 46.19 | 51,733 | | 51,733 | 2.26 | 3.38 | | | |
| 300 | | Pepsico Inc | 117.43 | 35,229 | 111.80 | 33,540 | | 33,540 | 1.47 | 3.32 | | | |
| 450 | | Procter & Gamble Co | 88.20 | 39,690 | 83.23 | 37,453 | | 37,453 | 1.64 | 3.45 | | | |
| 430 | P6 | Troctor & Gamole Co | | 144,691 | 03.23 | 189,067 | | 189,067 | 8.27 | 4.06 | 71 | | |
| ENEDCY | | | | | | | | | | | | | |
| ENERGY 540 | OVIV | Chauran Carnaration | 102.80 | 55 510 | 122.28 | 66 021 | | 66.021 | 2 90 | 260 | D | | |
| | CVX | Chevron Corporation | 83.25 | 55,510 48,286 | | 66,031 | | 66,031 | 2.89 2.16 | 3.66 | | | |
| | xom | Exxon Mobil Corporation | | 48,286 | 85.02 | 49,312 | | 49,312 | 1.74 | 3.86 | D+ | | |
| 525 | xie | Select Sector Spdr Tr Sbi Int-Energy | 75.56 | 39,667 | 75.74 | 39,763 | | 39,763 | 1./4 | 2.59 | | | |
| | | | _ | 143,464 | _ | 155,106 | | 155,106 | 6.78 | 3.45 | | | |
| FINANCIAL | | | | | | | | | | | | | |
| | jpm | Jpmorgan Chase & Co | 45.10 | 33,825 | 112.84 | 84,630 | | 84,630 | 3.70 | 2.84 | A- | | |
| | met | Metlife Inc Com | 42.57 | 29,802 | 46.72 | 32,704 | | 32,704 | 1.43 | 3.60 | | | |
| | xlf | Select Sector Spdr Tr Sbi Int-Finl | 13.41 | 87,177 | 27.58 | 179,270 | | 179,270 | 7.84 | 1.74 | | | |

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PORTFOLIO APPRAISAL

Ethel Hart Mutual Endowment Fund

September 30, 2018

| | Security | | Unit | Total | | Market | Accrued | Market Value | Pct. | Cur. | | | Bond | Call Put |
|---------------|--------------|--|--------|-----------|--------|-----------|----------|---------------|--------|-------|------------------|--------------|--------|-------------|
| Quantity | Symbol | Security | Cost | Cost | Price | Value | Interest | + Accrd. Int. | Assets | Yield | <u>S & P</u> | <u>Moody</u> | Status | Date |
| 800 us | b | U. S. Bancorp | 31.49 | 25,192 | 52.81 | 42,248 | | 42,248 | 1.85 | 2.80 | A- | | | |
| | | | _ | 175,996 | _ | 338,852 | | 338,852 | 14.82 | 2.32 | | | | |
| HEALTHCARE | | | | | | | | | | | | | | |
| 250 iyl | 1 | Ishares US Healthcare ETF | 76.89 | 19,222 | 202.90 | 50,725 | | 50,725 | 2.22 | 1.02 | | | | |
| 500 jnj | İ | Johnson & Johnson | 61.41 | 30,704 | 138.17 | 69,085 | | 69,085 | 3.02 | 2.43 | A- | | | |
| 1,100 mi | | Merck & Co Inc (new) | 47.16 | 51,875 | 70.94 | 78,034 | | 78,034 | 3.41 | 2.71 | B- | | | |
| 1,200 pf | e | Pfizer Inc | 25.02 | 30,024 | 44.07 | 52,884 | | 52,884 | 2.31 | 3.09 | B+ | | | |
| _ | | | | 131,826 | _ | 250,728 | | 250,728 | 10.97 | 2.37 | | | | |
| INFORMATION | TECHNOLOGY | | | | | | | | | | | | | |
| 420 aa | pl | Apple Inc. | 90.36 | 37,951 | 225.74 | 94,811 | | 94,811 | 4.15 | 1.29 | B+ | | | |
| 300 ibi | m | International Bus Mach | 122.35 | 36,705 | 151.21 | 45,363 | | 45,363 | 1.98 | 4.15 | A- | | | |
| 500 iy | W | Ishares US Technology ETF | 44.52 | 22,260 | 194.02 | 97,010 | | 97,010 | 4.24 | 0.74 | | | | |
| 1,000 ms | sft | Microsoft Corp | 24.44 | 24,435 | 114.37 | 114,370 | | 114,370 | 5.00 | 1.61 | B+ | | | |
| | | - | _ | 121,352 | _ | 351,554 | | 351,554 | 15.38 | 1.61 | | | | |
| UTILITIES | | | | | | | | | | | | | | |
| 400 d | | Dominion Energy Inc | 36.45 | 14,579 | 70.28 | 28,112 | | 28,112 | 1.23 | 4.75 | В | | | |
| 600 pn | W | Pinnacle West Cap Corp | 47.13 | 28,276 | 79.18 | 47,508 | | 47,508 | 2.08 | 3.51 | A- | | | |
| 1,000 xlu | 1 | Select Sector Spdr Tr Sbi Int-Utils | 42.25 | 42,250 | 52.65 | 52,650 | | 52,650 | 2.30 | 3.44 | | | | |
| | | | _ | 85,105 | _ | 128,270 | | 128,270 | 5.61 | 3.76 | | | | |
| PASSIVE INDEX | X | | | | | | | | | | | | | |
| 950 iw | d | Ishares Tr Russell 1000 Val | 129.47 | 122,996 | 126.62 | 120,289 | | 120,289 | 5.26 | 2.23 | | | | |
| | | | | 1,258,464 | _ | 2,218,272 | | 2,218,272 | 97.03 | 2.48 | | | | |
| AMERICAN DEP | OSITORY RECE | IPTS | | | | | | | | | | | | |
| ENERGY | | | | | | | | | | | | | | |
| 1,000 bp | | BP Plc Sponsored Adr | 42.25 | 42,250 | 46.10 | 46,100 | | 46,100 | 2.02 | 5.29 | | | | |
| • | | - | | 42,250 | _ | 46,100 | | 46,100 | 2.02 | 5.29 | | | | |
| TOTAL PORTFO | LIO | | | 1,322,602 | | 2,286,261 | 0 | 2,286,261 | 100.00 | 2.54 | | | | |

PURCHASE/SALE AND GAIN/LOSS

Ethel Hart Mutual Endowment Fund

From 07-01-18 To 09-30-18

| Trade | Settle | | | Unit | | Original | |
|-------------|------------|----------|----------------------------|--------|---------|----------|-----------|
| Date | Date | Quantity | Security | Price | Amount | Price | Gain/Loss |
| | | | Sales | | | | |
| COMMON | STOCK | | | | | | |
| 08-16-2018 | 08-20-2018 | 100 | Blackrock Inc Com | 477.32 | 47,732 | 341.58 | 13,574 |
| 08-16-2018 | 08-20-2018 | 2,000 | General Electric Co | 12.30 | 24,600 | 34.68 | -44,767 |
| 08-16-2018 | 08-20-2018 | 250 | Mcdonald's Corp | 161.99 | 40,497 | 52.28 | 27,427 |
| 07-19-2018 | 07-23-2018 | 550 | Philip Morris Intl Inc Com | 79.50 | 43,726 | 48.11 | 17,264 |
| 08-16-2018 | 08-20-2018 | 1,200 | Spdr S&p Insurance Etf | 31.77 | 38,118 | 13.55 | 21,862 |
| | | | | | 194,673 | | 35,361 |
| Total Sales | | | | - | 194,673 | | 35,361 |



Q2 FY2019

Ethel Hart Mutual Endowment Fund Quarterly Investment Report December 31, 2018



Office of the City Treasurer - City of Sacramento
John Colville, City Treasurer
Q2 FY2019

INTRODUCTION

In 1993, Ethel MacLeod Hart left a bequest of \$1,498,719.07 to the City of Sacramento for the ".. use, enjoyment and comfort of senior citizens." On the recommendation of the Ethel MacLeod Hart Advisory Committee a permanent endowment of \$1,000,000 was established. The balance of the bequest was retained in an operating fund account (Hart Operating Fund) and used over the next five-year period for appropriate projects. Annually the amount available for disbursement will be reported to the Board by Rosanne Bernardy, Superintendent of the Office of Human Services. The Hart Trust Endowment Fund ("the Fund") will be invested with a growth objective. The minimum return objective on these dollars over a five year period is \$400,000 or roughly 4% compounded annually.

The Advisory Committee is responsible for providing advice to City staff and the City Council on the appropriate use of the Ethel MacLeod Hart Trust Fund for Senior Citizens consistent with the terms of the bequest, the interest of the donor, and the approved general guidelines. The Advisory Committee consists of seven members appointed by the Mayor. Appointees must be residents of the City and at least sixty (60) years of age. Two Advisory Committee members must be representatives of specific organizations: American Association of Retired Persons and Sacramento County Adult and Aging Commission.

STRATEGY

* Adhere to prudent investment practices to provide for the preservation and growth of principal; and

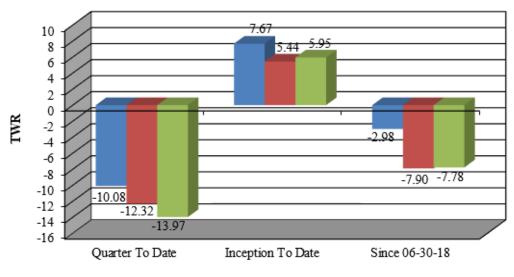
OBJECTIVES

- * The objective for this fund is growth and capital preservation; and
- * To earn a total rate of return on the Hart Trust Endowment Fund to meet the return objectives of \$400,000 (approximately 4% compounded annually) over subsequent five-year periods; and
- * Provide liquidity for the Hart Operating Fund for the "..use, enjoyment and comfort of senior citizens" based on recommendations to City Council by the Advisory Committee.

City of Sacramento Ethel Hart Mutual Endowment Fund December 31, 2018

Performance

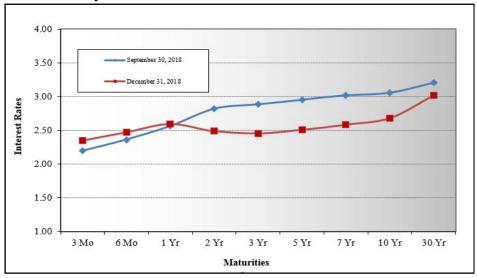
| | Quarter To Date | Inception To Date | Since 06-30-2018 |
|------------------------------------|--------------------|----------------------|------------------|
| Account | -10.08 | 7.67 | -2.98 |
| Russell 1000 Value (Price Only) | -12.32 | 5.44 | -7.90 |
| S&P 500 | -13.97 | 5.95 | -7.78 |



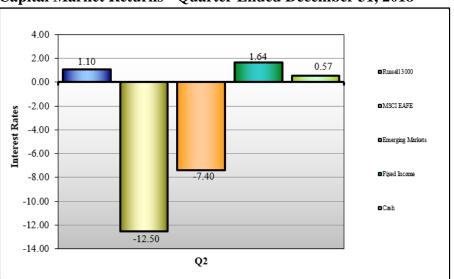
Dates



U.S. Treasury Yield Curve - Fiscal Year 2018-19



Capital Market Returns - Quarter Ended December 31, 2018



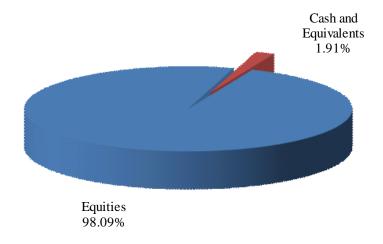
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City of Sacramento Ethel Hart Mutual Endowment Fund December 31, 2018

Activity Actual Asset Allocation

From 09-30-18 to 12-31-18

| Portfolio Value on 09-30-18 | 2,286,261 |
|-----------------------------|-----------|
| Contributions | 0 |
| Withdrawals | 0 |
| Realized Gains | 299 |
| Unrealized Gains | -246,394 |
| Interest | 135 |
| Dividends | 15,483 |
| Portfolio Value on 12-31-18 | 2,055,783 |



Top 10 Holdings

| Securities | Market Value | Pct. |
|------------------------------------|--------------|------|
| Select Sector Spdr Tr Sbi Int-Finl | 154,830 | 7.53 |
| Ishares Tr Russell 1000 Val | 105,497 | 5.13 |
| Boeing Co Com | 104,812 | 5.10 |
| Microsoft Corp | 101,570 | 4.94 |
| Merck & Co Inc (new) | 84,051 | 4.09 |
| Ishares US Technology ETF | 79,965 | 3.89 |
| Jpmorgan Chase & Co | 73,215 | 3.56 |
| Home Depot Inc | 68,728 | 3.34 |
| Apple Inc. | 66,251 | 3.22 |
| Disney (Walt) Com | 65,790 | 3.20 |

PORTFOLIO APPRAISAL

Ethel Hart Mutual Endowment Fund

December 31, 2018

| Quantity | Security Symbol | Security | Unit Cost | Total Cost | Price | Market Value | Accrued Interest | Market Value + Accrd. Int. | Pct. Assets | Cur. Yield | S&P Moody S | Bond Status | Call Put Date |
|------------|--------------------|---|--------------|-------------------|--------|-------------------|---------------------|-------------------------------|---------------------|---------------|-------------|----------------|---------------------|
| CASH AND E | EQUIVALENTS | | | | | | | | | | | | |
| | divacc | Dividend Accrual | | 3,172 | | 3,172 | | 3,172 | 0.15 | 4.00 | | | |
| | miscintrec | Misc Interest Receivable | | 8 | | 8 | | 8 | 0.00 | 4.00 | | | |
| | PoolA | Pool A Cash | | 35,302 | | 35,302 | | 35,302 | 1.72 | 2.41 | | | |
| | intreceiv | Pool A Interest Receivable | _ | 682 | _ | 682 | | 682 | 0.03 | 2.41 | | | |
| | | | | 39,164 | | 39,164 | | 39,164 | 1.91 | 2.54 | | | |
| COMMON ST | | | | | | | | | | | | | |
| | 5 ba | Boeing Co Com | 139.46 | 45,323 | 322.50 | 104,812 | | 104,812 | 5.10 | 2.55 | A+ | | |
| |) de | Deere & Co Com | 81.10 | 24,329 | 149.17 | 44,751 | | 44,751 | 2.18 | 2.04 | | | |
| |) hon | Honeywell | 105.24 | 31,573 | 132.12 | 39,636 | | 39,636 | 1.93 | 2.48 | | | |
| |) iyt | Ishares Tr Transp Ave Idx | 77.24 | 19,310 | 165.01 | 41,252 | | 41,252 | 2.01 | 1.35 | | | |
| |) unp | Union Pac Corp Com | 109.96 | 41,786 | 138.23 | 52,527 | | 52,527 | 2.56 | 2.31 | | | |
| | 1 | 1 | _ | 162,320 | _ | 282,979 | | 282,979 | 13.77 | 2.24 | | | |
| | | | | 102,320 | | 202,777 | | 202,777 | 13.77 | 2.2 | | | |
| | CATION SERVICES | 4.0.7 | 27.12 | 44.450 | 20.51 | 24.204 | | 24.204 | 4.50 | | _ | | |
| 1,100 | | At&t Inc | 37.42 | 41,159 | 28.54 | 31,394 | | 31,394 | 1.53 | 7.15 | | | |
| |) dis | Disney (Walt) Com | 43.82 | 26,292 | 109.65 | 65,790 | | 65,790 | 3.20 | 1.61 | | | |
| 1,000 |) VZ | Verizon Communications Inc | 39.15 | 39,153 106,604 | 56.22 | 56,220 153,404 | | 56,220 153,404 | $\frac{2.73}{7.46}$ | 4.29 3.72 | | | |
| | | | | 100,004 | | 133,404 | | 133,404 | 7.40 | 3.72 | | | |
| CONSUME | R DISCRETIONARY | | | | | | | | | | | | |
| |) hd | Home Depot Inc | 79.80 | 31,920 | 171.82 | 68,728 | | 68,728 | 3.34 | 2.40 | | | |
| |) mcd | Mcdonald's Corp | 52.28 | 13,070 | 177.57 | 44,392 | | 44,392 | 2.16 | 2.61 | A | | |
| 600 |) xly | Select Sector Spdr Tr Sbi Cons Discr | 29.60 | 17,760 | 99.01 | 59,406 | | 59,406 | 2.89 | 1.34 | | | |
| | | | | 62,750 | | 172,526 | | 172,526 | 8.39 | 2.09 | | | |
| CONSUMEI | R STAPLES | | | | | | | | | | | | |
| 1,100 | | Altria Group Inc | 26.65 | 29,317 | 49.39 | 54,329 | | 54,329 | 2.64 | 6.48 | A- | | |
| 1,120 | | Coca Cola Co Com | 36.12 | 40,455 | 47.35 | 53,032 | | 53,032 | 2.58 | 3.29 | | | |
| |) pep | Pepsico Inc | 117.43 | 35,229 | 110.48 | 33,144 | | 33,144 | 1.61 | 3.36 | | | |
| |) pg | Procter & Gamble Co | 88.20 | 39,690 | 91.92 | 41,364 | | 41,364 | 2.01 | 3.12 | | | |
| | 10 | | _ | 144,691 | _ | 181,869 | | 181,869 | 8.85 | 4.22 | | | |
| ENERGY | | | | | | | | | | | | | |
| |) cvx | Chevron Corporation | 102.80 | 55,510 | 108.79 | 58,747 | | 58,747 | 2.86 | 4.12 | В | | |
| 580 | | Exxon Mobil Corporation | 83.25 | 48,286 | 68.19 | 39,550 | | 39,550 | 1.92 | 4.81 | | | |
| 525 | 5 xle | Select Sector Spdr Tr Sbi | 75.56 | 39,667 | 57.35 | 30,109 | | 30,109 | 1.46 | 3.54 | | | |
| | | Int-Energy | _ | | _ | | | | | | | | |
| | | | | 143,464 | | 128,406 | | 128,406 | 6.25 | 4.20 | | | |
| FINANCIAI | L | | | | | | | | | | | | |
| |) jpm | Jpmorgan Chase & Co | 45.10 | 33,825 | 97.62 | 73,215 | | 73,215 | 3.56 | 3.28 | A- | | |
| 700 | | Metlife Inc Com | 42.57 | 29,802 | 41.06 | 28,742 | | 28,742 | 1.40 | 4.09 | | | |
| 6,500 | | Select Sector Spdr Tr Sbi Int-Finl | 13.41 | 87,177 | 23.82 | 154,830 | | 154,830 | 7.53 | 2.08 | | | |
| | | | | | | | | | | | | | |

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PORTFOLIO APPRAISAL

Ethel Hart Mutual Endowment Fund

December 31, 2018

| Name | Call Bond Put | 2001 | Cur. | Pct. | Market Value | Accrued | Market | | Total | Unit | a | Security | 0 44 |
|--|------------------|-------------|-------|--------|---------------|----------|-----------|--------------|-----------|--------|-----------------------------|-------------|----------------|
| HEALTHCARE 250 jyh Ishares US Healthcare ETF 76.89 19,222 180.81 45.202 45.202 2.20 1.95 5.00 jnj Johnson & Johnson 61.41 30,704 129.05 64.525 64.525 3.14 2.60 A. 1.100 mrk Merck & Co Inc (new) 47.16 51.875 76.41 84.051 84.051 84.051 4.09 2.88 B-1.200 pfe Plizer Inc 25.02 30.024 43.65 52.380 52.380 2.55 3.30 B+ 1.200 pfe Plizer Inc 25.02 30.024 43.65 52.380 52.380 2.55 3.30 B+ 1.200 pfe Plizer Inc 25.02 30.024 43.65 52.380 52.380 52.380 B+ 1.200 pfe Plizer Inc 25.02 30.024 43.65 52.380 52.380 52.380 B+ 1.200 pfe Plizer Inc 25.02 30.024 43.65 52.380 52.380 8+ 1.200 pfe Plizer Inc 25.02 30.024 43.65 52.380 52.380 B+ 1.200 pfe Plizer Inc 25.02 30.024 43.65 52.380 52.380 B+ 1.200 pfe Plizer Inc 25.02 30.024 43.65 52.380 52.380 B+ 1.200 pfe Plizer Inc 25.02 30.024 43.65 52.380 52.380 B+ 1.200 pfe Plizer Inc 25.02 10.024 43.65 52.380 52.380 B+ 1.200 pfe Plizer Inc 25.02 10.024 43.65 52.380 52.380 B+ 1.200 pfe Plizer Inc 25.02 10.024 43.65 52.380 52.380 B+ 1.200 pfe Plizer Inc 25.02 10.024 13.67 13. | ody Status Date | S & P Moody | Yield | Assets | + Accrd. Int. | Interest | Value | Price | Cost | Cost | Security | Symbol | Quantity |
| HEALTHCARE 250 jyh | | A- | 3.24 | 1.78 | 36,560 | | 36,560 | 45.70 | 25,192 | 31.49 | U. S. Bancorp | | 800 usb |
| 250 jyh | | | 2.72 | 14.27 | 293,347 | | 293,347 | _ | 175,996 | _ | - | | |
| Solidar | | | | | | | | | | | | | HEALTHCARE |
| 1,100 mrk Merck & Co Inc (new) 47,16 51,875 76,41 84,051 84,051 4.09 2.88 B-1,200 pfe Pfizer Inc 25.02 30,024 43.65 52,380 52,380 2.55 3.30 B-1, 200 B-1,200 B-1,2 | | | 1.95 | 2.20 | 45,202 | | 45,202 | 180.81 | 19,222 | 76.89 | Ishares US Healthcare ETF | | 250 iyh |
| 1,100 mrk Merck & Co Inc (new) 47,16 51,875 76,41 84,051 84,051 4.09 2.88 B-1,200 pfe Pfizer Inc 25.02 30,024 43.65 52,380 52,380 2.55 3.30 B-1, 20,000 131,826 246,158 11.97 2.73 2.73 2.73 2.73 2.75 | | A- | 2.60 | 3.14 | 64,525 | | 64,525 | 129.05 | 30,704 | 61.41 | Johnson & Johnson | | 500 jnj |
| INFORMATION TECHNOLOGY Apple Inc. 90.36 37,951 157.74 66.251 66.251 3.22 1.85 B+ | | B- | 2.88 | 4.09 | 84,051 | | 84,051 | 76.41 | 51,875 | 47.16 | Merck & Co Inc (new) | | |
| INFORMATION TECHNOLOGY | | B+ | 3.30 | 2.55 | 52,380 | | 52,380 | 43.65 | 30,024 | 25.02 | Pfizer Inc | | 1,200 pfe |
| Apple Inc. 90.36 37,951 157.74 66,251 66,251 3.22 1.85 B+ | | | 2.73 | 11.97 | 246,158 | | 246,158 | - | 131,826 | _ | | | |
| 300 ibm | | | | | | | | | | | | ΓΕCHNOLOGY | INFORMATION T |
| Solid Section Sectio | | B+ | 1.85 | 3.22 | 66,251 | | 66,251 | 157.74 | 37,951 | 90.36 | Apple Inc. | 1 | 420 aapl |
| 1,000 msft Microsoft Corp 24.44 24,435 101.57 101,570 101,570 4.94 1.81 B+ 121,352 281,887 281,887 13.71 2.02 UTILITIES 400 d Dominion Energy Inc 36.45 14,579 71.46 28,584 28,584 1.39 4.67 B 600 pnw Pinnacle West Cap Corp 47.13 28,276 85.20 51,120 51,120 2.49 3.46 A- 1,000 xlu Select Sector Spdr Tr Sbi Int-Utils 85,105 132,624 132,624 6.45 3.67 PASSIVE INDEX 950 iwd Ishares Tr Russell 1000 Val 129.47 122,996 111.05 105,497 105,497 5.13 2.71 | | A- | 5.52 | 1.66 | 34,101 | | 34,101 | 113.67 | 36,705 | 122.35 | International Bus Mach | | 300 ibm |
| UTILITIES 400 d | | | 0.92 | 3.89 | 79,965 | | 79,965 | 159.93 | 22,260 | 44.52 | Ishares US Technology ETF | | 500 iyw |
| UTILITIES 400 d | | B+ | 1.81 | 4.94 | 101,570 | | 101,570 | 101.57 | 24,435 | 24.44 | Microsoft Corp | t | 1,000 msft |
| 400 d Dominion Energy Inc 36.45 14,579 71.46 28,584 28,584 1.39 4.67 B 600 pnw Pinnacle West Cap Corp 47.13 28,276 85.20 51,120 51,120 2.49 3.46 A- 1,000 xlu Select Sector Spdr Tr Sbi Int-Utils 42.25 42,250 52.92 52,920 52,920 2.57 3.33 PASSIVE INDEX 950 iwd Ishares Tr Russell 1000 Val 129.47 122,996 111.05 105,497 105,497 5.13 2.71 | | | 2.02 | 13.71 | 281,887 | | 281,887 | _ | 121,352 | _ | | | |
| Finacle West Cap Corp | | | | | | | | | | | | | UTILITIES |
| 1,000 xlu Select Sector Spdr Tr Sbi | | В | 4.67 | 1.39 | 28,584 | | 28,584 | 71.46 | 14,579 | 36.45 | Dominion Energy Inc | | 400 d |
| Int-Utils 85,105 132,624 132,624 6.45 3.67 PASSIVE INDEX 950 iwd Ishares Tr Russell 1000 Val 129.47 122,996 111.05 105,497 105,497 5.13 2.71 | | A- | 3.46 | 2.49 | 51,120 | | 51,120 | 85.20 | 28,276 | 47.13 | | 7 | 600 pnw |
| PASSIVE INDEX 950 iwd Ishares Tr Russell 1000 Val 129.47 122,996 111.05 105,497 105,497 5.13 2.71 | | | 3.33 | 2.57 | 52,920 | | 52,920 | 52.92 | 42,250 | 42.25 | | | 1,000 xlu |
| 950 iwd Ishares Tr Russell 1000 Val 129.47 122,996 111.05 105,497 105,497 5.13 2.71 | | | 3.67 | 6.45 | 132,624 | | 132,624 | _ | 85,105 | _ | | | |
| 950 iwd Ishares Tr Russell 1000 Val 129.47 122,996 111.05 105,497 105,497 5.13 2.71 | | | | | | | | | | | | | PASSIVE INDEX |
| | | | 2.71 | 5.13 | 105,497 | | 105,497 | 111.05 | 122,996 | 129.47 | Ishares Tr Russell 1000 Val | | 950 iwd |
| | | | 2.87 | 96.25 | | | 1,978,698 | _ | 1,257,104 | | | | |
| AMERICAN DEPOSITORY RECEIPTS | | | | | | | | | | | IPTS | SITORY RECE | AMERICAN DEPOS |
| ENERGY | | | | | | | | | | | | | ENERGY |
| 1,000 bp BP Plc Sponsored Adr 42.25 42,250 37.92 37,920 37,920 1.84 6.43 | | | 6.43 | 1.84 | 37,920 | | 37,920 | 37.92 | 42,250 | 42.25 | BP Plc Sponsored Adr | | 1,000 bp |
| 42,250 37,920 37,920 1.84 6.43 | | | 6.43 | 1.84 | 37,920 | | 37,920 | _ | 42,250 | _ | - - | | • |
| TOTAL PORTFOLIO 1,338,518 2,055,783 0 2,055,783 100.00 2.93 | | | 2.93 | 100.00 | 2,055,783 | 0 | 2,055,783 | | 1,338,518 | | | IO | TOTAL PORTFOLI |

City of Sacramento PURCHASE/SALE AND GAIN/LOSS

Ethel Hart Mutual Endowment Fund

From 10-01-18 To 12-31-18

| Trade Date | Settle Date | Quantity | Security | Unit Price | Amount | Original Price | Gain/Loss |
|---------------|----------------|----------|--------------------------|------------|--------|-------------------|-----------|
| | | | Sales | | | | |
| COMMON | STOCK | | | | | | |
| 10-16-2018 | 10-18-2018 | 30 | Garrett Motion Inc Com | 15.25 | 457 | 11.49 | 113 |
| 11-05-2018 | 11-07-2018 | 50 | Resideo Technologies Inc | 24.02 | 1,201 | 20.31 | 186 |
| | | | | | 1,659 | | 299 |
| Total Sales | | | | - | 1,659 | | 299 |



Q3 FY2019

Ethel Hart Mutual Endowment Fund Quarterly Investment Report March 31, 2019



Office of the City Treasurer - City of Sacramento
John Colville, City Treasurer
Q3 FY2019

INTRODUCTION

In 1993, Ethel MacLeod Hart left a bequest of \$1,498,719.07 to the City of Sacramento for the ".. use, enjoyment and comfort of senior citizens." On the recommendation of the Ethel MacLeod Hart Advisory Committee a permanent endowment of \$1,000,000 was established. The balance of the bequest was retained in an operating fund account (Hart Operating Fund) and used over the next five-year period for appropriate projects. Annually the amount available for disbursement will be reported to the Board by Rosanne Bernardy, Superintendent of the Office of Human Services. The Hart Trust Endowment Fund ("the Fund") will be invested with a growth objective. The minimum return objective on these dollars over a five year period is \$400,000 or roughly 4% compounded annually.

The Advisory Committee is responsible for providing advice to City staff and the City Council on the appropriate use of the Ethel MacLeod Hart Trust Fund for Senior Citizens consistent with the terms of the bequest, the interest of the donor, and the approved general guidelines. The Advisory Committee consists of seven members appointed by the Mayor. Appointees must be residents of the City and at least sixty (60) years of age. Two Advisory Committee members must be representatives of specific organizations: American Association of Retired Persons and Sacramento County Adult and Aging Commission.

STRATEGY

* Adhere to prudent investment practices to provide for the preservation and growth of principal; and

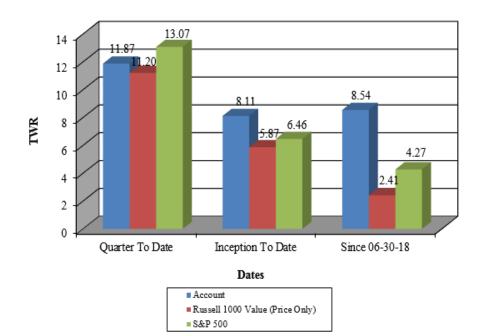
OBJECTIVES

- * The objective for this fund is growth and capital preservation; and
- * To earn a total rate of return on the Hart Trust Endowment Fund to meet the return objectives of \$400,000 (approximately 4% compounded annually) over subsequent five-year periods; and
- * Provide liquidity for the Hart Operating Fund for the "..use, enjoyment and comfort of senior citizens" based on recommendations to City Council by the Advisory Committee.

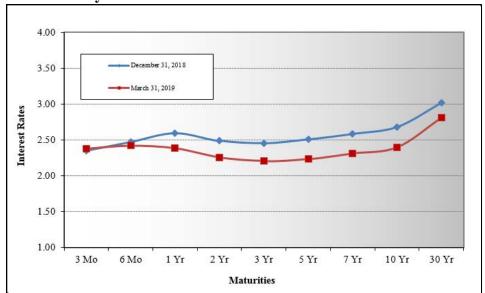
City of Sacramento Ethel Hart Mutual Endowment Fund March 31, 2019

Performance

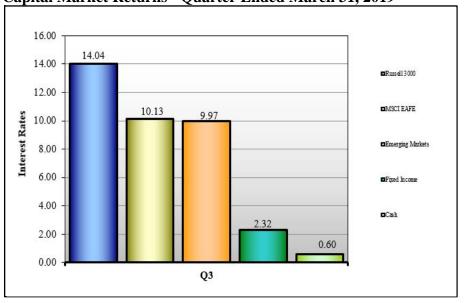
| | Quarter To Date | Inception To Date | Since 06-30-2018 |
|------------------------------------|--------------------|----------------------|------------------|
| Account | 11.87 | 8.11 | 8.54 |
| Russell 1000 Value (Price Only) | 11.20 | 5.87 | 2.41 |
| S&P 500 | 13.07 | 6.46 | 4.27 |



U.S. Treasury Yield Curve - Fiscal Year 2018-19



Capital Market Returns - Quarter Ended March 31, 2019



Page 3 of 7

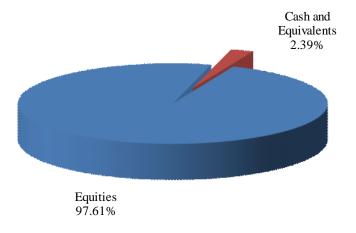
City of Sacramento Ethel Hart Mutual Endowment Fund March 31, 2019

Activity

From 12-31-18 to 03-31-19

| Portfolio Value on 12-31-18 | 2,055,783 |
|-----------------------------|-----------|
| Contributions | 0 |
| Withdrawals | 0 |
| Realized Gains | 0 |
| Unrealized Gains | 228,191 |
| Interest | 1,101 |
| Dividends | 14,768 |
| Portfolio Value on 03-31-19 | 2,299,843 |

Actual Asset Allocation



Top 10 Holdings

| Securities | Market Value | Pct. |
|------------------------------------|--------------|------|
| | | |
| Select Sector Spdr Tr Sbi Int-Finl | 167,115 | 7.27 |
| Boeing Co Com | 123,961 | 5.39 |
| Microsoft Corp | 117,940 | 5.13 |
| Ishares Tr Russell 1000 Val | 117,315 | 5.10 |
| Ishares US Technology ETF | 95,300 | 4.14 |
| Merck & Co Inc (new) | 91,487 | 3.98 |
| Apple Inc. | 79,779 | 3.47 |
| Home Depot Inc | 76,756 | 3.34 |
| Jpmorgan Chase & Co | 75,922 | 3.30 |
| Johnson & Johnson | 69,895 | 3.04 |

PORTFOLIO APPRAISAL

Ethel Hart Mutual Endowment Fund

March 31, 2019

| Quantity | Security Symbol | Security | Unit Cost | Total Cost | Price | Market Value | Accrued Interest | Market Value + Accrd. Int. | Pct. Assets | Cur. <u>Yield</u> | S & P Moody | Bond Status | Put Date |
|------------|--------------------|---|--------------|---------------|--------|-----------------|---------------------|-------------------------------|-------------|----------------------|-------------|----------------|-------------|
| ASH AND EO | QUIVALENTS | | | | | | | | | | | | |
| | divacc | Dividend Accrual | | 2,457 | | 2,457 | | 2,457 | 0.11 | 4.00 | | | |
| | fidfund | Fidelity Fund | | 610 | | 610 | | 610 | 0.03 | 2.04 | | | |
| | miscintrec | Misc Interest Receivable | | 7 | | 7 | | 7 | 0.00 | 2.04 | | | |
| | PoolA | Pool A Cash | | 51,056 | | 51,056 | | 51,056 | 2.22 | 2.50 | | | |
| | intreceiv | Pool A Interest Receivable | | 904 | | 904 | | 904 | 0.04 | 2.50 | | | |
| | | | _ | 55,034 | _ | 55,034 | | 55,034 | 2.39 | 2.56 | | | |
| OMMON STO | оск | | | | | | | | | | | | |
| INDUSTRIAL | LS | | | | | | | | | | | | |
| 325 | ba | Boeing Co Com | 139.46 | 45,323 | 381.42 | 123,961 | | 123,961 | 5.39 | 2.16 | A+ | | |
| 300 | de | Deere & Co Com | 81.10 | 24,329 | 159.84 | 47,952 | | 47,952 | 2.09 | 1.90 | B+ | | |
| 300 | hon | Honeywell | 105.24 | 31,573 | 158.92 | 47,676 | | 47,676 | 2.07 | 2.06 | A- | | |
| 250 | iyt | Ishares Tr Transp Ave Idx | 77.24 | 19,310 | 187.26 | 46,815 | | 46,815 | 2.04 | 1.15 | | | |
| 380 | unp | Union Pac Corp Com | 109.96 | 41,786 | 167.20 | 63,536 | | 63,536 | 2.76 | 2.11 | A | | |
| | | | | 162,320 | | 329,940 | | 329,940 | 14.35 | 1.95 | | | |
| COMMUNIC | ATION SERVICES | | | | | | | | | | | | |
| 1,100 | t | At&t Inc | 37.42 | 41,159 | 31.36 | 34,496 | | 34,496 | 1.50 | 6.51 | В | | |
| 600 | dis | Disney (Walt) Com | 43.82 | 26,292 | 111.03 | 66,618 | | 66,618 | 2.90 | 1.59 | A+ | | |
| 1,000 | VZ | Verizon Communications Inc | 39.15 | 39,153 | 59.13 | 59,130 | | 59,130 | 2.57 | 4.08 | В | | |
| | | | _ | 106,604 | _ | 160,244 | | 160,244 | 6.97 | 3.56 | | | |
| CONSUMER | DISCRETIONARY | | | | | | | | | | | | |
| 400 | hd | Home Depot Inc | 79.80 | 31,920 | 191.89 | 76,756 | | 76,756 | 3.34 | 2.83 | A+ | | |
| 250 | mcd | Mcdonald's Corp | 52.28 | 13,070 | 189.90 | 47,475 | | 47,475 | 2.06 | 2.44 | A | | |
| 600 | xly | Select Sector Spdr Tr Sbi Cons Discr | 29.60 | 17,760 | 113.85 | 68,310 | | 68,310 | 2.97 | 1.23 | | | |
| | | | = | 62,750 | _ | 192,541 | | 192,541 | 8.37 | 2.17 | | | |
| CONSUMER | STAPLES | | | | | | | | | | | | |
| 1,100 | mo | Altria Group Inc | 26.65 | 29,317 | 57.43 | 63,173 | | 63,173 | 2.75 | 5.57 | A- | | |
| 1,120 | | Coca Cola Co Com | 36.12 | 40,455 | 46.86 | 52,483 | | 52,483 | 2.28 | 3.41 | B+ | | |
| 300 | pep | Pepsico Inc | 117.43 | 35,229 | 122.55 | 36,765 | | 36,765 | 1.60 | 3.03 | A- | | |
| 450 | pg | Procter & Gamble Co | 88.20 | 39,690 | 104.05 | 46,822 | | 46,822 | 2.04 | 2.76 | A | | |
| | | | _ | 144,691 | _ | 199,244 | | 199,244 | 8.66 | 3.87 | | | |
| ENERGY | | | | | | | | | | | | | |
| 540 | cvx | Chevron Corporation | 102.80 | 55,510 | 123.18 | 66,517 | | 66,517 | 2.89 | 3.86 | В | | |
| 580 | xom | Exxon Mobil Corporation | 83.25 | 48,286 | 80.80 | 46,864 | | 46,864 | 2.04 | 4.06 | B+ | | |
| 525 | xle | Select Sector Spdr Tr Sbi Int-Energy | 75.56 | 39,667 | 66.12 | 34,713 | | 34,713 | 1.51 | 3.13 | | | |
| | | <i></i> | _ | 143,464 | _ | 148,094 | | 148,094 | 6.44 | 3.75 | | | |
| FINANCIAL | | | | | | | | | | | | | |
| 750 | jpm | Jpmorgan Chase & Co | 45.10 | 33,825 | 101.23 | 75,922 | | 75,922 | 3.30 | 3.16 | A- | | |
| 700 | | Metlife Inc Com | 42.57 | 29,802 | 42.57 | 29,799 | | 29,799 | 1.30 | 3.95 | | | |
| | | | | Pag | | | | | | | | | |

Page 5 of 7

PORTFOLIO APPRAISAL

Ethel Hart Mutual Endowment Fund

March 31, 2019

| Quantity | Security Symbol | Security | Unit Cost | Total Cost | Price | Market Value | Accrued Interest | Market Value + Accrd. Int. | Pct. Assets | Cur. Yield | S & P I | Bond Status | Call Put Date |
|-----------------|--------------------|------------------------------------|--------------|---------------|--------------|-----------------|---------------------|-------------------------------|----------------|---------------|---------|----------------|---------------------|
| | | | | | | | | | | | | | |
| 6,500 | | Select Sector Spdr Tr Sbi Int-Finl | 13.41 | 87,177 | 25.71 | 167,115 | | 167,115 | 7.27 | 2.05 | | | |
| 800 | usb | U. S. Bancorp | 31.49 | 25,192 | 48.19 | 38,552 | | 38,552 | 1.68 | 3.07 | A | | |
| | | | | 175,996 | | 311,388 | | 311,388 | 13.54 | 2.63 | | | |
| HEALTHCA | RE | | | | | | | | | | | | |
| 250 | | Ishares US Healthcare ETF | 76.89 | 19,222 | 193.78 | 48,445 | | 48,445 | 2.11 | 1.84 | | | |
| 500 | • | Johnson & Johnson | 61.41 | 30,704 | 139.79 | 69,895 | | 69,895 | 3.04 | 2.40 | A- | | |
| 1,100 | | Merck & Co Inc (new) | 47.16 | 51,875 | 83.17 | 91,487 | | 91,487 | 3.98 | 2.65 | B- | | |
| 1,200 | pfe | Pfizer Inc | 25.02 | 30,024 | 42.47 | 50,964 | | 50,964 | 2.22 | 3.39 | B+ | | |
| | | | _ | 131,826 | - | 260,791 | | 260,791 | 11.34 | 2.58 | | | |
| INFORMATI | ION TECHNOLOGY | | | | | | | | | | | | |
| | aapl | Apple Inc. | 90.36 | 37,951 | 189.95 | 79,779 | | 79,779 | 3.47 | 1.54 | R+ | | |
| | ibm | International Bus Mach | 122.35 | 36,705 | 141.10 | 42,330 | | 42,330 | 1.84 | 4.45 | | | |
| | iyw | Ishares US Technology ETF | 44.52 | 22,260 | 190.60 | 95,300 | | 95,300 | 4.14 | 0.79 | | | |
| 1,000 | • | Microsoft Corp | 24.44 | 24,435 | 117.94 | 117,940 | | 117,940 | 5.13 | 1.56 | B+ | | |
| | | | _ | 121,352 | _ | 335,349 | | 335,349 | 14.58 | 1.70 | | | |
| UTILITIES | | | | | | | | | | | | | |
| 400 | d | Dominion Energy Inc | 36.45 | 14,579 | 76.66 | 30,664 | | 30,664 | 1.33 | 4.79 | R | | |
| | | Pinnacle West Cap Corp | 47.13 | 28,276 | 95.58 | 57,348 | | 57,348 | 2.49 | 3.09 | | | |
| 1,000 | 1 | Select Sector Spdr Tr Sbi | 42.25 | 42,250 | 58.17 | 58,170 | | 58,170 | 2.53 | 3.10 | | | |
| 1,000 | | Int-Utils | .2.20 | .2,250 | 20117 | 20,170 | | 20,170 | 2.00 | 2.10 | | | |
| | | | _ | 85,105 | _ | 146,182 | | 146,182 | 6.36 | 3.45 | | | |
| PASSIVE IN | DEX | | | | | | | | | | | | |
| | iwd | Ishares Tr Russell 1000 Val | 129.47 | 122,996 | 123.49 | 117,315 | | 117,315 | 5.10 | 2.43 | | | |
| | | | _ | 1,257,104 | - | 2,201,089 | | 2,201,089 | 95.71 | 2.64 | | | |
| AMERICANT | DEPOSITORY RECE | IPTS | | | | | | | | | | | |
| ENERGY | LI OBITORI RECE | ** *** | | | | | | | | | | | |
| 1,000 | bp | BP Plc Sponsored Adr | 42.25 | 42,250 | 43.72 | 43,720 | | 43,720 | 1.90 | 5.58 | | | |
| | | | _ | 42,250 | _ | 43,720 | | 43,720 | 1.90 | 5.58 | | | |
| TOTAL PORT | TFOLIO . | | | 1,354,387 | | 2,299,843 | 0 | 2,299,843 | 100.00 | 2.69 | | | |
| - 5 1.12 1 5 KI | | | | 2,00 1,007 | | _,_,,,,,,, | V | 2,2,2,010 | _00,00 | | | | |

PURCHASE/SALE AND GAIN/LOSS

Ethel Hart Mutual Endowment Fund

From 01-01-19 To 03-31-19

| Trade | Settle | | | Unit | | Original | |
|-------|--------|----------|----------|-------|--------|----------|-----------|
| Date | Date | Quantity | Security | Price | Amount | Price | Gain/Loss |

No transactions within the specified date range were found!



Q4 FY2019

Ethel Hart Mutual Endowment Fund Quarterly Investment Report June 30, 2019



Office of the City Treasurer - City of Sacramento
John Colville, City Treasurer
Q4 FY2019

INTRODUCTION

In 1993, Ethel MacLeod Hart left a bequest of \$1,498,719.07 to the City of Sacramento for the ".. use, enjoyment and comfort of senior citizens." On the recommendation of the Ethel MacLeod Hart Advisory Committee a permanent endowment of \$1,000,000 was established. The balance of the bequest was retained in an operating fund account (Hart Operating Fund) and used over the next five-year period for appropriate projects. Annually the amount available for disbursement will be reported to the Board by Rosanne Bernardy, Superintendent of the Office of Human Services. The Hart Trust Endowment Fund ("the Fund") will be invested with a growth objective. The minimum return objective on these dollars over a five year period is \$400,000 or roughly 4% compounded annually.

The Advisory Committee is responsible for providing advice to City staff and the City Council on the appropriate use of the Ethel MacLeod Hart Trust Fund for Senior Citizens consistent with the terms of the bequest, the interest of the donor, and the approved general guidelines. The Advisory Committee consists of seven members appointed by the Mayor. Appointees must be residents of the City and at least sixty (60) years of age. Two Advisory Committee members must be representatives of specific organizations: American Association of Retired Persons and Sacramento County Adult and Aging Commission.

STRATEGY

* Adhere to prudent investment practices to provide for the preservation and growth of principal; and

OBJECTIVES

- * The objective for this fund is growth and capital preservation; and
- * To earn a total rate of return on the Hart Trust Endowment Fund to meet the return objectives of \$400,000 (approximately 4% compounded annually) over subsequent five-year periods; and
- * Provide liquidity for the Hart Operating Fund for the "..use, enjoyment and comfort of senior citizens" based on recommendations to City Council by the Advisory Committee.

Market Overview Q4 2019

US equity markets ended Q4 \sim 2.5-3.5% higher across the major indices despite increased trade turmoil. Trade tensions with China escalated in May, driving equities down \sim 6% and reversing gains from March. However, in June the markets reacted to renewed trade negations and the Fed's increasingly dovish tone, providing a sharp turnaround and helping to end the quarter in the green. The Ethel Hart Mutual Endowment Fund outperformed its benchmark, the Russell 1000 with a Q4 return of 4.24%, versus a 3.17% return of the benchmark.

The dovish tone from the Fed originated from a few different factors: global slowdown, weakening economic numbers and the ever-elusive inflation target. This led to a steady decline in treasury rates and an increased probability of a July rate cut. The treasury yield curve progressively became more inverted throughout the quarter as markets began to price in these expected cuts. We didn't quite see the extreme invert of the 2-year treasury yield and 10-year treasury yield that many experts believe to be a leading indicator for recessions. While an inverted yield curve should be noted, we're still seeing decent domestic economic figures.

Q4 GDP grew 2.1% (down from Q3's 3.1%) while unemployment and wage growth remained healthy (3.6% and 4.3% respectively). The area of concern fell on weakening consumer confidence and the slowing of business activity. Should the US/China trade tensions continue, we could see a continual slowing of the economy, and the potential need for more aggressive rate cuts to meet inflation and unemployment targets.

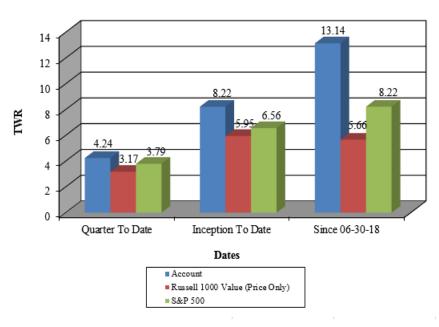
International equities continued to underperform in Q4. The MSCI EAFE which tracks international developed markets, returned 2.5%, and the MSCI Emerging Markets index returned -.31%. To counteract the poor performance of international markets, Central Banks have begun discussions of easing monetary policy in hopes of generating growth.

*Quarters are reflective of the City's fiscal year

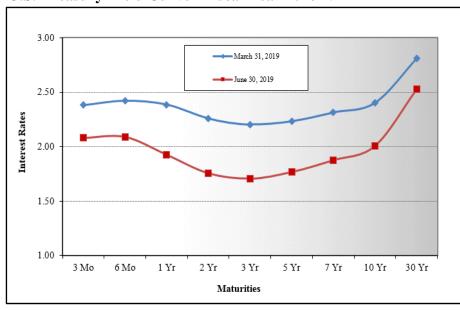
City of Sacramento Ethel Hart Mutual Endowment Fund June 30, 2019

Performance

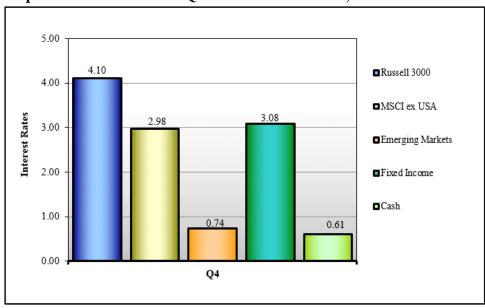
| | Quarter To Date | Inception To Date | Since 06-30-2018 |
|--------------------|--------------------|----------------------|------------------|
| Account | 4.24 | 8.22 | 13.14 |
| Russell 1000 Value | 3.17 | 5.95 | 5.66 |
| (Price Only) | | | |
| S&P 500 | 3.79 | 6.56 | 8.22 |



U.S. Treasury Yield Curve - Fiscal Year 2018-19



Capital Market Returns - Quarter Ended June 30, 2019



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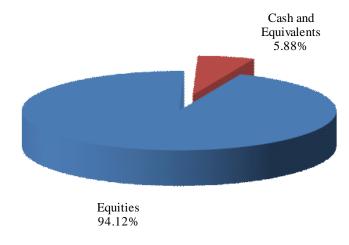
City of Sacramento Ethel Hart Mutual Endowment Fund June 30, 2019

Activity

From 03-31-19 to 06-30-19

| Portfolio Value on 03-31-19 | 2,299,843 |
|-----------------------------|-----------|
| Contributions | 0 |
| Withdrawals | 0 |
| Realized Gains | -801 |
| Unrealized Gains | 82,739 |
| Interest | 426 |
| Dividends | 15,092 |
| Portfolio Value on 06-30-19 | 2,397,298 |

Actual Asset Allocation



Top 10 Holdings

| Securities | Market Value | Pct. |
|------------------------------------|--------------|------|
| | | |
| Select Sector Spdr Tr Sbi Int-Finl | 179,400 | 7.48 |
| Pool A Cash | 138,487 | 5.78 |
| Ishares Tr Russell 1000 Val | 120,859 | 5.04 |
| Microsoft Corp | 107,168 | 4.47 |
| Ishares US Technology ETF | 98,945 | 4.13 |
| Merck & Co Inc (new) | 92,235 | 3.85 |
| Jpmorgan Chase & Co | 83,850 | 3.50 |
| Disney (Walt) Com | 83,784 | 3.49 |
| Home Depot Inc | 83,188 | 3.47 |
| Apple Inc. | 83,126 | 3.47 |

PORTFOLIO APPRAISAL

Ethel Hart Mutual Endowment Fund

June 30, 2019

| Quantity | Security Symbol | Security | Unit Cost | Total Cost | Price | Market Value | Accrued Interest | Market Value + Accrd. Int. | Pct. Assets | Cur. <u>Yield</u> | S & P Moody | Bond Status | Call Put Date |
|------------------------|--------------------|---|----------------|------------------|----------------|------------------|---------------------|----------------------------|-------------|----------------------|----------------|----------------|---------------------|
| CASH AND E | QUIVALENTS | | | | | | | | | | | | |
| | divacc | Dividend Accrual | | 2,457 | | 2,457 | | 2,457 | 0.10 | 4.00 | | | |
| | miscintrec | Misc Interest Receivable | | 71 | | 71 | | 71 | 0.00 | 1.75 | | | |
| | PoolA | Pool A Cash | _ | 138,487 | _ | 138,487 | | 138,487 | 5.78 | 2.51 | | | |
| | | | | 141,016 | | 141,016 | | 141,016 | 5.88 | 2.54 | | | |
| COMMON ST INDUSTRIA | | | | | | | | | | | | | |
| 200 | | Boeing Co Com | 139.46 | 27,891 | 364.01 | 72,802 | | 72,802 | 3.04 | 2.26 | A+ | | |
| | de | Deere & Co Com | 81.10 | 24,329 | 165.71 | 49,713 | | 49,713 | 2.07 | 1.83 | | | |
| 300 | | Honeywell | 105.24 | 31,573 | 174.59 | 52,377 | | 52,377 | 2.18 | 1.88 | | | |
| | iyt | Ishares Tr Transp Ave Idx | 77.24 | 19,310 | 188.19 | 47,047 | | 47,047 | 1.96 | 1.16 | | | |
| | unp | Union Pac Corp Com | 109.96 | 41,786 | 169.11 | 64,262 | | 64,262 | 2.68 | 2.09 | | | |
| | . <u>r</u> | | _ | 144,888 | _ | 286,201 | | 286,201 | 11.94 | 1.90 | | | |
| COMMUNIC | CATION SERVICES | | | | | | | | | | | | |
| 1,100 | | At&t Inc | 37.42 | 41,159 | 33.51 | 36,861 | | 36,861 | 1.54 | 6.09 | В | | |
| | dis | Disney (Walt) Com | 43.82 | 26,292 | 139.64 | 83,784 | | 83,784 | 3.49 | 1.26 | | | |
| 1,000 | | Verizon Communications Inc | 39.15 | 39,153 | 57.13 | 57,130 | | 57,130 | 2.38 | 4.22 | | | |
| , | | | _ | 106,604 | _ | 177,775 | | 177,775 | 7.42 | 3.21 | | | |
| CONSUMER | R DISCRETIONARY | | | | | | | | | | | | |
| | hd | Home Depot Inc | 79.80 | 31,920 | 207.97 | 83,188 | | 83,188 | 3.47 | 2.62 | Δ \pm | | |
| | mcd | Mcdonald's Corp | 52.28 | 13,070 | 207.66 | 51,915 | | 51,915 | 2.17 | 2.23 | | | |
| | xly | Select Sector Spdr Tr Sbi Cons | 29.60 | 17,760 | 119.20 | 71,520 | | 71,520 | 2.98 | 1.27 | | | |
| 000 | , | Discr | | | | 71,020 | | | | | | | |
| | | | | 62,750 | | 206,623 | | 206,623 | 8.62 | 2.05 | | | |
| CONSUMER | R STAPLES | | | | | | | | | | | | |
| 1,100 | mo | Altria Group Inc | 26.65 | 29,317 | 47.35 | 52,085 | | 52,085 | 2.17 | 7.10 | A- | | |
| 1,120 | | Coca Cola Co Com | 36.12 | 40,455 | 50.92 | 57,030 | | 57,030 | 2.38 | 3.14 | B+ | | |
| 300 | pep | Pepsico Inc | 117.43 | 35,229 | 131.13 | 39,339 | | 39,339 | 1.64 | 2.91 | | | |
| 450 | pg | Procter & Gamble Co | 88.20 | 39,690 | 109.65 | 49,342 | | 49,342 | 2.06 | 2.72 | A | | |
| | | | | 144,691 | | 197,797 | | 197,797 | 8.25 | 4.03 | | | |
| ENERGY | | | | | | | | | | | | | |
| 540 | cvx | Chevron Corporation | 102.80 | 55,510 | 124.44 | 67,198 | | 67,198 | 2.80 | 3.83 | В | | |
| 580 | xom | Exxon Mobil Corporation | 83.25 | 48,286 | 76.63 | 44,445 | | 44,445 | 1.85 | 4.54 | B+ | | |
| 525 | xle | Select Sector Spdr Tr Sbi Int-Energy | 75.56 | 39,667 | 63.71 | 33,448 | | 33,448 | 1.40 | 3.35 | | | |
| | | int-Energy | _ | 143,464 | - | 145,091 | | 145,091 | 6.05 | 3.93 | | | |
| FINANCIAL | | | | | | | | | | | | | |
| | | Jpmorgan Chase & Co | 45.10 | 22 025 | 111.80 | 83,850 | | 83,850 | 3.50 | 2.86 | ٨ | | |
| 700 | jpm met | Metlife Inc Com | 43.10 42.57 | 33,825 29,802 | 49.67 | 83,850 34,769 | | 34,769 | 1.45 | 3.54 | | | |
| 6,500 | | Select Sector Spdr Tr Sbi Int-Finl | 13.41 | 29,802 87,177 | 49.67 27.60 | 179,400 | | 179,400 | 7.48 | 1.98 | דע⊤ | | |
| 0,300 | AII | Select Sector Spur 11 Sor IIIt-Filli | 13.41 | 07,177 | 27.00 | 179,400 | | 179,400 | 7.40 | 1.70 | | | |

PORTFOLIO APPRAISAL

Ethel Hart Mutual Endowment Fund

June 30, 2019

| Quantity | Security Symbol | Security | Unit Cost | Total Cost | Price | Market Value | Accrued Interest | Market Value + Accrd. Int. | Pct. Assets | Cur. <u>Yield</u> | S & P Moody | Bond Status | Call Put Date |
|---------------|--------------------|--|--------------|---------------|--------|-----------------|---------------------|-------------------------------|-------------|----------------------|-------------|----------------|---------------------|
| 800 usb |) | U. S. Bancorp | 31.49 | 25,192 | 52.40 | 41,920 | | 41,920 | 1.75 | 2.82 | A | | |
| | | | _ | 175,996 | _ | 339,939 | | 339,939 | 14.18 | 2.46 | | | |
| HEALTHCARE | | | | | | | | | | | | | |
| 250 iyh | | Ishares US Healthcare ETF | 76.89 | 19,222 | 195.27 | 48,817 | | 48,817 | 2.04 | 1.83 | | | |
| 500 jnj | | Johnson & Johnson | 61.41 | 30,704 | 139.28 | 69,640 | | 69,640 | 2.90 | 2.73 | A- | | |
| 1,100 mrl | k | Merck & Co Inc (new) | 47.16 | 51,875 | 83.85 | 92,235 | | 92,235 | 3.85 | 2.62 | B- | | |
| 1,200 pfe | | Pfizer Inc | 25.02 | 30,024 | 43.32 | 51,984 | | 51,984 | 2.17 | 3.32 | B+ | | |
| • | | | _ | 131,826 | _ | 262,676 | | 262,676 | 10.96 | 2.64 | | | |
| INFORMATION | TECHNOLOGY | | | | | | | | | | | | |
| 420 aap | | Apple Inc. | 90.36 | 37,951 | 197.92 | 83,126 | | 83,126 | 3.47 | 1.56 | B+ | | |
| 300 ibn | | International Bus Mach | 122.35 | 36,705 | 137.90 | 41,370 | | 41,370 | 1.73 | 4.70 | | | |
| 500 iyw | 7 | Ishares US Technology ETF | 44.52 | 22,260 | 197.89 | 98,945 | | 98,945 | 4.13 | 0.80 | | | |
| 800 mst | | Microsoft Corp | 24.44 | 19,548 | 133.96 | 107,168 | | 107,168 | 4.47 | 1.37 | B+ | | |
| | | • | _ | 116,465 | _ | 330,609 | | 330,609 | 13.79 | 1.66 | | | |
| UTILITIES | | | | | | | | | | | | | |
| 400 d | | Dominion Energy Inc | 36.45 | 14,579 | 77.32 | 30,928 | | 30,928 | 1.29 | 4.75 | В | | |
| 600 pnv | N | Pinnacle West Cap Corp | 47.13 | 28,276 | 94.09 | 56,454 | | 56,454 | 2.35 | 3.14 | A- | | |
| 1,000 xlu | | Select Sector Spdr Tr Sbi Int-Utils | 42.25 | 42,250 | 59.63 | 59,630 | | 59,630 | 2.49 | 3.10 | | | |
| | | | _ | 85,105 | _ | 147,012 | | 147,012 | 6.13 | 3.46 | | | |
| PASSIVE INDEX | ζ | | | | | | | | | | | | |
| 950 iwo | i | Ishares Tr Russell 1000 Val | 129.47 | 122,996 | 127.22 | 120,859 | | 120,859 | 5.04 | 2.35 | | | |
| | | | _ | 1,234,785 | _ | 2,214,583 | | 2,214,583 | 92.38 | 2.61 | | | |
| AMERICAN DEPO | OSITORY RECEI | PTS | | | | | | | | | | | |
| 1,000 bp | | BP Plc Sponsored Adr | 42.25 | 42,250 | 41.70 | 41,700 | | 41,700 | 1.74 | 5.85 | | | |
| 2,000 бр | | | .2.25 _ | 42,250 | | 41,700 | | 41,700 | 1.74 | 5.85 | | | |
| | | | | 42,250 | | 41,700 | | 41,700 | 1./4 | 3.83 | | | |
| TOTAL PORTFOI | LIO | | | 1,418,050 | | 2,397,298 | 0 | 2,397,298 | 100.00 | 2.66 | | | |

PURCHASE/SALE AND GAIN/LOSS

Ethel Hart Mutual Endowment Fund

From 04-01-19 To 06-30-19

| Trade Date | Settle Date | Quantity | Security | Unit Price | Amount | Original Price | Gain/Loss |
|---------------|----------------|----------|----------------|------------|--------|-------------------|-----------|
| | | | Sales | | | | |
| COMMON | STOCK | | | | | | |
| 06-07-2019 | 06-11-2019 | 125 | Boeing Co Com | 353.62 | 44,203 | 139.46 | 26,771 |
| 06-07-2019 | 06-11-2019 | 200 | Microsoft Corp | 131.30 | 26,261 | 24.44 | 21,374 |
| | | | | | 70,464 | | 48,145 |
| Total Sales | | | | - | 70,464 | | 48,145 |