## City of Sacramento

4Q2021: Board Report



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Administration Report

## 4Q21: Balance Sheet

|  | 457 |  | 401(a) <br> Management |  | $\begin{gathered} \text { 401(a) } \\ \text { WCOE, L39 Supv } \end{gathered}$ |  | 401(a) <br> City Council |  | 401(a) <br> Sac Sierras Bldg |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance as of 10/01/2021 | \$ | 542,970,764 | \$ | 132,147,926 | \$ | 18,251,888 | \$ | 811,846 | \$ | 38,594 | \$ | 694,221,018 |
| RECEIPTS: |  |  |  |  |  |  |  |  |  |  |  |  |
| Contribs/Loans/Roll-ins | \$ | 8,719,803 | \$ | 2,412,294 | \$ | 381,975 | \$ | 22,530 | \$ | 12,769 | \$ | 11,549,371 |
| Int/Dividend | \$ | 22,578,800 | \$ | 5,272,373 | \$ | 668,020 | \$ | 34,426 | \$ | 1,373 | \$ | 28,554,992 |
| Fees | \$ | $(245,774)$ | \$ | $(55,501)$ | \$ | $(10,627)$ | \$ | (274) | \$ | (8) | \$ | $(312,184)$ |
|  | \$ | 31,052,829 | \$ | 7,629,166 | \$ | 1,039,368 | \$ | 56,682 | \$ | 14,134 | \$ | 39,792,179 |
| DISTRIBUTIONS: |  |  |  |  |  |  |  |  |  |  |  |  |
| Distributions/Loans/Roll-outs | \$ | $(8,519,765)$ | \$ | $(1,903,225)$ | \$ | $(103,253)$ | \$ | $(2,409)$ | \$ | - | \$ | $(10,528,652)$ |
|  | \$ | $(8,519,765)$ | \$ | $(1,903,225)$ | \$ | $(103,253)$ | \$ | $(2,409)$ | \$ | - | \$ | $(10,528,652)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gain/Loss | \$ | $(1,427,974)$ | \$ | 335,055 | \$ | 73,108 | \$ | $(3,748)$ | \$ | 441 | \$ | $(1,023,118)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Schwab PCRA | \$ | 3,852,681 | \$ | 462,299 | \$ | 115,029 | \$ | $\bullet$ | \$ | - | \$ | 4,430,009 |
| Loan Balance | \$ | 7,175,242 | \$ | 1,615,632 | \$ | 412,209 | \$ | - | \$ | - | \$ | 9,203,083 |
| Total Balance as of 12/31/2021 | \$ | 575,103,776 | \$ | 140,286,853 | \$ | 19,788,348 | \$ | 862,371 | \$ | 53,169 | \$ | 736,094,518 |

## 4Q21: ProAcount Activity

|  | 457 |  | 401(a) <br> Management |  | $\begin{gathered} \text { 401(a) } \\ \text { WCOE, L39 Supv } \end{gathered}$ |  | 401(a) <br> City Council |  | 401(a) <br> Sac Sierras Bldg |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | \$ | 181,665,499 | \$ | 42,340,383 | \$ | 7,577,039 | \$ | 224,399 | \$ | 6,016 | \$ | 231,813,336 |
| Participants |  | 1,747 |  | 364 |  | 266 |  | 4 |  | 2 |  | 2,383 |

## Historical Growth

Historical Growth of 457 \& 401(a) Plans


457(b): Asset Growth*

*Does not include Loans and Schwab

457(b): Contributions \& Distributions

*Rolling 5 quarter average
**Including, but not limited to, Employee and Employer Contributions, Loan Principal Payments, Rollovers and Transfers In

457(b): Contributions Breakdown


457(b): Distribution Breakdown Dollar Amount*

*Does not include loans or internal plan to plan rollovers/transfers

## 457(b): Distribution Breakdown Transaction Amount


*Does not include loans or internal plan to plan rollovers/transfers
City of Sacramento

## 457 (b) Loan Activity




## 457(b) Loans Activity Summary



## 457(b) Transfers Out YTD

| Payee | Dollar Amount | \# of Participants |
| :--- | :---: | :---: |
| AEIS | $\$ 33,741.27$ | 1 |
| ALLIANZ LIFE INSURANCE CO | $\$ 205,000.00$ | 2 |
| APEX CLEARING CORP | $\$ 7,485.89$ | 1 |
| CHARLES SCHWAB \& CO INC | $\$ 1,047,989.63$ | 7 |
| DIRECTED TRUST COMPANY | $\$ 100,000.00$ | 1 |
| EDWARD JONES INVESTMENTS | $\$ 841,018.30$ | 7 |
| ETRADE SECURITIES LLC | $\$ 48,892.13$ | 1 |
| FIDELITY MANAGEMENT TRUST COMPANY | $\$ 2,092,048.22$ | 18 |
| FIIOC | $\$ 41,000.00$ | 1 |
| FORETHOUGHT LIFE INSURANCE COMPANY | $\$ 226,080.18$ | 1 |
| GOLDEN 1 CREDIT UNION | $\$ 10,952.45$ | 1 |
| LPL FINANCIAL LLC | $\$ 882,891.40$ | 2 |
| MAINSTAY FUNDS | $\$ 103,108.50$ | 1 |
| MERRILL LYNCH PIERCE FENNER \& SMITH INC | $\$ 613,058.36$ | 1 |
| MORGAN STANLEY SMITH BARNEY LLC | $\$ 741,466.89$ | 3 |
| NATIONAL FINANCIAL SERVICES LLC | $\$ 72,213.41$ | 2 |
| NYLIAC | $\$ 316,500.55$ | 1 |
| PERSHING LLC | $\$ 714,874.00$ | 3 |
| PFS INVESTMENTS INC | $\$ 32,068.59$ | 1 |
| PROVIDENT TRUST GROUP LLC | $\$ 175,400.75$ | 1 |
| RELIANCE TRUST CO | $\$ 246,054.60$ | 1 |
| T ROWE PRICE TRUST CO | $\$ 49,675.17$ | 1 |
| TD AMERITRADE CLEARING INC | $\$ 654,739.06$ | 3 |
| UBS FINANCIAL SERVICES INC | $\$ 90,107.75$ | 1 |
| UNKNOWN | $\$ 9,943.26$ | 8 |
| VANGUARD FIDUCIARY TRUST COMPANY | $\$ 503,797.82$ | $\$ 99,765.43$ |
| VANTAGEPOINT TRANSFER AGENTS-457 | $\$ 9,959,873.61$ | 3 |
|  |  | 76 |

## Plan Demographics

## 457(b) Participation Summary


"Inactive" refers to a participant who is not contributing but not in payout

## 457(b) Participant Count by Age Group



## 457(b) Average Account Balance by Age Group


*Includes Loan Principal Amount and Loan Default Principal Amount

457(b) Average Annualized Participant Contribution by Age Group


## 457(b) Assets by Asset Class




## 457(b) Contributions by Asset Class



## 457(b) Roth Activity

|  | 1 Q21 | 2Q21 |  | 3Q21 | 4Q21 | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Roth Assets | $\$ 274,188$ | $\$ 119,818$ | $\$$ | 599,518 | $\$ 1,108,799$ | $\$ 2,102,323$ |
| Total Participants Enrolled | 198 | 94 | 281 | 350 | 923 |  |
|  |  |  |  |  |  |  |

## Participant Experience

## 457(b) Participant Website Usage



## 457(b) Website Device Usage



## 457(b) Participant Call Center



## Service Recap

## CITY OF SACRAMENTO SERVICE RECAP

NATIONWIDE RETIREMENT SOLUTIONS

## Quick Plan Facts

|  | As of 12/31/2021 |
| :--- | :--- |
| Total Participant Count | 4,864 |
| New Enrollments YTD | 245 |
| Transfers/Rollovers into Plan YTD | $4,006,672$ |

## 4th Quarter Consultations, Meetings, and Site Visits

| Activity | $\quad$ Result |  |
| :--- | :--- | :--- |
| Individual Consultations | 351 |  |
| Online Scheduling Appointments | 221 |  |
| Group Meetings | 14 Meetings $\quad$ 185 Attendees |  |
| Unique Locations Visited | 0 |  |
| Site Visits | 0 |  |

## 4th Quarter Education Campaigns/Flyers/Calls/Emails

## Web Series:

Oct 7 Top 10 FAQ 7 Attendees
Oct 14 Retirement 1013 Attendees
Oct 21 Investing 101 Attendees
Oct 28 Roth vs Traditional 6 Attendees
Nov 4 Get the Facts 12 Attendees

## Group Meetings

OCT 1 Fire STN 57b 6 Staff - General Meeting Info
OCT13 Retiree Meeting 32 Attendees
NOV 1 Local 522 Retiree Education Meeting 13 Attended
NOV 3 Local 522 Retiree Education Meeting 15 Attended
NOV 5 Local 522 Retiree Education Meeting 18 Attended
NOV 3 Sac PD Academy Staff ROTH Meeting 22 Attended

| Nov 15 Fire Stn 18A | 4 on shift - General Info Meeting |
| :--- | :--- |
| DEC 17Fire Academy | 25 Attendees |
| DEC 27 PD Academy | 12 Attendees |

## EMAIL / MAIL CAMPAINS

OCT 21 MAILER
OCT 21 Email Merge
NOV 3 Email Merge
NOV 2 EMAIL
NOV 9 EMAIL
NOV 2 EMAIL
NOV 9 EMAIL

860 Mailers to Employees Not Currently Enrolled
743 Emails to Employees Not Currently Enrolled
112 Emails New Accounts- Offer to Increase
To 12 Managers/Supervisors at Corp Yards
To 38 Workshop Attendees
To 12 Managers/Supervisors at Corp Yards
To 38 Workshop Attendees

## Explicit Asset Fee Summary

Accounting Group: 21
Plan Sponsor Name: CITY OF SACRAMENTO
Plan Name: CITY OF SACRAMENTO
Plan ID: 0055515-001/0055516-001/0055517-001/0055518-001/0060528-001
IRS Code: Summary of all plans
Payee: NRS

|  | NRS Fee Amount |
| :--- | ---: |
| October 457 | $\$ 14,445.56$ |
| October Management 401A | $\$ 3,503.38$ |
| October City Council 401A | $\$ 21.47$ |
| October Sierras 401A | $\$ 1.06$ |
| October WCOE 401A | $\$ 484.90$ |
| October Total | $\$ 18,456.37$ |
|  | $\$ 9,172.91$ |
| November 457 | $\$ 2,101.32$ |
| November Management 401A | $\$ 10.59$ |
| November City Council 401A | $\$ 1.12$ |
| November Sierras 401A | $\$ 292.04$ |
| November WCOE 401A | $\$ 11,577.98$ |
| November Total | $\$ 14,464.63$ |
|  |  |
| December 457 | $\$ 3,532.90$ |
| December Management 401A | $\$ 21.96$ |
| December City Council 401A | $\$ 1.30$ |
| December Sierras 401A | $\$ 491.26$ |
| December WCOE 401A | $\$ 18,512.05$ |
| December Total | $\$ 48,546.40$ |
|  |  |
| Q4 2021 Revenue Total |  |

Fee Normalization Calculation

| Fund Name | Fund | Ticker | $\begin{gathered} \text { 10/31/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | $\begin{gathered} \text { 11/30/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | $\begin{aligned} & \text { 12/31/2021 } \\ & \text { Account } \\ & \text { Value } \end{aligned}$ | Oct-2021 Annual Fund Srvc Fee Rate | Nov-2021 Annual Fund Srvc Fee Rate | Dec-2021 Annual Fund Srvc Fee Rate | $\begin{aligned} & \text { 4Q2021 Fund } \\ & \text { Service Fee } \\ & \text { Payment Amount } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century Investments One Choice 2025 Portfolio - Class R6 | NTV400 | ARWDX | \$8,306,887 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2030 Portfolio - Class R6 | NTV401 | ARCUX | \$11,108,992 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2035 Portfolio - Class R6 | NTV402 | ARLDX | \$8,346,215 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2040 Portfolio - Class R6 | NTV403 | ARDUX | \$9,632,704 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2045 Portfolio - Class R6 | NTV404 | ARDOX | \$3,244,788 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2050 Portfolio - Class R6 | NTV405 | ARFEX | \$3,038,072 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2055 Portfolio - Class R6 | NTV406 | AREUX | \$2,553,947 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2060 Portfolio - Class R6 | NTV407 | ARGDX | \$2,267,134 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice In Retirement Portfolio - Class R6 | NTV408 | ARDTX | \$17,519,509 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Mid Cap Value Fund - Class R6 | NTV398 | AMDVX | \$11,004,208 | \$10,414,222 | \$11,133,861 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| BlackRock Global Allocation Fund - Institutional Class | NTV390 | MALOX | \$826,646 | \$0 | \$0 | 0.250\% | 0.250\% | 0.000\% | \$176 |
| Columbia High Yield Bond Fund - Institutional 2 Class | NTV391 | RSHRX | \$7,923,806 | \$0 | \$0 | 0.100\% | 0.100\% | 0.000\% | \$673 |
| DFA U.S. Targeted Value Portfolio - Institutional Class | NTV121 | DFFVX | \$0 | \$7,902,053 | \$8,424,242 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity 500 Index Fund | NTV878 | FXAIX | \$0 | \$55,953,692 | \$59,956,739 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Contrafund K6 | NTV789 | FLCNX | \$71,358,226 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Mid Cap Index Fund | NTV889 | FSMDX | \$0 | \$7,044,142 | \$7,280,533 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Small Cap Index Fund | NTV891 | FSSNX | \$0 | \$11,087,307 | \$11,583,602 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Total International Index Fund | NTV877 | FTIHX | \$0 | \$17,341,999 | \$18,194,967 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity U.S. Bond Index Fund | NTV879 | FXNAX | \$0 | \$15,087,381 | \$15,243,952 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Goldman Sachs Global Core Fixed Income Fund - Institutional Class | NTV393 | GSGLX | \$5,110,398 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$217 |
| Goldman Sachs Large Cap Growth Insights Fund - Institutional Class | NTV392 | GCGIX | \$29,794,413 | \$0 | \$0 | 0.150\% | 0.150\% | 0.000\% | \$3,796 |
| Invesco Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$13,418,095 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Discovery Fund - Class R6 | NTV412 | ODIIX | \$10,896,071 | \$9,695,306 | \$9,725,135 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Oppenheimer International Growth Fund - Class R6 | NTV01X | OIGIX | \$13,407,441 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| iShares MSCI EAFE International Index Fund - Institutional Shares | NTV409 | MAIIX | \$26,665,467 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$1,132 |
| JPMorgan Small Cap Equity R5 | NTV09X | JSERX | \$11,331,940 | \$0 | \$0 | 0.100\% | 0.100\% | 0.000\% | \$962 |
| Loan Outstanding Principal Balance | LXM001 | Loan | \$5,824,959 | \$5,886,447 | \$5,839,735 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS International Diversification Fund - Class R6 | NTV880 | MDIZX | \$0 | \$21,329,402 | \$22,206,136 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Mid Cap Growth Fund - Class R6 | NTV411 | OTCKX | \$28,786,975 | \$27,230,496 | \$27,788,174 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Value Fund - Class R6 | NTV442 | MEIKX | \$37,211,258 | \$35,686,386 | \$37,745,920 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Bailard International Equities Fund - R6 Class | NTV07U | NWHMX | \$5,688,235 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Fixed Fund | NWG272 | Fixed | \$105,095,011 | \$109,342,959 | \$109,713,737 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class R6 | NTV481 | PTRQX | \$0 | \$32,491,181 | \$32,066,144 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class Z | NTV395 | PDBZX | \$30,442,590 | \$0 | \$0 | 0.250\% | 0.250\% | 0.000\% | \$6,464 |
| PIMCO Income Fund: Institutional Class | NTV394 | PIMIX | \$4,181,093 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Schwab Personal Choice Retirement Account | SDM001 | SDO | \$3,259,340 | \$3,850,546 | \$3,852,681 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| TIAA-CREF Real Estate Securities Fund - Institutional Class | NTV396 | TIREX | \$13,555,084 | \$13,342,856 | \$14,572,489 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard 500 Index Fund - Admiral Shares | NTV135 | VFIAX | \$55,847,107 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2025 Fund - Institutional Shares | NTV489 | VRIVX | \$0 | \$8,288,869 | \$8,467,233 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2030 Fund - Institutional Shares | NTV490 | VTTWX | \$0 | \$11,848,842 | \$12,197,180 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2035 Fund - Institutional Shares | NTV491 | VITFX | \$0 | \$8,200,144 | \$8,310,943 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2040 Fund - Institutional Shares | NTV492 | VIRSX | \$0 | \$9,436,784 | \$10,023,749 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2045 Fund - Institutional Shares | NTV493 | VITLX | \$0 | \$3,114,138 | \$3,257,312 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2050 Fund - Institutional Shares | NTV494 | VTRLX | \$0 | \$2,941,853 | \$3,108,457 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2055 Fund - Institutional Shares | NTV495 | VIVLX | \$0 | \$2,513,580 | \$2,681,122 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2060 Fund - Institutional Shares | NTV496 | VILVX | \$0 | \$2,286,856 | \$2,455,360 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement Income Fund - Institutional Shares | NTV486 | VITRX | \$0 | \$17,163,652 | \$16,971,343 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Mid-Cap Index Fund - Admiral Shares | NTV154 | VIMAX | \$6,636,543 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard U.S. Growth Fund - Admiral Shares | NTV474 | VWUAX | \$0 | \$96,087,150 | \$92,601,358 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) International Growth Fund - Admiral(TM) Shares | NTV119 | VWILX | \$0 | \$18,615,634 | \$18,366,167 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) Small-Cap Value Index Fund - Institutional Shares | NTV397 | VSIIX | \$8,850,929 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Total |  |  | \$573,134,080 | \$564,183,878 | \$573,768,270 |  |  |  | \$13,420 |

The information contained on this report is confidential and proprietary to Nationwide Retirement Solutions. It is therefore not subject to disclosure to a third party via the Freedom of Information Act or any other means

## Fee Normalization Calculation

Fee Normalization Calculation $\quad$ Plan Sponsor Name: CITY OF SACRAMENTO MANAGEMENT 401A
IRS Code: 401A
Report Period: 01-Oct-2021 to 31-Dec-2021

| Fund Name | Fund | Ticker | 10/31/2021 <br> Account Value | $\begin{gathered} \text { 11/30/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | $\begin{gathered} \text { 12/31/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | Oct-2021 Annual Fund Srvc Fee Rate | Nov-2021 Annual Fund Srvc Fee Rate | Dec-2021 Annual Fund Srvc Fee Rate | 4Q2021 Fund Service Fee Payment Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century Investments One Choice 2025 Portfolio - Class R6 | NTV400 | ARWDX | \$3,141,474 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2030 Portfolio - Class R6 | NTV401 | ARCUX | \$3,447,639 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2035 Portfolio - Class R6 | NTV402 | ARLDX | \$3,255,923 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2040 Portfolio-Class R6 | NTV403 | ARDUX | \$2,359,264 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2045 Portfolio - Class R6 | NTV404 | ARDOX | \$1,291,855 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2050 Portfolio - Class R6 | NTV405 | ARFEX | \$1,916,628 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2055 Portfolio - Class R6 | NTV406 | AREUX | \$1,179,840 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2060 Portfolio - Class R6 | NTV407 | ARGDX | \$268,967 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice In Retirement Portfolio - Class R6 | NTV408 | ARDTX | \$6,720,810 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Mid Cap Value Fund - Class R6 | NTV398 | AMDVX | \$2,673,228 | \$2,534,724 | \$2,766,673 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| BlackRock Global Allocation Fund - Institutional Class | NTV390 | MALOX | \$160,326 | \$0 | \$0 | 0.250\% | 0.250\% | 0.000\% | \$34 |
| Columbia High Yield Bond Fund - Institutional 2 Class | NTV391 | RSHRX | \$2,181,413 | \$0 | \$0 | 0.100\% | 0.100\% | 0.000\% | \$185 |
| DFA U.S. Targeted Value Portfolio - Institutional Class | NTV121 | DFFVX | \$0 | \$2,169,326 | \$2,242,527 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity 500 Index Fund | NTV878 | FXAIX | \$0 | \$17,416,212 | \$18,224,826 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Contrafund K6 | NTV789 | FLCNX | \$11,960,778 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Mid Cap Index Fund | NTV889 | FSMDX | \$0 | \$1,749,567 | \$1,887,266 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Small Cap Index Fund | NTV891 | FSSNX | \$0 | \$2,794,824 | \$3,018,774 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Total International Index Fund | NTV877 | FTIHX | \$0 | \$4,324,904 | \$4,567,749 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity U.S. Bond Index Fund | NTV879 | FXNAX | \$0 | \$4,007,234 | \$4,017,633 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Goldman Sachs Global Core Fixed Income Fund - Institutional Class | NTV393 | GSGLX | \$1,497,069 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$64 |
| Goldman Sachs Large Cap Growth Insights Fund - Institutional Class | NTV392 | GCGIX | \$8,370,442 | \$0 | \$0 | 0.150\% | 0.150\% | 0.000\% | \$1,066 |
| Invesco Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$3,389,643 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Discovery Fund - Class R6 | NTV412 | ODIIX | \$2,230,316 | \$2,115,339 | \$2,169,186 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Oppenheimer International Growth Fund - Class R6 | NTV01X | OIGIX | \$3,267,596 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| iShares MSCI EAFE International Index Fund - Institutional Shares | NTV409 | MAIIX | \$6,466,905 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$275 |
| JPMorgan Small Cap Equity R5 | NTV09X | JSERX | \$2,818,692 | \$0 | \$0 | 0.100\% | 0.100\% | 0.000\% | \$239 |
| Loan Outstanding Principal Balance | LXM001 | Loan | \$1,385,120 | \$1,334,864 | \$1,428,489 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS International Diversification Fund - Class R6 | NTV880 | MDIZX | \$0 | \$4,859,712 | \$5,074,123 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Mid Cap Growth Fund - Class R6 | NTV411 | OTCKX | \$5,958,905 | \$5,700,746 | \$5,826,006 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Value Fund - Class R6 | NTV442 | MEIKX | \$8,557,802 | \$8,147,995 | \$8,586,749 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Bailard International Equities Fund - R6 Class | NTV07U | NWHMX | \$1,346,701 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Fixed Fund | NWG272 | Fixed | \$17,531,928 | \$18,416,045 | \$18,342,993 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class R6 | NTV481 | PTRQX | \$0 | \$9,025,705 | \$8,971,371 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class Z | NTV395 | PDBZX | \$7,702,802 | \$0 | \$0 | 0.250\% | 0.250\% | 0.000\% | \$1,636 |
| PIMCO Income Fund: Institutional Class | NTV394 | PIMIX | \$1,674,029 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Schwab Personal Choice Retirement Account | SDM001 | SDO | \$499,570 | \$483,542 | \$462,299 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| TIAA-CREF Real Estate Securities Fund - Institutional Class | NTV396 | TIREX | \$4,017,355 | \$3,909,600 | \$4,282,660 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard 500 Index Fund - Admiral Shares | NTV135 | VFIAX | \$17,463,817 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2025 Fund - Institutional Shares | NTV489 | VRIVX | \$0 | \$3,107,723 | \$3,209,032 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2030 Fund - Institutional Shares | NTV490 | VTTWX | \$0 | \$3,555,780 | \$3,636,183 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2035 Fund - Institutional Shares | NTV491 | VITFX | \$0 | \$3,232,352 | \$3,302,826 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2040 Fund - Institutional Shares | NTV492 | VIRSX | \$0 | \$2,332,602 | \$2,539,653 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2045 Fund - Institutional Shares | NTV493 | VITLX | \$0 | \$1,281,594 | \$1,378,951 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2050 Fund - Institutional Shares | NTV494 | VTRLX | \$0 | \$1,949,451 | \$2,064,316 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2055 Fund - Institutional Shares | NTV495 | VIVLX | \$0 | \$1,153,605 | \$1,206,975 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2060 Fund - Institutional Shares | NTV496 | VILVX | \$0 | \$269,226 | \$289,368 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement Income Fund - Institutional Shares | NTV486 | VITRX | \$0 | \$6,682,392 | \$6,696,182 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Mid-Cap Index Fund - Admiral Shares | NTV154 | VIMAX | \$1,720,830 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard U.S. Growth Fund - Admiral Shares | NTV474 | VWUAX | \$0 | \$19,507,841 | \$19,178,983 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) International Growth Fund - Admiral(TM) Shares | NTV119 | VWILX | \$0 | \$4,759,358 | \$4,727,916 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) Small-Cap Value Index Fund - Institutional Shares | NTV397 | VSIIX | \$2,418,065 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Total |  |  | \$138,875,732 | \$136,822,260 | \$140,099,710 |  |  |  | \$3,499 |

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Fee Normalization Calculation
Plan Sponsor Name: CITY OF SACRAMENTO CITY COUNCIL 401A
Plan ID: 0055517001
IRS Code: 401A
Report Period: 01-Oct-2021 to 31-Dec-2021

| Fund Name | Fund | Ticker | $\begin{gathered} \text { 10/31/20201 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | $\begin{gathered} \text { 11/30/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | $\begin{gathered} \text { 12/31/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | Oct-2021 <br> Annual <br> Fund | Nov-2021 <br> Annual <br> Fund | Dec-2021 <br> Annual <br> Fund | 4Q2021 Fund Service Fee Payment Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century Investments One Choice 2025 Portfolio - Class R6 | NTV400 | ARWDX | \$107,593 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2035 Portfolio - Class R6 | NTV402 | ARLDX | \$109,966 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice In Retirement Portfolio - Class R6 | NTV408 | ARDTX | \$224,929 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Mid Cap Value Fund - Class R6 | NTV398 | AMDVX | \$6,710 | \$6,491 | \$7,063 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Columbia High Yield Bond Fund - Institutional 2 Class | NTV391 | RSHRX | \$10,104 | \$0 | \$0 | 0.100\% | 0.100\% | 0.000\% | \$1 |
| DFA U.S. Targeted Value Portfolio - Institutional Class | NTV121 | DFFVX | \$0 | \$21,609 | \$23,122 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity 500 Index Fund | NTV878 | FXAIX | \$0 | \$43,219 | \$45,840 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Contrafund K6 | NTV789 | FLCNX | \$127,347 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Mid Cap Index Fund | NTV889 | FSMDX | \$0 | \$21,777 | \$22,980 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Total International Index Fund | NTV877 | FTIHX | \$0 | \$19,216 | \$20,341 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity U.S. Bond Index Fund | NTV879 | FXNAX | \$0 | \$20,696 | \$20,741 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Goldman Sachs Global Core Fixed Income Fund - Institutional Class | NTV393 | GSGLX | \$8,020 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$0 |
| Goldman Sachs Large Cap Growth Insights Fund - Institutional Class | NTV392 | GCGIX | \$7,104 | \$0 | \$0 | 0.150\% | 0.150\% | 0.000\% | \$1 |
| Invesco Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$13,553 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Discovery Fund - Class R6 | NTV412 | ODIIX | \$4,601 | \$2,327 | \$2,406 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Oppenheimer International Growth Fund - Class R6 | NTV01X | OIGIX | \$8,731 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| iShares MSCI EAFE International Index Fund - Institutional Shares | NTV409 | MAIIX | \$28,668 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$1 |
| MFS International Diversification Fund - Class R6 | NTV880 | MDIZX | \$0 | \$22,109 | \$23,389 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Mid Cap Growth Fund - Class R6 | NTV411 | OTCKX | \$6,780 | \$6,625 | \$6,949 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Value Fund - Class R6 | NTV442 | MEIKX | \$22,953 | \$22,363 | \$24,143 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Bailard International Equities Fund - R6 Class | NTV07U | NWHMX | \$4,655 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Fixed Fund | NWG272 | Fixed | \$24,490 | \$30,934 | \$31,168 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class R6 | NTV481 | PTRQX | \$0 | \$29,033 | \$29,209 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class Z | NTV395 | PDBZX | \$32,136 | \$0 | \$0 | 0.250\% | 0.250\% | 0.000\% | \$7 |
| TIAA-CREF Real Estate Securities Fund - Institutional Class | NTV396 | TIREX | \$8,953 | \$8,623 | \$9,509 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard 500 Index Fund - Admiral Shares | NTV135 | VFIAX | \$43,678 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2025 Fund - Institutional Shares | NTV489 | VRIVX | \$0 | \$107,699 | \$112,484 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2035 Fund - Institutional Shares | NTV491 | VITFX | \$0 | \$108,297 | \$112,307 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement Income Fund - Institutional Shares | NTV486 | VITRX | \$0 | \$223,422 | \$227,680 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Mid-Cap Index Fund - Admiral Shares | NTV154 | VIMAX | \$22,249 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard U.S. Growth Fund - Admiral Shares | NTV474 | VWUAX | \$0 | \$132,697 | \$129,614 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) International Growth Fund - Admiral(TM) Shares | NTV119 | VWILX | \$0 | \$13,354 | \$13,427 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) Small-Cap Value Index Fund - Institutional Shares | NTV397 | VSIIX | \$24,285 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Total |  |  | \$847,506 | \$840,490 | \$862,371 |  |  |  | \$10 |

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Plan ID: 005551800
Report Period: 01-Oct-2021 to 31-Dec-2021

| Fund Name | Fund | Ticker | 10/31/2021 <br> Account Value | $\begin{gathered} \text { 11/30/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | 12/31/2021 <br> Account Value | Oct-2021 Annual Fund Srvc Fee Rate | Nov-2021 Annual Fund Srvc Fee Rate | Dec-2021 Annual Fund Srvc Fee Rate | $\begin{gathered} \text { 4Q2021 Fund } \\ \text { Service Fee } \\ \text { Payment Amount } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century Investments One Choice 2025 Portfolio - Class R6 | NTV400 | ARWDX | \$427,766 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2030 Portfolio - Class R6 | NTV401 | ARCUX | \$550,278 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2035 Portfolio - Class R6 | NTV402 | ARLDX | \$879,789 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2040 Portfolio - Class R6 | NTV403 | ARDUX | \$437,651 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2045 Portfolio - Class R6 | NTV404 | ARDOX | \$287,877 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2050 Portfolio - Class R6 | NTV405 | ARFEX | \$599,709 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2055 Portfolio - Class R6 | NTV406 | AREUX | \$319,815 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2060 Portfolio - Class R6 | NTV407 | ARGDX | \$138,007 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice In Retirement Portfolio - Class R6 | NTV408 | ARDTX | \$517,458 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Mid Cap Value Fund - Class R6 | NTV398 | AMDVX | \$377,142 | \$364,473 | \$391,408 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| BlackRock Global Allocation Fund - Institutional Class | NTV390 | MALOX | \$12,408 | \$0 | \$0 | 0.250\% | 0.250\% | 0.000\% | \$3 |
| Columbia High Yield Bond Fund - Institutional 2 Class | NTV391 | RSHRX | \$272,214 | \$0 | \$0 | 0.100\% | 0.100\% | 0.000\% | \$23 |
| DFA U.S. Targeted Value Portfolio - Institutional Class | NTV121 | DFFVX | \$0 | \$269,726 | \$280,475 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity 500 Index Fund | NTV878 | FXAIX | \$0 | \$1,967,702 | \$2,052,791 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Contrafund K6 | NTV789 | FLCNX | \$1,495,589 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Mid Cap Index Fund | NTV889 | FSMDX | \$0 | \$174,784 | \$190,438 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Small Cap Index Fund | NTV891 | FSSNX | \$0 | \$523,258 | \$509,879 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Total International Index Fund | NTV877 | FTIHX | \$0 | \$609,836 | \$643,010 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity U.S. Bond Index Fund | NTV879 | FXNAX | \$0 | \$588,026 | \$603,748 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Goldman Sachs Global Core Fixed Income Fund - Institutional Class | NTV393 | GSGLX | \$214,100 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$9 |
| Goldman Sachs Large Cap Growth Insights Fund - Institutional Class | NTV392 | GCGIX | \$670,371 | \$0 | \$0 | 0.150\% | 0.150\% | 0.000\% | \$85 |
| Invesco Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$536,087 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Discovery Fund - Class R6 | NTV412 | ODIIX | \$271,152 | \$245,675 | \$249,015 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Oppenheimer International Growth Fund - Class R6 | NTV01X | OIGIX | \$480,894 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| iShares MSCI EAFE International Index Fund - Institutional Shares | NTV409 | MAIIX | \$986,933 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$42 |
| JPMorgan Small Cap Equity R5 | NTV09X | JSERX | \$546,215 | \$0 | \$0 | 0.100\% | 0.100\% | 0.000\% | \$46 |
| Loan Outstanding Principal Balance | LXM001 | Loan | \$323,533 | \$351,103 | \$342,365 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS International Diversification Fund - Class R6 | NTV880 | MDIZX | \$0 | \$909,988 | \$954,640 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Mid Cap Growth Fund - Class R6 | NTV411 | OTCKX | \$546,947 | \$530,238 | \$549,492 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Value Fund - Class R6 | NTV442 | MEIKX | \$1,334,036 | \$1,259,461 | \$1,340,161 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Bailard International Equities Fund - R6 Class | NTV07U | NWHMX | \$266,210 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Fixed Fund | NWG272 | Fixed | \$2,841,259 | \$3,004,411 | \$3,015,476 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class R6 | NTV481 | PTRQX | \$0 | \$981,025 | \$988,500 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class Z | NTV395 | PDBZX | \$1,001,183 | \$0 | \$0 | 0.250\% | 0.250\% | 0.000\% | \$213 |
| PIMCO Income Fund: Institutional Class | NTV394 | PIMIX | \$103,907 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Schwab Personal Choice Retirement Account | SDM001 | SDO | \$113,724 | \$110,185 | \$115,029 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| TIAA-CREF Real Estate Securities Fund - Institutional Class | NTV396 | TIREX | \$437,184 | \$430,016 | \$469,066 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard 500 Index Fund - Admiral Shares | NTV135 | VFIAX | \$1,996,679 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2025 Fund - Institutional Shares | NTV489 | VRIVX | \$0 | \$422,430 | \$433,908 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2030 Fund - Institutional Shares | NTV490 | VTTWX | \$0 | \$558,766 | \$582,228 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2035 Fund - Institutional Shares | NTV491 | VITFX | \$0 | \$855,541 | \$918,081 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2040 Fund - Institutional Shares | NTV492 | VIRSX | \$0 | \$432,298 | \$453,889 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2045 Fund - Institutional Shares | NTV493 | VITLX | \$0 | \$285,283 | \$303,871 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2050 Fund - Institutional Shares | NTV494 | VTRLX | \$0 | \$588,899 | \$623,553 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2055 Fund - Institutional Shares | NTV495 | VIVLX | \$0 | \$319,693 | \$341,337 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2060 Fund - Institutional Shares | NTV496 | VILVX | \$0 | \$138,525 | \$150,250 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement Income Fund - Institutional Shares | NTV486 | VITRX | \$0 | \$503,209 | \$510,637 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Mid-Cap Index Fund - Admiral Shares | NTV154 | VIMAX | \$179,691 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard U.S. Growth Fund - Admiral Shares | NTV474 | VWUAX | \$0 | \$2,099,684 | \$2,043,746 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) International Growth Fund - Admiral(TM) Shares | NTV119 | VWILX | \$0 | \$674,504 | \$661,511 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) Small-Cap Value Index Fund - Institutional Shares | NTV397 | VSIIX | \$294,619 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Total |  |  | \$19,460,426 | \$19,198,739 | \$19,718,504 |  |  |  | \$421 |

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Fee Normalization Calculation
lan Sponsor Name: SIERRAS BLDNG AND CONS TRDS COUNCIL 401A
Pan ID. 006052800
RS Code: 401A
Report Period: 01-Oct-2021 to 31-Dec-2021

| Fund Name | Fund | Ticker | $\begin{gathered} \text { 10/31/20201 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | $\begin{gathered} \text { 11/30/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | 12/31/2021 Account Value | Oct-2021 <br> Annual <br> Fund | Nov-2021 <br> Annual Fund | Dec-2021 <br> Annual Fund | 4Q2021 Fund Service Fee Payment Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century Investments One Choice 2025 Portfolio - Class R6 | NTV400 | ARWDX | \$2,690 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2030 Portfolio-Class R6 | NTV401 | ARCUX | \$13,025 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2035 Portfolio-Class R6 | NTV402 | ARLDX | \$11,800 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Investments One Choice 2040 Portfolio-Class R6 | NTV403 | ARDUX | \$1,900 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| American Century Mid Cap Value Fund - Class R6 | NTV398 | AMDVX | \$128 | \$132 | \$185 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| BlackRock Global Allocation Fund - Institutional Class | NTV390 | MALOX | \$1,076 | \$0 | \$0 | 0.250\% | 0.250\% | 0.000\% | \$0 |
| Columbia High Yield Bond Fund - Institutional 2 Class | NTV391 | RSHRX | \$168 | \$0 | \$0 | 0.100\% | 0.100\% | 0.000\% | \$0 |
| DFA U.S. Targeted Value Portfolio - Institutional Class | NTV121 | DFFVX | \$0 | \$1,499 | \$1,857 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity 500 Index Fund | NTV878 | FXAIX | \$0 | \$3,479 | \$4,078 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Contrafund K6 | NTV789 | FLCNX | \$1,432 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Mid Cap Index Fund | NTV889 | FSMDX | \$0 | \$2,296 | \$2,702 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Small Cap Index Fund | NTV891 | FSSNX | \$0 | \$1,242 | \$1,426 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Total International Index Fund | NTV877 | FTIHX | \$0 | \$354 | \$463 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity U.S. Bond Index Fund | NTV879 | FXNAX | \$0 | \$371 | \$498 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fixed Assets 21 UFP | NPG258 | Fixed | \$295 | \$138 | \$197 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Goldman Sachs Global Core Fixed Income Fund - Institutional Class | NTV393 | GSGLX | \$423 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$0 |
| Goldman Sachs Large Cap Growth Insights Fund - Institutional Class | NTV392 | GCGIX | \$172 | \$0 | \$0 | 0.150\% | 0.150\% | 0.000\% | \$0 |
| Invesco Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$298 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Discovery Fund - Class R6 | NTV412 | ODIIX | \$89 | \$87 | \$107 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Oppenheimer International Growth Fund - Class R6 | NTV01X | OIGIX | \$165 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| iShares MSCI EAFE International Index Fund - Institutional Shares | NTV409 | MAIIX | \$504 | \$0 | \$0 | 0.050\% | 0.050\% | 0.000\% | \$0 |
| JPMorgan Small Cap Equity R5 | NTV09X | JSERX | \$1,215 | \$0 | \$0 | 0.100\% | 0.100\% | 0.000\% | \$0 |
| MFS International Diversification Fund - Class R6 | NTV880 | MDIZX | \$0 | \$487 | \$653 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Mid Cap Growth Fund - Class R6 | NTV411 | OTCKX | \$129 | \$135 | \$182 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| MFS Value Fund - Class R6 | NTV442 | MEIKX | \$512 | \$490 | \$667 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Bailard International Equities Fund - R6 Class | NTV07U | NWHMX | \$125 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nationwide Fixed Fund | NWG272 | Fixed | \$127 | \$368 | \$497 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class R6 | NTV481 | PTRQX | \$0 | \$770 | \$949 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| PGIM Total Return Bond Fund - Class Z | NTV395 | PDBZX | \$417 | \$0 | \$0 | 0.250\% | 0.250\% | 0.000\% | \$0 |
| TIAA-CREF Real Estate Securities Fund - Institutional Class | NTV396 | TIREX | \$174 | \$180 | \$254 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard 500 Index Fund - Admiral Shares | NTV135 | VFIAX | \$3,283 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2025 Fund - Institutional Shares | NTV489 | VRIVX | \$0 | \$2,651 | \$2,706 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2030 Fund - Institutional Shares | NTV490 | VTTWX | \$0 | \$15,174 | \$16,704 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2035 Fund - Institutional Shares | NTV491 | VITFX | \$0 | \$12,501 | \$14,334 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Institutional Target Retirement 2040 Fund - Institutional Shares | NTV492 | VIRSX | \$0 | \$2,144 | \$2,666 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Mid-Cap Index Fund - Admiral Shares | NTV154 | VIMAX | \$2,167 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard U.S. Growth Fund - Admiral Shares | NTV474 | VWUAX | \$0 | \$1,568 | \$1,643 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) International Growth Fund - Admiral(TM) Shares | NTV119 | VWILX | \$0 | \$313 | \$398 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard(R) Small-Cap Value Index Fund - Institutional Shares | NTV397 | VSIIX | \$1,393 | \$0 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Total |  |  | \$43,707 | \$46,380 | \$53,169 |  |  |  | \$0 |
| Summary of all Plans |  |  |  |  |  |  |  |  |  |
|  | $\begin{gathered} \text { 10/31/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | $\begin{gathered} \text { 11/30/2021 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | $\begin{aligned} & \text { 12/31/2021 } \\ & \text { Account } \\ & \text { Value } \end{aligned}$ |  | 4Q2021 Fund Service Fee Payment |  |  |  |  |
| Total | \$732,361,451 | \$721,091,747 | \$734,502,024 |  | \$17,350 |  |  |  |  |

The information contained on this report is confidential and proprietary to Nationwide Retirement Solutions. It is therefore not subject to disclosure to a third party via the Freedom of Information Act or any other means

## Service Level Agreements

City of Sacramento

## Plan Administrator: Kim Lovell

| Deliverable: | Service Level Agreement: | Penalty: | Frequency: | Q4: <br> Met/Failed | Q4: Penalty | Q4: Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annual Satisfaction Survey | Nationwide will conduct an annual participant satisfaction survey | \$2,500 1st year / \$5,000 annually for subsequent years | Annual | Met | \$0 | Survey scheduled for Q4 |
| Annual Satisfaction Survey Results | Nationwide will analyze survey results, provide executive summary and recommended actions annually. | \$2,500 1st year / \$4,000 for subsequent years | Annual | Met | \$0 | Survey scheduled for Q4 |
| On-Site Group Meetings* <br> *Modified to 75 | Nationwide will conduct 150 group meetings annually for Plan's employees. The 150 meeting count will be revisited annually with the Plan to determine appropriateness. | \$2,500 1st year / \$4,000 for subsequent years | Annual | TBD | \$0 | Annual Requirement: 14 meetings in Q4 <br> 41 in 2021 |
| Individual Meetings* <br> *Modified to 1,500 | Nationwide will conduct 3,000 individual meetings annually for Plan's employees. The 3,000 meeting count will be revisited annually with the Plan to determine appropriateness. | \$2,500 1st year / \$4,000 for subsequent years | Annual | Met | \$0 | Annual Requirement: <br> 351 individual meetings in Q4 245 in 2021 |
| New Hire Enrollments | Nationwide will commit to enroll $50 \%$ of new hires into the 457 (b) plan annually. This deliverable is contingent upon receiving new hire census data from the Plan in order to track and measure. | \$2,500 1st year / \$4,000 for subsequent years | Annual | Met | \$0 | Annual requirement; NRS has met this standard for 4Q4021 |


|  | Nationwide will commit to <br> increase new enrollments into the <br> Total Enrollments <br> (new hires and <br> existing employees) | (blan to 185 annually. The <br> lenrollment threshold is based <br> on historic Plan data provided by <br> the Plan and will be revisited <br> annually with the Plan based on <br> hiring trends within the City. | $\$ 2,5001$ st year / \$4,000 for <br> subsequent years |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Schwab

## CITY OF SACRAMENTO 457

## Schwab Personal Choice Retirement Account (PCRA) Quarterly Report

As of $12 / 31 / 2021$

## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO 457 as of 12/31/2021

| Plan Profile Information | 457 B |
| :--- | ---: |
| Plan Type | $\$ 3,852,681$ |
| Total PCRA Assets | 34 |
| Total Funded PCRA Accounts | $\mathrm{N} / \mathrm{A}$ |
| Total Roth Assets | $\mathrm{N} / \mathrm{A}$ |
| Total Funded Roth Accounts | $\$ 546,400$ |
| Total Advisor Managed PCRA Assets | 2 |
| Total Advisor Managed Funded PCRA Accounts | 3 |
| PCRA Accounts Opened This Quarter | $\$ 624,716$ |
| PCRA Assets In and Out This Quarter* | $\$ 113,314$ |

## Assets and Accounts (Trailing 4 Quarters)



Total Assets
$\square$
Total Advisor Managed
Assets
Total Funded Accounts

Total Advisor Managed
Funded Accounts

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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO 457 as of 12/31/2021

| Name | Category | Symbol | OS* | \$MF Assets | \%MF Assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FIDELITY CONTRAFUND | Large Capitalization Stock Funds | FCNTX | N | \$637,917 | 53.97\% |
| T. ROWE PRICE BLUE CHIP GROWTH | Large Capitalization Stock Funds | TRBCX | Y | \$75,767 | 6.41\% |
| VANGUARD DIVIDEND GROWTH INV | Large Capitalization Stock Funds | VDIGX | N | \$69,381 | 5.87\% |
| LAUDUS US LARGE CAP GROWTH | Large Capitalization Stock Funds | LGILX | Y | \$45,070 | 3.81\% |
| AMERICAN CENTURY SELECT INV | Large Capitalization Stock Funds | TWCIX | Y | \$30,323 | 2.57\% |
| BROWN ADVISORY SUSTAINABLE GROWTH INV | Large Capitalization Stock Funds | BIAWX | Y | \$22,887 | 1.94\% |
| TCW SELECT EQUITIES N | Large Capitalization Stock Funds | TGCNX | Y | \$22,116 | 1.87\% |
| PFG FDLT INS AM\&EQ SCTR STR R | Large Capitalization Stock Funds | PFFSX | Y | \$20,519 | 1.74\% |
| PFG JANUS HENDERSON BALANCED STRAT R | Hybrid Funds | PFJHX | Y | \$20,162 | 1.71\% |
| VANGUARD BALANCED INDEX ADM | Hybrid Funds | VBIAX | N | \$18,063 | 1.53\% |
| Top 10 Fund Families |  |  |  |  |  |
| Name | \$MF Assets |  |  |  | \%MF Assets |
| FIDELITY | \$657,413 |  |  |  | 55.62\% |
| T ROWE PRICE | \$93,761 |  |  |  | 7.93\% |
| VANGUARD | \$87,445 |  |  |  | 7.40\% |
| LAUDUS FUNDS | \$45,070 |  |  |  | 3.81\% |
| AMERICAN CENTURY | \$30,323 |  |  |  | 2.57\% |
| BROWN/IA | \$22,887 |  |  |  | 1.94\% |
| TCW | \$22,116 |  |  |  | 1.87\% |
| DFA | \$17,555 |  |  |  | 1.49\% |
| AMG FUNDS | \$13,747 |  |  |  | 1.16\% |
| SCHWAB | \$13,301 |  |  |  | 1.13\% |

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Compliance number: 0517-ZGX6

## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO 457 as of 12/31/2021

| Top 10 Equity Holdings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Name |  | Category | Symbol | \$EQ Assets | \%EQ Assets |
| GORES GUGGENHEIM INC CLASS | A | Other | GGPI | \$140,400 | 9.45\% |
| TESLA INC |  | Consumer Discretionary | TSLA | \$112,019 | 7.54\% |
| UNITED AIRLINES HLDGS |  | Industrials | UAL | \$101,789 | 6.85\% |
| PALANTIR TECHNOLOGIES INCLASS | A | Information Technology | PLTR | \$77,520 | 5.22\% |
| NVIDIA CORP |  | Information Technology | NVDA | \$73,392 | 4.94\% |
| AMC ENTERTAINMENT CLASS | A | Communication Services | AMC | \$54,536 | 3.67\% |
| coinbase global inc |  | Financials | coin | \$39,874 | 2.68\% |
| NIO INC FSPONSORED ADR |  | Consumer Discretionary | NIO | \$34,848 | 2.35\% |
| AMAZON.COM INC |  | Consumer Discretionary | AMZN | \$33,343 | 2.24\% |
| QUALCOMM INC |  | Information Technology | QCOM | \$32,917 | 2.22\% |

## Top 10 ETF Holdings

| Name | Category | Symbol | OS* | \$ETF Assets | \%ETF Assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
| VANGUARD INTERMEDIATE TERM COR ETF | US FI | VCIT | N | \$97,676 | 13.63\% |
| FIDELITY MSCI INFOR TECHINDX ETF | Sector | FTEC | N | \$66,752 | 9.31\% |
| INVESCO QQQ TRUST | US Equity | QQQ | N | \$60,727 | 8.47\% |
| VANGUARD DIVIDEND APPRECIATION ETF | US Equity | VIG | N | \$54,114 | 7.55\% |
| SCHWAB US DIVIDEND EQUITY ETF | US Equity | SCHD | N | \$36,374 | 5.07\% |
| VANGUARD REAL ESTATE ETF IV | Sector | VNQ | N | \$32,947 | 4.60\% |
| ISHARES CORE S\&P 500 ETF | US Equity | IVV | N | \$32,435 | 4.53\% |
| SPDR S\&P 500 HIGH DIVIDEND ETF IV | US Equity | SPYD | N | \$31,997 | 4.46\% |
| VANGUARD S\&P 500 ETF | US Equity | VOO | N | \$31,496 | 4.39\% |
| TECHNOLOGY SELECT SECTORSPDR ETF IV | Sector | XLK | N | \$30,839 | 4.30\% |

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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO 457 as of 12/31/2021

Market Value Allocation - All Assets (Quarter over Quarter)

12/31/2021


9/30/2021


The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.
Net Flow - All Non-Cash Assets (3-Month Period Ending 12/31/2021)


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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO 457 as of 12/31/2021

Market Value Allocation - Mutual Funds (Quarter over Quarter)

12/31/2021


9/30/2021


The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.
Net Flow by Sector - Mutual Funds (3-Month Period Ending 12/31/2021)


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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO 457 as of 12/31/2021

Market Value Allocation - Equities (Quarter over Quarter)


9/30/2021


The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.
Net Flow by Sector - Equities (3-Month Period Ending 12/31/2021)


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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO 457 as of 12/31/2021

Market Value Allocation - ETF (Quarter over Quarter)

12/31/2021


9/30/2021


The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.
Net Flow by Sector - ETF (3-Month Period Ending 12/31/2021)


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The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO 457 as of 12/31/2021

Average Monthly Trades Per Account (3-Month Period Ending 12/31/2021)


Trading Channel Mix (Month over Month)


## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO 457 as of 12/31/2021

Important Disclosures
Schwab Personal Choice Retirement Account (PCRA) is offered through Charles Schwab \& Co., Inc. (Member SIPC), the registered broker/dealer, which also provides other brokerage and custody services to its customers.

For participants who utilize the Personal Choice Retirement Account (PCRA), the following fees and conditions may apply: Schwab's shortterm redemption fee of $\$ 49.95$ will be charged on redemption of funds purchased through Schwab's Mutual Fund OneSource® service (and certain other funds with no transaction fee) and held for 90 days or less. Schwab reserves the right to exempt certain funds from this fee, including Schwab Funds®, which may charge a separate redemption fee, and funds that accommodate short-term trading.

Trades in no-load mutual funds available through Mutual Funds OneSource service (including Schwab Funds) as well as certain other funds, are available without transaction fees when placed through schwab.com or our automated phone channels. Schwab reserves the right to change the funds we make available without transaction fees and to reinstate fees on any funds. Funds are also subject to management fees and expenses

Charles Schwab \& Co., Inc., member SIPC, receives remuneration from fund companies for record keeping, shareholder services and other administrative services for shares purchased through its Mutual Fund OneSource service. Schwab also may receive remuneration from transaction fee fund companies for certain administrative services.

This material is for institutional use only.
The information contained herein is obtained from third-party sources and believed to be reliable, but its accuracy or completeness is not guaranteed. This report is for informational purposes only and is not a solicitation, or a recommendation that any particular investor should purchase or sell any particular security.

# CITY OF SACRAMENTO MGMT 401A 

## Schwab Personal Choice Retirement Account (PCRA) Quarterly Report

As of $12 / 31 / 2021$

## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO MGMT 401A as of 12/31/2021

| Plan Profile Information |  |
| :--- | ---: |
| Plan Type | Money Purchase |
| Total PCRA Assets | $\$ 462,299$ |
| Total Funded PCRA Accounts | 10 |
| Total Roth Assets | N/A |
| Total Funded Roth Accounts | N/A |
| Total Advisor Managed PCRA Assets | $\$ 0$ |
| Total Advisor Managed Funded PCRA Accounts | 0 |
| PCRA Accounts Opened This Quarter | 0 |
| PCRAAssets In and Out This Quarter* | $-\$ 72,500$ |
| Average PCRA Account Balance | $\$ 46,230$ |



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Compliance number: 0517-ZGX6

PCRA Participant Profile Information

| Average Participant Age | 55 |
| :--- | ---: |
| Percent Male Participants | $80 \%$ |
| Percent Female Participants | $20 \%$ |

Percent Female Participants 20\%

| Total Assets by Category |  |
| :--- | ---: |
| Cash Investments | $\$ 66,431$ |
| Equities | $\$ 265,440$ |
| ETFs | $\$ 18,876$ |
| Fixed Income | $\$ 0$ |
| Mutual Funds | $\$ 111,552$ |
| Other | $\$ 0$ |

## Average Positions Per Account

Cash Investments 1.0
Equities 1.8
ETFs 0.3
Fixed Income 0.0
Mutual Funds 0.3
Other 0.0
Total 3.4
Average Trades Per Account
Equities 1.3

ETFs 1.8
Fixed Income 0.0
Mutual Funds 0.2
Other 0.0
Total 3.3

# The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO MGMT 401A as of 12/31/2021 

## Top 10 Mutual Fund Holdings**

| Name | Category | Symbol | OS* | \$MF Assets | \%MF Assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TIAA-CREF EQUITY INDEX RETAIL | Large Capitalization Stock Funds | TINRX | Y | \$63,974 | 57.35\% |
| FIDELITY SELECT SEMICONDUCTORS | Specialized Funds | FSELX | N | \$40,570 | 36.37\% |
| VANGUARD ENERGY INV | Specialized Funds | VGENX | N | \$7,007 | 6.28\% |

Name
TIAA-CREF
FIDELITY
VANGUARD

## \$MF Assets

\$63,974
\$40,570
\$7,007
\%MF Assets
57.35\%
36.37\%
6.28\%
**Top 10 Mutual Funds does not include Money Market Funds.
*OS = OneSource, no-load, no transaction fee.
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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO MGMT 401A as of 12/31/2021

| Top 10 Equity Holdings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Name |  | Category | Symbol | \$EQ Assets | \%EQ Assets |
| AMC ENTERTAINMENT CLASS | A | Communication Services | AMC | \$119,326 | 44.95\% |
| APPLE INC |  | Information Technology | AAPL | \$44,111 | 16.62\% |
| ROYAL CARIBBEAN GROUP F |  | Consumer Discretionary | RCL | \$23,070 | 8.69\% |
| UNITED AIRLINES HLDGS |  | Industrials | UAL | \$18,825 | 7.09\% |
| NORWEGIAN CRUISE LIN F |  | Consumer Discretionary | NCLH | \$16,592 | 6.25\% |
| GAMESTOP CORP CLASS | A | Consumer Discretionary | GME | \$11,723 | 4.42\% |
| BLACKBERRY LTD F |  | Information Technology | BB | \$6,545 | 2.47\% |
| GAMING \& LEISURE PPT REIT |  | Real Estate | GLPI | \$5,006 | 1.89\% |
| ZEBRA TECHNOLOGIES CLASS | A | Information Technology | ZBRA | \$4,166 | 1.57\% |
| OLD DOMINION FREIGHT |  | Industrials | ODFL | \$3,232 | 1.22\% |

## Top 10 ETF Holdings

| Name | Category | Symbol | OS* | \$ETF Assets | \%ETF Assets |
| :--- | :--- | :---: | :---: | :---: | :---: |
| DIREXION DAILY ENERGY BULL 2X SHARES | Leveraged/Inverse | ERX | N | $\$ 7,410$ | $39.26 \%$ |
| VANECK SEMICONDUCTOR | ETF | Sector | SMH | N | $\$ 6,176$ |
| SELECT SECTOR INDUSTRIALSPDR ETF IV | Sector | XLI | N | $32.72 \%$ |  |

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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO MGMT 401A as of 12/31/2021

Market Value Allocation - All Assets (Quarter over Quarter)

12/31/2021


9/30/2021


The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.
Net Flow - All Non-Cash Assets (3-Month Period Ending 12/31/2021)


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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO MGMT 401A as of 12/31/2021

Market Value Allocation - Mutual Funds (Quarter over Quarter)

12/31/2021


9/30/2021


The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.
Net Flow by Sector - Mutual Funds (3-Month Period Ending 12/31/2021)


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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO MGMT 401A as of 12/31/2021

Market Value Allocation - Equities (Quarter over Quarter)

12/31/2021


9/30/2021


The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.
Net Flow by Sector - Equities (3-Month Period Ending 12/31/2021)


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## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO MGMT 401A as of 12/31/2021

Market Value Allocation - ETF (Quarter over Quarter)

12/31/2021


Leveraged/Inverse
$39.26 \%$

9/30/2021


The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.
Net Flow by Sector - ETF (3-Month Period Ending 12/31/2021)


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The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO MGMT 401A as of 12/31/2021


Trading Channel Mix (Month over Month)


## The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report CITY OF SACRAMENTO MGMT 401A as of 12/31/2021

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Trades in no-load mutual funds available through Mutual Funds OneSource service (including Schwab Funds) as well as certain other funds, are available without transaction fees when placed through schwab.com or our automated phone channels. Schwab reserves the right to change the funds we make available without transaction fees and to reinstate fees on any funds. Funds are also subject to management fees and expenses.

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## Your Dedicated Team

## Your Dedicated Team

## Plan Sponsor Experience



## Participant Experience

Rick Watson,
Retirement Specialist rick.watson@nationwide.com 916-633-0010


Nationwide ${ }^{\circ}$


[^0]:    * Assets In and Out includes contributions and distributions.

[^1]:    **Top 10 Mutual Funds does not include Money Market Funds.
    *OS = OneSource, no-load, no transaction fee

[^2]:    *OS = OneSource, no transaction fee

[^3]:    Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.

[^4]:    Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.

[^5]:    Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.

[^6]:    Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows,

[^7]:    * Assets In and Out includes contributions and distributions.

[^8]:    *OS = OneSource, no transaction fee

[^9]:    Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.

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