# City of Sacramento 

As of June 30, 2019

Nationwide

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# Section 1 

## Plan Statistics

June 30, 2019

## Section 1: Plan Statistics

|  | 457 |  |  | 401(a) |  | 401(a) |  | 401(a) |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Management |  | WCOE, L39 Supv |  | City Council |  |  |  |
| Beginning Balance as of 4/01/19 |  | 391,002,112.31 |  | 89,703,564.86 | \$ | 11,729,371.57 | \$ | 616,721.61 |  | 93,051,770.35 |
| RECEIPTS: |  |  |  |  |  |  |  |  |  |  |
| Contribs/Loans/Roll-ins | \$ | 5,716,916.86 | \$ | 1,943,682.44 | \$ | 291,264.22 | \$ | 17,001.86 | \$ | 7,968,865.38 |
| Int/Dividend | \$ | 893,935.68 | \$ | 241,362.86 | \$ | 28,849.33 | \$ | 1,707.34 | \$ | 1,165,855.21 |
| Charges/Fees | \$ | $(149,282.31)$ | \$ | $(37,385.11)$ | \$ | $(6,857.49)$ | \$ | (212.48) | \$ | (193,737.39) |
|  | \$ | 6,461,570.23 | \$ | 2,147,660.19 | \$ | 313,256.06 | \$ | 18,496.72 | \$ | 8,940,983.20 |
| DISTRIBUTIONS: |  |  |  |  |  |  |  |  |  |  |
| Distributions/Loans/Roll-outs | \$ | 4,805,227.16 | \$ | 1,235,599.43 | \$ | 67,895.92 | \$ | - | \$ | 6,108,722.51 |
|  | \$ | 4,805,227.16 |  | 1,235,599.43 | \$ | 67,895.92 | \$ | - | \$ | 6,108,722.51 |
|  |  |  |  |  |  |  |  |  |  |  |
| Gain/Loss | \$ | 13,568,696.89 | \$ | 3,183,224.57 | \$ | 411,512.32 | \$ | 22,764.03 | \$ | 17,186,197.81 |
|  |  |  |  |  |  |  |  |  |  |  |
| Schwab PCRA | \$ | 1,577,403.69 | \$ | 290,308.62 | \$ | - | \$ | - | \$ | 1,867,712.31 |
|  |  |  |  |  |  |  |  |  |  |  |
| Ending Balance as of 6/30/19 |  | 407,804,555.96 |  | 94,089,158.81 | \$ | 12,386,244.03 |  | 657,982.36 |  | 14,937,941.16 |

Nationwide
is on your side

## Section 1: Plan Statistics



*Web Utilization represents total web hits for the quarter. Web Hits represents total hits for the listed categories.


## Section 1: Plan Statistics




# Section 2 

Retirement Readiness
June 30, 2019

Sacramento 457, CA
Nationwide ${ }^{\circ}$ Retirement Readiness Report
Plan-level summary of all participants' retirement readiness
Q2 2019

The Sacramento 457 Retirement Readiness Report helps you understand how prepared your participants are to reach their retirement goals. Nationwide has provided your participants with a personalized retirement readiness report, which includes their balance, pension, and Social Security benefits.

This plan-level report summarizes the progress your participants are making towards meeting their retirement goal. For more detailed plan information, access the Gauging Success report on your plan website.

## Plan Participants

What is the status of all 4,546 participants enrolled in your plan?


## Retirement Readiness

How engaged are your participants?
Are they ready to retire? ${ }^{4}$


Participants that have engaged with their retirement outlook are 4 times more likely to take action and save more for retirement


[^0]
## Account Activity

What key activities are the 4,546 participants taking to educate themselves and increase their retirement readiness?

\$2
compared to Q2 2018


## Top Opportunities

Encourage online account usage $62 \%$ of participants have set up an online account. By establishing an online account, participants can access their personalized Retirement Readiness Report and take action to improve their readiness.

## Encourage enrollment

One step towards improving an employee's financial well-being is ensuring all of your eligible employees are enrolled in a deferred compensation plan. Take this opportunity to promote the benefits of enrolling.
(\$) Encourage increased contributions
Small increases can really add up. By encouraging participants to increase their contribution, time and compounding may build momentum for their retirement readiness.

## 1

## Encourage ProAccount enrollment

With Nationwide ProAccount, participants get the peace of mind that comes from professional investment management, periodic adjustments based on market conditions, and personalized asset allocation.

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[^1]
# Section 3 <br> Gauging Success Report 

June 30, 2019


## Gauging Success

## PLAN REVIEW <br> Sacramento 457, CA

As of June 30, 2019

## WELCOME

Our goal is to help you objectively evaluate your plan's performance and how it performed against other plans like yours. Since Nationwide Retirement Solutions is one of the largest 457 providers in the industry we are in the unique position of being able to compare your plan to many others.

By comparing the current year information to previous years, you can see how your plan is performing, where your educational efforts are working, and what areas offer opportunities for additional improvement.

The "Peer Group" comparisons used in this report are based on NRS cases, within your state, with assets of:
\$100 million - \$1 billion

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## EXECUTIVE SUMMARY

## Plan Contribution Limits for 2019

$$
\begin{array}{rr}
\text { Regular Limit: } & \$ 19,000 \\
50+\text { Catch-Up: } & \$ 25,000 \\
3-\text { Year Catch-Up: } & \$ 38,000
\end{array}
$$

## Quick Plan Facts

Total Participant Count
Total New Enrollments YTD Count
Total Plan Assets (millions)
Total Deferrals YTD (millions)
Total Rollovers-In YTD (thousands)
ProAccount Assets (thousands)
ProAccount Participant Count

| Actual as of <br> $06 / 30 / 19$ | \% Chng from 1 <br> year ago |
| ---: | ---: |
| 4,546 | $3.7 \%$ |
| 158 | $-11.7 \%$ |
| $\$ 414.37$ | $5.7 \%$ |
| $\$ 9.26$ | $13.4 \%$ |
| $\$ 811.36$ | $15.4 \%$ |
| $\$ 107,512.01$ | $27.7 \%$ |
| 1,426 | $16.1 \%$ |

## Market Activity

S\&P 500 CHANGE YTD: 17.3\%


The 500 companies included in this index are selected by the S\&P Index committee; a few of the mitigating factors are market size, industry representation and liquidity. This index is designed to be an overall indication of the United States stock market. The 500 securities represent approximately $75 \%$ of the total market value of all U.S. stocks.

## PLAN PARTICIPATION

|  |  |  |  | $\%$ Chng <br> Prom 1 year |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Participant Status | $12 / 31 / 16$ | $12 / 31 / 17$ | $12 / 31 / 18$ | $6 / 30 / 19$ | ago |
| \# of Participants Actively Deferring | 2,399 | 2,532 | 2,629 | 2,696 | $3.9 \%$ |
| \# of Inactive Participants* | 1,412 | 1,538 | 1,536 | 1,542 | $-0.6 \%$ |
| \# of Participants in Payout | 1 | 230 | 306 | 308 | $30.5 \%$ |
| Total Participants | $\mathbf{3 , 8 1 2}$ | $\mathbf{4 , 3 0 0}$ | $\mathbf{4 , 4 7 1}$ | $\mathbf{4 , 5 4 6}$ | $\mathbf{3 . 7 \%}$ |

* Inactive participants are those with a balance, not deferring and not in payout


## New Participant Count

■ Sacramento 457, CA - Peer Group Average


## Total Participants as of 06/30/19



## PLAN ASSETS

## Total Plan Assets (Millions)

| $12 / 31 / 15$ | $12 / 31 / 16$ | $12 / 31 / 17$ | $12 / 31 / 18$ | $6 / 30 / 19$ | \% Chng from |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 year ago |  |  |  |  |  |

Plan Assets Summary (Millions)


Plan Assets by Investment Class (Millions)

| Investment Class | $\mathbf{1 2 / 3 1 / 1 7}$ | $\mathbf{1 2 / 3 1 / 1 8}$ | $\mathbf{0 6 / 3 0 / 1 9}$ | \% of Total |
| :--- | :---: | :---: | :---: | :---: |
| Asset Allocation | $\$ 57.30$ | $\$ 50.82$ | $\$ 54.63$ | $13.2 \%$ |
| International | $\$ 34.12$ | $\$ 33.30$ | $\$ 41.27$ | $10.0 \%$ |
| Small Cap | $\$ 20.10$ | $\$ 19.74$ | $\$ 24.29$ | $5.9 \%$ |
| Mid Cap | $\$ 29.89$ | $\$ 28.82$ | $\$ 36.02$ | $8.7 \%$ |
| Large Cap | $\$ 116.60$ | $\$ 104.04$ | $\$ 119.00$ | $28.7 \%$ |
| Balanced | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $0.0 \%$ |
| Bonds | $\$ 25.12$ | $\$ 28.20$ | $\$ 32.09$ | $7.7 \%$ |
| Short term | $\$ 88.40$ | $\$ 87.40$ | $\$ 89.99$ | $21.7 \%$ |
| SDO | $\$ 0.95$ | $\$ 1.17$ | $\$ 1.58$ | $0.4 \%$ |
| Specialty | $\$ 7.42$ | $\$ 5.72$ | $\$ 8.95$ | $2.2 \%$ |
| Loan | $\$ 6.90$ | $\$ 6.40$ | $\$ 6.57$ | $1.6 \%$ |
|  |  |  |  |  |
| Total | $\$ 386.80$ | $\$ 365.61$ | $\$ 414.37$ | $\mathbf{1 0 0 . 0 \%}$ |

## PLAN CONTRIBUTIONS

## Total Contributions by Year (Millions)

|  |  |  | \% Chng <br> from $\mathbf{1}$ year |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ YTD | ago |

Plan Contributions Summary (Millions)


Plan Contributions by Investment Class (Thousands)

| Investment Class | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ YTD | \% Total |
| :--- | :---: | :---: | :---: | :---: |
| Asset Allocation | $\$ 6,527.26$ | $\$ 5,850.42$ | $\$ 2,432.60$ | $19.8 \%$ |
| International | $\$ 2,610.22$ | $\$ 3,419.60$ | $\$ 1,871.47$ | $15.2 \%$ |
| Small Cap | $\$ 1,307.64$ | $\$ 1,391.66$ | $\$ 817.03$ | $6.6 \%$ |
| Mid Cap | $\$ 2,525.64$ | $\$ 2,235.41$ | $\$ 1,164.14$ | $9.5 \%$ |
| Large Cap | $\$ 6,674.88$ | $\$ 6,068.88$ | $\$ 3,350.92$ | $27.2 \%$ |
| Balanced | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $0.0 \%$ |
| Bonds | $\$ 1,649.67$ | $\$ 1,561.91$ | $\$ 855.32$ | $7.0 \%$ |
| Short term | $\$ 5,540.56$ | $\$ 3,482.07$ | $\$ 1,546.20$ | $12.6 \%$ |
| SDO | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $0.0 \%$ |
| Specialty | $\$ 724.31$ | $\$ 414.41$ | $\$ 260.56$ | $2.1 \%$ |
| Loan | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $0.0 \%$ |
|  | $\$ 27,560.18$ | $\$ 24,424.37$ | $\$ 12, \mathbf{2 9 8 . 2 5}$ | $\mathbf{1 0 0 . 0 \%}$ |

## IN SUMMARY

This report contains valuable information and insights about your plan. Now it is time to take action! Here are some suggestions to get you started:

1. Identify your top three areas of focus.
2. Consider which of the following suggestions would work best for your plan:
```
Educational Workshops for your employees
Additional 1-on-1 meetings with your Representative
Benefit Fairs
- Open Enrollment
Employer communication options
(e.g. emails, staff meetings...)
Other
```

3. Discuss your plan with your Nationwide Representative.

We look forward to working with you to bring even greater value to your employees through deferred compensation.

## YOUR PROVEN PARTNER

When you're one of the leaders in the industry, you're called to a higher standard. Nationwide's position as an industry leader stems from nearly 40 years in service to public sector retirement plan administrators like you.

Over the years, we have maintained our industry leadership position by being one of the top providers of recordkeeping, sales and marketing services to public sector retirement plans in terms of number of clients served and range of assets under management. Here's why:

- Our average client tenure is 19 years
- We partner with more than 7,700 clients * and have a $99 \%$ plan retention rate
- We provide education and service to more than 1.7 million participants *
- We manage over $\$ 101$ billion in assets *
- We have been featured in the top 10 most trusted companies for privacy by TRUSTe and Ponemon Institute for the past nine years.
- We offer recordkeeping, administration and investment products for:
- 457(b) Deferred compensation plans serving city, county, special district and state employees
- 401(a) and grandfathered 401(k) Defined employer-contribution plans serving city, county, special district and state employees
- PEHP ${ }^{\circledR}$ Tax-free investment plan for post-employment health care expenses

Most importantly, we are proud to serve you and your plan through our representatives in the field and in our home office.

What does all this mean to you? Our tenure, our legacy, our service and our people make us uniquely qualified to handle your retirement plan needs. This Gauging Success report is just one of the ways that we work with you to understand both your needs as an administrator and your employees' needs for planning for their retirement.

[^2]```
APPENDIX
```


## PLAN PARTICIPATION

Participant Counts by Age as of 06/30/19

| Age <br> Group | Total <br> Participant <br> Count | Male <br> Participant <br> Count | Female <br> Participant <br> Count | Actively Def <br> Participant <br> Count | Inactive / <br> Payout <br> Count |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $18-25$ | 93 | 80 | 13 | 78 | 15 |
| $26-35$ | 769 | 585 | 184 | 604 | 165 |
| $36-45$ | 1,110 | 802 | 308 | 842 | 268 |
| $46-55$ | 1,185 | 843 | 342 | 803 | 382 |
| $56-65$ | 913 | 597 | 316 | 348 | 565 |
| $66-99$ | 476 | 323 | 153 | 21 | 455 |
| Total | $\mathbf{4 , 5 4 6}$ | $\mathbf{3 , 2 3 0}$ | $\mathbf{1 , 3 1 6}$ | $\mathbf{2 , 6 9 6}$ | $\mathbf{1 , 8 5 0}$ |

Participant Counts by Age as of 06/30/19


## PLAN ASSETS

The use of asset allocation does not guarantee returns or insulate you from potential losses.

## Sacramento 457, CA Asset Allocation as of 06/30/19



| $\square$ Asset Allocation | $13.2 \%$ |
| :--- | ---: |
| $\square$ International | $10.0 \%$ |
| $\square$ Small Cap | $5.9 \%$ |
| Mid Cap | $8.7 \%$ |
| $\square$ Large Cap | $28.7 \%$ |
| $\square$ Balanced | $0.0 \%$ |
| $\square$ Bonds | $7.7 \%$ |
| Short term | $21.7 \%$ |
| $\square$ SDO | $0.4 \%$ |
| $\square$ Specialty | $2.2 \%$ |
| Loan | $1.6 \%$ |

## Sacramento 457, CA Asset Allocation as of 06/30/18



| $\square$ Asset Allocation | $14.0 \%$ |
| :--- | ---: |
| $\square$ International | $9.1 \%$ |
| $\square$ Small Cap | $5.5 \%$ |
| Mid Cap | $8.5 \%$ |
| $\square$ Large Cap | $30.3 \%$ |
| $\square$ Balanced | $0.0 \%$ |
| $\square$ Bonds | $6.9 \%$ |
| Short term | $22.2 \%$ |
| $\square$ SDO | $0.2 \%$ |
| $\square$ Specialty | $1.6 \%$ |
| Loan | $1.7 \%$ |

## PLAN CONTRIBUTIONS

## Sacramento 457, CA Contribution Allocation 2019 YTD



| $\square$ Asset Allocation | $19.8 \%$ |
| :--- | ---: |
| $\square$ International | $15.2 \%$ |
| $\square$ Small Cap | $6.6 \%$ |
| Mid Cap | $9.5 \%$ |
| $\square$ Large Cap | $27.2 \%$ |
| $\square$ Balanced | $0.0 \%$ |
| $\square$ Bonds | $7.0 \%$ |
| Short term | $12.6 \%$ |
| $\square$ SDO | $0.0 \%$ |
| $\square$ Specialty | $2.1 \%$ |
| Loan | $0.0 \%$ |

## Sacramento 457, CA Contribution Allocation 2018 YTD



| $\square$ Asset Allocation | $24.1 \%$ |
| :--- | ---: |
| $\square$ International | $13.5 \%$ |
| $\square$ Small Cap | $5.0 \%$ |
| Mid Cap | $8.9 \%$ |
| $\square$ Large Cap | $25.4 \%$ |
| $\square$ Balanced | $0.0 \%$ |
| $\square$ Bonds | $6.4 \%$ |
| Short term | $15.0 \%$ |
| $\square$ SDO | $0.0 \%$ |
| $\square$ Specialty | $1.8 \%$ |
| Loan | $0.0 \%$ |

## PEER COMPARISONS

Your Peer Group is NRS cases, within your state, with assets of $\$ 100$ million - $\$ 1$ billion. The peer group consists of 14 NRS cases.

|  |  | Peer |  |
| :--- | :---: | :---: | :---: |
|  | Sacramento 457, CA | Group | Recommended |
| Average \# of asset classes | 4.8 | 4.0 | 5.0 |
| Average annualized deferrals | $\$ 6,159$ | $\$ 6,038$ |  |
| Average assets | $\$ 91,151$ | $\$ 74,404$ |  |

Asset Allocation Summary as of 06/30/19
percentage of participants by number of investment classes


Sacramento 457, CA


Peer Group

Average Account Balance and Annualized Deferrals by Age Group as of 06/30/19

| Age Group | Sacramento 457, CA <br> Account Bala | Peer Group nce | Sacramento 457, CA <br> Annualized Defer | Peer Group rals |
| :---: | :---: | :---: | :---: | :---: |
| 18-25 | \$5,464 | \$5,545 | \$3,715 | \$3,147 |
| 26-35 | \$12,304 | \$14,757 | \$4,435 | \$4,119 |
| 36-45 | \$63,597 | \$43,506 | \$6,108 | \$5,191 |
| 46-55 | \$123,404 | \$86,906 | \$7,244 | \$6,925 |
| 56-65 | \$135,596 | \$114,904 | \$7,308 | \$8,818 |
| 66-99 | \$133,988 | \$127,857 | \$6,399 | \$10,272 |

## PEER COMPARISONS

## Sacramento 457, CA Asset Allocation as of 06/30/19




Peer Group Asset Allocation as of 06/30/19


■Asset Allocation 18.3\%

| $\square$ International | $7.5 \%$ |
| :--- | :--- |
| Small Cap | $4.2 \%$ |

■Mid Cap 5.2\%

- Large Cap 26.8\%
- Balanced 1.4\%
Bonds 5.7\%
- Short term 27.1\%
-SDO $1.3 \%$
Specialty 0.9\%
Loan $1.6 \%$


## PEER COMPARISONS

Sacramento 457, CA Asset Allocation as of 06/30/18


Peer Group Asset Allocation as of 06/30/18


| $\square$ Asset Allocation | $17.7 \%$ |
| :--- | ---: |
| $\square$ International | $7.6 \%$ |
| $\square$ Small Cap | $3.9 \%$ |
| $\square$ Mid Cap | $5.2 \%$ |
| $\square$ Large Cap | $27.8 \%$ |
| $\square$ Balanced | $1.6 \%$ |
| $\square$ Sonds | $5.5 \%$ |
| $\square$ SDO | $26.9 \%$ |
| $\square$ Specialty | $1.2 \%$ |
| $\square$ Loan | $0.7 \%$ |

## PEER COMPARISONS

Deferral allocation summary: percentage of participants by number of deferral investment classes Sacramento 457, CA 2019 YTD


Number of Deferral Classes
$■ 17.6 \%$
$■ 2$
4.0\%
$\square$
4.5\%
$■ 4$
4. 3\%

■ 5+
79.7\%

Peer Group 2019 YTD


Number of Deferral Classes
$\square 118.5 \%$

■ 2
$3.6 \%$

- 3
$3.2 \%$
$■ 4$
$3.3 \%$
$71.5 \%$


## PARTICIPANT DEMOGRAPHICS

Male/Female Average Deferrals by Age


Male/Female Average Account Balance by Age as of 06/30/19


## PARTICIPANT DEMOGRAPHICS

## Female Participant Count by Age and Status as of 06/30/19



Male Participant Count by Age and Status as of 06/30/19


# PLAN ASSETS 

as of 06/30/19
Fund

## Asset Allocation

American Century Investments One Choice 2020 Portfolio - Class R6
American Century Investments One Choice 2025 Portfolio - Class R6
American Century Investments One Choice 2030 Portfolio - Class R6
American Century Investments One Choice 2035 Portfolio - Class R6
American Century Investments One Choice 2040 Portfolio - Class R6
American Century Investments One Choice 2045 Portfolio - Class R6
American Century Investments One Choice 2050 Portfolio - Class R6
American Century Investments One Choice 2055 Portfolio - Class R6
American Century Investments One Choice 2060 Portfolio - Class R6
American Century Investments One Choice In Retirement Portfolio-Class R6 BlackRock Global Allocation Fund - Institutional Class
Sub-Total Asset Allocation

Bonds
Columbia High Yield Bond Fund Class R5
Goldman Sachs Global Income Fund - Institutional Class
PGIM Total Return Bond Fund - Class Z
PIMCO Income Fund: Institutional Class
Sub-Total Bonds

International
Invesco Oppenheimer Developing Markets Fund-Class R6
Invesco Oppenheimer International Growth Fund - Class R6
iShares MSCI EAFE International Index Fund - Institutional Shares
Nationwide Bailard International Equities Fund - R6 Class
Sub-Total International
Large Cap
Fidelity Contrafund K6
Goldman Sachs Large Cap Growth Insights Fund - Institutional Class
MFS Value Fund - Class R6

Assets

Count / \% of

| $7,173,042.26$ | $1.7 \%$ | 106 | $2.3 \%$ |
| ---: | ---: | ---: | ---: |
| $8,053,911.10$ | $1.9 \%$ | 143 | $3.1 \%$ |
| $11,378,210.77$ | $2.7 \%$ | 198 | $4.4 \%$ |
| $7,348,551.04$ | $1.8 \%$ | 192 | $4.2 \%$ |
| $6,848,345.88$ | $1.7 \%$ | 233 | $5.1 \%$ |
| $1,640,351.51$ | $0.4 \%$ | 186 | $4.1 \%$ |
| $1,191,875.55$ | $0.3 \%$ | 175 | $3.8 \%$ |
| $761,123.30$ | $0.2 \%$ | 138 | $3.0 \%$ |
| $491,477.94$ | $0.1 \%$ | 76 | $1.7 \%$ |
| $9,531,572.55$ | $2.3 \%$ | 180 | $4.0 \%$ |
| $213,629.48$ | $0.1 \%$ | 24 | $0.5 \%$ |
| $54,632,091.38$ | $13.2 \%$ |  |  |


| $5,125,065.80$ | $1.2 \%$ | 691 | $15.2 \%$ |
| ---: | ---: | ---: | ---: |
| $500,982.99$ | $0.1 \%$ | 32 | $0.7 \%$ |
| $18,617,071.77$ | $4.5 \%$ | 1,727 | $38.0 \%$ |
| $7,847,051.62$ | $1.9 \%$ | 1,552 | $34.1 \%$ |
| $32,090,172.18$ | $7.7 \%$ |  |  |


| $8,471,553.45$ | $2.0 \%$ | 1,569 | $34.5 \%$ |
| ---: | ---: | ---: | ---: |
| $17,680,321.92$ | $4.3 \%$ | 1,719 | $37.8 \%$ |
| $13,454,611.18$ | $3.2 \%$ | 1,744 | $38.4 \%$ |
| $1,658,745.55$ | $0.4 \%$ | 217 | $4.8 \%$ |
| $41,265,232.10$ | $10.0 \%$ |  |  |


| $46,883,456.32$ | $11.3 \%$ | 2,226 | $49.0 \%$ |
| ---: | ---: | ---: | ---: |
| $16,300,859.90$ | $3.9 \%$ | 1,861 | $40.9 \%$ |
| $22,478,127.07$ | $5.4 \%$ | 1,957 | $43.0 \%$ |

Please consider the funds' investment objectives, risks, and charges and expenses carefully before investing. The prospectus contains this and other important information about the investment company. Read the prospectus carefully before investing. Prospectuses may be obtained from your plan's website or by calling your plan's tollfree customer service phone number.
The use of diversification and asset allocation as part of an overall investment strategy does not assure a profit or protect against loss in a declining market.
Asset allocation funds are designed to provide diversification and asset allocation across several types of investments and asset classes, primarily by investing in underlying funds. Therefore, in addition to the expenses of the asset allocation fund itself, you are indirectly paying a proportionate share of the applicable fees and expenses of the underlying funds.

## PLAN ASSETS

as of $06 / 30 / 19$
Fund

Vanguard 500 Index Fund - Admiral Shares
Sub-Total Large Cap

Loan

| Loan Outstanding Principal Balance | $6,569,517.45$ | $1.6 \%$ | 616 | $13.6 \%$ |
| :--- | :--- | :--- | :--- | :--- |

Sub-Total Loan

Mid Cap
American Century Mid Cap Value Fund - Class R6
MFS Mid Cap Growth Fund - Class R6
Vanguard Mid-Cap Index Fund - Admiral Shares
Sub-Total Mid Cap

## SDO

Schwab Personal Choice Retirement Account
Sub-Total SDO
Short Term Investments
Nationwide Fixed Fund
Sub-Total Short Term Investments

Small Cap
Invesco Oppenheimer Discovery Fund - Class R6
JPMorgan Small Cap Equity R5
Vanguard(R) Small-Cap Value Index Fund - Institutional Shares
Sub-Total Small Cap
Specialty
TIAA-CREF Real Estate Securities Fund - Institutional Class
Sub-Total Specialty

| $10,870,272.76$ | $2.6 \%$ | 1,741 | $38.3 \%$ |
| ---: | ---: | ---: | ---: |
| $16,577,660.81$ | $4.0 \%$ | 469 | $10.3 \%$ |
| $8,567,697.91$ | $2.1 \%$ | 1,649 | $36.3 \%$ |
| $36,015,631.48$ | $8.7 \%$ |  |  |


| $1,577,403.69$ | $0.4 \%$ | 24 | $0.5 \%$ |
| :--- | :--- | :--- | :--- |
| $1,577,403.69$ | $0.4 \%$ |  |  |

89,989,145.46 21.7\%
89,989,145.46 21.7\%

6,773,112.82
15,152,412.92
2,365,263.89
24,290,789.63

8,948,690.27
8,948,690.27
1.6\% 1,473 32.4\%
3.7\%

Please consider the funds' investment objectives, risks, and charges and expenses carefully before investing. The prospectus contains this and other important information about the investment company. Read the prospectus carefully before investing. Prospectuses may be obtained from your plan's website or by calling your plan's tollfree customer service phone number.
The use of diversification and asset allocation as part of an overall investment strategy does not assure a profit or protect against loss in a declining market.
Asset allocation funds are designed to provide diversification and asset allocation across several types of investments and asset classes, primarily by investing in underlying funds. Therefore, in addition to the expenses of the asset allocation fund itself, you are indirectly paying a proportionate share of the applicable fees and expenses of the underlying funds.

Please consider the funds' investment objectives, risks, and charges and expenses carefully before investing. The prospectus contains this and other important information about the investment company. Read the prospectus carefully before investing. Prospectuses may be obtained from your plan's website or by calling your plan's tollfree customer service phone number.
The use of diversification and asset allocation as part of an overall investment strategy does not assure a profit or protect against loss in a declining market.
Asset allocation funds are designed to provide diversification and asset allocation across several types of investments and asset classes, primarily by investing in underlying funds. Therefore, in addition to the expenses of the asset allocation fund itself, you are indirectly paying a proportionate share of the applicable fees and expenses of the underlying funds.

# Section 4 

## Service Recap

June 30, 2019

## City of Sacramento Deferred Compensation Program

## Nationwide Retirement Solutions Service Recap for: 2019

## Plan Participation

| Total Participants (as of 8/31/2019) | 4,593 |
| :--- | ---: |
| Total Participants (1Q19) | 4,535 |
| Total Participants (2Q19) | 4,546 |
| Total Participants (3Q19) | - |
| Total Participants (4Q19) | - |
| Eligible (FT) Employees (as of 8/29/19) | - |
| Active Participation Rate | - |
| Participants Actively Deferring (2Q19) | $2696 / 59 \%$ |
| Ppts not Deferring (2Q19) | $1542 / 34 \%$ |
| Participants in Payout (2Q19) | $308 / 7 \%$ |

Assets History

| YTD 457 Plan Assets (8/31/19) | $\$ 406,440,338$ |
| :--- | ---: |
| 2018 Total Plan Assets (millions) | $\$ 365.6$ |
| 2017 Total Plan Assets (millions) | $\$ 386.8$ |
| 2016 Total Plan Assets (millions) | $\$ 255.3$ |

2019 RS YTD Summary

| New Enrollments <br> $(1 \mathrm{Q}=104) ; ~(2 \mathrm{Q}=54) ; ~(3 \mathrm{Q}=0) ; ~(4 \mathrm{Q}=0)$ | 158 |
| :--- | ---: |
| Transfers in: <br> $(1 \mathrm{Q}=23) ; ~(2 \mathrm{Q}=24) ; ~(3 \mathrm{Q}=0) ; ~(4 \mathrm{Q}=0)$ | 47 |
| Transfer in Assets (thousands) | \$811.36 |
| ProAccount: Total (1426 = \$107.51m) <br> $(1 \mathrm{Q}=47) ; ~(2 \mathrm{Q}=58) ; ~(3 \mathrm{Q}-0=; ~(4 \mathrm{Q}=0)$ | 105 YTD |
| Individual Consultations <br> $(1 \mathrm{Q}=539) ; ~(2 \mathrm{Q}=475) ; ~(3 \mathrm{Q}=0) ; ~(4 \mathrm{Q}=0)$ | 1014 |

Education, Workshops and Counseling

| Location | Event/Activity |
| :---: | :---: |
| 1Q19 | Unique Locations: 41 <br> Visits: 88 |
| 2Q19 | Unique Locations: 33 <br> Visits: 83 |
| 3Q19 | Unique Locations: <br> Visits: |
| 4 UQ19 | Unique Locations: <br> Visits: |

## NRS Updates

- Nationwide Mobile App


## Nationwide Retirement Solutions Contacts

- Rick Watson, Retirement Specialist 916-633-0010
rick.watson@nationwide.com
- Jake Sours, Program Director 916-708-1320
soursj1@nationwide.com
- John Steggell , Managing Director 310-245-7436
steggj2@nationwide.com


## City of Sacramento Deferred Compensation Program

## Nationwide Retirement Solutions Service Recap for: 2019

1019: Locations Visited (88) City Hall (14), Police (10), SASY Buildings (15), Fire (12) Dept of Utilities (4), Convention Center (3), Archives (3), Animal Shelter (1), Water (4), Meadowview (6), Community Development Dept (5), T Street Com Center (1), Nationwide Office (4), Hagginwood Com Center (1), Home Visit (1), EVOC (1), NACY (1), Fairbairn (1)

Group Meeting(s): 31 Meetings, 280 Attendees
NEOs: 13 Events / City Hall (12) (Attendees: 42 / Enrolled 13), Police Academy (1) (Attendees: 25 / Enrolled: 24)
Online Scheduling Appts: 178
MIRPs: 73

2Q19: Locations Visited (83) City Hall (13), Police (20), 911 Dispatch (4), SASY (8), Fire (6), Community Development Dept (6), Meadowview (6), Nationwide Office (6), Dept of Utilities (4), NACY (3), Water (1), EVOC (1), Fairbairn (1), $4^{\text {th }}$ R (1), Pannell Center (1), Miller Park (1), Tower (1)

Group Meeting(s): 40 Meetings, 419 Attendees
NEO: 12 Events / City Hall (11) (Attendees: 70 / Enrolled 31); Police Academy (1) (Attendees: 38 / Enrolled: 35)
Online Scheduling Appts: 155
MIRPs: 141
3019:
NEOs:

## Key Events:

Online Scheduling Appts:
MIRPs:
4Q19:
NEOs:

## Key Events:

Online Scheduling Appts:

## MIRPs:

# Section 5 <br> Explicit Asset Fee Summary 

June 30, 2019

Nationwide
Nationwide

## 1079 - Explicit Asset Fee Report

Accounting Group:
Plan Sponsor Name:
Plan Name:
Plan ID:
IRS Code:
Payee:

21
CITY OF SACRAMENTO
CITY OF SACRAMENTO
0055515-001/0055516-001/0055517-001/0055518-001
Summary of all plans
NRS

| Process Date: | 30-Jun-2019 |
| :--- | :---: |
| Report Date: | 1-Jul-2019 |
| Report Period: | 01 Apr-2019 to 30-June-2019 <br>  <br>  |
|  | Page 125 |

Reposs Date:
1-Jul-2019

$$
\text { Page } 125
$$

|  | NRS Fee Amount |
| :--- | ---: |
| April 457 | $\$ 9,903.83$ |
| April Management 401A | $\$ 2,282.33$ |
| April City Council 401A | $\$ 15.73$ |
| April WCOE 401A | $\$ 296.67$ |
| April Total | $\$ 12,498.56$ |
|  | $\$ 9,891.68$ |
| May 457 | $\$ 2,279.10$ |
| May Management 401A | $\$ 15.91$ |
| May City Council 401A | $\$ 297.24$ |
| May WCOE 401A | $\$ 12,483.93$ |
| May Total |  |
|  |  |
| June 457 | $\$ 10,008.12$ |
| June Management 401A | $\$ 2,311.72$ |
| June City Council 401A | $\$ 16.19$ |
| June WCOE 401A | $\$ 303.02$ |
| June Total | $\$ 12,639.05$ |
|  |  |
| Q2 2019 Revenue Total | $\$ 37,621.54$ |

# Section 6 

# Fee Normalization Calculation 

June 30, 2019

## Section 6: Fee Normalization Calculation

Fee Normalization Calculation
Plan Sponsor Name: CITY OF SACRAMENTO 457
Plan ID: 0055515001
RS Code: 457
Report Period: 01-ARP-2019 TO 30-JUN-2019

| Fund Name | Fund | Ticker | 04/30/2019 Account Value | 05/31/2019 Account Value | 06/30/2019 Account Value | Apr-2019 Annual Fund Srvc Fee Rate | May-2019 Annual Fund Srvc Fee Rate | $\begin{gathered} \hline \text { Jun-2019 } \\ \text { Annual Fund } \end{gathered}$ Srvc Fee Rate | $\begin{aligned} & \text { 2Q2019 Fund } \\ & \text { Service Fee } \\ & \text { Payment Amount } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century Investments One Choice 2020 Portfolio - Class R6 | NTV399 | ARBDX | \$7,632,366 | \$6,882,859 | \$7,173,042 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2025 Portfolio - Class R6 | NTV400 | ARW DX | \$8,076,883 | \$7,870,061 | \$8,053,911 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2030 Portfolio - Class R6 | NTV401 | ARCUX | \$11,558,272 | \$11,048,290 | \$11,378,211 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2035 Portfolio - Class R6 | NTV402 | ARLDX | \$7,428,162 | \$6,943,167 | \$7,348,551 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2040 Portfolio - Class R6 | NTV403 | ARDUX | \$6,791,356 | \$6,514,619 | \$6,848,346 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2045 Portfolio - Class R6 | NTV404 | ARDOX | \$1,532,941 | \$1,499,379 | \$1,640,352 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2050 Portfolio - Class R6 | NTV405 | ARFEX | \$1,146,046 | \$1,105,512 | \$1,191,876 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2055 Portfolio - Class R6 | NTV406 | AREUX | \$648,553 | \$648,777 | \$761,123 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2060 Portfolio - Class R6 | NTV407 | ARGDX | \$456,198 | \$446,917 | \$491,478 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice In Retirement Portfolio - Class R6 | NTV408 | ARDTX | \$9,543,552 | \$9,249,353 | \$9,531,573 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Mid Cap Value Fund - Class R6 | NTV398 | AMDVX | \$10,847,754 | \$10,311,403 | \$10,870,273 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| BlackRock Global Allocation Fund - Institutional Class | NTV390 | MALOX | \$211,082 | \$207,133 | \$213,629 | 0.25\% | 0.25\% | 0.25\% | \$131 |
| Columbia High Yield Bond Fund Class R5 | NTV391 | RSHRX | \$4,403,256 | \$4,930,724 | \$5,125,066 | 0.10\% | 0.10\% | 0.10\% | \$1,202 |
| Fidelity Contrafund K6 | NTV789 | FLCNX | \$47,502,914 | \$44,247,166 | \$46,883,456 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Goldman Sachs Global Income Fund - Institutional Class | NTV393 | GSGLX | \$467,378 | \$473,995 | \$500,983 | 0.05\% | 0.05\% | 0.05\% | \$60 |
| Goldman Sachs Large Cap Growth Insights Fund - Institutional Class | NTV392 | GCGIX | \$16,110,587 | \$15,150,485 | \$16,300,860 | 0.15\% | 0.15\% | 0.15\% | \$5,926 |
| Invesco Oppenheimer Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$8,998,615 | \$7,844,612 | \$8,471,553 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Invesco Oppenheimer Discovery Fund - Class R6 | NTV412 | ODIIX | \$6,296,166 | \$6,145,687 | \$6,773,113 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Invesco Oppenheimer International Growth Fund - Class R6 | NTV01X | OIGIX | \$16,758,855 | \$16,249,789 | \$17,680,322 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| iShares MSCI EAFE International Index Fund - Institutional Shares | NTV409 | MAIIX | \$12,642,227 | \$12,586,366 | \$13,454,611 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| JPMorgan Small Cap Equity R5 | NTV09X | JSERX | \$15,367,646 | \$14,216,534 | \$15,152,413 | 0.10\% | 0.10\% | 0.10\% | \$3,716 |
| Loan | LXM001 |  | \$6,297,490 | \$6,368,521 | \$6,569,517 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| MFS Mid Cap Growth Fund - Class R6 | NTV411 | OTCKX | \$15,626,603 | \$15,295,223 | \$16,577,661 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| MFS Value Fund - Class R6 | NTV442 | MEIKX | \$22,387,498 | \$21,109,700 | \$22,478,127 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Nationwide Bailard International Equities Fund - R6 Class | NTV07U | NWHMX | \$1,656,479 | \$1,562,979 | \$1,658,746 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Nationwide Fixed Fund | NWG272 |  | \$88,224,710 | \$89,417,586 | \$89,989,145 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| PGIM Total Return Bond Fund - Class Z | NTV395 | PDBZX | \$19,339,232 | \$18,320,690 | \$18,617,072 | 0.25\% | 0.25\% | 0.25\% | \$11,689 |
| PIMCO Income Fund: Institutional Class | NTV394 | PIMIX | \$7,163,147 | \$7,739,206 | \$7,847,052 | 0.00\% | 0.00\% | 0.00\% | \$0 |

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## Section 6: Fee Normalization Calculation

Fee Normalization Calculation
Plan Sponsor Name: CITY OF SACRAMENTO 457
Plan ID: 0055515001
IRS Code: 457
Report Period: 01-Apr-2019 to 30-Jun-2019

| Fund Name | Fund | Ticker | 04/30/2019 Account Value | $\begin{gathered} \text { 05/31/2019 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | 06/30/2019 <br> Account Value | Apr-2019 <br> Annual Fund | May-2019 <br> Annual Fund | Jun-2019 <br> Annual Fund | 2Q2019 Fund Service Fee Payment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Schwab Personal Choice | SDM001 |  | \$1,526,797 | \$1,451,288 | \$1,577,404 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| TIAA-CREF Real Estate | NTV396 | TIREX | \$8,740,936 | \$8,651,174 | \$8,948,690 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard 500 Index Fund - | NTV135 | VFIAX | \$33,696,169 | \$31,515,767 | \$33,332,956 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard Mid-Cap Index | NTV154 | VIMAX | \$8,343,965 | \$7,984,311 | \$8,567,698 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard(R) Small-Cap | NTV397 | VSIIX | \$2,383,179 | \$2,218,973 | \$2,365,264 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Total |  |  | \$409,807,012 | \$396,208,250 | \$414,374,073 |  |  |  | \$22,724 |

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## Section 6: Fee Normalization Calculation

## Fee Normalization Calculation

Plan Sponsor Name: CITY OF SACRAMENTO MANAGEMENT 401A
Plan ID: 0055516001
IRS Code: 401A
Report Period: 01-APR-2019 TO 30-JUN 2019

| Fund Name | Fund | Ticker | 04/30/2019 <br> Account Value | $\begin{gathered} \hline \text { 05/31/2019 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | $\begin{gathered} \hline \text { 06/30/2019 } \\ \text { Account } \\ \text { Value } \end{gathered}$ | Apr-2019 Annual Fund Srvc Fee Rate | May-2019 Annual Fund Srvc Fee Rate | Jun-2019 Annual Fund Srvc Fee Rate | $\begin{aligned} & \text { 2Q2019 Fund } \\ & \text { Service Fee } \\ & \text { Payment Amount } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century Investments One Choice 2020 Portfolio - Class R6 | NTV399 | ARBDX | \$3,586,235 | \$3,518,144 | \$3,650,261 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2025 Portfolio - Class R6 | NTV400 | ARW DX | \$2,902,635 | \$2,843,203 | \$2,966,624 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2030 Portfolio - Class R6 | NTV401 | ARCUX | \$2,872,830 | \$2,817,833 | \$2,935,684 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2035 Portfolio - Class R6 | NTV402 | ARLDX | \$1,783,627 | \$1,655,291 | \$1,747,153 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2040 Portfolio - Class R6 | NTV403 | ARDUX | \$1,185,052 | \$1,120,692 | \$1,197,582 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2045 Portfolio - Class R6 | NTV404 | ARDOX | \$538,548 | \$517,564 | \$566,757 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2050 Portfolio - Class R6 | NTV405 | ARFEX | \$553,722 | \$570,400 | \$599,107 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2055 Portfolio - Class R6 | NTV406 | AREUX | \$228,913 | \$261,726 | \$291,578 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2060 Portfolio - Class R6 | NTV407 | ARGDX | \$66,489 | \$65,161 | \$72,298 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice In Retirement Portfolio - Class R6 | NTV408 | ARDTX | \$3,314,126 | \$3,127,777 | \$3,112,469 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Mid Cap Value Fund - Class R6 | NTV398 | AMDVX | \$2,479,675 | \$2,394,309 | \$2,530,823 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| BlackRock Global Allocation Fund - Institutional Class | NTV390 | MALOX | \$87,915 | \$77,919 | \$70,661 | 0.25\% | 0.25\% | 0.25\% | \$49 |
| Columbia High Yield Bond Fund Class R5 | NTV391 | RSHRX | \$1,192,224 | \$1,268,078 | \$1,401,804 | 0.10\% | 0.10\% | 0.10\% | \$321 |
| Fidelity Contrafund K6 | NTV789 | FLCNX | \$7,620,378 | \$7,157,793 | \$7,575,337 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Goldman Sachs Global Income Fund - Institutional Class | NTV393 | GSGLX | \$79,146 | \$80,716 | \$138,206 | 0.05\% | 0.05\% | 0.05\% | \$12 |
| Goldman Sachs Large Cap Growth Insights Fund - Institutional Class | NTV392 | GCGIX | \$5,007,537 | \$4,631,161 | \$4,915,916 | 0.15\% | 0.15\% | 0.15\% | \$1,813 |
| Invesco Oppenheimer Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$2,298,230 | \$2,041,449 | \$2,182,634 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Invesco Oppenheimer Discovery Fund - Class R6 | NTV412 | ODIIX | \$1,128,266 | \$1,123,301 | \$1,240,773 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Invesco Oppenheimer International Growth Fund - Class R6 | NTV01X | OIGIX | \$3,695,133 | \$3,601,661 | \$3,910,982 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| iShares MSCI EAFE International Index Fund - Institutional Shares | NTV409 | MAIIX | \$2,973,854 | \$2,965,022 | \$3,155,363 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| JPMorgan Small Cap Equity R5 | NTV09X | JSERX | \$3,889,431 | \$3,694,206 | \$3,934,527 | 0.10\% | 0.10\% | 0.10\% | \$957 |
| Loan | LXM001 |  | \$1,565,013 | \$1,617,681 | \$1,683,476 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| MFS Mid Cap Growth Fund - Class R6 | NTV411 | OTCKX | \$3,379,242 | \$3,212,523 | \$3,460,611 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| MFS Value Fund - Class R6 | NTV442 | MEIKX | \$5,335,354 | \$5,031,900 | \$5,297,414 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Nationwide Bailard International Equities Fund - R6 Class | NTV07U | NWHMX | \$389,654 | \$376,630 | \$401,717 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Nationwide Fixed Fund | NWG272 |  | \$13,650,241 | \$13,615,413 | \$13,715,353 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| PGIM Total Return Bond Fund - Class Z | NTV395 | PDBZX | \$5,007,943 | \$4,724,784 | \$4,810,336 | 0.25\% | 0.25\% | 0.25\% | \$3,021 |
| PIMCO Income Fund: Institutional Class | NTV394 | PIMIX | \$2,163,809 | \$2,282,327 | \$2,319,517 | 0.00\% | 0.00\% | 0.00\% | \$0 |

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## Section 6: Fee Normalization Calculation

## Fee Normalization Calculation

Plan Sponsor Name: CITY OF SACRAMENTO MANAGEMENT 401A

## Plan ID: 0055516001

## RS Code: 401A

Report Period: 01-Apr-2019 to 30-Jun-2019

| Fund Name | Fund | Ticker | 04/30/2019 <br> Account Value | 05/31/2019 Account Value | 06/30/2019 Account Value | Apr-2019 <br> Annual Fund <br> Srvc Fee Rate | May-2019 <br> Annual Fund <br> Srvc Fee Rate | Jun-2019 <br> Annual Fund <br> Srvc Fee Rate | 2Q2019 Fund Service Fee Payment Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Schwab Personal Choice Retirement Account | SDM001 |  | \$291,200 | \$283,083 | \$290,309 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| TIAA-CREF Real Estate Securities Fund - Institutional Class | NTV396 | TIREX | \$2,362,626 | \$2,397,825 | \$2,447,608 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard 500 Index Fund - Admiral Shares | NTV135 | VFIAX | \$9,915,693 | \$9,427,444 | \$10,055,537 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard Mid-Cap Index Fund - Admiral Shares | NTV154 | VIMAX | \$2,142,785 | \$2,104,154 | \$2,268,100 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard(R) Small-Cap Value Index Fund - Institutional Shares | NTV397 | VSIIX | \$768,128 | \$770,601 | \$826,120 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Total |  |  | \$94,455,652 | \$91,377,772 | \$95,772,635 |  |  |  | \$6,173 |

## Section 6: Fee Normalization Calculation

Fee Normalization Calculation
Plan Sponsor Name: CITY OF SACRAMENTO CITY COUNCIL 401A
Plan ID: 0055517001
IRS Code: 401A
Report Period: 01-APR-2019 TO 30-JUNE-2019

| Fund Name | Fund | Ticker | $04 / 30 / 2019$ <br> Account Value | 05/31/2019 Account Value | 06/30/2019 Account Value | Apr-2019 Annual Fund Srvc Fee Rate | May-2019 Annual Fund Srvc Fee Rate | Jun-2019 Annual Fund Srvc Fee Rate | 2Q2019 Fund Service Fee Payment Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century Investments One Choice 2020 Portfolio - Class R6 | NTV399 | ARBDX | \$62,234 | \$61,520 | \$64,309 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2025 Portfolio - Class R6 | NTV400 | ARW DX | \$58,790 | \$58,846 | \$62,690 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2035 Portfolio - Class R6 | NTV402 | ARLDX | \$40,875 | \$40,097 | \$42,523 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2040 Portfolio - Class R6 | NTV403 | ARDUX | \$41,426 | \$40,460 | \$43,036 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice In Retirement Portfolio - Class R6 | NTV408 | ARDTX | \$29,264 | \$29,294 | \$30,929 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Mid Cap Value Fund - Class R6 | NTV398 | AMDVX | \$17,520 | \$16,638 | \$17,776 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Columbia High Yield Bond Fund Class R5 | NTV391 | RSHRX | \$4,304 | \$4,208 | \$4,315 | 0.10\% | 0.10\% | 0.10\% | \$1 |
| Fidelity Contrafund K6 | NTV789 | FLCNX | \$97,933 | \$92,731 | \$99,280 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Goldman Sachs Large Cap Growth Insights Fund - Institutional Class | NTV392 | GCGIX | \$4,409 | \$4,208 | \$4,497 | 0.15\% | 0.15\% | 0.15\% | \$2 |
| Invesco Oppenheimer Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$10,245 | \$8,417 | \$8,956 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Invesco Oppenheimer Discovery Fund - Class R6 | NTV412 | ODIIX | \$4,294 | \$4,208 | \$4,558 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Invesco Oppenheimer International Growth Fund - Class R6 | NTV01X | OIGIX | \$16,261 | \$15,431 | \$16,671 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| iShares MSCI EAFE International Index Fund - Institutional Shares | NTV409 | MAIIX | \$12,789 | \$13,779 | \$14,660 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| JPMorgan Small Cap Equity R5 | NTV09X | JSERX | \$14,034 | \$13,415 | \$14,473 | 0.10\% | 0.10\% | 0.10\% | \$3 |
| MFS Value Fund - Class R6 | NTV442 | MEIKX | \$18,099 | \$17,403 | \$18,696 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Nationwide Fixed Fund | NWG272 |  | \$18,309 | \$18,236 | \$18,272 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| PGIM Total Return Bond Fund - Class Z | NTV395 | PDBZX | \$72,699 | \$71,810 | \$72,950 | 0.25\% | 0.25\% | 0.25\% | \$45 |
| PIMCO Income Fund: Institutional Class | NTV394 | PIMIX | \$5,713 | \$7,014 | \$7,089 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| TIAA-CREF Real Estate Securities Fund - Institutional Class | NTV396 | TIREX | \$19,300 | \$19,289 | \$19,807 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard 500 Index Fund - Admiral Shares | NTV135 | VFIAX | \$67,665 | \$63,977 | \$69,004 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard Mid-Cap Index Fund - Admiral Shares | NTV154 | VIMAX | \$14,503 | \$13,914 | \$15,093 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard(R) Small-Cap Value Index Fund - Institutional Shares | NTV397 | VSIIX | \$8,161 | \$7,683 | \$8,399 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Total |  |  | \$638,826 | \$622,579 | \$657,982 |  |  |  | \$51 |

$\underset{\text { is on your side }}{\text { Nationwide }}$

## Section 6: Fee Normalization Calculation

Fee Normalization Calculation
Plan Sponsor Name: CITY OF SAC WCOE, L39 SUPV, AND CONF EMPLOYEES
Plan ID: 0055518001
IRS Code: 401A
Report Period: 01-APR-2019 TO 30-JUN-2019

| Fund Name | Fund | Ticker | 04/30/2019 Account Value | 05/31/2019 Account Value | 06/30/2019 Account Value | Apr-2019 Annual Fund Srvc Fee Rate | May-2019 Annual Fund Srvc Fee Rate | $\begin{gathered} \text { Jun-2019 } \\ \text { Annual Fund } \\ \text { Srvc Fee Rate } \end{gathered}$ | $\begin{aligned} & \text { 2Q2019 Fund } \\ & \text { Service Fee } \\ & \text { Payment Amount } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century Investments One Choice 2020 Portfolio - Class R6 | NTV399 | ARBDX | \$257,332 | \$253,577 | \$265,095 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2025 Portfolio - Class R6 | NTV400 | ARW DX | \$337,291 | \$331,421 | \$347,814 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2030 Portfolio - Class R6 | NTV401 | ARCUX | \$510,741 | \$502,725 | \$515,006 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2035 Portfolio - Class R6 | NTV402 | ARLDX | \$296,091 | \$290,627 | \$308,571 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2040 Portfolio - Class R6 | NTV403 | ARDUX | \$267,159 | \$258,066 | \$273,500 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2045 Portfolio - Class R6 | NTV404 | ARDOX | \$80,106 | \$80,216 | \$89,007 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2050 Portfolio - Class R6 | NTV405 | ARFEX | \$153,923 | \$150,437 | \$162,609 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2055 Portfolio - Class R6 | NTV406 | AREUX | \$78,341 | \$102,688 | \$113,037 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice 2060 Portfolio - Class R6 | NTV407 | ARGDX | \$17,422 | \$18,065 | \$20,846 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Investments One Choice In Retirement Portfolio - Class R6 | NTV408 | ARDTX | \$328,430 | \$321,609 | \$332,364 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| American Century Mid Cap Value Fund - Class R6 | NTV398 | AMDVX | \$366,773 | \$348,450 | \$372,314 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Columbia High Yield Bond Fund Class R5 | NTV391 | RSHRX | \$96,749 | \$110,671 | \$114,005 | 0.10\% | 0.10\% | 0.10\% | \$27 |
| Fidelity Contrafund K6 | NTV789 | FLCNX | \$915,815 | \$858,574 | \$919,943 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Goldman Sachs Global Income Fund - Institutional Class | NTV393 | GSGLX | \$9,931 | \$10,099 | \$10,284 | 0.05\% | 0.05\% | 0.05\% | \$1 |
| Goldman Sachs Large Cap Growth Insights Fund - Institutional Class | NTV392 | GCGIX | \$490,129 | \$453,384 | \$474,959 | 0.15\% | 0.15\% | 0.15\% | \$177 |
| Invesco Oppenheimer Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$338,291 | \$287,598 | \$309,766 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Invesco Oppenheimer Discovery Fund - Class R6 | NTV412 | ODIIX | \$158,073 | \$155,201 | \$169,985 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Invesco Oppenheimer International Growth Fund - Class R6 | NTV01X | OIGIX | \$747,173 | \$725,594 | \$790,175 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| iShares MSCI EAFE International Index Fund - Institutional Shares | NTV409 | MAIIX | \$373,052 | \$381,487 | \$406,297 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| JPMorgan Small Cap Equity R5 | NTV09X | JSERX | \$645,903 | \$611,382 | \$657,207 | 0.10\% | 0.10\% | 0.10\% | \$159 |
| Loan | LXM001 |  | \$247,497 | \$244,627 | \$239,010 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| MFS Mid Cap Growth Fund - Class R6 | NTV411 | OTCKX | \$168,126 | \$163,654 | \$175,240 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| MFS Value Fund - Class R6 | NTV442 | MEIKX | \$823,462 | \$785,578 | \$825,029 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Nationwide Bailard International Equities Fund - R6 Class | NTV07U | NWHMX | \$84,538 | \$81,848 | \$87,445 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Nationwide Fixed Fund | NWG272 |  | \$2,019,590 | \$2,065,546 | \$2,124,496 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| PGIM Total Return Bond Fund - Class Z | NTV395 | PDBZX | \$578,514 | \$542,962 | \$554,463 | 0.25\% | 0.25\% | 0.25\% | \$348 |
| PIMCO Income Fund: Institutional Class | NTV394 | PIMIX | \$197,545 | \$211,941 | \$216,586 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| TIAA-CREF Real Estate Securities Fund - Institutional Class | NTV396 | TIREX | \$278,899 | \$266,491 | \$273,104 | 0.00\% | 0.00\% | 0.00\% | \$0 |

## Section 6: Fee Normalization Calculation

## Fee Normalization Calculation

Plan Sponsor Name: CITY OF SAC WCOE, L39 SUPV, AND CONF EMPLOYEES
Plan ID: 0055518001
IRS Code: 401A
Report Period: 01-Apr-2019 to 30-Jun-2019

| Fund Name | Fund | Ticker | 04/30/2019 <br> Account <br> Value | 05/31/2019 <br> Account <br> Value | 06/30/2019 <br> Account <br> Value | $\begin{gathered} \text { Apr-2019 } \\ \text { Annual Fund } \\ \text { Srvc Fee Rate } \end{gathered}$ | $\begin{gathered} \text { May-2019 } \\ \text { Annual Fund } \\ \text { Srvc Fee Rate } \end{gathered}$ | Jun-2019 Annual Fund Srvc Fee Rate | 2Q2019 Fund Service Fee Payment Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vanguard 500 Index Fund - Admiral Shares | NTV135 | VFIAX | \$1,115,149 | \$1,030,945 | \$1,088,249 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Vanguard Mid-Cap Index Fund - Admiral Shares | NTV154 | VIMAX | \$300,115 | \$284,697 | \$307,794 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Shares | NTV397 | VSIIX | \$85,428 | \$75,437 | \$81,055 | 0.00\% | 0.00\% | 0.00\% | \$0 |
| Total |  |  | \$12,367,587 | \$12,005,597 | \$12,625,254 |  |  |  | \$712 |

## Section 6: Fee Normalization Calculation

Fee Normalization Calculation
Plan Sponsor Name: CITY OF SACRAMENTO
Plan ID:
IRS Code: Summary of all plans
Report Period: 01-Apr-2019 to 30-Jun-2019

|  | $04 / 30 / 2019$ <br> Account <br> Value | $05 / 31 / 2019$ <br> Account <br> Value | $06 / 30 / 2019$ <br> Account <br> Value | 2Q2019 Fund <br> Service Fee <br> Payment Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total | $\$ 517,269,078$ | $\$ 500,214,198$ | $\$ 523,429,945$ |  | $\$ 29,661$ |

# Section 7 <br> Service Level Agreements 

June 30, 2019
$\underset{\text { is on your side }}{\text { Nationwide }}$

City of Sa c ra mento

## Pla $n$ Administrator: Kim Lovell

| Deliverable: | Senvice Level Agreement | Penalty: | Frequency: | Q2: Met/ Failed | Q2: <br> Penalty | Q2: Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Partic ipant Satisfaction Survey | Nationwide will conduct an annual participant satisfaction survey | \$5,000 | Annually | Annual Reporting Period |  |  |
| Partic ipant Satisfaction Survey - Results | Nationwide will a nalyze survey results, provide executive summary and recommended actions annually. | \$4,000 | Annually | Annual Reporting Period |  |  |
| Group Workshops | Nationwide will conduct 150 group meetings a nnually for Plan's employees. The 150 meeting count will be revisited annually with the Plan to determine appropriateness. | \$4,000 | Annually | Annual Reporting Period |  |  |
| One-on-One Meetings | Nationwide will conduct 3,000 individual meetings a nnually for Plan's employees. The 3,000 meeting count will be revisited annually with the Plan to determine appropriateness. | \$4,000 | Annually | Annual Reporting Period |  |  |
| NB - New Hire Enrollments | Nationwide will commit to enroll $50 \%$ of new hires into the 457(b) plan annually. This deliverable is contingent upon receiving new hire census data from the Plan in order to track and measure. | \$4,000 | Annually | Annual Reporting Period |  |  |


| NB - Total Enrollments | Nationwide will commit to increase new enrollments into the 457(b) plan to 185 annually. The 185 enrollment threshold is based on historic Plan data provided by the Plan and will be revisited annually with the Plan based on hiring trends within the City. | \$4,000 | Annually | Annual Reporting Period |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Response Time | $75 \%$ of calls are answered within 20 seconds. | \$5,000 | Annually | Annual Reporting Period |  | 93.01\% |
| Plan Sponsor Retum Calls | Managing Director, Program Director and/or Relationship Consultant will respond to Plan Sponsor calls and retum calls within one business day. | \$4,000 | Annually | Annual Reporting Period |  |  |
| Partic ipant Statements Web | Partic ipant Statements posted to website within 15 Business Days after quarter end. | \$1,000 | Quarterly | Met | \$0 | 7/8/2019 |
| Partic ipant Statements Mail | Participant Statements mailed within 15 Business Days after quarter end. | \$1,000 | Quarterly | Met | \$0 | 7/8/2019 |
| Plan Sponsor Statements - Web | Plan Sponsor statements posted to website within 30 Business Days after quarter end. | \$1,000 | Quarterly | Met | \$0 | 7/8/2019 |
| Plan Sponsor Reports Online | Plan Sponsor Reports delivered within 45 Business Days after quarter end. | \$1,000 | Quarterly | Met | \$0 | No Incidents Reported |
|  |  |  |  | Total Q2 | \$0 |  |

# Section 8 

## Investment Review

June 30, 2019

# Nationwide ${ }^{\circ}$ <br> is on your side <br> <br> Investment Review 

 <br> <br> Investment Review}

Prepared for CITY OF SACRAMENTO 457
As of June 30, 2019

## Contents

1 Important Information
2) Market Overview

3 Plan Snapshot

4 Individual Fund Profiles

## Important Information

This material is prepared for internal or Plan Sponsor use only. This is NOT, and should not be construed as INVESTMENT ADVICE. It may not be reproduced, shown, or quoted to plan participants or to other members of the general public or used in written form as sales literature; any such use would be in violation of the FINRA Conduct Rules. This report is not complete unless all pages are included. All data has been gathered and compiled by Nationwide Financial from publicly available and independent sources thought to be reliable; however no assurances can be made to its accuracy.

## Investing involves risk, including the possible loss of principal.

Investment returns and principal value will fluctuate; redeemed units may be worth more or less than their original cost. Before investing, one should carefully consider the investment objectives, risks, fees, and expenses. The fund prospectus contains this and other important information. Prospectuses can be obtained by contacting your local retirement representative, or Nationwide Financial at 1-877-677-3678. Please read the prospectuses carefully before investing or sending money.

The performance summary does not reflect fees and charges specific to your plan, including, termination charges, plan recordkeeping fees, participant fees or other product charges.

Data is provided by Morningstar® unless otherwise noted. © Morningstar, Inc. All Rights reserved. The Morningstar information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information.

The use of Morningstar data, or any other investment tool, is not intended as investment advice to the plan. The Plan Sponsor (or other designated investment fiduciary) is solely responsible for evaluating the appropriateness of the investment options available in the plan. When shown, benchmark data is used for comparative purposes only and generally reflects the investment style or risk of the compared menu option.

It is not possible to invest directly in an index.
Nationwide offers a variety of investment options through this contract. The underlying investment options or their affiliates may make payments to Nationwide. For more detail about the payments Nationwide receives, please visit www.nrsforu.com.

Nationwide Retirement Solutions and Nationwide Life Insurance Company (collectively "Nationwide") have endorsement relationships with the National Association of Counties, the United States Conference of Mayors, and the International Association of Fire Fighters-Financial Corporation. More information about the endorsement relationships may be found online at www.nrsforu.com.

The unregistered group variable annuity is issued by Nationwide Life Insurance Company, Columbus, OH. Contract number NRC-O1O5AO, NRC-O1O5OR. In Oklahoma only: NRC-0105OK.

Nationwide Funds distributed by Nationwide Fund Distributors LLC (NFD), member FINRA, Columbus, OH. NFD is not affiliated with any subadviser contracted by Nationwide Fund Advisors (NFA), with the exception of Nationwide Asset Management, LLC (NWAM). NFD is not affiliated with Factset or Morningstar.

Nationwide, the Nationwide N and Eagle, and Nationwide is on your side are service marks of Nationwide Mutual Insurance Company. © 2019
All data as of June 30, 2019 unless otherwise noted.
Data accessed on August 29, 2019.

- Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

FOR PLAN SPONSOR USE ONLY - NOT FOR USE WITH PLAN PARTICIPANTS

## Investment Risk Disclosures

 may not include all types of funds listed below.

Asset Allocation Funds: These funds are designed to provide diversification and asset allocation across several types of investments and asset classes, primarily by investing in underlying funds. Therefore, in addition to the expenses of these funds, investors are indirectly paying a proportionate share of the applicable fees and expenses of the underlying funds.

Bond Funds: Funds that invest in bonds have the same interest rate, inflation and credit risks associated with the bonds in which the funds invest.


 claims-paying ability of the issuing insurance company.
 entities.

 Increased volatility may reduce the market value of high-yield bonds. They are also subject to the claims paying ability of the issuing company.
 political risk, differences in accounting and the limited availability of information.
 seeks to preserve the value of your investment at $\$ 1.00$ per share, it is possible to lose money by investing in the fund.
 more diversified investment.
 changing demographic patterns and government actions.

 developments and may have more limited resources. Therefore, they generally involve greater risk.
 such as money market funds. Stable Value funds are not FDIC insured and are not guaranteed.

## Investment Risk Disclosures

Target Date Funds: These funds are designed for people who plan to retire or begin taking income during or near a specific year. These funds use a strategy that reallocates equity exposure to a higher percentage of fixed investments over time primarily by investing in underlying funds. Therefore, in addition to the expenses of these funds, investors are indirectly paying a proportionate share of the applicable fees and expenses of the underlying funds. It's important to remember that no strategy can assure a profit or prevent a loss in a declining market; the principal value is not guaranteed at any time including the target date. Investing involves risk, including loss of principal. When redeemed, the amount received may be less than the amount invested. The target date is the approximate date when investors plan to start withdrawals. The Funds offer continuous rebalancing over time to become more conservative as investors approach their planned retirement date. The principal value of the Funds are not guaranteed at any time, including the target date.

All data as of June 30, 2019 unless otherwise noted.

## Product Guidelines

Nationwide Life Insurance Company or its affiliates (Nationwide), as product provider, establishes internal guidelines for its retirement plan products and platforms, which serve as the basis for selecting underlying investment options for its products. These guidelines include product competitiveness, consistency with the purpose of the product, Nationwide's business interests, and general investment criteria. The guidelines are subject to change and Nationwide may select options that do not satisfy all criteria.

## Selected investment criteria may include such items as:

- Fund absolute performance
- Fund relative performance
- Fund expenses
- Fund assets
- Firm ownership structure and personnel changes
- Firm assets under management
- Firm track record
- Portfolio Manager, or management team, tenure and experience


## Changes in the guidelines above may trigger a change to a product's underlying investment options.

Retirement plan sponsors have the sole and absolute discretion to determine whether the investment options offered through Nationwide's product and platforms are suitable and appropriate for their plan. Nationwide has its own business interests, including profit, in selecting which investment option to offer within its products and cannot act with the unconflicted objectivity required of fiduciaries.

Each plan is ultimately responsible for selecting and monitoring its own investment options consistent with its plan documents and investment guidelines/policy statement.

## Returns by Style

U.S. Market

Russell 3000


## International Market

MSCI EAFE


|  | 1 Year Return |  |  |
| :---: | :---: | :---: | :---: |
|  | Value | Blend | Growth |
| ¢ | 10.9\% | 10.9\% | 10.8\% |
| - ${ }^{\text {T}}$ | 3.7\% | 7.8\% | 13.9\% |
| $\stackrel{\text { ¢ }}{\text { ¢ }}$ | -6.2\% | -3.3\% | -0.5\% |

1 Year Return


5 Year Return

|  | Value | Blend | Growth |
| :---: | :---: | :---: | :---: |
| 515 | 7.8\% | 11.2\% | 14.3\% |
| 잧 | 6.7\% | 8.6\% | 11.1\% |
| $\stackrel{\text { ¢ }}{\text { ¢ }}$ | 5.4\% | 7.1\% | 8.6\% |


|  | 5 Year Return |  |  |
| :---: | :---: | :---: | :---: |
|  | Value | Blend | Growth |
| ¢ | 0.6\% | 2.7\% | 4.8\% |
| 左 | 3.6\% | 4.3\% | 4.9\% |
|  | $\begin{aligned} & \text { Global } \\ & 7.2 \% \end{aligned}$ |  | Emerging Markets 2.9\% |

Source: FactSet
Tables reflect index total returns (including reinvestments of dividends). All returns and annotations reflect total return, including dividends.
PERFORMANCE SHOWN REPRESENTS PAST PERFORMANCE AND DOES NOT GUARANTEE FUTURE RESULTS.
Data as of June 30, 2019.

## Returns by Style (continued)

## Bond Market

United States Government Bond Yield Curve

- 2Q $2019-2 Q 2018$



5 Year Return


## Asset Allocation

Aggressive


Moderately Aggressive


Moderate


Moderately Conservative


Conservative


## Source: FactSet

All calculations, other than the yield curve, are cumulative total return, including dividends reinvested, for the stated period.
For detail on the indices used in these calculations, please see Page 6. For detail on the asset allocation models, please see Page 9.
PERFORMANCE SHOWN REPRESENTS PAST PERFORMANCE AND DOES NOT GUARANTEE FUTURE RESULTS.
Data as of June 30, 2019.

## Annual Returns of Selected Asset Classes

| 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31.78 | 27.95 | 8.28 | 19.70 | 38.82 | 28.03 | 2.83 | 21.31 | 25.03 | 1.87 |  |
| 27.99 | 26.85 | 7.84 | 17.32 | 32.39 | 13.69 | 1.38 | 11.96 | 21.83 | 0.01 |  |
| 27.17 | 15.06 | 5.64 | 16.35 | 22.78 | 5.97 | 0.55 | 8.63 | 14.65 | -1.20 | - Cash |
| 26.46 | 11.7 | 2.11 | 16.00 | 16.86 | 5.97 | 0.18 | 7.58 | 13.13 | -4.04 | - International Stock <br> Large Cap Stocks |
| 21.08 | 7.75 | 1.12 | 11.05 | 2.86 | 4.89 | 0.05 | 2.65 | 8.67 | -4.38 | Moderate Portfolio REITs |
| 6.93 | 6.54 | 0.10 | 4.32 | 0.07 | 0.59 | -0.81 | 2.09 | 7.39 | -4.78 | - Small Cap Stocks <br> - us Bonds |
| 5.93 | 5.54 | -4.18 | 4.21 | -2.02 | 0.03 | -3.15 | 1.00 | 3.54 | -11.01 |  |
| 0.21 | 0.13 | -12.14 | 0.11 | -2.60 | -4.90 | -4.41 | 0.33 | 0.86 | -13.79 |  |

[^3]Source: FactSet
All calculations are cumulative total return, including dividends reinvested for the stated period.
For detail on the indices used in these calculations, please see Page 9.
PERFORMANCE SHOWN REPRESENTS PAST PERFORMANCE AND DOES NOT GUARANTEE FUTURE RESULTS.
Data as of June 30, 2019.

## Returns by Style (continued)

The indices used on the preceding pages are as follows:

## U.S. Market

US Stock Market (price graph): Russell 3000 Index Large Cap Growth: Russell Top 200 Growth Index Large Cap Blend: Russell Top 200 Index
Large Cap Value: Russell Top 200 Value Index
Mid Cap Growth: Russell Mid Cap Growth Index
Mid Cap Blend: Russell Mid Cap Index
Mid Cap Value: Russell Mid Cap Value Index
Small Cap Growth: Russell 2000 Growth Index
Small Cap Blend: Russell 2000 Index
Small Cap Value: Russell 2000 Value Index

## International Market

International Stock Market (price graph): MSCI EAFE Index International Large Growth: MSCI EAFE Growth Index International Large Blend: MSCI EAFE Index
International Large Value: MSCI EAFE Value Index
International Small/Mid Growth: MSCI EAFE Small-Mid Cap Growth Index International Small/Mid Blend: MSCI EAFE Small-Mid Cap Index International Small/Mid Value: MSCI EAFE Small-Mid Cap Value Index Global Stocks: MSCI The World Index
Emerging Markets: MSCI Emerging Markets Index

## Bond Market

Short Government: Bloomberg Barclays Capital (BbgBarc) U.S. Treasury 1-3 Year Index
Intermediate Government: BbgBarc U.S. Treasury 3-5 Year Index
Long Government: BbgBarc U.S. Treasury 10-20 Year Index
Short Corporate: BbgBarc U.S. 1-3 Year Credit Index
Intermediate Corporate: BbgBarc U.S. Intermediate Credit Index
Long Corporate: BbgBarc U.S. Long Credit Index
High Yield: BbgBarc U.S. Corporate High Yield Index
Multi-Sector: BbgBarc U.S. Aggregate Index

## Asset Allocation

The asset allocation models have been provided by Ibbotson Associates, Inc. (Ibbotson) to Nationwide. They are comprised of underlying indices and rebalanced on a quarterly basis back to the following allocations. Ibbotson and its affiliates are not related to Nationwide or its affiliates.

Aggressive: 5\% BbgBarc U.S. Aggregate Index, 40\% Standard \& Poor's (S\&P) 500 Index, $30 \%$ MSCI EAFE Index, 15\% S\&P MidCap 400 Index, 10\% Russell 2000 Index

Moderately Aggressive: 5\% Citi Government/Corporate 1-3 Year Index, 15\% BbgBarc U.S. Aggregate Index, 35\% S\&P 500 Index, $25 \%$ MSCI EAFE Index, 15\% S\&P MidCap 400 Index, 5\% Russell 2000 Index

Moderate: 5\% Citi 3-month Treasury Index, 10\% Citi Government/Corporate 1-3 Year Index, 25\% BbgBarc U.S. Aggregate Index, 30\% S\&P 500 Index, 10\% S\&P MidCap 400 Index, 5\% Russell 2000 Index, 15\% MSCI EAFE Index

Moderately Conservative: 10\% Citi 3-month Treasury Index, 15\% Citi Government/Corporate 1-3 Year Index, 35\% BbgBarc U.S. Aggregate Index, 20\% S\&P 500 Index, $10 \%$ S\&P MidCap 400 Index, 10\% MSCI EAFE Index

Conservative: 15\% Citi 3-month Treasury Index, 25\% Citi Government/ Corporate 1-3 Year Index, 40\% BbgBarc U.S. Aggregate Index, 10\% S\&P 500 Index, 5\% S\&P MidCap 400 Index, 5\% MSCI EAFE Index

Annual Return of Selected Asset Classes
Large Cap Stocks: S\&P 500 Index
Small Cap Stocks: Russell 2000 Index
International Stocks: MSCI EAFE Index
US Bonds: Bloomberg Barclays Capital U.S. Aggregate Index Global Bonds: Bloomberg Barclays Capital Global Aggregate Index REITs: FTSE NAREIT Index
Cash: Bank of America/Merrill Lynch 3-month Treasury Note Index Moderate Portfolio: as above

Investors cannot invest directly in an index. All of these indices are unmanaged and do not bear the fees and expenses of a managed investment product.

## Fund Snapshot

June 30, 2019
Domestic Stock Funds

| Large Cap Value | Large Cap Blend | Large Cap Growth |
| :--- | :--- | :--- |
| MFS Value R6 | Vanguard 500 Index Admiral | Fidelity Contrafund K6 <br> Goldman Sachs Large Cap Gr Insghts Instl |
| Mid Cap Value | Mid Cap Blend | Mid Cap Growth |

## International Stock Funds

| International Large Value | International Large Blend | International Large Growth |
| :--- | :--- | :--- |
|  | iShares MSCI EAFE Intl Idx InstI <br> Nationwide Bailard IntI Eqs R6 | Invesco Oppenheimer International Gr R6 |
| International Small/Mid Value | International Small/Mid Blend | International Small/Mid Growth |
|  |  |  |

## Specialty Funds

| Sector Equity |
| :--- |
| TIAA-CREF Real Estate Sec Instl |
|  |
|  |
| Balanced |
| BlackRock Global Allocation Instl |
|  |

## Global Equity

World

## Emerging Markets

Invesco Oppenheimer Developing Mkts R6

## Fund Snapshot (continued)

June 30, 2019

## Bond Funds

| Short Government | Intermediate Government | Long Government |
| :--- | :--- | :--- |
|  |  |  |
| Short Investment Grade | Intermediate Investment Grade | Long Investment Grade |
|  | PGIM Total Return Bond Z |  |
| High Yield | World/Emerging Markets Bond | Multi-Sector Bond |
| Columbia High Yield Bond Inst2 | Goldman Sachs Global Income Instl | PIMCO Income Instl |

## Short Term Options

Cash and Equivalents
NATIONWIDE FIXED FUND

## Asset Allocation Funds

| Target Risk | Target Date |
| :--- | :--- |
|  | American Century One Choice 2020 R6 |
|  | American Century One Choice 2025 R6 |
|  | American Century One Choice 2030 R6 |
|  | American Century One Choice 2035 R6 |
|  | American Century One Choice 2040 R6 |
|  | American Century One Choice 2045 R6 |
|  | American Century One Choice 2050 R6 |
|  | American Century One Choice 2055 R6 |
|  | American Century One Choice 2060 R6 |
|  | American Century One Choice In Ret R6 |

[^4] mentioned categories and the ensuing variety of category classifications, they are broken out separately for consistency's sake.

## Investment Performance and Morningstar Percentiles

 time periods.

 not average weighted. This same approach is taken with each of the corresponding Morningstar Categories of each fund.
 them.



 expense waivers for certain periods since inception, without which returns would have been lower.

 would be 5. The category percentile rankings look at the most recent quarter-ending period. These rankings are color coded as follows:

When the investment option's average total return for any specific quarter-ending calendar period falls within the
first quartile ( $\mathbf{( 1 \% - \mathbf { 2 5 } \% \text { ) of its Morningstar Category, the investment option is not color coded on the chart. }}$When the investment option's average total return for the period falls within the second quartile (26\% - 50\%), the investment option receives a light blue coding.When the investment option's average total return for the period falls within the third quartile (51\% - 75\%), the investment option receives a gray coding.

When the investment option's average total return for the period falls within the fourth quartile ( $\mathbf{7 6 \%} \mathbf{- 1 0 0 \%}$ ), the investment option receives a dark blue coding.

## Investment Performance and Morningstar Percentiles

The $\mathbf{5}$ Year Risk/Return vs. Category box represents a fund's risk/return tradeoff against its Morningstar Category. The 5 year risk/return plot point is in the middle of the box where the lines intersect.

Risk is defined by Standard Deviation: a statistical measure of the volatility of the fund's returns.
The top left quadrant is shaded if a fund has a higher return and lower risk than its Morningstar Category.
The bottom left quadrant is shaded if a fund has a lower return and lower risk than its Morningstar Category.
The top right quadrant is shaded if a fund has a higher return and higher risk than its Morningstar Category.
The bottom right quadrant is shaded if a fund has a lower return and higher risk than its Morningstar Category.
Average Manager Tenure is reported directly from the Morningstar database and represents the average amount of time that the management team for a specific fund has been in place. In the event that there is only one manager for a fund, this number will equal that manager's tenure on the fund. In the event the average manager tenure on any Fund is less than 3 years, that cell is color-coded.

Gross Expense Ratio, also known as Prospectus Gross Expense Ratio, is the percentage of fund assets used to pay for operating expenses and management fees, including 12b-1 fees, administrative fees, and all other asset-based costs incurred by the fund, except brokerage costs. Fund expenses are reflected in the fund's NAV. Sales charges are not included in the expense ratio.

## Large Cap Value



## CURRENT PERFORMANCE MAY BE LOWER OR HIGHER THAN THE PAST PERFORMANCE SHOWN, WHICH DOES NOT GUARANTEE FUTURE RESULTS.

Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
Individual fund performance is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.
 available in additional share classes.

## Large Cap Blend



| Fund Name | Ticker | Morningstar Category |  | $\begin{gathered} 1 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 3 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 5 \\ \text { Year } \end{gathered}$ | $\begin{aligned} & 10 \\ & \text { Year } \end{aligned}$ | 5 Year Risk/ Return vs. Category | Average Manager Tenure | Prospectus Gross Expense Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vanguard | VFIAX | LARGE BLEND | Returns | 10.38 | 14.15 | 10.68 | 14.67 |  | 2.5 | 0.04 |
| 500 Index |  |  | Peer Ranking | 27 | 19 | 12 | 10 |  |  |  |
|  |  |  | Total Funds per Category | 1408 | 1205 | 1066 | 809 |  |  |  |



- Plan Category Average Returns
- Morningstar Category Average Returns


## CURRENT PERFORMANCE MAY BE LOWER OR HIGHER THAN THE PAST PERFORMANCE SHOWN, WHICH DOES NOT GUARANTEE FUTURE RESULTS.

Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
Individual fund performance is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.
 available in additional share classes.

## Large Cap Growth



| Fund Name | Ticker | Morningstar Category |  | $\begin{gathered} 1 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 3 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 5 \\ \text { Year } \end{gathered}$ | $\begin{aligned} & 10 \\ & \text { Year } \end{aligned}$ | 5 Year Risk/ Return vs Category | Average Manager Tenure | Prospectus Gross Expense Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fidelity ${ }^{\circ}$ Contrafund ${ }^{\text {® }}$ K6 | FLCNX | LARGE GROWTH | Returns | 8.14 | - | - | - |  | 2.2 | 0.45 |
|  |  |  | Peer Ranking | 68 | - | - | - |  |  |  |
|  |  |  | Total Funds per Category | 1383 | 1235 | 1100 | 812 |  |  |  |
| Goldman Sachs Large Cap Gr Insghts Inst\| | GCGIX | LARGE GROWTH | Returns | 6.48 | 16.18 | 12.20 | 15.88 |  | 7.2 | 0.56 |
|  |  |  | Peer Ranking | 83 | 59 | 42 | 26 |  |  |  |
|  |  |  | Total Funds per Category | 1383 | 1235 | 1100 | 812 |  |  |  |

## CURRENT PERFORMANCE MAY BE LOWER OR HIGHER THAN THE PAST PERFORMANCE SHOWN, WHICH DOES NOT GUARANTEE FUTURE RESULTS.

Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
Individual fund performance is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.
 it is available in additional share classes.

## Mid Cap



## CURRENT PERFORMANCE MAY BE LOWER OR HIGHER THAN THE PAST PERFORMANCE SHOWN, WHICH DOES NOT GUARANTEE FUTURE RESULTS.

Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
Individual fund performance is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.
 available in additional share classes.

## Small Cap



## CURRENT PERFORMANCE MAY BE LOWER OR HIGHER THAN THE PAST PERFORMANCE SHOWN, WHICH DOES NOT GUARANTEE FUTURE RESULTS

Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
Individual fund performance is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.
 available in additional share classes.

## International Funds



| Fund Name | Ticker | Morningstar Category |  | $\begin{gathered} 1 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 3 \\ \text { Year } \end{gathered}$ | $\stackrel{5}{\text { Year }}$ | $\begin{aligned} & 10 \\ & \text { Year } \end{aligned}$ | 5 Year Risk/ Return vs. Category | Average Manager Tenure | Prospectus Gross Expense Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Invesco <br> Oppenheime <br> r Developing <br> Mkts R6 | ODVIX | Diversified Emerging Mkts | Returns | 3.14 | 12.57 | 2.89 | 8.29 |  | 12.2 | 0.85 |
|  |  |  | Peer Ranking | 31 | 10 | 25 | 4 |  |  |  |
|  |  |  | Total Funds per Category | 837 | 712 | 560 | 240 |  |  |  |
| Invesco Oppenheime r International Gr R6 | OIGIX | Foreign Large Growth | Returns | -1.73 | 6.85 | 2.34 | 8.67 |  | 15.3 | 0.67 |
|  |  |  | Peer Ranking | 86 | 87 | 83 | 36 |  |  |  |
|  |  |  | Total Funds per Category | 465 | 396 | 336 | 247 |  |  |  |
| iShares MSCI EAFE Intl Idx Inst\| | MAIIX | FOREIGN LARGE BLEND | Returns | 1.36 | 8.95 | 2.12 | 6.65 |  | 3.9 | 0.09 |
|  |  |  | Peer Ranking | 32 | 29 | 48 | 46 |  |  |  |
|  |  |  | Total Funds per Category | 722 | 611 | 488 | 362 |  |  |  |
| Nationwide Bailard Int\| Eqs R6 | NWHMX | $\begin{gathered} \text { FOREIGN } \\ \text { LARGE BLEND } \end{gathered}$ | Returns | -2.55 | 5.19 | 1.22 | 6.65 |  | 7.5 | 0.85 |
|  |  |  | Peer Ranking | 68 | 95 | 75 | 48 |  |  |  |
|  |  |  | Total Funds per Category | 722 | 611 | 488 | 362 |  |  |  |

Plan Category Average Returns
Morningstar Category Average Returns
Category Average Gross Expense Ratio: 1.59\%

## CURRENT PERFORMANCE MAY BE LOWER OR HIGHER THAN THE PAST PERFORMANCE SHOWN, WHICH DOES NOT GUARANTEE FUTURE RESULTS.

Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
Individual fund performance is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.
 available in additional share classes.

## Bond Funds



| Fund Name | Ticker | Morningstar Category |  | $\begin{gathered} 1 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 3 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 5 \\ \text { Year } \end{gathered}$ | $\begin{aligned} & 10 \\ & \text { Year } \end{aligned}$ | 5 Year Risk/ Return vs. Category | Average Manager Tenure | Prospectus Gross Expense Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Columbia <br> High Yield <br> Bond Inst2 | RSHRX | HIGH YIELDBOND | Returns | 8.42 | 6.21 | 4.28 | 8.39 |  | 4.8 | 0.71 |
|  |  |  | Peer Ranking | 10 | 59 | 21 | 34 |  |  |  |
|  |  |  | Total Funds per Category | 705 | 610 | 524 | 337 |  |  |  |
| Goldman Sachs Global Income Instl | GSGLX | World BondUSD Hedged | Returns | 8.19 | 2.92 | 3.31 | 4.51 |  | 20.6 | 0.79 |
|  |  |  | Peer Ranking | 35 | 58 | 53 | 48 |  |  |  |
|  |  |  | Total Funds per Category | 94 | 64 | 58 | 36 |  |  |  |
| PIMCO Income Instl | PIMIX | MULTISECTOR BOND | Returns | 6.87 | 6.31 | 5.30 | 9.89 |  | 6.6 | 0.74 |
|  |  |  | Peer Ranking | 34 | 9 | 1 | 1 |  |  |  |
|  |  |  | Total Funds per Category | 342 | 303 | 240 | 134 |  |  |  |
| PGIM Total Return Bond Z | PDBZX | Intermediate Core-Plus Bond | Returns | 9.12 | 3.93 | 4.02 | 6.24 |  | 9.6 | 0.51 |
|  |  |  | Peer Ranking | 5 | 10 | 4 | 9 |  |  |  |
|  |  |  | Total Funds per Category | 623 | 539 | 453 | 332 |  |  |  |

- Plan Category Average Returns
- Morningstar Category Average Returns



## CURRENT PERFORMANCE MAY BE LOWER OR HIGHER THAN THE PAST PERFORMANCE SHOWN, WHICH DOES NOT GUARANTEE FUTURE RESULTS.

Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
Individual fund performance is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.
 available in additional share classes.

## Balanced \& Sector Funds

## Asset Allocation - Balanced



## Specialty

| Fund Name | Ticker | Morningstar Category |  | $\begin{gathered} 1 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 3 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 5 \\ \text { Year } \end{gathered}$ | $\begin{aligned} & 10 \\ & \text { Year } \end{aligned}$ | 5 Year Risk/ Return vs. Category | Average Manager Tenure | Prospectus Gross Expense Ratio | Category Gross Expense Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIAA-CREF | TIREX | REAL ESTATE | Returns | 14.02 | 7.63 | 9.55 | 16.17 |  | 13.3 | 0.51 | 1.82 |
| Real Estate |  |  | Peer Ranking | 15 | 6 | 4 | 11 |  |  |  |  |
|  |  |  | Total Funds per Category | 259 | 226 | 198 | 139 |  |  |  |  |

## CURRENT PERFORMANCE MAY BE LOWER OR HIGHER THAN THE PAST PERFORMANCE SHOWN, WHICH DOES NOT GUARANTEE FUTURE RESULTS.

Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
Individual fund performance is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.
 available in additional share classes.

## Asset Allocation - Target Date

| Fund Name | Ticker | Morningstar Category |  | $\begin{gathered} 1 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 3 \\ \text { Year } \end{gathered}$ | $\begin{gathered} 5 \\ \text { Year } \end{gathered}$ | $\begin{aligned} & 10 \\ & \text { Year } \end{aligned}$ | 5 Year Risk/ Return vs. Category | Average Manager Tenure | Prospectus Gross Expense Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| American Century One Choice 2020 R6 | ARBDX | TARGET DATE2020 | Returns | 5.96 | 6.79 | 4.80 | 8.27 |  | 7.0 | 0.55 |
|  |  |  | Peer Ranking | 53 | 64 | 49 | 53 |  |  |  |
|  |  |  | Total Funds per Category | 245 | 204 | 163 | 101 |  |  |  |
| American Century One Choice 2025 R6 | ARWDX | TARGET DATE2025 | Returns | 5.98 | 7.33 | 5.13 | 8.79 |  | 7.4 | 0.57 |
|  |  |  | Peer Ranking | 54 | 77 | 50 | 67 |  |  |  |
|  |  |  | Total Funds per Category | 228 | 186 | 149 | 80 |  |  |  |
| American Century One Choice 2030 R6 | ARCUX | TARGET DATE2030 | Returns | 6.02 | 7.93 | 5.48 | 9.34 |  | 7.0 | 0.59 |
|  |  |  | Peer Ranking | 47 | 83 | 55 | 59 |  |  |  |
|  |  |  | Total Funds per Category | 234 | 194 | 153 | 91 |  |  |  |
| American Century One Choice 2035 R6 | ARLDX | TARGET DATE2035 | Returns | 5.87 | 8.55 | 5.84 | 9.96 |  | 7.4 | 0.61 |
|  |  |  | Peer Ranking | 44 | 90 | 53 | 59 |  |  |  |
|  |  |  | Total Funds per Category | 223 | 181 | 144 | 75 |  |  |  |
| American Century One Choice 2040 R6 | ARDUX | $\begin{gathered} \text { TARGET DATE } \\ 2040 \end{gathered}$ | Returns | 5.80 | 9.20 | 6.19 | 10.55 |  | 7.0 | 0.64 |
|  |  |  | Peer Ranking | 40 | 84 | 47 | 39 |  |  |  |
|  |  |  | Total Funds per Category | 233 | 193 | 152 | 91 |  |  |  |
| American Century One Choice 2045 R6 | ARDOX | TARGET DATE2045 | Returns | 5.70 | 9.81 | 6.55 | 10.96 |  | 7.4 | 0.66 |
|  |  |  | Peer Ranking | 42 | 82 | 31 | 28 |  |  |  |
|  |  |  | Total Funds per Category | 223 | 181 | 144 | 74 |  |  |  |
| American Century One Choice 2050 R6 | ARFEX | $\begin{gathered} \text { TARGET DATE } \\ 2050 \end{gathered}$ | Returns | 5.71 | 10.25 | 6.77 | 11.21 |  | 7.0 | 0.68 |
|  |  |  | Peer Ranking | 40 | 61 | 31 | 19 |  |  |  |
|  |  |  | Total Funds per Category | 233 | 193 | 152 | 73 |  |  |  |
| American Century One Choice 2055 R6 | AREUX | TARGET DATE2055 | Returns | 5.58 | 10.47 | 6.89 | - |  | 6.1 | 0.69 |
|  |  |  | Peer Ranking | 44 | 59 | 21 | - |  |  |  |
|  |  |  | Total Funds per Category | 224 | 180 | 137 | 13 |  |  |  |
| American Century One Choice 2060 R6 | ARGDX | $\begin{gathered} \text { TARGET DATE } \\ 2060+ \end{gathered}$ | Returns | 5.60 | 10.57 | - | - |  | 3.2 | 0.69 |
|  |  |  | Peer Ranking | 50 | 72 | - | - |  |  |  |
|  |  |  | Total Funds per Category | 207 | 119 | 15 | - |  |  |  |
| American <br> Century One Choice In Ret R6 | ARDTX | target date RETIREMENT | Returns | 6.02 | 6.52 | 4.61 | 7.60 |  | 7.4 | 0.55 |
|  |  |  | Peer Ranking | 45 | 8 | 5 | 3 |  |  |  |
|  |  |  | Total Funds per Category | 184 | 159 | 127 | 93 |  |  |  |

## CURRENT PERFORMANCE MAY BE LOWER OR HIGHER THAN THE PAST PERFORMANCE SHOWN, WHICH DOES NOT GUARANTEE FUTURE RESULTS

 at the back of this document.
Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
Individual fund performance is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.

## Cash \& Cash Equivalents

## ANNUALIZED CREDITING RATES

| NATIONWIDE FIXED FUND |  |
| :--- | :--- |

Please note: Your plan may or may not include all types of instruments listed above.

 General account asset values and rate guarantees are subject to the claims-paying ability of the issuing insurance company.
 investment at $\$ 1.00$ per share, it is possible to lose money by investing in the fund.
 are not FDIC insured and are not guaranteed.

## PAST PERFORMANCE DOES NOT GUARANTEE FUTURE RESULTS. CURRENT PERFORMANCE MAY BE LOWER OR HIGHER.

Your plan may have a Nationwide Administrative Fee, which, if reflected, would reduce the performance shown.
The rates listed above do not reflect the Nationwide Administrative Fee.
Performance shown is as of June 30, 2019. For more recent fund performance please see www.nrsforu.com.

## Expense Summary

For more information about the available investment options including all charges and expenses, please consult a fund prospectus. Fund prospectuses and additional information relating to your retirement plan can be obtained by contacting Nationwide at 1-877-677-3678 or visiting www.nrsforu.com. Before investing, carefully consider the fund's investment objectives, risks, charges and expenses. The fund prospectus contains this and other important information. Read the prospectus carefully before investing.

Prospectus Gross Expense Ratio represents the total gross expenses (net expenses with waivers added back in) divided by the fund's average net assets. It may not equal the net expense ratio. The gross expense ratio portrays the fund's expenses if the fund has not waived a portion, or all, of its fees. Some waivers have an expiration date; other waivers are in place indefinitely.

Prospectus Net Expense Ratio is the percentage of fund assets, net of reimbursements, used to pay for operating expenses and management fees, including $12 \mathrm{~b}-1$ fees, administrative fees, and all other asset-based costs incurred by the fund, except brokerage costs. Fund expenses are reflected in the fund's NAV. Sales charges are not included in the expense ratio. The expense ratio for fund of funds is the aggregate expense ratio as defined as the sum of the wrap or sponsor fees plus the estimated weighted average of the underlying fund fees.

Other expenses represents the difference between the Prospectus Net Expense Ratio and the sum of the Fund Management Fee and the 12b-1 Fee. This column may include expenses such as recordkeeping, custodial services, taxes, legal expenses, and accounting and auditing fees. If this number is negative, that is indicative of an expense waiver or reimbursement. For further information, please consult the Fund prospectus. Data is provided by Morningstar ${ }^{\ominus}$ unless otherwise noted. © Morningstar, Inc. All Rights reserved. The Morningstar information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information.

Third-party information has been obtained and is based on sources Nationwide Funds Group deems to be reliable.
Nationwide offers a variety of investment options to public sector retirement plans through variable annuity contracts, trust or custodial accounts. Nationwide may receive payments from mutual funds or their affiliates in connection with those investment options. For more detail about the payments Nationwide receives, please visit www.nrsforu.com.

## Expense Summary (continued)

CITY OF SACRAMENTO 457
As of June 30, 2019

| INVESTMENT OPTION | Prospectus gross expense ratio | Fund management fee | 12b-1 fee | Other expenses | Prospectus net expense ratio | Nationwide administrative fee | Total expense to participants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balanced |  |  |  |  |  |  |  |
| BlackRock Global Allocation Instl | 0.88\% | 0.75\% | 0.00\% | 0.06\% | 0.81\% | 0.03\% | 0.84\% |
| Global Equity: Emerging Markets |  |  |  |  |  |  |  |
| Invesco Oppenheimer Developing Mkts R6 | 0.85\% | 0.77\% | 0.00\% | 0.08\% | 0.85\% | 0.03\% | 0.88\% |
| High Yield |  |  |  |  |  |  |  |
| Columbia High Yield Bond Inst2 | 0.71\% | 0.63\% | 0.00\% | 0.08\% | 0.71\% | 0.03\% | 0.74\% |
| Intermediate Investment Grade |  |  |  |  |  |  |  |
| PGIM Total Return Bond Z | 0.51\% | 0.39\% | 0.00\% | 0.10\% | 0.49\% | 0.03\% | 0.52\% |
| International Large Core |  |  |  |  |  |  |  |
| iShares MSCI EAFE IntI Idx Instl | 0.09\% | 0.01\% | 0.00\% | 0.08\% | 0.09\% | 0.03\% | 0.12\% |
| Nationwide Bailard Intl Eqs R6 | 0.85\% | 0.75\% | 0.00\% | 0.10\% | 0.85\% | 0.03\% | 0.88\% |
| International Large Growth |  |  |  |  |  |  |  |
| Invesco Oppenheimer International Gr R6 | 0.67\% | 0.64\% | 0.00\% | 0.03\% | 0.67\% | 0.03\% | 0.70\% |
| Large Cap Core |  |  |  |  |  |  |  |
| Vanguard 500 Index Admiral | 0.04\% | 0.03\% | 0.00\% | 0.01\% | 0.04\% | 0.03\% | 0.07\% |
| Large Cap Growth |  |  |  |  |  |  |  |
| Fidelity ${ }^{\text {® }}$ Contrafund ${ }^{\text {® }}$ K6 | 0.45\% | 0.45\% | 0.00\% | 0.00\% | 0.45\% | 0.03\% | 0.48\% |
| Goldman Sachs Large Cap Gr Insghts Instl | 0.56\% | 0.49\% | 0.00\% | 0.04\% | 0.53\% | 0.03\% | 0.56\% |
| Large Cap Value |  |  |  |  |  |  |  |
| MFS Value R6 | 0.48\% | 0.46\% | 0.00\% | 0.02\% | 0.48\% | 0.03\% | 0.51\% |
| Mid Cap Core |  |  |  |  |  |  |  |
| Vanguard Mid Cap Index Admiral | 0.05\% | 0.04\% | 0.00\% | 0.01\% | 0.05\% | 0.03\% | 0.08\% |
| Mid Cap Growth |  |  |  |  |  |  |  |
| MFS Mid Cap Growth R6 | 0.77\% | 0.71\% | 0.00\% | 0.06\% | 0.77\% | 0.03\% | 0.80\% |
| Mid Cap Value |  |  |  |  |  |  |  |
| American Century Mid Cap Value R6 | 0.66\% | 0.62\% | 0.00\% | 0.01\% | 0.63\% | 0.03\% | 0.66\% |

Source: Morningstar, Inc. and Nationwide
 affiliates in connection with those investment options. For more detail about the payments Nationwide receives, please visit www.nrsforu.com.

## Expense Summary (continued)

CITY OF SACRAMENTO 457
As of June 30, 2019

| INVESTMENT OPTION | Prospectus gross expense ratio | $\begin{aligned} & \text { Fund management } \\ & \text { fee } \end{aligned}$ | 12b-1 fee | Other expenses | Prospectus net expense ratio | Nationwide administrative fee | Total expense to participants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Small Cap Core |  |  |  |  |  |  |  |
| JPMorgan Small Cap Equity R5 | 0.86\% | 0.65\% | 0.00\% | 0.15\% | 0.80\% | 0.03\% | 0.83\% |
| Small Cap Growth |  |  |  |  |  |  |  |
| Invesco Oppenheimer Discovery R6 | 0.66\% | 0.63\% | 0.00\% | 0.03\% | 0.66\% | 0.03\% | 0.69\% |
| Small Cap Value |  |  |  |  |  |  |  |
| Vanguard Small Cap Value Index I | 0.06\% | 0.05\% | 0.00\% | 0.01\% | 0.06\% | 0.03\% | 0.09\% |
| Multi-Sector Bond |  |  |  |  |  |  |  |
| PIMCO Income Inst\| | 0.74\% | 0.50\% | 0.00\% | 0.24\% | 0.74\% | 0.03\% | 0.77\% |
| Specialty |  |  |  |  |  |  |  |
| TIAA-CREF Real Estate Sec Instl | 0.51\% | 0.48\% | 0.00\% | 0.03\% | 0.51\% | 0.03\% | 0.54\% |
| Specialty Fixed Income: World |  |  |  |  |  |  |  |
| Goldman Sachs Global Income InstI | 0.79\% | 0.65\% | 0.00\% | 0.04\% | 0.69\% | 0.03\% | 0.72\% |
| Target Date |  |  |  |  |  |  |  |
| American Century One Choice 2020 R6 | 0.55\% | 0.52\% | 0.00\% | -0.10\% | 0.42\% | 0.03\% | 0.45\% |
| American Century One Choice 2025 R6 | 0.57\% | 0.54\% | 0.00\% | -0.10\% | 0.44\% | 0.03\% | 0.47\% |
| American Century One Choice 2030 R6 | 0.59\% | 0.56\% | 0.00\% | -0.10\% | 0.46\% | 0.03\% | 0.49\% |
| American Century One Choice 2035 R6 | 0.61\% | 0.58\% | 0.00\% | -0.09\% | 0.49\% | 0.03\% | 0.52\% |
| American Century One Choice 2040 R6 | 0.64\% | 0.61\% | 0.00\% | -0.10\% | 0.51\% | 0.03\% | 0.54\% |
| American Century One Choice 2045 R6 | 0.66\% | 0.63\% | 0.00\% | -0.09\% | 0.54\% | 0.03\% | 0.57\% |
| American Century One Choice 2050 R6 | 0.68\% | 0.64\% | 0.00\% | -0.07\% | 0.57\% | 0.03\% | 0.60\% |
| American Century One Choice 2055 R6 | 0.69\% | 0.65\% | 0.00\% | -0.08\% | 0.57\% | 0.03\% | 0.60\% |
| American Century One Choice 2060 R6 | 0.69\% | 0.65\% | 0.00\% | -0.08\% | 0.57\% | 0.03\% | 0.60\% |
| American Century One Choice In Ret R6 | 0.55\% | 0.52\% | 0.00\% | -0.10\% | 0.42\% | 0.03\% | 0.45\% |
| Cash |  |  |  |  |  |  |  |
| NATIONWIDE FIXED FUND | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.03\% | 0.03\% |

Source: Morningstar, Inc. and Nationwide
 affiliates in connection with those investment options. For more detail about the payments Nationwide receives, please visit www.nrsforu.com.

## Waivers

CITY OF SACRAMENTO 457
As of June 30, 2019

| Fund Name | Waiver | Waiver Type | Waiver Expiration <br> Date |
| :--- | :---: | :---: | :---: |
| PGIM Total Return Bond Z | $0.02 \%$ | Contractual | $2 / 28 / 2021$ |
| JPMorgan Small Cap Equity R5 | $0.06 \%$ | Contractual | $10 / 31 / 2019$ |

[^5]Nationwide offers a variety of investment options to public sector retirement plans through variable annuity contracts, trust or custodial accounts. Nationwide may receive payments from mutual funds or their affiliates in connection with those investment options. For more detail about the payments Nationwide receives, please visit www.nrsforu.com.

## Individual Fund Profiles

## Glossary

Alpha: A measure of performance on a risk adjusted basis. Alpha takes the volatility (price risk) of a mutual fund and compares its riskadjusted performance to a benchmark index. The excess return of the fund relative to the return of the benchmark index is a fund's alpha.

Beta: A measure of a fund's sensitivity to market movements. A portfolio with a beta greater than one is more volatile than the market, and a portfolio with a beta less than one is less volatile than the market

Information Ratio: A ratio of portfolio returns above the returns of a benchmark index to the volatility of those returns. The information ratio (IR) measures a portfolio manager's ability to generate excess returns relative to a benchmark, but also attempts to identify the consistency of the investor. This ratio will identify if a manager has beaten the benchmark by a lot in a few months or a little every month. The higher the IR the more consistent a manager is and consistency is an ideal trait.

Market Cap (\$M): Indicates the overall "size" of a stock fund's portfolio by averaging the geometric mean of the market capitalization for all of the stocks it owns. It is calculated by raising the market capitalization of each stock to a power equal to that stock's stake in the portfolio. The resulting numbers are multiplied together to produce the geometric mean of the market caps of the stocks in the portfolio, which is reported as average market capitalization expressed in millions of U.S. Dollars.

Price/Book Ratio: The price of a share of stock divided by book value per share.

Price/Earnings Ratio: The price of a share of stock divided by earnings per share.

R-Squared: A measure that indicates the percentage of a fund's movements that can be explained by movements in it benchmark index. An R-squared of 100 indicates that all movements of a fund can be explained by movements in the index, and a low R-squared indicates that very few of the fund's movements can be explained by movements in its benchmark index.

Sharpe Ratio: A ratio developed to measure riskadjusted performance. The Sharpe ratio is calculated by subtracting the risk-free rate - such as that of the 3-month U.S. Treasury bond - from the rate of return for a portfolio and dividing the result by the standard deviation of the portfolio returns.

Standard Deviation: A statistical measure of the volatility of the fund's returns.

Turnover: A measure of the trading activity in a fund's investment portfolio; in essence, how often securities are bought and sold by a fund. A turnover ratio of $100 \%$ means that on average, all of a fund's portfolio holdings are bought and sold once a year.

Up/Down Market Capture: A statistical measure of a fund's overall performance in up- or downmarkets relative to an index during periods when the market is up (Up Market Capture) or down (Down Market Capture). The ratio is calculated by dividing the manager's returns by the returns of the index during the up- or down-market, and multiplying that factor by 100.

## A Word about Morningstar Ratings

Morningstar rates investments from one to five stars based on how well they've performed (excluding the effects of sales charges and loads) in comparison to similar investments. Within each Morningstar Category, the top 10\% of investments receive five stars, the next $22.5 \%$ four stars, the middle $35 \%$ three stars, the next $22.5 \%$ two stars, and the bottom 10\% receive one star. Investments are rated for up to three time periods - 3, 5, and 10 years, and these ratings are combined to produce an overall rating. Investments with less than three years of history are not rated. Ratings are objective, based entirely on a mathematical evaluation of past performance. They're a useful tool for identifying investments worthy of further research, but shouldn't be considered buy or sell recommendations.

Keep in mind that the rating is based solely on historical performance, and a highly rated offering may no longer have the portfolio manager responsible for that performance. Or - conversely - a lower-rated or non-rated offering might now employ a manager who produced excellent results with other managed investment products. Also, because ratings are based on performance within specific categories, it's important to note that not all five-star offerings are equal or even interchangeable. A five-star sector fund, for example, might have the best risk-adjusted return within its specific category, but it is probably far riskier than a highly rated diversified offering. Rather than choosing investments according to their ratings, investors should first decide on an overall portfolio strategy and then seek the best investments for each portion of their portfolio The Morningstar Rating can then be used to identify possible candidates, but you should never make a buy or sell decision based solely on the rating.

## Investment Performance Ratings

The following pages illustrate each investment option's performance over the specified time periods versus a benchmark index and its respective Morningstar Category average. In addition, each option's Morningstar Ratings are shown.

The Morningstar Category identifies funds based on their actual investment styles as measured by their underlying portfolio holdings (portfolio statistics and compositions over the past three years). If the fund is new and has no portfolio, Morningstar estimates where it will fall before assigning a more permanent category. When necessary, Morningstar may change a category assignment based on current information. It is not possible to invest directly in a Morningstar category.

Morningstar rates investments from one to five stars based on how well they've performed (excluding the effects of sales charges and loads) in comparison to similar investments. Within each Morningstar Category, the top $10 \%$ of investments receive five stars, the next $22.5 \%$ four stars, the middle $35 \%$ three stars, the next $22.5 \%$ two stars, and the bottom $10 \%$ receive one star. Investments are rated for up to three time periods $-3,5$, and 10 years, and these ratings are combined to produce an overall rating. Investments with less than three years of history are not rated. Ratings are objective, based entirely on a mathematical evaluation of past performance. They're a useful tool for identifying investments worthy of further research, but shouldn't be considered buy or sell recommendations.

Ratings are based on specific class performance of each fund. Current fund performance may be higher or lower, which may change a fund's star rating. Despite high ratings, funds may have experienced negative performance during the period. Performance may reflect a waiver of part of a fund's fees for certain periods since inception, without which returns would have been lower. A class share ratings no longer reflect sales charges. As of November 1, 2016, Morningstar no longer provides ratings for load-adjusted share classes.

Keep in mind that the rating is based solely on historical performance, and a highly rated offering may no longer have the portfolio manager responsible for that performance. Or - conversely - a lower-rated or non-rated offering might now employ a manager who produced excellent results with other managed investment products. Also, because ratings are based on performance within specific categories, it's important to note that not all five-star offerings are equal or even interchangeable. A five-star sector fund, for example, might have the best risk-adjusted return within its specific category, but it is probably far riskier than a highly rated diversified offering. Rather than choosing investments according to their ratings, investors should first decide on an overall portfolio strategy and then seek the best investments for each portion of their portfolio. The Morningstar Rating can then be used to identify possible candidates, but you should never make a buy or sell decision based solely on the rating.

For information on the number of funds in each option's respective Morningstar category, please consult the following Individual Fund Profiles.


[^0]:    ${ }^{1}$ Participant with a balance, "employed" status, and contributed in the last 3 months
    ${ }^{2}$ Participant with a balance but no contribution in previous 3 months and no "payout" or "employed" status
    ${ }^{3}$ Participant with a balance and "payout" status
    ${ }^{4}$ These calculations are based on an $85 \%$ replacement ratio of pre-retirement income

[^1]:    Investment advice for Nationwide ProAccount is provided to plan participants by Nationwide Investment Advisors, LLC ("NIA"), an SEC-registered investment advisor. There is an additional fee for the Nationwide ProAccount managed account service.
    Retirement specialists are registered representatives of Nationwide Investment Services Corporation, member FINRA.
    Not a deposit * Not FDIC or NCUSIF insured * Not guaranteed by the institution * Not insured by any federal government agency

    * May lose value

    Nationwide, the Nationwide N and Eagle, Nationwide is on your side and My Interactive Retirement Planner are service marks of
    Nationwide Mutual Insurance Company. (c) 2017 Nationwide
    NRM-15148AO. 2 (03/17)

[^2]:    *As of 06/30/19

[^3]:    Tables reflect index total returns (including reinvestments of dividends). All returns and annotations reflect total return, including dividends.

[^4]:    Source: Morningstar, Inc.

[^5]:    source: Morningstar, Inc. and Nationwide

