# **CITY OF SACRAMENTO 457**

Plan Performance Report

457B & 401A

**Quarterly Report** 

Q2-2025





# **Plan Summary**

457B & 401A

Activity	457B	401A	Total
Beginning Balance as of 3/31/2025	\$601,583,573	\$176,192,791	\$777,776,364
Contributions	\$12,053,448	\$3,572,185	\$15,625,633
Distributions	(\$12,470,150)	(\$2,108,624)	(\$14,578,774)
Fees	(\$274,212)	(\$73,643)	(\$347,855)
Loans*	(\$222,679)	(\$89,826)	(\$312,505)
Other Activity**	\$1,412,072	\$459,257	\$1,871,329
Gain (Loss)	\$51,007,148	\$14,303,633	\$65,310,781
Ending Balance as of 6/30/2025	\$653,089,199	\$192,255,774	\$845,344,973

<sup>\*</sup>Includes Loan Repayments, Disbursements, Write-offs, and Offsets.

<sup>\*\*</sup>Includes adjustments related to Capital Gains, Dividends, Fund Reimbursements, and Interest.

# **Plan Summary**

401A

Activity	401A MANAGEMENT	<b>401A</b> WCOE L39 SUPV	401A CITY COUNCIL	401A SAC SIERRAS BLDG	Total
Beginning Balance as of 3/31/2025	\$151,736,354	\$23,278,583	\$948,971	\$228,883	\$176,192,791
Contributions	\$2,970,067	\$562,452	\$23,905	\$15,761	\$3,572,185
Distributions	(\$1,918,505)	(\$190,118)	\$0	\$0	(\$2,108,624)
Fees	(\$60,806)	(\$12,149)	(\$495)	(\$194)	(\$73,643)
Loans*	(\$69,565)	(\$20,930)	\$0	\$669	(\$89,826)
Other Activity**	\$408,289	\$47,762	\$2,793	\$413	\$459,257
Gain (Loss)	\$12,307,623	\$1,886,677	\$89,450	\$19,882	\$14,303,633
Ending Balance as of 6/30/2025	\$165,373,458	\$25,552,277	\$1,064,625	\$265,414	\$192,255,774

<sup>\*</sup>Includes Loan Repayments, Disbursements, Write-offs, and Offsets.

<sup>\*\*</sup>Includes adjustments related to Capital Gains, Dividends, Fund Reimbursements, and Interest.

# **CITY OF SACRAMENTO 457**

Plan Performance Report

457B

**Quarterly Report** 

Q2-2025





Activity	457B
Beginning Balance as of 3/31/2025	\$601,583,573
Contributions	\$12,053,448
Distributions	(\$12,470,150)
Fees	(\$274,212)
Loans*	(\$222,679)
Other Activity**	\$1,412,072
Gain (Loss)	\$51,007,148
Ending Balance as of 6/30/2025	\$653,089,199

<sup>\*</sup>Includes Loan Repayments, Disbursements, Write-offs, and Offsets.

<sup>\*\*</sup>Includes adjustments related to Capital Gains, Dividends, Fund Reimbursements, and Interest.

457B

At Nationwide, we go above and beyond to deliver the right thing at the right time, so your participants get a better experience, and you get a better partner. We're proud to offer you this quarterly plan performance review; it gives you greater administrative ease in monitoring the retirement plan features and capabilities you've selected to help your employees

**Overview** 

We know you have many options when it comes to offering your participants retirement plan solutions. Thank you for your valued business and we look forward to helping to drive retirement readiness amongst participants.

reach their retirement goals.





















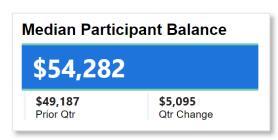




# **Participants**



# \$130,707 \$120,371 Prior Qtr \$10,336 Qtr Change

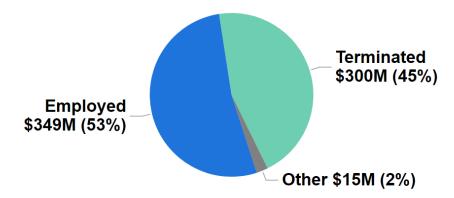




# Average Participant Balance By Age



# **Plan Assets By Employment Status**



Other includes beneficiaries, disabled, etc

### **Roth Usage**



## **ProAccount Usage**



457B

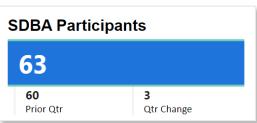




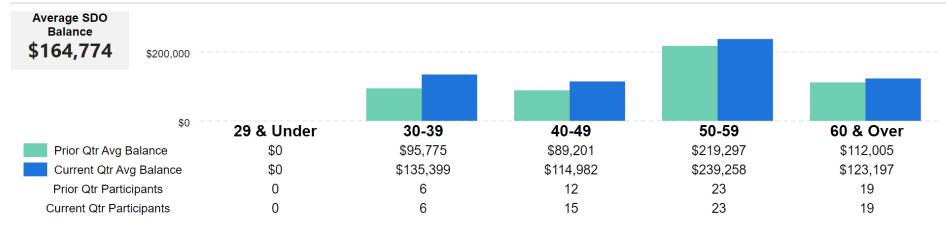
### Roth Counts & Average Balance by Age







# SDBA Counts & Average Balance by Age





### Contributions

\$12,053,448

**\$8,985,966**Prior Qtr

**\$3,067,481** Qtr Change

### **Salary Contributions**

\$8,237,177

**\$7,956,678** Prior Qtr

**\$280,499** Qtr Change

# **Contributions Activity**

Туре	Prior Qtr \$	Current Qtr \$	Change \$	Prior Qtr#	Current Qtr #	Change #
Salary Contribution	\$7,956,678	\$8,237,177	\$280,499	2,834	2,792	-42
Account Split	\$476,372	\$2,478,175	\$2,001,803	6	11	5
Rollovers & Transfers	\$323,444	\$924,885	\$601,442	20	34	14
SDBA	\$229,472	\$413,210	\$183,738	4	3	-1
Total	\$8,985,966	\$12,053,448	\$3,067,481	2,845	2,807	-38

### Rollovers In

\$924,885

**\$322,017** Prior Qtr

**\$602,868** Qtr Change

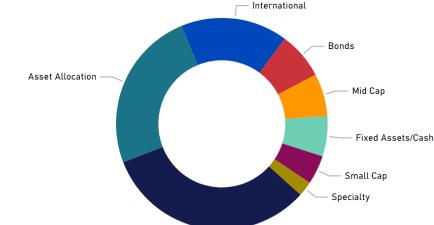
### Transfers In

\$0

**\$1,427** Prior Qtr

(**\$1,427**) Qtr Change

# **Current Salary Contributions by Asset Category**



Asset	Salary \$	Allocation %
Asset Allocation	\$2,035,912	24.72%
Bonds	\$593,109	7.20%
Fixed Assets/Cash	\$509,115	6.18%
International	\$1,344,204	16.32%
Large Cap	\$2,670,305	32.42%
Mid Cap	\$533,171	6.47%
Small Cap	\$364,521	4.43%
Specialty	\$186,838	2.27%
Total	\$8,237,177	100.00%

### Participants Contributing\*

2,792

2,834 Prior Qtr -42 Qtr Change

\*Made a salary contribution within the quarter

### **Qtrly Roth Contributions**

\$1,511,536

**\$1,314,133**Prior Qtr

**\$197,403** Qtr Change

### Distributions

(\$12,470,150)

(\$11,746,882) Prior Qtr \$723,268 Qtr Change

### Rollovers Out

(\$5,168,531)

(\$5,027,734) Prior Qtr \$140,797 Qtr Change

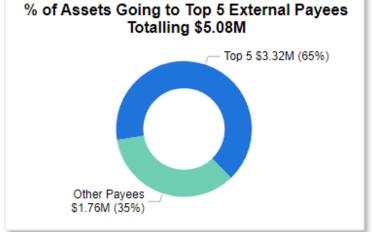
# **Distributions Activity**

Туре	Prior Qtr \$	Current Qtr \$	Change \$	Prior Qtr#	Current Qtr #	Change #
Rollovers & Transfers	(\$5,027,799)	(\$5,168,531)	\$140,731	28	28	0
Retirement	(\$4,778,860)	(\$3,074,654)	(\$1,704,207)	281	241	-40
Account Split	(\$476,372)	(\$2,478,175)	\$2,001,803	6	10	4
Death	(\$561,635)	(\$808,988)	\$247,354	10	14	4
SDBA	(\$296,406)	(\$570,468)	\$274,063	14	13	-1
RMD	(\$376,994)	(\$261,422)	(\$115,573)	47	38	-9
In Service	(\$48,004)	(\$38,900)	(\$9,104)	3	3	0
QDRO	(\$48,992)	(\$33,657)	(\$15,335)	3	4	1
Unforeseeable Emergency	(\$12,512)	(\$25,605)	\$13,093	4	6	2
*Other	(\$94,307)	(\$9,750)	(\$84,557)	35	5	-30
Disability	(\$25,000)	\$0	(\$25,000)	1	0	-1
Total	(\$11,746,882)	(\$12,470,150)	\$723,268	411	355	-56

\*Other Includes: Insurance Premium Payment

# Top 5 External Payees Receiving Assets

Payee	Current Qtr \$	Current Qtr #
LPL FINANCIAL LLC	\$756,527	3
ASSETMARK TRUST COMPANY	\$740,518	9
CHARLES SCHWAB & CO INC	\$715,651	3
VANGUARD FIDUCIARY TRUST COMPANY	\$634,924	3
FIDELITY MANAGEMENT TRUST COMPANY	\$474,947	3
Total	\$3,322,567	21







457B

# **Assets**

### Allocation

Asset Class	Prior Qtr	Current Qtr
Asset Allocation	14.71%	14.96%
Bonds	9.33%	8.74%
Fixed Assets/Cash	16.58%	14.70%
International	11.11%	11.44%
Large Cap	34.86%	36.65%
Mid Cap	7.00%	7.17%
Small Cap	4.57%	4.63%
Specialty	1.85%	1.71%

# Asset Balances & Participant Counts

Asset Class	Prior Qtr \$	Current Qtr \$	Change \$	Prior Qtr#	Current Qtr #	Change #
Asset Allocation	\$88,467,946	\$97,689,777	\$9,221,831	1,743	1,766	23
Bonds	\$56,147,872	\$57,090,204	\$942,331	2,334	2,338	4
Fixed Assets/Cash	\$99,725,086	\$96,023,552	(\$3,701,534)	2,969	2,957	-12
International	\$66,816,204	\$74,731,691	\$7,915,487	2,480	2,487	7
Large Cap	\$209,736,629	\$239,357,891	\$29,621,262	3,135	3,130	-5
Mid Cap	\$42,113,456	\$46,799,483	\$4,686,027	2,685	2,690	5
Small Cap	\$27,472,920	\$30,241,039	\$2,768,119	2,585	2,580	-5
Specialty	\$11,103,458	\$11,155,562	\$52,104	2,220	2,222	2

# Fund Type - Quarterly Trend



# % of Balance by Asset Class & Age

Age Group	29 & Un	der	30-39		40-49		50-59		60 & Ov	er
Asset Class	\$	%	\$	%	\$	%	\$	%	\$	%
Asset Allocation	\$3,844,168	42.3%	\$18,954,307	32.8%	\$20,013,748	14.3%	\$31,169,536	13.6%	\$23,708,018	10.9%
Bonds	\$310,137	3.4%	\$1,835,749	3.2%	\$9,246,926	6.6%	\$24,974,683	10.9%	\$20,722,708	9.5%
Fixed Assets/Cash	\$251,307	2.8%	\$1,098,289	1.9%	\$5,642,624	4.0%	\$25,936,229	11.4%	\$63,095,104	29.0%
International	\$1,284,164	14.1%	\$9,957,791	17.2%	\$25,020,111	17.9%	\$28,206,202	12.3%	\$10,263,423	4.7%
Large Cap	\$2,617,352	28.8%	\$18,982,431	32.9%	\$57,516,685	41.0%	\$85,381,322	37.4%	\$74,860,101	34.4%
Mid Cap	\$366,401	4.0%	\$3,475,388	6.0%	\$10,801,505	7.7%	\$17,225,610	7.5%	\$14,930,579	6.9%
Small Cap	\$268,711	3.0%	\$2,215,402	3.8%	\$8,380,300	6.0%	\$11,470,719	5.0%	\$7,905,908	3.6%
Specialty	\$141,411	1.6%	\$1,214,621	2.1%	\$3,533,915	2.5%	\$4,101,574	1.8%	\$2,164,041	1.0%
Total	\$9,083,653	100.0%	\$57,733,977	100.0%	\$140,155,812	100.0%	\$228,465,874	100.0%	\$217,649,883	100.0%

NRM-21797AO.8 (09/24)

# **Fund Balances & Utilization**

Investment Name	Ticker	Prior Qtr \$	Current Qtr \$	Change \$	Prior Qtr#	Current Qtr #	Change #
Vngrd US Gr Adml	VWUAX	\$84,754,600	\$101,613,712	\$16,859,112	2,786	2,777	-9
Fid 500 Indx	FXAIX	\$87,048,934	\$97,941,083	\$10,892,149	2,714	2,716	2
Nationwide Fixed Fund		\$99,725,086	\$96,023,552	(\$3,701,534)	2,969	2,957	-12
MFS Val R6	MEIKX	\$37,933,096	\$39,803,097	\$1,870,001	2,353	2,364	11
PGIM Ttl Rtn Bd R6	PTRQX	\$33,404,899	\$33,881,479	\$476,580	2,309	2,311	2
MFS Intl Divrs R6	MDIZX	\$26,843,209	\$29,403,105	\$2,559,895	2,141	2,152	11
MFS MdCap Gr R6	OTCKX	\$22,197,597	\$25,668,063	\$3,470,466	2,371	2,379	8
Fid Ttl Intl Indx	FTIHX	\$21,081,109	\$23,659,600	\$2,578,492	2,224	2,230	6
Fid US Bd Indx	FXNAX	\$22,742,973	\$23,208,725	\$465,751	1,557	1,563	6
/ngrd Intl Gr Adml	VWILX	\$18,891,886	\$21,668,986	\$2,777,100	2,282	2,285	3
/ngrd Trgt Rtrmt 2030 Inv	VTHRX	\$16,731,709	\$17,892,481	\$1,160,772	197	193	-4
ngrd Trgt Rtrmt Inc	VTINX	\$13,813,984	\$14,458,418	\$644,434	194	196	2
'ngrd Trgt Rtrmt 2040 Inv	VFORX	\$12,583,388	\$13,824,810	\$1,241,422	242	237	-5
'ngrd Trgt Rtrmt 2035 Inv	VTTHX	\$11,903,967	\$12,969,862	\$1,065,896	189	188	-1
mCent MdCap Val R6	AMDVX	\$12,001,167	\$12,446,813	\$445,646	2,204	2,214	10
TAACRF RealEst Sec Inst	TIREX	\$11,103,458	\$11,155,562	\$52,104	2,220	2,222	2
nvsco Disc R6	ODIIX	\$9,504,249	\$11,111,494	\$1,607,244	2,199	2,205	6
id SmCap Indx	FSSNX	\$10,249,869	\$11,111,224	\$861,355	413	409	-4
id MdCap Indx	FSMDX	\$7,914,693	\$8,684,607	\$769,915	309	309	0
ngrd Trgt Rtrmt 2025 Inv	VTTVX	\$7,591,939	\$8,329,148	\$737,209	116	114	-2
FA US Trgt Val Inst	DFFVX	\$7,718,802	\$8,018,321	\$299,519	2,130	2,132	2
ngrd Trgt Rtrmt 2060 Inv	VTTSX	\$6,579,343	\$7,786,902	\$1,207,559	237	245	8
ngrd Trgt Rtrmt 2050 Inv	VFIFX	\$6,598,918	\$7,703,178	\$1,104,260	235	242	7
ngrd Trgt Rtrmt 2055 Inv	VFFVX	\$6,575,516	\$7,643,421	\$1,067,904	225	235	10
ngrd Trgt Rtrmt 2045 Inv	VTIVX	\$5,420,188	\$6,202,047	\$781,859	186	189	3
ngrd Trgt Rtrmt 2065 Inv	VLXVX	\$451,892	\$608,150	\$156,258	47	50	3
/ngrd Trgt Rtrmt 2070 Inv	VSVNX	\$217,102	\$271,361	\$54,259	10	15	5

# **Fund Activity**

45	7	В
----	---	---

Fund Name	Qtr Beginning Balance	Contributions	Loan Activity	Exchanges	Distributions	Fees	Adjustments	Gain/Loss	Qtr Ending Balance
Vngrd US Gr Adml	\$84,754,600	\$986,561	\$12,779	(\$1,821,079)	(\$2,116,954)	(\$32,268)	(\$139)	\$19,830,212	\$101,613,712
Fid 500 Indx	\$87,048,934	\$1,338,325	\$53,508	\$1,338,789	(\$2,068,495)	(\$36,177)	\$0	\$10,266,199	\$97,941,083
Nationwide Fixed Fund	\$99,725,086	\$790,502	\$47,813	\$3,076,068	(\$2,766,697)	(\$23,787)	\$0	(\$4,825,433)	\$96,023,552
MFS Val R6	\$37,933,096	\$574,685	(\$6,023)	(\$1,852,445)	(\$514,979)	(\$28,001)	\$191,158	\$3,505,604	\$39,803,097
PGIM Ttl Rtn Bd R6	\$33,404,899	\$388,132	\$17,887	\$419,850	(\$712,826)	(\$23,927)	\$381,741	\$5,723	\$33,881,479
MFS Intl Divrs R6	\$26,843,209	\$557,353	(\$4,358)	(\$1,085,520)	(\$372,771)	(\$27,078)	\$0	\$3,492,269	\$29,403,105
MFS MdCap Gr R6	\$22,197,597	\$256,008	(\$3,761)	\$178,543	(\$213,847)	(\$8,686)	\$0	\$3,262,207	\$25,668,063
Fid Ttl Intl Indx	\$21,081,109	\$388,034	(\$337)	(\$926,982)	(\$268,806)	(\$18,346)	\$0	\$3,404,927	\$23,659,600
Fid US Bd Indx	\$22,742,973	\$263,417	\$17,900	\$23,432	(\$759,016)	(\$21,300)	\$199,339	\$741,978	\$23,208,725
Vngrd Intl Gr Adml	\$18,891,886	\$374,381	(\$2,610)	(\$1,425,913)	(\$277,463)	(\$17,047)	\$0	\$4,125,752	\$21,668,986
Vngrd Trgt Rtrmt 2030 Inv	\$16,731,709	\$239,998	(\$62,548)	\$1,625,359	(\$122,391)	(\$1,491)	\$0	(\$518,156)	\$17,892,481
Vngrd Trgt Rtrmt Inc	\$13,813,984	\$79,159	\$3,826	(\$9,323)	(\$97,673)	(\$963)	\$81,977	\$587,431	\$14,458,418
Vngrd Trgt Rtrmt 2040 Inv	\$12,583,388	\$203,188	\$8,017	(\$782)	(\$25,108)	(\$1,504)	\$0	\$1,057,611	\$13,824,810
Vngrd Trgt Rtrmt 2035 Inv	\$11,903,967	\$143,748	\$7,178	\$968,320	(\$25,247)	(\$1,510)	\$0	(\$26,592)	\$12,969,862
AmCent MdCap Val R6	\$12,001,167	\$191,707	\$6,175	\$238,070	(\$156,553)	(\$7,938)	\$30,016	\$144,170	\$12,446,813
TIAACRF RealEst Sec Inst	\$11,103,458	\$181,415	(\$5,652)	(\$259,369)	(\$293,898)	(\$7,571)	\$87,405	\$349,775	\$11,155,562
Invsco Disc R6	\$9,504,249	\$163,824	(\$6,448)	\$93,840	(\$220,104)	(\$4,500)	\$0	\$1,580,632	\$11,111,494
Fid SmCap Indx	\$10,249,869	\$101,806	\$39,580	(\$75,620)	(\$96,965)	(\$733)	\$0	\$893,286	\$11,111,224
Fid MdCap Indx	\$7,914,693	\$107,811	(\$5,776)	\$25,907	(\$91,505)	(\$542)	\$0	\$734,020	\$8,684,607
Vngrd Trgt Rtrmt 2025 Inv	\$7,591,939	\$138,027	\$10,338	(\$263,898)	(\$175,873)	(\$610)	\$0	\$1,029,225	\$8,329,148
DFA US Trgt Val Inst	\$7,718,802	\$139,993	\$356	(\$337,328)	(\$99,455)	(\$4,431)	\$34,361	\$566,023	\$8,018,321
Vngrd Trgt Rtrmt 2060 Inv	\$6,579,343	\$382,821	\$13,018	\$32,490	(\$160,783)	(\$1,298)	\$0	\$941,310	\$7,786,902
Vngrd Trgt Rtrmt 2050 Inv	\$6,598,918	\$410,359	(\$64,776)	\$7,521	(\$6,729)	(\$1,458)	\$1	\$759,341	\$7,703,178
Vngrd Trgt Rtrmt 2055 Inv	\$6,575,516	\$296,939	(\$21,387)	(\$365)	(\$100,796)	(\$1,827)	\$0	\$895,340	\$7,643,421
Vngrd Trgt Rtrmt 2045 Inv	\$5,420,188	\$207,647	(\$882)	\$31,034	(\$1,948)	(\$1,333)	\$0	\$547,340	\$6,202,047
Vngrd Trgt Rtrmt 2065 Inv	\$451,892	\$73,370	\$1,514	\$0	\$0	(\$195)	\$0	\$81,569	\$608,150
Vngrd Trgt Rtrmt 2070 Inv	\$217,102	\$6,755	\$24	(\$600)	\$0	(\$22)	\$0	\$48,102	\$271,361
Total	\$601,583,573	\$8,985,966	\$55,359	\$0	(\$11,746,882)	(\$274,541)	\$1,005,859	\$53,479,866	\$653,089,199

**CITY OF SACRAMENTO 457** 

457B

### **Active Loan Balance**

\$7,998,946

\$7,814,378 Prior Qtr

\$184,567 **Qtr Change** 

# **Active Loans**

586

577 Prior Qtr

Qtr Change

### **Loan Disbursements**

(\$1,182,111)

(\$947,800) Prior Qtr

\$234,311 **Qtr Change** 

### **New Loans**

65

52 Prior Qtr 13

Qtr Change

\$959,432

\$1,003,159 Prior Qtr

**Loan Payments** 

(\$43,727) **Qtr Change** 

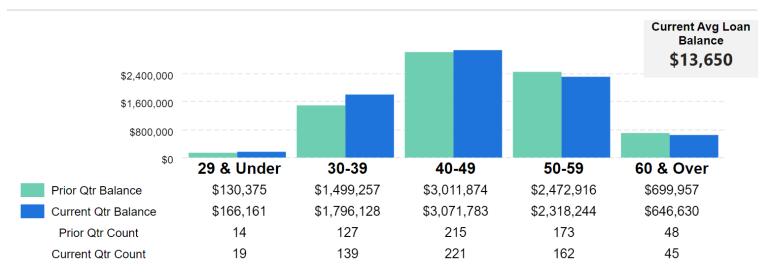
### **Closed Loans**

34

Prior Qtr

-7 **Qtr Change** 

# **Active Loan Balance and Count by Age**



### **Balance and Count By Status**

	Q1-20	25	Q2-2025		
Status	Balance	Count	Balance	Count	
Active	\$7,814,378	577	\$7,998,946	586	
General Purpose Loan	\$7,219,054	539	\$7,372,401	547	
Primary Residence Loan	\$595,324	38	\$626,544	39	
Default	\$1,964,364	180	\$2,060,666	190	
General Purpose Loan	\$1,872,884	172	\$1,977,648	183	
Primary Residence Loan	\$91,480	8	\$83,018	7	
Total	\$9,778,742	757	\$10,059,612	776	

# **Enablement & Engagement**

Plan				Parti	cipant		
eDelivery  Electronic Alerts  Income America  Indexed Principal Protection (IPP)	Enabled Enabled Not Enabled Not Enabled	eDelivery 3,787 Accounts	<b>75%</b> Adoption	<b>59%</b> Benchmark*	Beneficiaries 4,814  Accounts	95% Of Account	<b>67%</b> Benchmark*
Lifetime Income Builder (LIB)	Not Enabled	Participant O	nline Accou	nt	<b>Email on File</b>		
Loans  My Income & Retirement Planner (MIRP)  My Investment Planner (MIP)  Online Beneficiary Updating	Enabled Enabled Enabled Enabled	4,305 Accounts	<b>85%</b> Adoption	<b>79%</b> Benchmark*	<b>4,870</b> Have Email	<b>96%</b> Of Participants	<b>75%</b> Benchmark*
Online Contribution Change	Enabled	Online Distri	butions (YTD	))	Online Enroll	lment (YTD)	
Online Distribution Requests Online Enrollment	Enabled Enabled	<b>543</b> Transactions	80% Adoption	64% Benchmark*	<b>38</b> Transactions	<b>26%</b> Of Enrollments	<b>70%</b> Benchmark*
Online Investment Election Change  Participant Auto Asset Rebalance  Participant Auto Contribution Increase	Enabled Enabled Enabled	*Benchmarking data is rep	oresentative of all plans th	at are administrated on Nationwid	le's proprietary platform.		
Participant Auto Contribution increase  Participant Auto Enrollment	Not Enabled	My Income &	Retirement	Planner (ITD)	My Investme	nt Planner (QT	D)
ProAccount  Self Directed Brokerage Accounts (SDBA)	Enabled Enabled	3,356 Have Retirement		5% Participants	<b>4</b> Participants	<b>&lt;19</b> Of Parti	

# **CITY OF SACRAMENTO 457**

Plan Performance Report

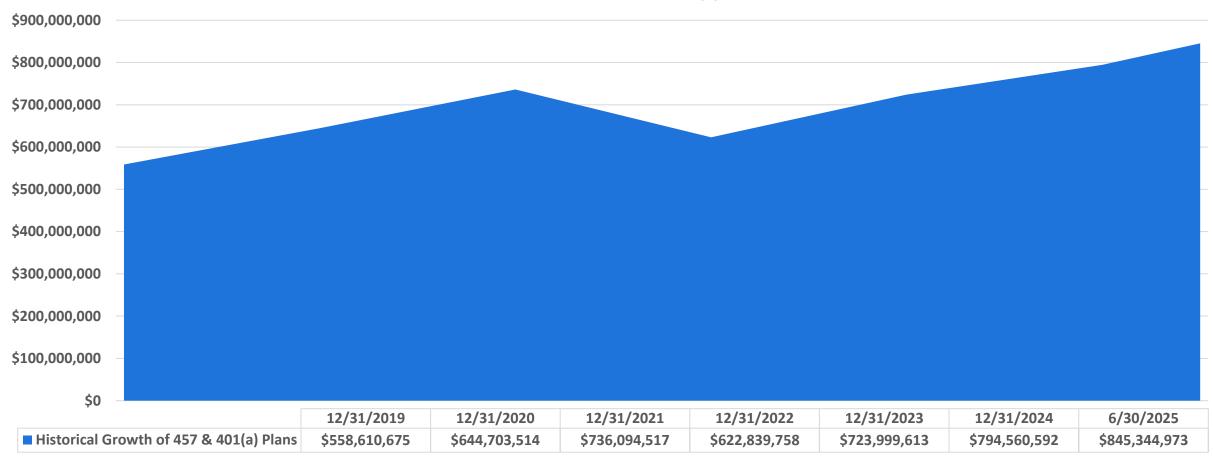
# **Additional Plan Metrics & Activity**

Q2-2025





### Historical Growth of 457 & 401(a) Plans



\*Includes 457, 401a, 401a Management, 401 WCOE, L39 Supv, 401a City Council & 401a Sac Sierras Bldg



**Historical Growth** 

	457	401(a) Management	401(a) WCOE L39 Supv	401(a) City Council	401(a) Sac Sierras Bldg	Total
Assets	\$234,636,649	\$54,278,329	\$9,849,030	\$460,601	\$90,053	\$299,314,662
Participants	1,925	348	277	5	4	2,559



CITY OF SACRAMENTO 457

Year/Quarter	Total Scheduled	Initial Meetings	Data Review (Planning)	Education	Plans Reviewed	Cancellations	
2025 Q2	42	28	16	12	9	5	



# Participant Experience

Particip	ant Website Activity	
Activity	2025 Q1	2025 Q2
Account Balance Inquiry	20,847	19,619
Allocation Changes	93	54
Deferral Completed	541	388
Exchange Completed	70	83

Solution	ons Center Metrics	
Activity	2025 Q1	2025 Q2
Calls Received	551	59
Answered in 20 seconds	88%	92%
Calls Abandoned	2	2



Service Recap
---------------

Consultations, Meetings & Site Visits	Q2 2025 Count
Individual Consultation	365
Group Meetings	3 On Site / 4 Webinar = 7
Site Visits	42

Education Campaigns, Flyers, Calls & E-Mails
Web Series
Enrollment – June 17
Investment Strategies – June 24
Nearing Retirement – June 26
Medicare Basics  June 30

E-Mails & Mail Campaigns
Ongoing E-Mails to New Employees 2's Per Month
Various Follow Up E-Mail Reminders for New Account Participants

Work Sites Visited
Various Fire Stations
South PD
North PD
Fire HQ

Recurring Sites Visited
Historic City Hall
Department of Utilities
Community Development / Central PD
Meadowview
NACY
SACY Various Buildings
PD HO



# **Explicit Asset Fee**

	NRS Fee Amount
April 457	\$6,304
April Management 401(a)	\$1,588
April City Council 401(a)	\$10
April WCOE 401(a)	\$240
April Sierras 401(a)	\$2
April Total	\$8,144
May 457	\$6,787
May Management 401(a)	\$1,714
May City Council 401(a)	\$11
May WCOE 401(a)	\$259
May Sierras 401(a)	\$3
May Total	\$8,774
June 457	\$6,762
June Management 401(a)	\$1,701
June City Council 401(a)	\$11
June WCOE 401(a)	\$260
June Sierras 401(a)	\$3
June Total	\$8,737
Q2 2025 Revenue Total	\$25,655



# **Fee Normalization Calculation**

Fund Name	Fund	Ticker	04/01/2025 Account Value	05/31/2025 Account Value	06/30/2025 Account Value	April 2025 Fund Srvc Fee Rate	May 2025 Fund Srvc Fee Rate	June 2025 Fund Srvc Fee Rate	2Q25 Fund Service Fee Payment Amount
American Century Mid Cap Value Fund - Class R6	NTV398	AMDVX	\$11,704,270	\$12,223,628	\$12,446,813	0.000%	0.000%	0.000%	\$0
DFA U.S. Targeted Value Portfolio - Institutional Class	NTV121	DFFVX	\$7,398,969	\$7,707,337	\$8,018,321	0.000%	0.000%	0.000%	\$0
Fidelity 500 Index Fund	NTV878	FXAIX	\$87,700,620	\$93,293,002	\$97,941,083	0.000%	0.000%	0.000%	\$0
Fidelity Mid Cap Index Fund	NTV889	FSMDX	\$8,006,061	\$8,369,768	\$8,684,607	0.000%	0.000%	0.000%	\$0
Fidelity Small Cap Index Fund	NTV891	FSSNX	\$10,078,501	\$10,571,989	\$11,111,224	0.000%	0.000%	0.000%	\$0
Fidelity Total International Index Fund	NTV877	FTIHX	\$22,021,129	\$22,645,557	\$23,659,600	0.000%	0.000%	0.000%	\$0
Fidelity U.S. Bond Index Fund	NTV879	FXNAX	\$22,894,254	\$22,763,285	\$23,208,725	0.000%	0.000%	0.000%	\$0
Invesco Discovery Fund - Class R6	NTV412	ODIIX	\$9,655,776	\$10,409,184	\$11,111,494	0.000%	0.000%	0.000%	\$0
Loan Outstanding Principal Balance	LXM001	Loan	\$7,866,981	\$8,048,816	\$7,998,946	0.000%	0.000%	0.000%	\$0
MFS International Diversification Fund - Class R6	NTV880	MDIZX	\$27,774,114	\$28,252,241	\$29,403,105	0.000%	0.000%	0.000%	\$0
MFS Mid Cap Growth Fund - Class R6	NTV411	OTCKX	\$22,892,993	\$24,274,495	\$25,668,063	0.000%	0.000%	0.000%	\$0
MFS Value Fund - Class R6	NTV442	MEIKX	\$37,213,313	\$38,652,133	\$39,803,097	0.000%	0.000%	0.000%	\$0
Nationwide Fixed Fund	NWG272	Fixed	\$97,700,659	\$96,925,249	\$96,023,552	0.000%	0.000%	0.000%	\$0
Nuveen Real Estate Securities Select Fund - Class R6	NTV396	TIREX	\$10,992,990	\$11,178,587	\$11,155,562	0.000%	0.000%	0.000%	\$0
PGIM Total Return Bond Fund - Class R6	NTV481	PTRQX	\$33,498,117	\$33,390,493	\$33,881,479	0.000%	0.000%	0.000%	\$0
Schwab Personal Choice Retirement Account	SDM001	SDO	\$9,108,114	\$9,901,283	\$10,380,790	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2025 Fund - Investor Shares	NTVE63	VTTVX	\$7,809,668	\$7,978,199	\$8,329,148	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2030 Fund - Investor Shares	NTVE64	VTHRX	\$16,937,021	\$17,283,146	\$17,892,481	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2035 Fund - Investor Shares	NTVE65	VTTHX	\$12,047,004	\$12,533,678	\$12,969,862	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2040 Fund - Investor Shares	NTVE66	VFORX	\$12,547,696	\$13,233,868	\$13,824,810	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2045 Fund - Investor Shares	NTVE67	VTIVX	\$5,431,113	\$5,843,780	\$6,202,047	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2050 Fund - Investor Shares	NTVE68	VFIFX	\$6,896,916	\$7,303,385	\$7,703,178	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2055 Fund - Investor Shares	NTVE69	VFFVX	\$6,766,301	\$7,189,378	\$7,643,421	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2060 Fund - Investor Shares	NTVE70	VTTSX	\$6,773,867	\$7,302,965	\$7,786,902	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2065 Fund - Investor Shares	NTV623	VLXVX	\$508,948	\$559,186	\$608,150	0.000%	0.000%	0.000%	\$0
Vanguard Target Retirement 2070 Fund - Investor Shares	NTVF46	VSVNX	\$242,459	\$257,491	\$271,361	0.000%	0.000%	0.000%	\$0
Vanguard U.S. Growth Fund - Admiral Shares	NTV474	VWUAX	\$87,037,416	\$95,482,782	\$101,613,712	0.000%	0.000%	0.000%	\$0
Vanguard(R) International Growth Fund - Admiral(TM) Shares	NTV119	VWILX	\$19,616,811	\$20,729,784	\$21,668,986	0.000%	0.000%	0.000%	\$0
Vanguard(R) Target Retirement Income Fund	NTVE72	VTINX	\$13,946,811	\$14,153,693	\$14,458,418	0.000%	0.000%	0.000%	\$0
Total			\$623,068,891	\$648,458,382	\$671,468,935				\$0



# **Service Level Agreements**

Deliverable	Service Level Agreement	Penalty	Frequency	Q2: Met/Failed	Q2: Penalty	Q2: Comments
Annual Satisfaction Survey	Nationwide will conduct an annual participant satisfaction survey	\$5,000	Annual	Met	\$0	Survey scheduled for 4Q25
Annual Satisfaction Survey Results	Nationwide will analyze survey results, provide executive summary and recommended actions annually.	\$4,000	Annual	Met	\$0	Survey scheduled for 4Q25
On-Site Group Meetings	Nationwide will conduct 50 group meetings annually for Plan's employees. The 50 meetings count will be revisited annually with the Plan to determine appropriateness.	\$4,000	Annual	Met / On Track	\$0	Annual Requirement: 4 group meetings in 2Q25 YTD = 20
Individual Meetings	Nationwide will conduct 1,000 individual meetings annually for Plan's employees. The 1,000 meetings count will be revisited annually with the Plan to determine appropriateness.	\$4,000	Annual	Met / On Track	\$0	Annual Requirement: 365 individual meetings in 2Q25 YTD = 736
New Hire Enrollments	Nationwide will commit to enroll 50% of new hires into the 457(b) plan annually. This deliverable is contingent upon receiving new hire census data from the Plan in order to track and measure.	\$4,000	Annual	Met / On Track	\$0	109 New Accounts in 2Q25
Total Enrollments (new hires and existing employees)	Nationwide will commit to increase new enrollments into the 457(b) plan to 185 annually. The 185 enrollments threshold is based on historic Plan data provided by the Plan and will be revisited annually with the Plan based on hiring trends within the City.	\$4,000	Annual	Met	\$0	YTD = 200
Participant Services	Nationwide will answer 75% of participant calls to the service center within 20 seconds annually.	\$5,000	Annual	Met	\$0	91.53%
Plan Sponsor Services	Managing Director, Program Director and/or Relationship Consultant will respond to Plan Sponsor calls and return calls within one business day.	\$4,000	Annual	Met	\$0	Annual requirement; NRS has met this standard for 2Q25
Participant Statements - Online	Nationwide will post quarterly participant statements to the website within 15 business days of the quarter end date.	Up to \$4,000 (\$1,000 a quarter) paid annually	Quarterly	Met	\$0	07/08/2025



# **Service Level Agreements**

Deliverable	Service Level Agreement	Penalty	Frequency	Q2: Met/Failed	Q2: Penalty	Q2: Comments
Participant Statements - Mail	Nationwide will mail quarterly participant statements (not enrolled in e-Delivery) within 15 business days of the quarter end date.	Up to \$4,000 (\$1,000 a quarter) paid annually	Quarterly	Met	\$0	07/08/2025
•	Nationwide will post quarterly Plan Sponsor statement to the website within 30 business days of the quarter end date.	Up to \$4,000 (\$1,000 a quarter) paid annually	Quarterly	Met	\$0	07/08/2025
Plan Reports	Nationwide will provide quarterly reports to the Plan within 45 business days of the quarter end date.	Up to \$4,000 (\$1,000 a quarter) paid annually	Quarterly	Met	\$0	No incidents reported
				Total Q2	\$0	



# Plan Sponsor Experience

### John Steggell,

**Managing Director** steggj2@nationwide.com 310-245-7436



### Greg Sabin,

**Program Director** sabing@nationwide.com 916-538-3937



# Kim Lovell,

lovellk1@nationwide.com



# **Participant** Experience

### Rick Watson,

Retirement Specialist rick.watson@nationwide.com 916-633-0010





614-435-2294









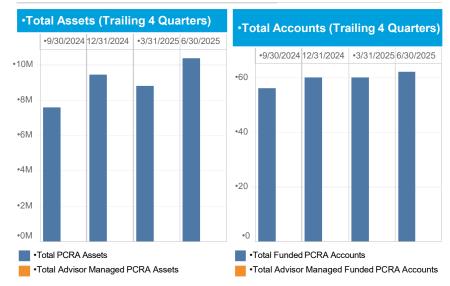


# **CITY OF SACRAMENTO 457**

Schwab Personal Choice Retirement Account (PCRA) Quarterly Report

As of 6/30/2025

Plan Profile Information	
Total PCRA Assets	\$10,352,790
Total Funded PCRA Accounts	62
Total Roth Assets	\$0
Total Funded Roth Accounts	0
Total Advisor Managed PCRA Assets	\$0
Total Advisor Managed Funded PCRA Accounts	0
PCRA Accounts Opened This Quarter	3
PCRA Assets In and Out This Quarter*	\$525,368
Average PCRA Account Balance	\$166,980



<sup>•\*</sup> Assets In and Out includes contributions and distributions.

PCRA Participant Profile	
Information	
Average Customer Age	55
Percent Male Participants	79%
Percent Female Participants	21%

Total Assets by Category	
Cash Investments	\$636,831
Equities	\$2,782,594
ETFs	\$2,458,034
Fixed Income	\$1,376,566
Mutual Funds	\$3,098,766
Other	\$0

Average Positions Per Account	
Cash Investments - Positions	1.0
Equities - Positions	3.4
ETFs - Positions	1.3
Fixed Income - Positions	0.4
Mutual Fund - Positions	0.7
Other - Positions	0.0

Average Trades Per Account	
Equities - Trades	20.1
ETFs - Trades	1.4
Fixed Income - Trades	0.1
Mutual Funds - Trades	0.1
Other - Trades	0.0
Total - Trades	21.7

Top 10 Mutual Fund Holdings**					
Name	Category	Symbol	OS*	\$ Assets	% Assets
FIDELITY CONTRAFUND	Large Capitalization Stock Funds	FCNTX	N	\$897,328 33.42%	
VANGUARD US GROWTH ADMIRAL	Large Capitalization Stock Funds	VWUAX	N	\$403,741 15.03%	
PFG US EQUITY INDEX FUND CLASS R	Large Capitalization Stock Funds	PFSSX	Υ	\$301,292 11.22%	
PFG FDLT INS AM&EQ IDX STR I	International	PFFFX	Υ	\$285,080 10.62%	
PFG FDLT INS AM&EQ SCTR STR I	Large Capitalization Stock Funds	PFFSX	Υ	\$221,415 8.25%	
PFG BR TARGET ALLOCATION EQSTRTGYISHARES	International	PFESX	Υ	\$199,075 7.41%	
PFG ACTIVE CORE BOND STRAT R	Taxable Bond Funds	PFDOX	Υ	\$85,105 3.17%	
T. ROWE PRICE BLUE CHIP GROWTH	Large Capitalization Stock Funds	TRBCX	Υ	\$34,552 1.29%	
PFG JANUS HENDERSON BALANCED STRAT R	Hybrid Funds	PFJHX	Υ	\$31,726 1.18%	
TCW CONCENTRATED LARGE CAP GROWTH N CL	Large Capitalization Stock Funds	TGCNX	Υ	\$28,625 1.07%	

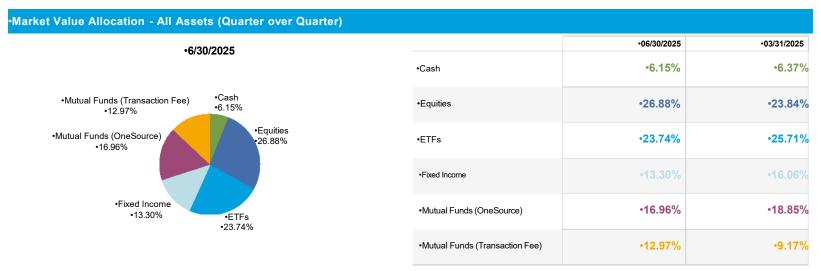
•Top 10 Fund Families			
Name	\$ Assets		% Assets
FIDELITY	\$897,328	33.42%	
VANGUARD	\$425,059	15.83%	
T ROWE PRICE	\$43,250	1.61%	
TCW	\$28,625	1.07%	
BROWN/IA	\$27,726	1.03%	
DFA	\$20,765	0.77%	

<sup>\*\*\*</sup>Top 10 Mutual Funds does not include Money Market Funds.
\*OS = OneSource, no-load, no transaction fee.

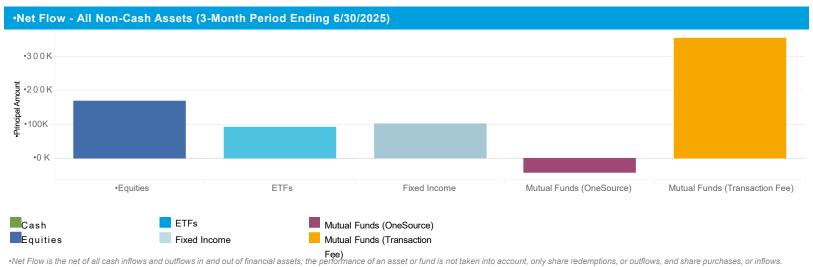
Top 10 Equity Holdings				
Name	Category	Symbol	\$ Assets	% Assets
PALANTIR TECHNOLOGIES INCLASS A	Information Technology	PLTR	\$564,365	20.28%
NVIDIA CORP	Information Technology	NVDA	\$304,415	10.94%
TESLA INC	Consumer Discretionary	TSLA	\$265,564	9.54%
AMAZON.COM INC	Consumer Discretionary	AMZN	\$151,968	5.46%
AXON ENTERPRISE INC	Industrials	AXON	\$114,256	4.11%
BOEING CO	Industrials	ВА	\$107,279	3.86%
ROCKET PHARMACEUTICALS I	Health Care	RCKT	\$71,050	2.55%
ARCHER AVIATION INC CLASS	A Industrials	ACHR	\$70,709	2.54%
PALO ALTO NETWORKS INC	Information Technology	PANW	\$65,076	2.34%
APPLE INC	Information Technology	AAPL	\$62,255	2.24%

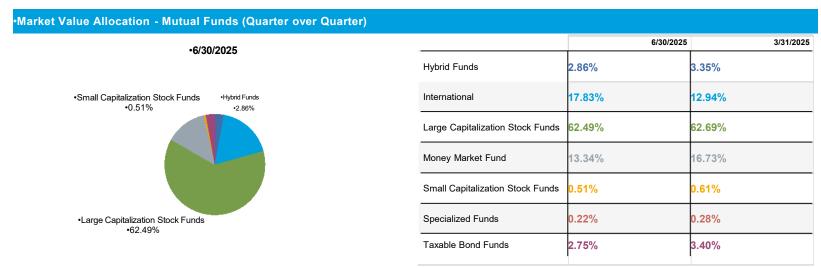
Top 10 ETF Holdings				
Name	Category	Symbol	\$ Assets	% Assets
SPDR GOLD SHARES ETF	Commodity	GLD	\$655,689 26.68%	
VAG ITM-TERM CORPORATE BOND ETF	US FI	VCIT	\$145,906 5.94%	
SCHWAB US DIVIDEND EQUITY ETF	US Equity	SCHD	\$110,033 4.48%	
ISHARES BITCOIN ETF	Other	IBIT	\$106,628 4.34%	
FRANKLIN BITCOIN ETF	Other	EZBC	\$102,431 4.17%	
FIDELITY MSCI INFOR TECHINDX ETF	Sector	FTEC	\$97,229 3.96%	
VANGUARD VALUE ETF	US Equity	VTV	\$80,593 3.28%	
INVESCO QQQ TRUST	US Equity	QQQ	\$79,334 3.23%	
ISHARES CORE S&P 500 ETF	US Equity	IVV	\$68,920 2.80%	
VANGUARD S&P 500 ETF	US Equity	VOO	\$65,753 2.68%	

<sup>•\*</sup>OS = OneSource, no-load, no transaction fee.

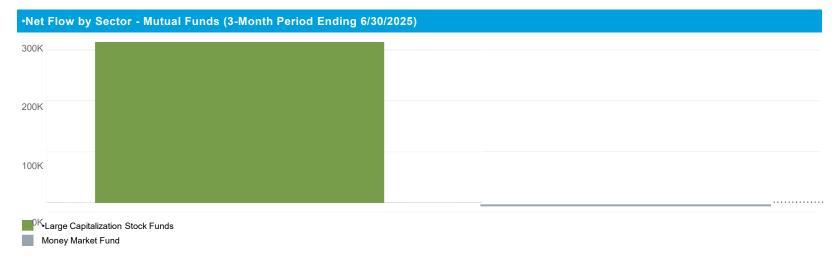


<sup>•</sup>The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarterend. Money Market Funds are classified under Mutual Funds.

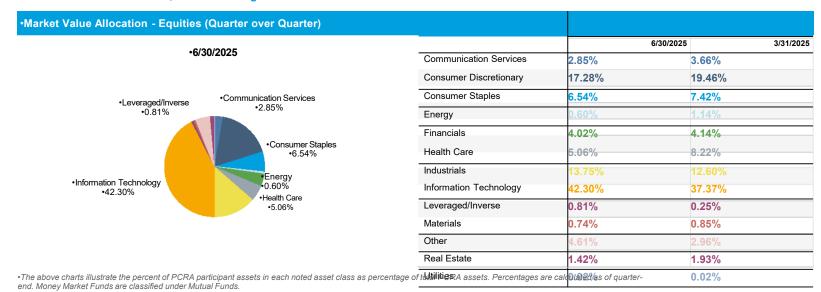


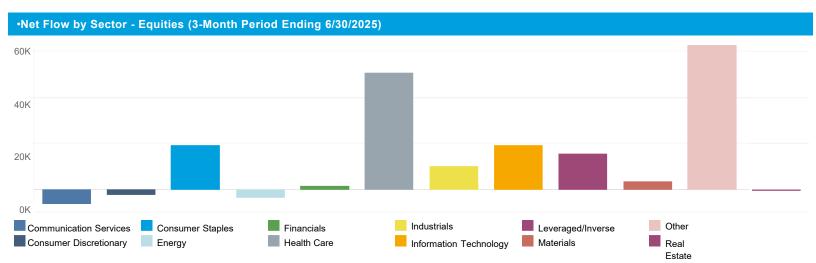


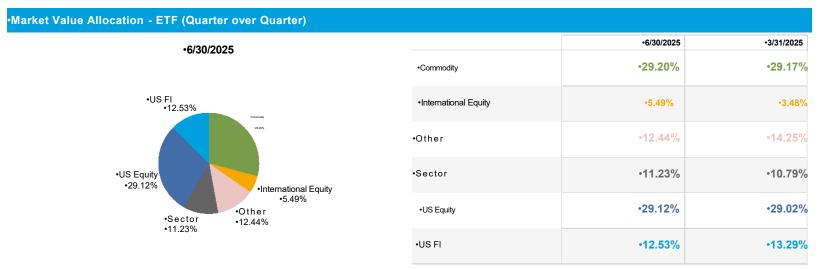
<sup>•</sup>The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.



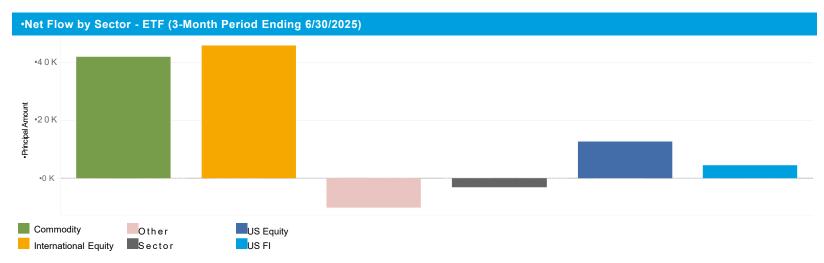
\*Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.



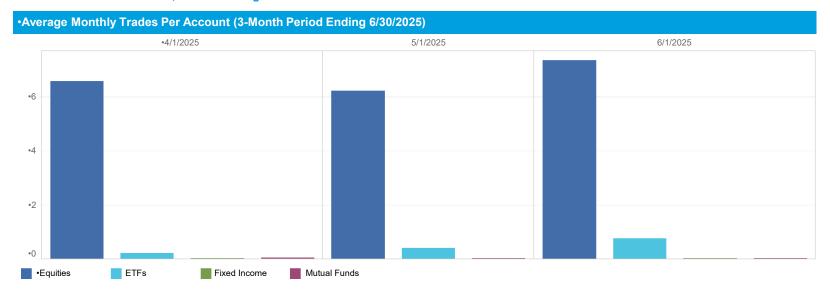


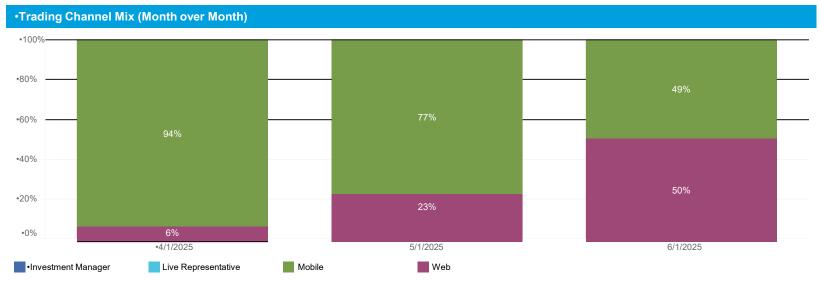


<sup>•</sup>The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.



<sup>\*</sup>Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.





### •The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report

•CITY OF SACRAMENTO 457, Quarter Ending 6/30/2025

Important Disclosures

- •Schwab Personal Choice Retirement Account (PCRA) is offered through Charles Schwab & Co., Inc. (Member SIPC), the registered broker/dealer, which also provides other brokerage and custody services to its customers.
- •For participants who utilize the Personal Choice Retirement Account (PCRA), the following fees and conditions may apply: Trades in no-load mutual funds available through Mutual Funds OneSource service (including Schwab Funds) as well as certain other funds, are available without transaction fees when placed through <a href="mailto:schwab.com">schwab.com</a> or our automated phone channels. Schwab reserves the right to change the funds we make available without transaction fees and to reinstate fees on any funds. Funds are also subject to management fees and expenses.
- •Charles Schwab & Co., Inc., member SIPC, receives remuneration from fund companies for record keeping, shareholder services and other administrative services for shares purchased through its Mutual Fund OneSource service. Schwab also may receive remuneration from transaction fee fund companies for certain administrative services.
- •This material is for institutional use only.
- •The information contained herein is obtained from third-party sources and believed to be reliable, but its accuracy or completeness is not guaranteed. This report is for informational purposes only and is not a solicitation, or a recommendation that any particular investor should purchase or sell any particular security.

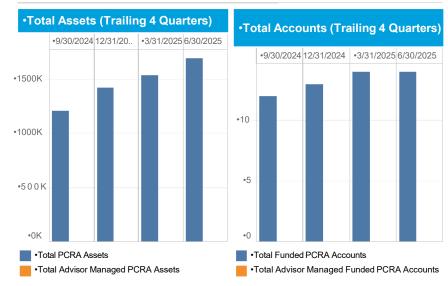


## CITY OF SACRAMENTO MGMT 401A

Schwab Personal Choice Retirement Account (PCRA) Quarterly Report

As of 6/30/2025

Plan Profile Information	
Total PCRA Assets	\$1,691,019
Total Funded PCRA Accounts	14
Total Roth Assets	\$0
Total Funded Roth Accounts	0
Total Advisor Managed PCRA Assets	\$0
Total Advisor Managed Funded PCRA Accounts	0
PCRA Accounts Opened This Quarter	0
PCRA Assets In and Out This Quarter*	\$104,784
Average PCRA Account Balance	\$120,787



<sup>•\*</sup> Assets In and Out includes contributions and distributions.

PCRA Participant Profile	
Information	
Average Customer Age	54
Percent Male Participants	77%
Percent Female Participants	23%

Total Assets by Category	
Cash Investments	\$57,483
Equities	\$194,158
ETFs	\$886,436
Fixed Income	\$302,356
Mutual Funds	\$250,585
Other	\$0

Average Positions Per Account	
Cash Investments - Positions	0.9
Equities - Positions	2.2
ETFs - Positions	2.4
Fixed Income - Positions	0.4
Mutual Fund - Positions	0.4
Other - Positions	0.0

Average Trades Per Account	
Equities - Trades	1.6
ETFs - Trades	1.8
Fixed Income - Trades	0.0
Mutual Funds - Trades	0.4
Other - Trades	0.0
Total - Trades	3.8

Top 10 Mutual Fund Holdings**					
Name	Category	Symbol	OS*	\$ Assets	% Assets
NUVEEN EQUITY INDEX A	Large Capitalization Stock Funds	TINRX	Y	\$26,595	100.00%

•Top 10 Fund Families		
•Name	\$ Assets	% Assets

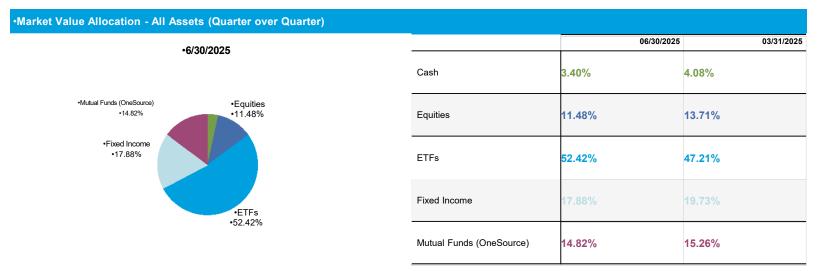
•TIAA-CREF \$26,595 100.00%

<sup>\*\*\*</sup>Top 10 Mutual Funds does not include Money Market Funds.
\*OS = OneSource, no-load, no transaction fee.

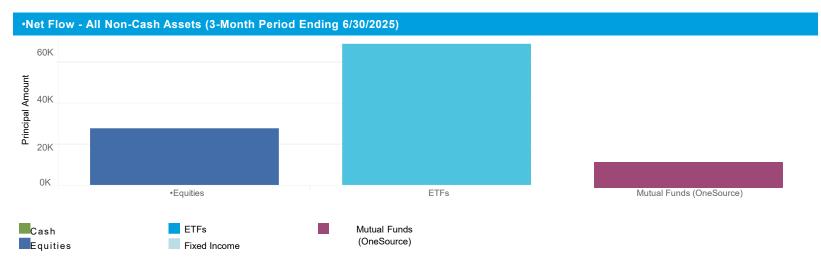
Top 10 Equity Holding	js .				
Name		Category	Symbol	\$ Assets	% Assets
MICROSTRATEGY INC	CLAS A	Information Technology	MSTR	\$29,509 15.20%	
TESLA INC		Consumer Discretionary	TSLA	\$20,330 10.47%	
VICI PPTYS INC REIT	Γ	Real Estate	VICI	\$19,645 10.12%	
COINBASE GLOBAL INC CLA	ASS	A Financials	COIN	\$15,772 8.12%	
GAMESTOP CORP NEW	CLASS	A Consumer Discretionary	GME	\$15,610 8.04%	
ALTRIA GROUP INC		Consumer Staples	MO	\$15,480 7.97%	
NVIDIA CORP		Information Technology	NVDA	\$13,903 7.16%	
ALPHABET INC CLA	ASS A	Communication Services	GOOGL	\$10,221 5.26%	
US BANCORP DEL		Financials	USB	\$6,921 3.56%	
CLOUDFLARE INC C	CLASS A	Information Technology	NET	\$6,854 3.53%	

Top 10 ETF Holdings				
Name	Category	Symbol	\$ Assets	% Assets
SPDR GOLD SHARES ETF	Commodity	GLD	\$297,514 33.56%	
ISHARES BITCOIN ETF	Other	IBIT	\$105,465 11.90%	
FRANKLIN BITCOIN ETF	Other	EZBC	\$91,820 10.36%	
ISHARES SILVER TRUST ETF	Commodity	SLV	\$51,184 5.77%	
ISHARES 20 PLS YEAR TREASURY BND ET	USFI	TLT	\$48,802 5.51%	
VANGUARD TOTAL BOND MARKET ETF	US FI	BND	\$35,858 4.05%	
ISHARES CORE MSCI EMERGING ETF	International Equity	IEMG	\$23,232 2.62%	
FIDELITY WISE ORIGIN BITCOIN FUND	Other	FBTC	\$23,028 2.60%	
SCHWAB US DIVIDEND EQUITY ETF	US Equity	SCHD	\$22,461 2.53%	
VANGUARD FTSE DEVELOPED MARKETS ETF	International Equity	VEA	\$18,414 2.08%	

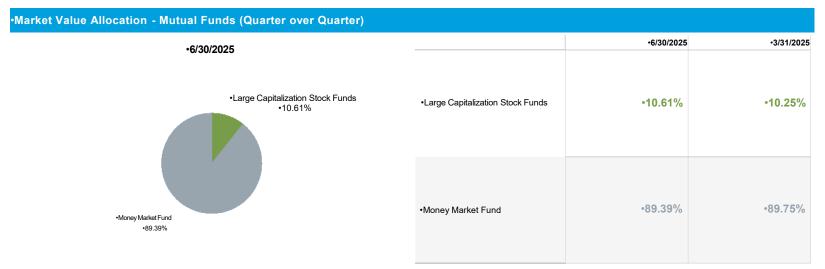
<sup>•\*</sup>OS = OneSource, no-load, no transaction fee.



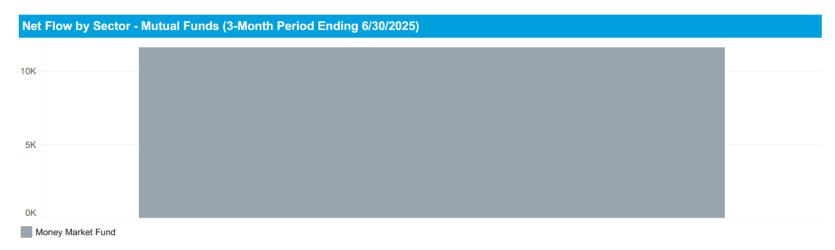
<sup>•</sup>The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarterend. Money Market Funds are classified under Mutual Funds.



<sup>\*</sup>Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.



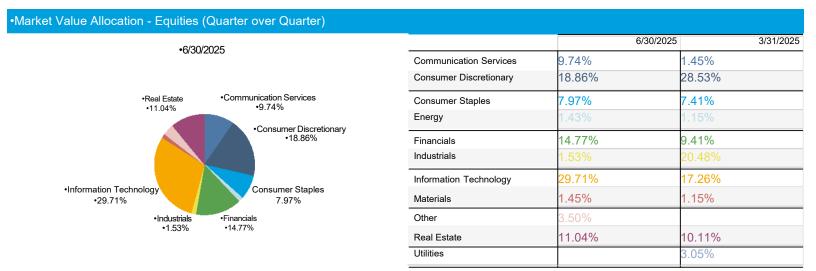
<sup>•</sup>The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.



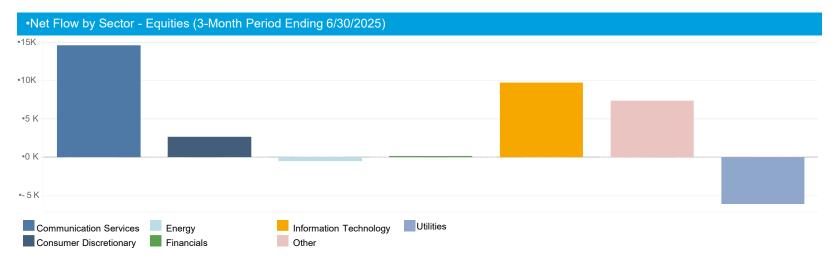
<sup>•</sup>Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.

#### •The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report

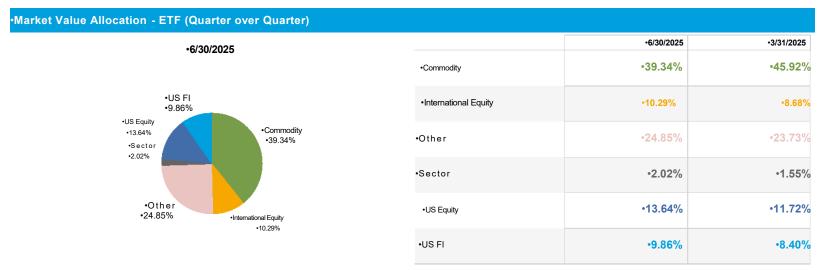
•CITY OF SACRAMENTO MGMT 401A, Quarter Ending 6/30/2025



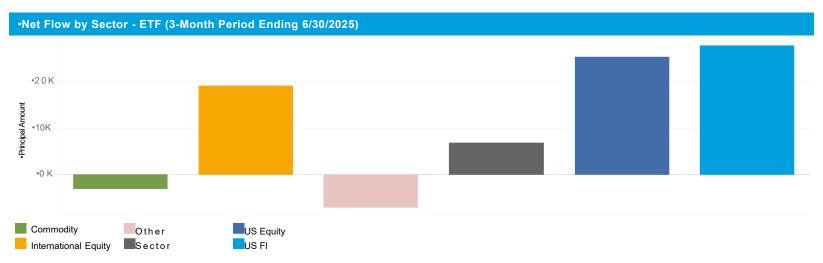
<sup>•</sup>The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarterend. Money Market Funds are classified under Mutual Funds.



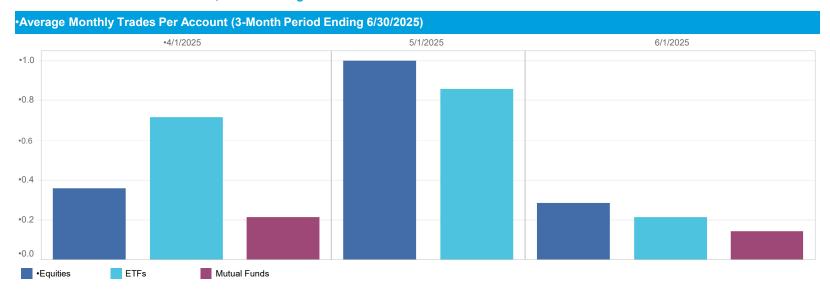
<sup>\*</sup>Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.

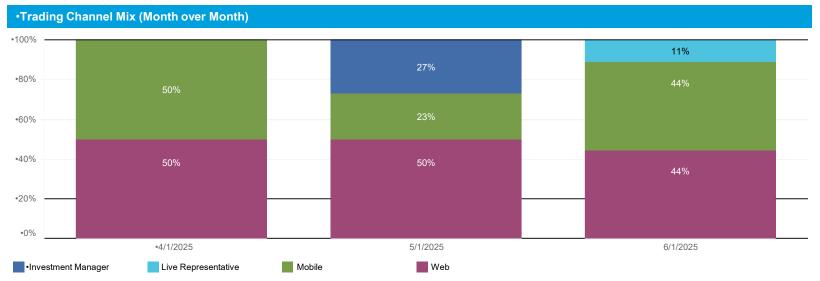


<sup>•</sup>The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.



<sup>\*</sup>Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.





#### •The Schwab Personal Choice Retirement Account (PCRA) Quarterly Report

•CITY OF SACRAMENTO MGMT 401A, Quarter Ending 6/30/2025

Important Disclosures

- •Schwab Personal Choice Retirement Account (PCRA) is offered through Charles Schwab & Co., Inc. (Member SIPC), the registered broker/dealer, which also provides other brokerage and custody services to its customers.
- •For participants who utilize the Personal Choice Retirement Account (PCRA), the following fees and conditions may apply: Trades in no-load mutual funds available through Mutual Funds OneSource service (including Schwab Funds) as well as certain other funds, are available without transaction fees when placed through <a href="mailto:schwab.com">schwab.com</a> or our automated phone channels. Schwab reserves the right to change the funds we make available without transaction fees and to reinstate fees on any funds. Funds are also subject to management fees and expenses.
- •Charles Schwab & Co., Inc., member SIPC, receives remuneration from fund companies for record keeping, shareholder services and other administrative services for shares purchased through its Mutual Fund OneSource service. Schwab also may receive remuneration from transaction fee fund companies for certain administrative services.
- •This material is for institutional use only.
- •The information contained herein is obtained from third-party sources and believed to be reliable, but its accuracy or completeness is not guaranteed. This report is for informational purposes only and is not a solicitation, or a recommendation that any particular investor should purchase or sell any particular security.

Plan Performance Report

# **GLOSSARY**



NRM-21797AO.8 (09/24)

# **Glossary of Terms**

Term	Description
Asset Balance	The core fund balance for all participant accounts. This balance does not include outstanding loans or Self-Directed Brokerage Account (SDBA) assets.
Average Participant Balance	The average participant account balance for all participants with a balance greater than \$0. This balance does not include any outstanding loans or Self-Directed Brokerage Account (SDBA) assets.
Contributions	Total amount of assets deposited into the retirement plan during a reporting period.
Default Loan	Default on a loan occurs when there is a failure to make the required repayments that are due by the quarter-end; when this occurs, the loan status goes from active to default as of the next quarter-end. The outstanding amount with accrued interest as of the default date will be tax-reported for the calendar year in which it defaulted.
Distributions	Total amount of assets disbursed from the retirement plan during a reporting period.
Loan Disbursements	Total amount of loan disbursements made during a reporting period. This amount is not included in the overall "Distributions" amount.
Loan Payments	Total amount of loan repayments made during a reporting period. This amount is not included in the overall "Contributions" amount.
Median Participant Balance	The calculated participant balance that falls at the middle point of all account balances within the plan. This balance includes only participants with a balance greater than \$0 and does not include any outstanding loans.
New Enrollments	Total number of new accounts enrolling into the retirement plan during a reporting period.
New Participants Deferring	The number participants who made their first salary contribution during the respective reporting period.
Participants Contributing	The number participants who made a salary contribution during the respective reporting period.
Participants With A Balance	The number of participants with a balance greater than \$0 for the respective reporting period.
Rollovers In	Contributions resulting from retirement account assets that are moved between two different retirement account types, such as a 401(K) to and Individual Retirement Account (IRA). This value only includes contributions from sources outside of the plan. Rollover Ins are included in total "Contributions."
Rollovers Out	Distributions resulting from retirement account assets that are moved between two different retirement account types, such as a 401(K) to and Individual Retirement Account (IRA). This value only includes distributions that go to accounts outside of the plan. Rollovers Out are included in total "Distributions."
SDBA Balance	The core fund balance of the participants with Self-Directed Brokerage Accounts (SDBA). A SDBA is a brokerage window designed to allow participants to select investments outside of the core retirement offering while staying within the plan and receiving the associated tax benefits
Transfers In	Contributions resulting from retirement account assets that are transferred from a retirement account of the same type, such as a 457(b) to another 457(b). This value only includes contributions from sources outside of the plan. Transfers In are included in total "Contributions."
Transfers Out	Distributions resulting from retirement account assets that are transferred from a retirement account of the same type, such as a 457(b) to another 457(b). This value only includes distributions that go to accounts outside of the plan. Transfers In are included in total "Contributions."

