# Cannabis Shared Manufacturing

#### December 1, 2022

Presented by: City of Sacramento Office of Cannabis Management (OCM) and the Department of Cannabis Control (DCC)

#### AGENDA:

I. Overview of shared manufacturing - DCC

- a) Types of manufacturing allowed in a shared manufacturing facility
- b) Primary licensee and Type S licensees Who's who; who does what? Who's responsible for what?
- c) Contract manufacturing vs. white labeling vs. shared manufacturing



#### AGENDA:

II. Shared manufacturing premises – DCC and OCM

- a) Common areas and designated areas
- b) Security requirements
- c) Storage requirements
- d) State Premises diagram
- e) City State requirements, plus security plan/equipment/ storage areas (common and designated)



#### AGENDA (cont.)

III. State License and Business Operating Permit (BOP) application requirements

IV. State license and BOP application requirements

V. Working with a distributor

VI. Small manufacturing gross receipts threshold for CUP exemption

VII. Grant opportunities for shared facility owners/incubators



# OVERVIEW OF SHARED MANUFACTURING

#### PRESENTATION BY DCC



#### SHARED MANUFACTURING BOP

- The City does not issue a Shared Manufacturing type of permit; just a regular manufacturing permit
- Allow multiple manufacturers to identify the same premises as their location (not allowed in any other business types)
- City follows DCC regulations on shared manufacturing but enforces security, floor plan and scheduling (allotted use) requirements



Same documents for all manufacturing business, PLUS:

A. For the primary permit holder ("Big S"):

> Proof of registration of the facility as a shared facility

> Operating agreement with all shared users

Schedule of all shared users' allotted time of use of facility (must be updated with the addition of a new Type S)

>Floor plan showing the common use areas and the designated areas



Same documents for all manufacturing business, PLUS:

B. For the shared user (Type S/ "Little S"):

Shared-use agreement between Big S and Little S

>Schedule of use of the premises

>Floor plan highlighting the shared user's designated area

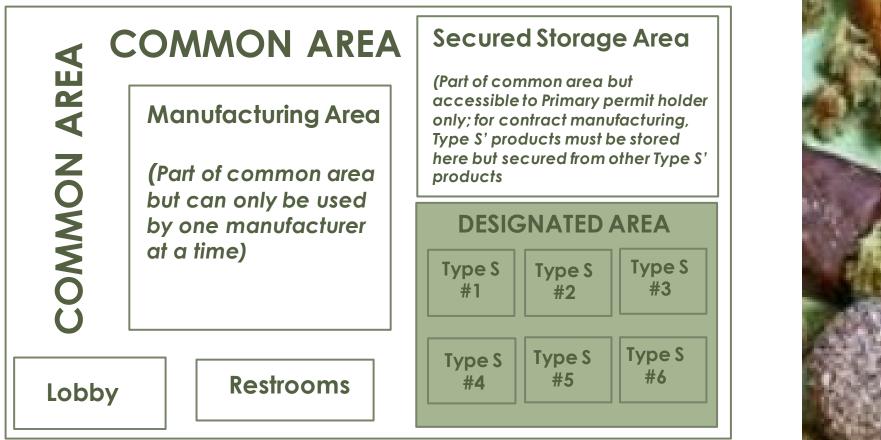


#### >A Walk-Thru to Confirm:

- > Security system
- All common areas and designated areas are consistent with submitted floor plan
- Secured storage areas for primary permit holder and all shared users
  - For contract manufacturing, products of all users must be kept in separate secured storage areas to ensure that products of shared users are not comingled



What We Expect to See During the Walk-thru:





#### SMALL MANUFACTURING

>Manufacturers that make <\$100/year in gross receipts are exempt from obtaining a CUP (Type N and Type P only)

Is shared manufacturing limited to small manufacturers only – NO; however

In a shared manufacturing facility, the \$ threshold applies to the combined manufacturing activity in the facility (i.e. if there are 3 manufacturers, the total gross receipts of all three cannot exceed \$100K/year)



# **GRANT OPPORTUNITIES**

- Grant funds will be available under a competitive process for CORE businesses (Classification 1, 2, 3, and 4) who can demonstrate support of other CORE participants
- Shared manufacturing model with multiple
  CORE participants as shared users meets
  funding criteria
- More information on grant opportunity to be announced soon!



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