



CORE STAKEHOLDER MEETING

September 22, 2021



BOP DATA: 254 Issued

- **Cultivation: 87 issued**
 - CORE: 4 issued; 4 pending
- **Delivery only: 57 issued**
 - CORE: 3 issued; 19 pending
- **Distribution: 41 issued**
 - CORE: 4 issued; 10 pending
- **Manufacturing: 29 issued**
 - CORE: 2 issued; 13 pending
- **Microbusiness: 6 issued**
 - CORE: 1 issued; 1 pending
- **Testing lab: 4 issued**
- **Storefront: 30 issued**



COMPREHENSIVE STUDY OF CANNABIS INDUSTRY IN SACRAMENTO

■ EPS STUDY

- Underway through end of 2021 /early 2022
- Interviews/surveys/site visits/research/data analysis
- Topics include: land use, real estate, taxes, workforce development, ownerships and business structures, social equity/CORE program, overall economic analysis
- Workshops on data in Law & Legislation Committee in Winter 2021 /2022
- Data and recommendations presented to Council in early 2022.



CORE CAPITAL LOAN PROGRAM UPDATE

- Contract with Elevate Impact Sacramento for loan underwriting services ending October 1
- City will be processing loan applications and issuing loans
- Check the website for more information:
<http://www.cityofsacramento.org/cannabis>
 - Click CORE Program on banner below cannabis leaves and then CORE Capital Loan Program on left side of site



PUBLIC SAFETY UPDATE:

■ CANNABIS BURGLARIES

- Significant Increase in the number of cannabis-related burglaries
- PD encourages all cannabis businesses to ensure that:
 - Applicable safety policies/procedures are being followed
 - Security technology (alarms, cameras, etc) is functioning properly
 - All necessary security upgrades are being implemented ASAP
- Reminder: Notify OCM of any security breaches, alarm activations, etc. within 24 hour of the incident (condition on all BOPs)



STATE UPDATE:

■ DEPARTMENT OF CANNABIS CONTROL (DCC) EMERGENCY REGS:

- Released on 9/8/21; public comment period closed on 9/20/21
- Consolidated regulations from 3 State agencies to one set of regulations
- Under local review to ensure no conflict with ongoing Title 5 cleanup



POLICY UPDATE:

■ STOREFRONT DISPENSARY OWNERSHIP CHANGE ONE-YEAR MORATORIUM

- Sunset date: Nov. 10, 2021
- Ownership is one of the items on EPS' scope of study
- L&L: 10/19/21 Meeting
 - Options:
 - Allow moratorium to expire; entertain BICs
 - Extend moratorium pending the completion of EPS study



POLICY UPDATE:

■ D6 CAP ON DELIVERY BOPs

- Ordinance will sunset 11/21/21
- BOPs issued: 38 (34 delivery-only; 4 storefronts with delivery)
- Pending: 21 applications, including 12 CORE
- L&L: 10/19/21 Meeting
 - Recommendation: Cap of 59 for a year to allow those currently in the pipeline to move forward with their projects



POLICY UPDATE:

■ NEW CANNABIS BUFFER ZONES IN D2

- L&L recommended to wait for EPS study
- Council voted 5-3 to put item on the Council agenda.
- Scheduled for adoption 10/19/21 (PFP 10/12/21)
- Proposed Ordinance will increase buffer zones (distance requirements) for cannabis uses in D2:
 - From 600' to 1000' from residential uses
 - From 1000' to 1500' from sensitive uses (schools, parks, places of worship, places that sell tobacco and/or alcohol)



POLICY UPDATE:

■ TITLE 5 CLEANUP

- Periodic review of Title 5 to:
 - Align/consistency with State regulations
 - Technical changes; address redundancies, delete obsolete sections
 - Clarity, consistency and uniformity in procedures across all permit types
 - Promote efficiency/consistency in permitting process by codifying certain requirements/current practices

- To L&L in Nov 2021
 - Under CAO review; ensuring that there's no conflict with DCC's emergency regs



POLICY UPDATE:

■ TITLE 5 CLEANUP

- Delivery

- \$5K (pre-ordered) delivery limit/ \$3K (no orders)
- Delete vehicle age requirement
- Loading and unloading area (currently a BOP condition)
- Secured containers in vehicles (currently a BOP condition)

- Storefront Dispensaries

- Remove limit of 8,000 sq. ft. in size of the building
- Remove limit of 150 sq. ft. where cannabis accessories may be displayed



POLICY UPDATE:

■ TITLE 5 CLEANUP

- Interested Parties

- Delivery and distribution drivers deleted from interested parties
- Amend definition of managers to exclude shift managers and employee managers who have no control over operation of the business
- Owners responsible for ensuring that drivers and employee managers are Live Scanned (signed affidavit with application/renewal)



POLICY UPDATE:

■ TITLE 5 CLEANUP

- Changes in Ownership, etc (excludes storefront dispensaries)
 - Will require OCM approval; BIC forms for changes in interested parties and ownership structures must be submitted at least 30 days PRIOR to change



POLICY UPDATE:

■ TITLE 5 CLEANUP

- Renewals

■ New renewal timeline

- Renewal window 90 days prior to BOP expiration date
- Renewal fees are due no later than the BOP expiration date
- Application portal will close one day after the BOP expiration date
- Late renewal fee required to reopen portal to **30 days past expiration date** (renewal extension period)



POLICY UPDATE:

■ TITLE 5 CLEANUP

- Renewals

- New renewal timeline (cont.)
 - Expired BOP enforced:
 - 31 days after BOP exp. (if under renewal ext)
 - 1 day after BOP exp. (all others)
 - Expired BOP = new application

- New renewal process
 - Fewer requirements for renewal
 - 90-day renewal window
 - Max. of 30 days from date of exp. extension period
 - Definitive enforcement window
 - Shorten renewal process; eliminate expired permits



POLICY UPDATE:

■ TITLE 5 CLEANUP

- Labor Peace Agreement

- Attest in application that business will comply with State's LPA requirement (if > 20 employees)

- Cessation of Business Operations

- Procedures for reporting BOT, product custody for businesses closing for more than 30 days

- Abandoned Applications

- No activity for 180 days/ non-responsive to communications will be deemed abandoned, in lieu of denial (no appeal path)



POLICY UPDATE:

■ TITLE 5 CLEANUP

- Security Requirements:

- Updated security requirements, including those that are currently on the BOPs as conditions
- Requirements for security plans (credentials of professional who will write the plan)
- Definition of lobby
- Requirement to have a regular safety meeting



QUESTIONS? CONTACT US:

Phone: 916-808-8955

Email: cityofsacramento.org/cannabis

On the web:

cannabis@cityofsacramento.org