CANNABIS GENERAL STAKEHOLDER MEETING

July 28, 2022

Sacramento Office of Cannabis Management
MARYSVILLE – DEL PASO BLVD.
ACTION PLAN UPDATES

By Fatima Malik
City of Sacramento Planning Division
BOP UPDATE

Total BOPs issued: 246 (including 32 CORE)
- Cultivation: 101 (including 6 CORE)
- Delivery only: 60 (including 10 CORE)
- Distribution: 41 (including 6 CORE)
- Manufacturing: 60 (including 10 CORE)
- Microbusiness: 7 (including 2 CORE)
- Testing lab: 3
- Storefront: 30

Total pending applications: 144 (including 41 CORE)
STATE-RELATED UPDATE

Budget Act of 2022

- Suspends cultivation tax as of July 1, 2022
- Caps the 15% excise tax for three years
- Moves the collection of the excise tax from the distributor to retailers
- Allows equity retailers who have received a fee waiver from the DCC to retain 20% of the excise tax they collect
- Allows equity operators to claim tax credits of up to $10,000 for 2023 - 2027 tax years.
STATE-RELATED UPDATE

Budget Act of 2022 (cont.)

- Lowers the threshold of LPA from 20 to 10 employees beginning in 2024
- Adds delivery information to Track-and-Trace beginning 2023
- Please review the Budget Act for additional specifics
SECURITY REBATES

- Up to $4,000 per business for eligible security products and services including:
  - Purchase and installation of live motion security cameras
  - Up to one year of monitoring service for live motion security cameras
  - Purchase and installation of law enforcement Knox Box
  - Purchase and installation of safes, circular padlocks, steel or vault doors and frames, remote activated access for doors, door plates/hardware, floor contact for rollup doors and 3M intrusion deterrent glass film
  - Upgrade of exterior gate
  - Preparation of a new or updated security plan
SECURITY REBATES

- Products and/or services must be from a credentialed third-party vendor or meet the certification requirements listed on website. Items that do not meet the specifications are not eligible for rebates.

- Max amount of rebate check is $4,000 regardless of expenses identified on the request.

- Must register as a vendor with the City and receive a supplier ID in order to receive check (instructions and link to register on the website).
SECURITY REBATES

Who Can Request a Rebate?

- An owner of a permitted cannabis businesses who upgraded the existing security equipment installed on the cannabis premises; or
- An applicant for a Business Operating Permit (BOP) whose premises has received its Certificate of Occupancy (CofO) and has completed the security requirements for the BOP walk-thru.
SECURITY-RELATED ITEMS

By Sgt. Matt Young
Sacramento Police Department
CLU/CPTED Unit

- Products specifications and vendor certifications
- New security plan requirements
POLICY UPDATE

- **CORE Program Extension**
  - ✔️ 8/16/22 Council Meeting

- **Onsite Consumption Workshop at L&L**
  - ✔️ Tentative for September 2022

- **Amendments to Ownership**
  - ✔️ Fall 2022
OTHER UPDATES

- **Cannabis Tax Rate Flexibility**
  - Will not be on the November ballot;
    Council has authority under the Code

- **Sacramento Children Health and Safety Act**
  - Council voted to place on November ballot
  - “…allocate…40 percent of the total revenue generated from the existing cannabis business operations tax towards a Children’s Fund for positive youth development and youth violence prevention programs....”
Updates and Reminders on BOP Processes and Procedures

- **New Forms**
  - Cessation of Operations
  - BOP Extension
  - Vehicle and Driver Verification
  - Notification of Operations Form (new)
  - Business Information Change

- **All forms can be downloaded through our website under the Business Information dropdown**

- **Keep a copy of all OCM-approved forms onsite for inspection**
Updates and Reminders on BOP Processes and Procedures

- **Background Checks**
  - Interested Parties – submit to Revenue/Permits
  - For drivers/managers – not required by City, do not submit paperwork
  - Log of verified vehicle and driver information must be kept onsite for inspection

- **Cultivators: Track-and-Trace User Authorization**
  - Follow instruction on letter from OCM with BOP issuance
Updates and Reminders on BOP Processes and Procedures

- **Cash Payments**
  - Appointments available only on the last four days of the month; plan accordingly

- **BOP Renewal Payment Plan**
  - No longer available for all BOPs whose renewal date is Oct. 1, 2022 or later
CORE-RELATED UPDATES

- UpperCloud Marketing Campaign
  - Committee

- Next Round of Grants
  - Tiered
  - Competitive
ANNOUNCEMENTS

- **Sell-Smart Responsible Vendor Program**
  - Prepares retail owners, managers and staff to effectively and safely handle complex situations (avoiding selling to minors, checking for IDs)

- **Next Sell-Smart Training 8/22 and 8/23 at DoubleTree Hotel.** Look out for announcement on our website.
QUESTIONS? CONTACT US:

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