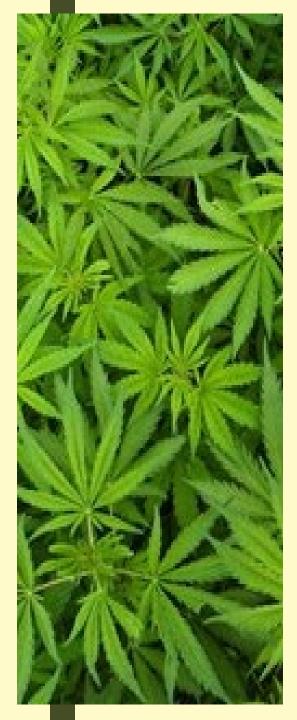


MARYSVILLE - DEL PASO BLVD. ACTION PLAN UPDATES

By Fatima Malik City of Sacramento Planning Division



BOP UPDATE

Total BOPs issued: 246 (including 32 CORE)

> Cultivation: 101 (including 6 CORE)

> Delivery only: 60 (including 10 CORE)

> Distribution: 41 (including 6 CORE)

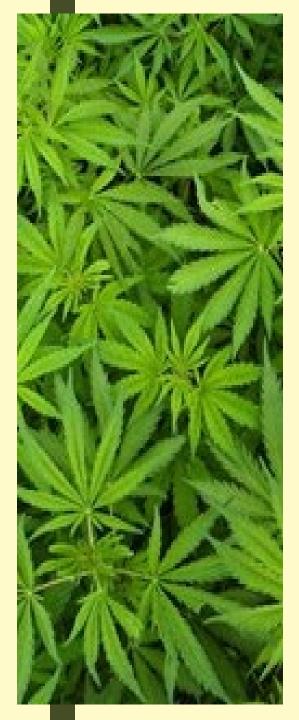
Manufacturing: 60 (including 10 CORE)

Microbusiness: 7 (including 2 CORE)

> Testing lab: 3

> Storefront: 30

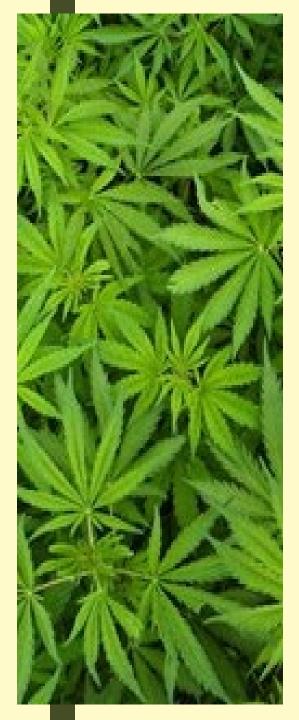
Total pending applications: 144 (including 41 CORE)



STATE-RELATED UPDATE

Budget Act of 2022

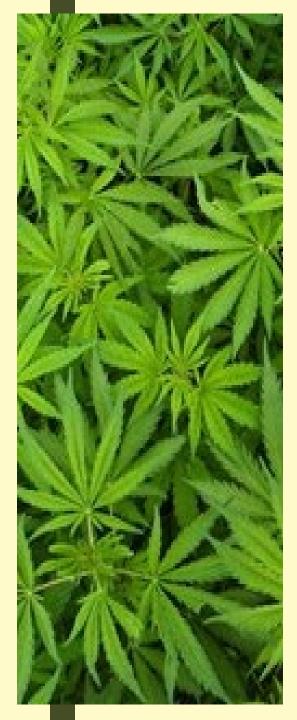
- > Suspends cultivation tax as of July 1, 2022
- > Caps the 15% excise tax for three years
- Moves the collection of the excise tax from the distributor to retailers
- Allows equity retailers who have received a fee waiver from the DCC to retain 20% of the excise tax they collect
- Allows equity operators to claim tax credits of up to \$10,000 for 2023 - 2027 tax years.



STATE-RELATED UPDATE

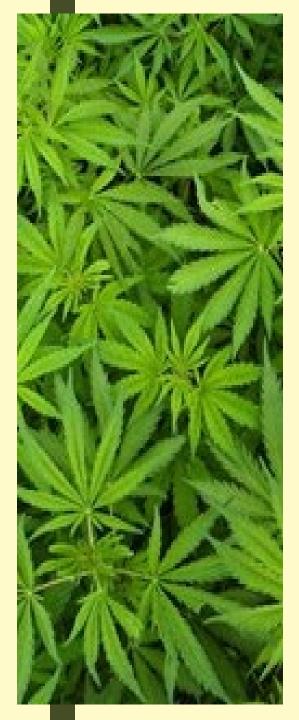
Budget Act of 2022 (cont.)

- ➤ Lowers the threshold of LPA from 20 to 10 employees beginning in 2024
- Adds delivery information to Track-and-Trace beginning 2023
- Please review the Budget Act for additional specifics



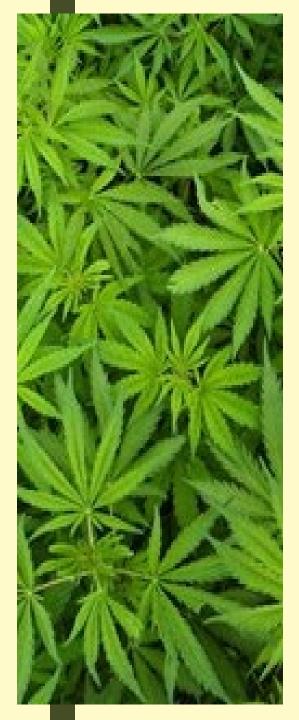
SECURITY REBATES

- > Up to \$4,000 per business for eligible security products and services including:
 - ✓ Purchase and installation of live motion security cameras
 - ✓ Up to one year of monitoring service for live motion security cameras
 - ✓ Purchase and installation of law enforcement Knox Box
 - ✓ Purchase and installation of safes, circular padlocks, steel or vault doors and frames, remote activated access for doors, door plates/hardware, floor contact for rollup doors and 3M intrusion deterrent glass film
 - ✓ Upgrade of exterior gate
 - ✓ Preparation of a new or updated security plan



SECURITY REBATES

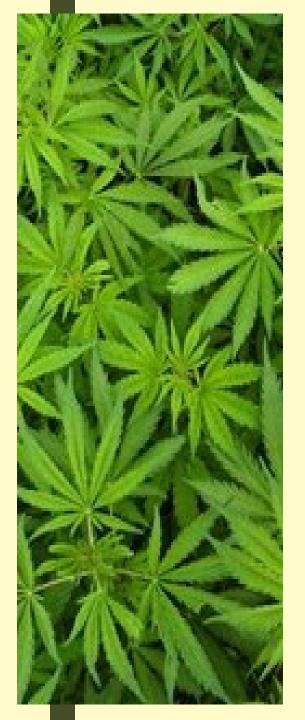
- Products and/or services must be from a credentialed third-party vendor or meet the certification requirements listed on website. Items that do not meet the specifications are not eligible for rebates.
- Max amount of rebate check is \$4,000 regardless of expenses identified on the request
- Must register as a vendor with the City and receive a supplier ID in order to receive check (instructions and link to register on the website)



SECURITY REBATES

Who Can Request a Rebate?

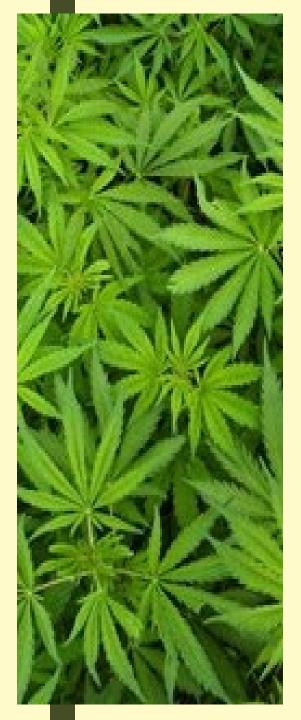
- An owner of a permitted cannabis businesses who upgraded the existing security equipment installed on the cannabis premises; or
- An applicant for a Business Operating Permit (BOP) whose premises has received its Certificate of Occupancy (CofO) and has completed the security requirements for the BOP walk-thru.



SECURITY-RELATED ITEMS

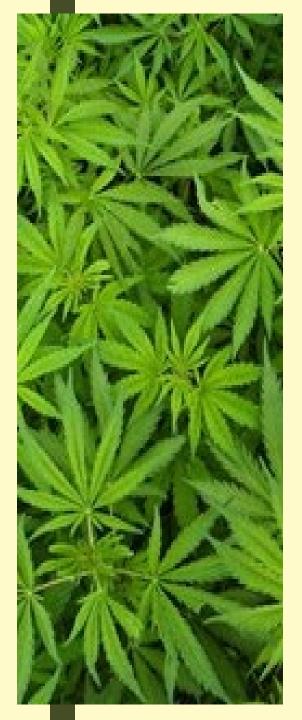
By Sgt. Matt Young Sacramento Police Department CLU/CPTED Unit

- > Products specifications and vendor certifications
- New security plan requirements



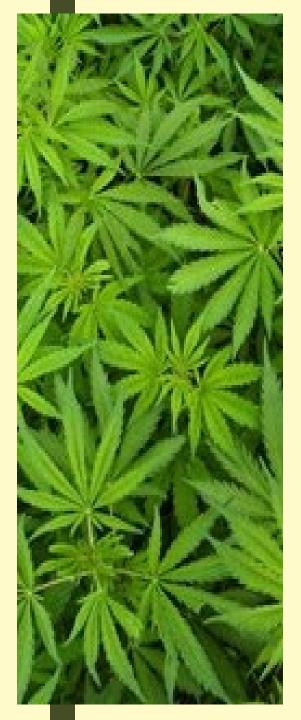
POLICY UPDATE

- CORE Program Extension
 - √ 8/16/22 Council Meeting
- Onsite Consumption Workshop at L&L
 - ✓ Tentative for September 2022
- > Amendments to Ownership
 - ✓ Fall 2022



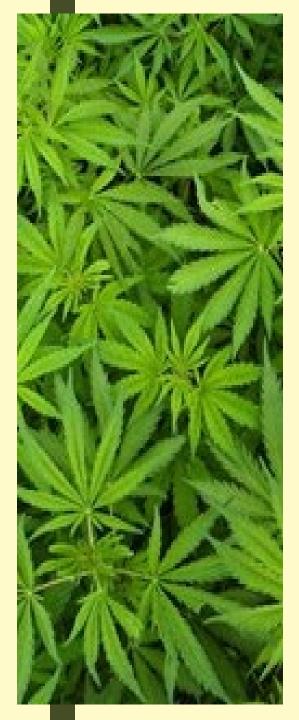
OTHER UPDATES

- Cannabis Tax Rate Flexibility
 - ✓ Will not be on the November ballot; Council has authority under the Code
- Sacramento Children Health and Safety Act
 - ✓ Council voted to place on November ballot
 - ✓ "...allocate...40 percent of the total revenue generated from the existing cannabis business operations tax towards a Children's Fund for positive youth development and youth violence prevention programs...."



Updates and Reminders on BOP Processes and Procedures

- > New Forms
 - ✓ Cessation of Operations
 - ✓ BOP Extension
 - ✓ Vehicle and Driver Verification
 - ✓ Notification of Operations Form (new)
 - ✓ Business Information Change
- All forms can be downloaded through our website under the Business Information dropdown
- Keep a copy of all OCM-approved forms onsite for inspection



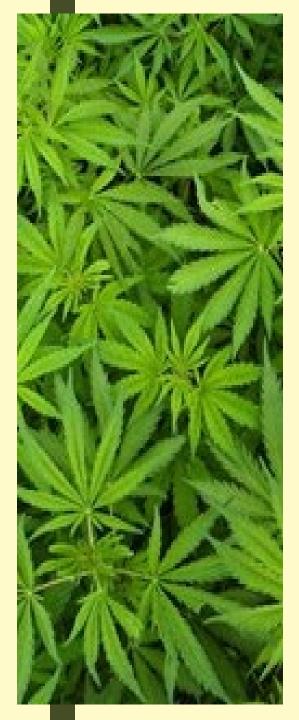
Updates and Reminders on BOP Processes and Procedures

Background Checks

- ✓ Interested Parties submit to Revenue/Permits
- ✓ For drivers/managers not required by City, do not submit paperwork
- ✓ Log of verified vehicle and driver information must be kept onsite for inspection

Cultivators: Track-and-Trace User Authorization

✓ Follow instruction on letter from OCM with BOP issuance



Updates and Reminders on BOP Processes and Procedures

Cash Payments

✓ Appointments available only on the last four days of the month; plan accordingly

BOP Renewal Payment Plan

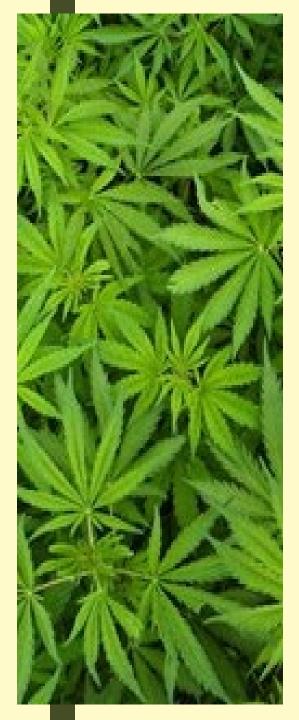
✓ No longer available for all BOPs whose renewal date is Oct. 1, 2022 or later



CORE-RELATED UPDATES

- UpperCloud Marketing Campaign
 - ✓ Committee

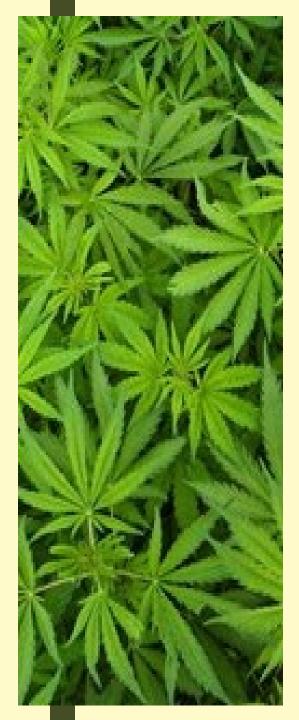
- > Next Round of Grants
 - ✓ Tiered
 - √ Competitive



ANNOUNCEMENTS

- > Sell-Smart Responsible Vendor Program
 - ✓ Prepares retail owners, managers and staff to effectively and safely handle complex situations (avoiding selling to minors, checking for IDs)

Next Sell-Smart Training 8/22 and 8/23 at DoubleTree Hotel. Look out for announcement on our website.



QUESTIONS? CONTACT US:

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