



CANNABIS GENERAL STAKEHOLDER MEETING

July 28, 2022

Sacramento Office of Cannabis Management



MARYSVILLE – DEL PASO BLVD. ACTION PLAN UPDATES

By Fatima Malik
City of Sacramento Planning Division



BOP UPDATE

Total BOPs issued: 246 (including 32 CORE)

- **Cultivation: 101 (including 6 CORE)**
- **Delivery only: 60 (including 10 CORE)**
- **Distribution: 41 (including 6 CORE)**
- **Manufacturing: 60 (including 10 CORE)**
- **Microbusiness: 7 (including 2 CORE)**
- **Testing lab: 3**
- **Storefront: 30**

Total pending applications: 144 (including 41 CORE)



STATE-RELATED UPDATE

Budget Act of 2022

- Suspends cultivation tax as of July 1, 2022
- Caps the 15% excise tax for three years
- Moves the collection of the excise tax from the distributor to retailers
- Allows equity retailers who have received a fee waiver from the DCC to retain 20% of the excise tax they collect
- Allows equity operators to claim tax credits of up to \$10,000 for 2023 - 2027 tax years.



STATE-RELATED UPDATE

Budget Act of 2022 (cont.)

- Lowers the threshold of LPA from 20 to 10 employees beginning in 2024
- Adds delivery information to Track-and-Trace beginning 2023
- Please review the Budget Act for additional specifics



SECURITY REBATES

- **Up to \$4,000 per business for eligible security products and services including:**
 - ✓ Purchase and installation of live motion security cameras
 - ✓ Up to one year of monitoring service for live motion security cameras
 - ✓ Purchase and installation of law enforcement Knox Box
 - ✓ Purchase and installation of safes, circular padlocks, steel or vault doors and frames, remote activated access for doors, door plates/hardware, floor contact for rollup doors and 3M intrusion deterrent glass film
 - ✓ Upgrade of exterior gate
 - ✓ Preparation of a new or updated security plan



SECURITY REBATES

- Products and/or services must be from a credentialed third-party vendor or meet the certification requirements listed on website. Items that do not meet the specifications are not eligible for rebates.
- Max amount of rebate check is \$4,000 regardless of expenses identified on the request
- Must register as a vendor with the City and receive a supplier ID in order to receive check (instructions and link to register on the website)



SECURITY REBATES

Who Can Request a Rebate?

- An owner of a permitted cannabis businesses who upgraded the existing security equipment installed on the cannabis premises; or
- An applicant for a Business Operating Permit (BOP) whose premises has received its Certificate of Occupancy (CofO) and has completed the security requirements for the BOP walk-thru.



SECURITY-RELATED ITEMS

By Sgt. Matt Young
Sacramento Police Department
CLU/CPTED Unit

- Products specifications and vendor certifications
- New security plan requirements



POLICY UPDATE

- **CORE Program Extension**
 - ✓ 8/16/22 Council Meeting
- **Onsite Consumption Workshop at L&L**
 - ✓ Tentative for September 2022
- **Amendments to Ownership**
 - ✓ Fall 2022



OTHER UPDATES

- **Cannabis Tax Rate Flexibility**
 - ✓ Will not be on the November ballot; Council has authority under the Code
- **Sacramento Children Health and Safety Act**
 - ✓ Council voted to place on November ballot
 - ✓ *“...allocate...40 percent of the total revenue generated from the existing cannabis business operations tax towards a Children’s Fund for positive youth development and youth violence prevention programs....”*



Updates and Reminders on BOP Processes and Procedures

➤ **New Forms**

- ✓ Cessation of Operations
- ✓ BOP Extension
- ✓ Vehicle and Driver Verification
- ✓ Notification of Operations Form (new)
- ✓ Business Information Change

➤ **All forms can be downloaded through our website under the Business Information dropdown**

➤ **Keep a copy of all OCM-approved forms onsite for inspection**



Updates and Reminders on BOP Processes and Procedures

➤ **Background Checks**

- ✓ Interested Parties – submit to Revenue/Permits
- ✓ For drivers/managers – not required by City, do not submit paperwork
- ✓ Log of verified vehicle and driver information must be kept onsite for inspection

➤ **Cultivators: Track-and-Trace User Authorization**

- ✓ Follow instruction on letter from OCM with BOP issuance



Updates and Reminders on BOP Processes and Procedures

➤ **Cash Payments**

- ✓ Appointments available only on the last four days of the month; plan accordingly

➤ **BOP Renewal Payment Plan**

- ✓ No longer available for all BOPs whose renewal date is Oct. 1, 2022 or later



CORE-RELATED UPDATES

- **UpperCloud Marketing Campaign**
 - ✓ Committee

- **Next Round of Grants**
 - ✓ Tiered
 - ✓ Competitive



ANNOUNCEMENTS

- **Sell-Smart Responsible Vendor Program**
 - ✓ Prepares retail owners, managers and staff to effectively and safely handle complex situations (avoiding selling to minors, checking for IDs)
- **Next Sell-Smart Training 8/22 and 8/23 at DoubleTree Hotel.** Look out for announcement on our website.



QUESTIONS? CONTACT US:

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