CORE Stakeholder Meeting

May 3, 2021
CORE NUMBERS

As of April 30, 2021
- 232 Graduates
- 16 BOPs issued
- 47 pending applications
Proposed District 2 CUP and BOP Moratoria

- Continued indefinitely at request of D2 Councilmember
- Please stay in contact with Councilmember and neighborhood/community groups regarding D2 projects
- Be aware of potential for call-ups
District 6 Cannabis Delivery Cap Extension

- OCM directed by Law & Legislation Committee to bring 6-month extension of delivery cap in D6
- As of 4/30/21:
  - Issued – 35 (32 stand-alone, 3 storefront additions)
  - Available – 15
  - Pending – 24 (including 12 CORE applications)

- May 4th City Council Meeting at 5 pm;
  - Consent Agenda
1-Year Extension of CORE Program

- Staff recommendation at 4/20 L&L meeting was to make CORE a permanent program; L&L voted to extend the program by one year until a permanent funding source is identified.
  - New sunset date: April 9, 2022
- CORE participants who have already received BOP fee waivers for two permit cycles (application + 1 renewal), will get BOP fees waived for this year.
  - Refunds in process for any who have paid after 2 waivers.
- Other program benefits including priority processing and NRP exemption will continue.
1-Year Extension of CORE Program

- Facilitators (SACC & GSUL) contracts were set to expire as of April 9, 2021
  - GSUL contracted extended to end of May so that cohort could finish their classes
  - SACC contract extended to May 17th to wind-up consulting services
- RFPs to go out for:
  - direct technical services
  - small group training
  - Workforce training
- Tentative date for Council: May 18th
The City is contracting to produce a study that will provide an overarching view of the cannabis industry in Sacramento to help guide future policy.

Items the study will consider include an economic analysis of the local industry and workforce; zoning, displacement, and real estate; the CORE program, cannabis equity, and funding; ownership and tracking.

- Scope will be posted on OCM website.
- Data collection will include interviews, surveys, OCM document reviews and other methods.
- OCM will send out introduction letter.
$1.8M Go-Biz Award for Grants and Direct Technical Assistance

- **Suggestions received by OCM on how to structure grants:**
  - Reimbursement program
  - Grant for construction/buildout costs between 150k-250k who have leased space
  - Grants or reimbursements for the top ten storefront RFQ scorers
  - Grants for equity participants with an event license who will offer vendor space for equity operators.
$1.8M Go-Biz Award for Direct Technical Assistance and Grants

Suggestions received by OCM (cont.)

- Grants and loans to create a “financial aid” package tailored to project
- Larger grants through a competitive process for projects that will provide premises for multiple CORE participants
- Larger grants for equity participants to create/operate CORE incubator facilities or social enterprise businesses

More suggestions are welcome!
$1.8M Go-Biz Grant: Examples of Possible Grant Award Breakdowns

- Approximately $1.4 available for grants
  - Two $500k project grants and one $400k project grant
  - Six projects each granted $234k
  - Two projects granted $200k, 20 granted $50k
  - 14 projects each granted $100k
  - 50 projects each granted $28k
Update on CORE Capital Loan Program

By Paula Groves
Elevate Impact Sacramento
QUESTIONS?
CONTACT US:

Phone: 916-808-8955

Email: cityofsacramento.org/cannabis

On the web:
cannabis@cityofsacramento.org