



City of
SACRAMENTO
Office of Cannabis Management



CANNABIS GENERAL STAKEHOLDER MEETING

April 12, 2021





BOP UPDATE:

■ Total Approved BOPs: 232

- Cultivation – 82
- Manufacturing – 24
- Storefront – 30
- Delivery-only - 52
- Testing – 4
- Distribution - 36
- Microbusinesses - 4



Policy Update: Proposed District 2 CUP Moratorium

- Planning Division is bringing at request of D2 Councilmember
- If adopted will prohibit the processing and issuance of cannabis CUPS in D2 for a possible maximum of 2 years
- April 20th 5pm City Council Meeting



Policy Update: Proposed District 2 Moratorium on Acceptance of BOPs

- OCM is bringing at request of D2 Councilmember
- If adopted will prohibit the acceptance of new BOP applications (includes addition of new permits to existing locations, and resubmission of applications for denied applications or expired permits.
- April 20th L&L Meeting; 1 pm



Policy Update: District 6 Cannabis Delivery Cap Continuation

- OCM directed by Law & Legislation Committee to bring 6-month extension of delivery cap in D6
- Cap – 50; Issued – 35; Applications pending – 24
- April 20th City Council Meeting; 5 pm



Policy Update: Proposed Amendments to the CORE Program

- Request to make CORE a permanent City Program
- Proposing one year of funded benefits
 - Proposed benefits include expedited Planning, Building, and BOP application processing; waived BOP and NRP fees; direct technical assistance; license-specific training; zero-interest loans; grants; creation of workforce development program; and shop local equity campaign
- Return to Council in that time for permanent funding source and benefits
- April 20th L&L Meeting; 1 pm (may be bumped to next meeting date)



Updating Business Information

- OCM must be notified of any changes business structure, DBA, interested parties within 30 days of change.
 - BIC form must be completed, signed and submitted to OCM.
 - Don't wait until renewal as it could delay issuance of BOP.
- Notify OCM ASAP of any changes in primary contact and/or contact info for business.
 - Outdated contact info means you won't get notices, which could result in late fees, expired permits and enforcement actions.



Permit Renewal And Expiration

Renewal period begins 90 days prior to the date of the expiration of the permit.

- Permit holders will receive a renewal notification 90, 60 and 30 days prior to the expiration date.
 - Renewals received within 30 days of the expiration date are subject to a late fee of 10% of the renewal fee (Resolution 2018-0245).
- If renewal application not received seven (7) days prior to the expiration date, a warning letter sent:
 - Business activity must cease by end of expiration date
 - Submitted renewal applications are not guaranteed to be processed



Permit Renewal And Expiration

- Ex: Renewal date on permit is June 20, 2021.
- First renewal letter: March 20, 2021 (90 days)
- Second renewal letter: April 20, 2021 (60 days)
- Third renewal letter: May 20, 2021 (30 days)
 - *10% late fee applies*
- 7-day Warning Letter: June 13, 2021
 - *Any renewal submitted now may not be able to be processed prior to expiration*
- Permit Expiration Date: June 20, 2021
 - *Business must cease operations at conclusion of day*



Permit Renewal And Expiration

- If permit expires, a new BOP application will have to be submitted, approved, and the new BOP issued before operations can resume.
- Renewal payment is part of the application and must also be submitted 30 days prior to permit expiration or a late fee will be incurred
 - COVID-19 payment plans are still available
- Be aware of when your permit expires and contact us if you haven't received renewal notice in the renewal period – your contact information may be outdated or our notices going to a Spam folder
- **PLEASE submit your renewal application, payment, and all required documentation when you get first renewal notice**



NON-PAYMENT OF BUSINESS OPERATING TAX (BOT)

- BOT must be paid – it is a condition on your BOP
 - Failure to pay BOT can result in issuance of an admin penalty by Code Enforcement, suspension/revocation of your BOP
- Please talk to Ranelle if you have concerns about your ability to make your BOT payment. The City can potentially work with you.



CORE PROGRAM UPDATES

- Storefront Dispensary RFQ results released
 - All results and the names of the top 10 scorers on website
- GO-Biz Grant
 - \$1.8 million
 - Direct technical assistance and grant program
- CORE Capital Loan Program
 - Zero interest loans with 6-year term
 - \$350,000 funded; another \$700,000 in process
 - Apply at: elevateimpactsac.com



Contact Us:

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Tax: Ranelle Kawasaki

Email: rkawasaki@cityofsacramento.org

On the web: cityofsacramento.org/Finance/Revenue/Business-Operation-Tax/Cannabis-Business-Tax

CUPs - Planning

Email: planning@cityofsacramento.org

Planning's Citizen Portal: aca-prod.accela.com/SACRAMENTO/Default.aspx