



CORE Stakeholder Meeting

FEBRUARY 24, 2021



Update on CORE Applications



- Individuals who have graduated from the program = 222
- Individuals who have been accepted into the program but have not graduated – 44
- Graduates with applications = 37
- Graduates without applications = 185
- CORE BOP applications submitted = 57
- Approved CORE Businesses = 14
- Pending CORE BOP applications = 43

RFQ FOR STOREFRONT DISPENSARY PERMITS

Update on Request for Qualifications (RFQ)

- ❖ Closed at 11:59 pm on Friday, 2/19/21
- ❖ 105 responses received
- ❖ Next steps:
 - ❖ Evaluation period
 - ❖ Announcement of selected SOQs



Update on Policy Items



HEMP

- ❖ Ordinance prohibiting cultivation, manufacturing, storage and possession of industrial hemp adopted by Council on 2/16/21



Update on Policy Items



OWNERSHIP WORKSHOP FOR STOREFRONT DISPENSARIES

- ❖ Law and Legislation Committee discussion on 2/2/21
- ❖ Committee direction:
 - ❖ Bring item back in 4-6 months as part of bigger discussion on other cannabis-related topics including an evaluation of the City's current regulations, tax structure, jobs/workforce development, long-term approach for the CORE program (i.e. master permit and incubator)
- ❖ RFP will be released soon to hire professional services with expertise on the subject to advise OCM and review proposed ownership changes.



Update on Policy Items



DELIVERY IN SOUTHEAST INDUSTRIAL AREA (D6)

- ❖ Traffic study and crime statistics presented to Law and Legislation Committee on 2/16/21
- ❖ Committee directed a 6-month extension of the cap to conduct a study with regard to undue concentration, displacement and workforce development
- ❖ Cap will sunset on March 31, 2021.
- ❖ Current Delivery BOP status in D6:
 - ❖ BOPs issued = 33
 - ❖ Available = 17
 - ❖ Pending = 22 (not including 4 CORE applicants working on CUP issues)



Update on Policy Items



Study of Over-Concentration in D2

- ❖ Study of Cannabis Uses in North Sacramento Community Plan Area approved at Planning and Design Commission on 2/11/2021
- ❖ Study will provide data for regulations to prevent the over-concentration of cannabis in the Plan Area
- ❖ Potential for future moratorium on cannabis businesses in D2.



Update on Policy Items



CORE 2.0 Workgroup Output

- ❖ Workgroup purpose: to recommend benefits and secure funding for permanent CORE program
- ❖ Full Recommendations are on website
 - ❖ Waive 2 years of BOP fees
 - ❖ Priority processing for CUP, Building permits, and BOPs
 - ❖ Workforce development
 - ❖ License –specific business training
 - ❖ Direct technical assistance
 - ❖ Grant and loan program
 - ❖ Shop Local Equity campaign
- ❖ Recommendations to Council around April 2021
- ❖ Additional recommendations for cannabis industry-wide equity requirements



Update on Reimbursements (BCC Grants)

AS OF 2/24/21:

- ❖ Total # of reimbursement requests received (58 requests)
- ❖ Total # funded = 57; 1 pending
- ❖ Businesses that received reimbursement funds = 50

- ❖ Total amount paid to date:
\$1,071,509.06



Update on Go-Biz Grants



- ❖ OCM applied for Go-Biz Cannabis Equity Grant to provide:
 - ❖ \$4 million in grants
 - ❖ \$500,000 in direct technical assistance to CORE participants
- ❖ Grant application period closed February 1st
- ❖ Award expected to be announced around March 1st.



Presentation by
Paula Groves,
Elevate Impact
Sacramento



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A banner image showing a field of wildflowers in the foreground, a line of trees in the middle ground, and a bright sun setting or rising in the background, creating a warm orange glow. The text "City of SACRAMENTO" is centered in the upper half, with "City of" in a script font and "SACRAMENTO" in a bold, sans-serif font. Below that, "CORE Capital Loan Program" is written in a large, bold, white sans-serif font. At the bottom, a white text block contains a welcome message, and a blue button with white text and a right-pointing arrow is centered below it.

City of
SACRAMENTO

CORE Capital Loan Program

Welcome to the City of Sacramento Loan Program website. This program offers loans to Sacramento Verified Equity Applicants who fulfill the program criteria.

[How to Apply →](#)



Office of Cannabis Management

Call: 916-808-8955

Email: cannabis@cityofsacramento.org

Website: cityofsacramento.org/cannabis