CORE STAKEHOLDER MEETING
OCTOBER 6, 2022

Staffing Changes at OCM

➢ **Larissa Wohl** – no longer with OCM; transitioned to Office of Equity and Diversity

  ➢ Contact for all CORE-related items – Zarah or Davina until position is filled

  ➢ We're hiring! Check out City's job page

➢ **Rome Jones** – new Admin Tech to assist with Permitting

➢ **Christine Autio** – will be retiring from City

➢ **Lindsay Brown** – will be taking over Christine's position

Issued CORE and Non-CORE BOPs

Business Type	CORE	Non-CORE	Total
Cultivation	7	97	104
Manufacturing	3	28	31
Distribution	6	34	40
Storefront	1	29	30
Delivery-only	11	52	63
Testing	0	3	3
Microbusiness	2	6	8
TOTALS	**30**	**249**	**279**

CORE Program

- ➢ Extended to April 9, 2024
- ➢ Contract with Sac Grow Green (SACC) has expired so no new verifications until facilitator RFP process completed
- ➢ Policy change:
  - ➢ Pro-rated permit fees will apply on transfers to majority non-CORE ownership

CORE Grant 2021-22 Programs

A. Tiered Grants

- **40 CORE Participants Awarded Grants Ranging from $58,000 to $90,000,** including:
  - 3 Tier 1 (CUP Applied) @ $58,000 each
  - 17 Tier 2 (CUP Approved) @ $68,000 each
  - 7 Tier 3 (Building Permits) @ $78,000 each
  - 3 Tier 4 (CofO) @ $90,000 each
  - 10 Tier 5 (BOP) @ $90,000 each
- **Grand Total: $3,046,000**

CORE Grant 2021-22 Programs

B. Competitive Grants

➢ Available Funding: Approx. $1,300,000

➢ 2-5 project proposals that would benefit a larger group of CORE businesses (ex: campuses, incubators, shared manufacturing facility)

➢ Possible grant award: $200K - $500K each

➢ Timeline: Late 2022 to early 2023

➢ Details to follow

CORE Grant 2022-23

➢ Application deadline: December 14, 2022
➢ Available Funding: about $13 million for all California jurisdictions with cannabis equity programs
  ➢ Maximum we can apply for is $5 million
  ➢ Intend to apply for funding for direct grants for CORE members
➢ For 2023-24 grant cycle, City will have to show matching funds

CORE Capital Loan Program

- **Applications:**
  - Complete – 92
  - Amount of Loans Funded - $4,150,000
  - Documents in Process - 0
  - Applications in Process – 3
  - Amount of Loan Funds Requested - $150,000
  - *Loan Fund Balance - $162,883*

Reminders: Grants, Loans, Rebates

➢ Applications and required documents must be submitted as one complete package
➢ Check your emails often!! If you need to update your email address, please contact our office
➢ Proper Backup Documentation:
  ➢ Receipts vs. Invoices
  ➢ Invoices with "Paid" handwritten on them are not acceptable
  ➢ All invoices must have the financial transaction backup to support payment was made
  ➢ The same expense(s) cannot be submitted on multiple budgets
  ➢ Cash payment? You must provide a paid receipt for the transaction.

Supplier ID: Grants, Loans, Rebates

➤ The name you register with is the name the check will be made payable to. *If you add a dba, both names will be on the check.*
➤ The address you register with is where the check will be mailed.
➤ The mailing address on the loan application, which is added to the loan documents, should be the same address you register with in the portal. This is also the address where you will receive your invoices as well as any other notices from the City regarding your loan.

Supplier ID, Continued

➢ If documents are missing or incorrect, the applicant will receive an email from the City detailing what is needed. **Be sure to check the portal and/or your email to ensure your registration is complete.**

➢ Questions: portalhelp@cityofsacramento.org

➢ NOTE: City staff is unable to provide guidance on business structure options/questions you are required to answer on the forms or in the portal.

CORE Media & Community Outreach with UpperCloud

- **Progress continues for:**
  - Brand Guide
    - On OCM website Friday. Please email feedback to UpperCloud
  - Microsite Creation
    - Photoshoot – to be scheduled soon
    - Form for description of company, url, social handles, and logo will be emailed to CORE BOP holders in next few days
  - Networking Event
    - Mid-November; details to be announced soon

BOPs: New Security Requirements

- March 2022: New security requirements became conditions on BOPs
  - Quarterly employee safety meetings
  - Live security monitoring
  - Metal latch guards on all exterior doors
  - Hidden shackle padlocks on all doors accessing secure storage
  - Secured storage of product during non-business hours
- Questions about these requirements can be sent to Sgt. Matt Young

(myoung@pd.cityofsacramento.org)

BOPs: New Security Requirements

➢ New security requirements must be <u>listed on all security plans for BOPs with expiration date of 10/1/22 and later</u>

➢ **After January 1, 2023, Code will begin enforcement on non-compliant businesses**

Security Equipment Rebates Reminder

➢ Rebates of up to $4,000 for purchase of approved security equipment/services

➢ 15 checks have been issued; funds are still available

➢ Detailed information and request form are available on OCM website

Policy Update/Upcoming Meetings

- **Options for Onsite Consumption**
  - Community meetings to be scheduled in 2022
  - Recommendations to Law & Legislation Committee in early 2023

- **Amendments to Ownership**
  - Fall/Winter 2022

QUESTIONS? CONTACT US:

Phone: **916-808-8955**

Web: **cityofsacramento.org/cannabis**

Email:
cannabis@cityofsacramento.org