File ID: 2026-01858 12/1/2026

[Contract] Fleet Vehicle and Equipment Purchasing Contracts - Approval of Contract Amendments and New Cooperative Purchasing Agreements [Published for 10-Day Review 11/18/2026]

File ID: 2026-01858

Location: Citywide

Recommendation: Pass a **Motion**: 1) authorizing the City Manager or designee to execute contract amendments listed in Table 1 to increase the not to exceed amounts, and approving and authorizing the City manager or designee to execute the new cooperative purchase agreements/piggyback agreements listed in Table 1 all in the cumulative not-to-exceed amounts of $26,300,000; and 2) authorizing the City Manager or designee to execute any necessary documents for the agreements and amendments listed in Table 1.

Contact: Stacey Chatman, Program Specialist, (916) 808-6711, schatman@cityofsacramento.org; Alison Kerstetter, Fleet Manager, (916) 808-1163, akerstetter@cityofsacramento.org; Department of Public Works

Presenter: None

Attachments:
1-Description/Analysis
2-Contracts

Description/Analysis
Issue Detail: The Department of Public Works, Fleet Management Division, has an ongoing requirement to purchase vehicles to support mission critical operations performed by City departments. These purchases are needed to replace vehicles or equipment that have reached the end of their useful life or are added to the department's fleet due to changes of operation or staffing. Time is of the essence when purchasing to prevent interruptions in service and avoid higher repair and maintenance costs associated with keeping assets beyond their scheduled replacement. To expedite this process, this report recommends using the cooperative purchase agreements as identified in Table 1 - Contracts for Purchasing Fleet Assets to purchase the needed sedans, vans, sport utility vehicles, trucks and specialty equipment.

Staff requests that the City Council authorize the City Manager, or designee, to increase the not-to-exceed amounts of existing fleet purchasing contracts and execute new fleet purchasing contracts, providing an additional $26,300,000 in purchasing authority. This action would increase the cumulative contract authority to a revised not-to-exceed amount of $40,595,000 to support the acquisition of vehicles and equipment required for Fiscal Year (FY) 2026/27 and FY2027/28 fleet replacement and new asset needs.

Policy Considerations: The recommendations in this report are in accordance with Sacramento City Code Section 4.04.020 and Council Rules of Procedure, Chapter 7, Section E.2.d, which mandate that unless waived by a two-thirds vote of the City Council, all labor agreements and all agreements greater than $1,000,000 shall be made available to the public at least ten (10) days prior to council action. This item was published on November 18, 2026, for 10-day review in compliance with City Code. The recommendations in this report are also in accordance with Sacramento City Code Section 3.56.240 which provides for the use of cooperative purchase agreements as an exception to the requirement for competitive bidding.

Economic Impacts: None.

Environmental Considerations: California Environmental Quality Act (CEQA): No environmental review is necessary because the recommendations in this report involve the purchase of vehicles and is not considered to be a project in accordance with Section 15378(b)(2) of the California Environmental Quality Act guidelines.

Sustainability: The recommended purchases are consistent with the updated Fleet Sustainability Policy adopted by City Council on December 12, 2017 (Resolution No. 2017-0478) and California Air Resource Board (CARB) regulations. Purchases of zero emission models will be purchased as made available from the vendors if they comply with operational needs.

Commission/Committee Action: None.

Rationale for Recommendation: Each of the recommended cooperative purchase contracts has been competitively bid, meets the needs of the City’s fleet, offers better pricing than the City would receive through its own bid process due to a higher purchase volume, and eliminates the lengthy process of bidding. The quantities listed in the Cooperative Purchase Agreements Summary are estimates based on the current purchasing needs for FY2026/27 and FY2027/28. Actual purchases may vary based on department needs at the time of the purchase and availability by vendor. The sum of all purchases for the seven vendors shall not exceed $26,300,000.

In an ongoing effort to maximize cost savings and staff resources, many government agencies share contracting efforts through cooperative purchasing. This procurement method increases pricing

competitiveness and lowers capital costs through volume buying. When comparing the administrative costs of procurement, staff consider product research, source selection, specifications, advertising, staff reports, awarding, protests, and administration of the contract.
The City has used both regional and national cooperative purchase contracts to complement its own contracting initiatives. Cooperative purchasing enables City departments to evaluate a broader range of contracting opportunities and to share resources with other jurisdictions. Cooperative purchasing also leverages internal and external resources to maximize cost savings opportunities for the City.

Table 1 - Contracts for Purchasing Fleet Assets

Vendor	**Vehicle/Equipment Type for Purchase**	**Est. # of Units** (FY27 & FY28)	**Sunset Year of Contract**	**Requested Contract Amount/Increase**	**City Contract #**	**Requested Total NTE**
Holt Inc.	Medium Construction Equipment	4	April 2027	$350,000	PRC003614-02	$650,000
Holt Inc.	Compact Construction Equipment	3	April 2027	$250,000	2025-0194-01	$500,000
Elk Grove Ford	New and Replacement Vehicles	83	May 2028	$4,500,000	2023-0564-07	$14,500,000
National Auto Fleet Group (NAFG)	Sedans, Vans, Trucks	37	Nov 2029	$1,500,000	PRC004741	$1,500,000
Turf Star	Grounds Maintenance Equipment	10	Jan 2029	$4,500,000	PRC003912-01	$4,725,000
Wastequip	Bulk Solid Waste and Recycling Equipment	33	May 2029	$300,000	PRC003689-02	$520,000
Ray Gaskin	Refuse Trucks	12	Dec 2027	$6,000,000	PRC004757	$6,000,000
Dobbs	Class 6, 7, and 8 Trucks	20	July 2028	$8,300,000	PRC003683-01	$11,500,000
Deere & Company	Grounds Maintenance Equipment	17	Jan 2029	$600,000	PRC004329	$700,000
Requested Authority				**$26,300,000**		

New Total Authority	**$40,595,000**

Staff is requesting that Council vest the City Manager or designee with the power to effectuate purchases under the identified contracts, on an as-needed basis.

Table 2: Contract History

Vendor	City Contract #	Previously Approved by Council
Holt Inc.	PRC003614-02	7/29/25
Holt Inc.	2025-0194-01	N/A*
Elk Grove Ford	2023-0564-07	5/5/26
National Auto Fleet Group (NAFG)	PRC004741	N/A - new contract
Turf Star	PRC003912-01	N/A*
Wastequip	PRC003689-01	N/A*
Ray Gaskin	PRC004757	N/A - new contract
Dobbs	PRC003683-01	7/29/25
Deere & Company	PRC004329-01	N/A*

*Original contracts for amounts less than $250,000 were executed under City Manager's authority and did not require City Council award..

Financial Considerations: Purchases under the recommended purchase contracts will be made from the Department of Public Works FY2026/27 Approved Operating Budget (Fleet Fund, Fund 6501) and charged to the using department's Fleet Project for replacement vehicles and equipment. Sufficient funding is available in the Department's FY2026/27 Approved Operating Budget and customer department Fleet Projects to support the recommended purchases for FY2026/27. Purchases made in subsequent fiscal years are subject to availability of funding in the adopted budgets for those fiscal years.

The goal by establishing these contracts is to allow for quick response time in ordering. Some vendors may discontinue carrying certain items or the manufacturer may halt production which requires a quick response to fulfill the operational need of replacement. Having these contracts in place allows flexibility in using vendors to fulfill the City's need for their fleet assets while not limiting departments on selection.

This will also allow the Fleet Management Division to respond quickly to the critical needs of City departments that stem from replacements being needed due to vehicle accidents, or augmented quantities due to grant funding or increased service demands. Customer departments are required to obtain Finance Department approval and provide funding for purchases above and beyond what is included in the planned replacement schedule.

Local Business Enterprise (LBE): The minimum LBE participation requirement is waived for the City's use of cooperative purchase agreements that have been competitively bid, evaluated, and awarded by other governmental agencies that may or may not have similar LBE programs.

Attachment 2 - Contracts

Contract 1
Holt - PRC003614

CONTRACT #: PRC003614
AMENDMENT #: 02
CONTRACT NAME: MEDIUM DUTY CONSTRUCTION EQUIPMENT
NOT TO EXCEED AMOUNT (INCLUDING SUPPLEMENTS): $650,000

DATE: 12/1/26
PROJECT: None
SOLICITATION: Cooperative
MOTION / DATE OR FILE ID: 12/1/26 2026-01858

CITY OF SACRAMENTO

CONTRACT AMENDMENT
COOPERATIVE/PIGGYBACK AGREEMENT
CHANGE IN NOT-TO-EXCEED AMOUNT

The City of Sacramento ("City") and **HOLT OF CA**("Contractor"), as parties to that certain Cooperative/Piggybacking Agreement designated as Contract Number **PRC003614**, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby amend the Contract as follows:

1. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by $350,000, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	$ 1,700,000
Net change by previous amendments:	$-1,400,000
Not-to-exceed amount prior to this amendment:	$ 300,000
Increase by this amendment:	$ 350,000
New not-to exceed amount including all amendments:	$ 650,000

2. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.

3. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature: Mark Griffin (Oct 12, 2026 16:51:32 PDT)

Title: Sales Representative

Additional Signature (if required):

Title:

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: Paul Gale

Title: Sr. Dep City Atty

Reviewed By:

Signature:

Title:

Approved By:

Signature:

Title:

Additional Signature (if required):

Title:

Contract 2
Holt 2025-0194

City of SACRAMENTO Contract Routing Sheet

☐ **Payment / Performance Bond Only**

General Routing Information

Department: Public Works Department

Contract Coordinator: Julie Baldovino Email: jbaldovino@cityofsacramento.org

Effective Date: 02/10/2025 Expiration Date: 04/17/2027

Grant/Project Name: None

Other Party: Holt of Calfiornia

Original Not to Exceed Amount: $ 250,000.00

Assessor's Parcel Number(s): None

Project Number: None Bid/RFQ/RFP#: Sourcewell 020223

Supplements/Addendums/Change Orders ☑

Adjusted Amount of this Change (+/-): New Not to Exceed Amount: $ 500,000.00

Change In Scope: No

Original Contract Number: 2024-0194 Supplement Number: 01

Council Approval ☐

Original Meeting Date: Council File ID:

Supplement Meeting Date: 12/1/26 Council File ID: 2026-01809

Processing Information

- ☐ Clerk's Office to Mail for Recording
- ☐ Return to Dept for Other Party Signature
- ☐ Real Estate
- ☐ Return to Dept for Recording
- ☐ Construction Related
- ☐ Additional Originals Attached – Return to Dept.

Add notes/instructions, including any other contract or council file ID numbers related to this agreement:

Signing Authority - Department Directors up to $100K; $100K -$250K City Manager or Assistant City Manager; $250K+ Council Approval & Council Appointee or designee.

Department Review and Routing

AB 339 Review Confirmation (if needed) AB 339 Review not needed-Purchase of Goods

Sign

Sign

Sign

Sign

Sign

Rev. 02032026

CONTRACT #: 2025-0194 | DATE: 12/1/2026
AMENDMENT #: 01 | PROJECT: None
CONTRACT NAME: Cooperative Purchasing of Medium Duty and Compact Construction Equipment | SOLICITATION: Cooperative
NOT TO EXCEED AMOUNT (INCLUDING SUPPLEMENTS): $500,000 | MOTION / DATE OR FILE ID: 12/1/26 2026-01809

CITY OF SACRAMENTO

CONTRACT AMENDMENT
COOPERATIVE/PIGGYBACK AGREEMENT
CHANGE IN NOT-TO-EXCEED AMOUNT

The City of Sacramento ("City") and **HOLT OF CALIFORNIA**("Contractor"), as parties to that certain Cooperative/Piggybacking Agreement designated as Contract Number **2025-0194**, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby amend the Contract as follows:

1. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by $250,000, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	$250,000
Net change by previous amendments:	$ 0
Not-to-exceed amount prior to this amendment:	$250,000
Increase by this amendment:	$250,000
New not-to exceed amount including all amendments:	$500,000

2. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.

3. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

SUPPLEMENTAL CONTRACT

Approval Recommended By:

Project Manager

Approved As To Form By:

Paul Gale

City Attorney

Approved By:

Mark Griffin (Sep 24, 2026 13:19:13 PDT)

Contractor

Attest:

City Clerk

Approved By:

Ryan Moore, Assistant City Manager
City of Sacramento

Contract 3
Elk Grove Ford
2023-0564

City of SACRAMENTO Contract Routing Sheet

☐ **Payment / Performance Bond Only**

General Routing Information

Department: Public Works Department

Contract Coordinator: Julie Baldovino Email: jbaldovino@cityofsacramento.org

Effective Date: 05/16/2023 Expiration Date: 05/15/2028

Grant/Project Name: Elk Grove Ford - New and Replacement Vehicles

Other Party: Elk Grove Ford

Original Not to Exceed Amount: $ 900,000.00

Assessor's Parcel Number(s):

Project Number: Bid/RFQ/RFP#:

Supplements/Addendums/Change Orders ☑

Adjusted Amount of this Change (+/-): $ 4,500,000.00 New Not to Exceed Amount: $ 14,500,000.00

Change In Scope: No

Original Contract Number: 2023-0564 Supplement Number: 07

Council Approval ☑

Original Meeting Date: 5/23/23 Council File ID: 2023-00519

Supplement Meeting Date: 6/14/23 Council File ID: 2023-00848

Processing Information

- ☐ Clerk's Office to Mail for Recording
- ☐ Return to Dept for Other Party Signature
- ☐ Real Estate
- ☐ Return to Dept for Recording
- ☐ Construction Related
- ☐ Additional Originals Attached – Return to Dept.

Add notes/instructions, including any other contract or council file ID numbers related to this agreement:

5/28/24 - 2024-00903 7/22/25 - 2025-01334 5/5/26 - 2026-00864 12/1/2026 - 2026-01858

Signing Authority - Department Directors up to $100K; $100K -$250K City Manager or Assistant City Manager; $250K+ Council Approval & Council Appointee or designee.

Department Review and Routing

AB 339 Review Confirmation (if needed) No AB 339 Review needed - Purchase of Goods

Sign

Sign

Sign

Sign

Sign

CONTRACT #: 2023-0564
AMENDMENT #: 07
CONTRACT NAME: Elk Grove Ford – New and Replacement Vehicles
NOT TO EXCEED AMOUNT (INCLUDING SUPPLEMENTS): $14,500,000

DATE: 12/1/2026
PROJECT: None
SOLICITATION: Alternative Method
MOTION / DATE OR FILE ID: 12/1/2026 2026-01858

CITY OF SACRAMENTO

CONTRACT AMENDMENT
CHANGE IN NOT-TO-EXCEED AMOUNT

The City of Sacramento ("City") and **ELK GROVE FORD**("Contractor"), as parties to that certain contract designated as Contract Number 2023-0564, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby amend the Contract as follows:

1. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by $4,500,000, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	$ 900,000
Net change by previous amendments:	$ 9,100,000
Not-to-exceed amount prior to this amendment:	$10,000,000
Increase by this amendment:	$ 4,500,000
New not-to exceed amount including all amendments:	$14,500,000

2. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.

3. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

SUPPLEMENTAL CONTRACT

Approval Recommended By:

Project Manager

Approved As To Form By:

Paul Gale

City Attorney

Approved By:

Rachel Wood

Contractor

Attest:

City Clerk

Approved By:

Ryan Moore, Assistant City Manager
City of Sacramento

Contract 4
National Auto Fleet Group
PRC004741

CONTRACT #: PRC004741
CONTRACT NAME: NAFG Light Duty Coop Purchases
AGREEMENT TERM: 12/1/26-11/13/29
AUTHORIZED RENEWALS: Source well renewals exceed a five year term
DEPARTMENT/DIVISION: Public Works / Fleet Management

PROJECT: None
NOT-TO-EXCEED AMOUNT: 1,500,00
SOLICITATION: Cooperative
LBE (Y/N): N
COUNCIL FILE ID: 2026-01858

CITY OF SACRAMENTO

COOPERATIVE/PIGGYBACKING AGREEMENT

The City of Sacramento ("City") and 72 Hour LLC, dba National Auto Fleet Group ("Contractor"), hereby agree to this Cooperative/Piggybacking Purchase Agreement ("Agreement"), effective as of 12/1/26.

WHEREAS, the City wishes to purchase AUTOMOBILES, SUVS, VANS AND LIGHT TRUCKS WITH RELATED EQUIPMENT AND ACCESSORIES, pursuant to the terms of this Agreement and Contract No. 081325-NAF, dated 11/12/2025 (the "Cooperative Contract," which is incorporated herein by this reference), with SOURCEWELL ("Cooperative Purchasing Organization").

NOW THEREFORE, Contractor and the City agree as follows:

1. The City agrees to purchase, pursuant to the terms of this Agreement and the Cooperative Contract, AUTOMOBILES, SUVS, VANS AND LIGHT TRUCKS WITH RELATED EQUIPMENT AND ACCESSORIES . In no way shall payment from City to Contractor under this Agreement exceed $1,500,000.

2. Scope of work. [***To be completed by the City representative***] [***Check one or both***]:
   [___] City's purchase of the goods and/or services described herein shall be as set forth in Exhibit __. The goods and/or services shall be delivered to the City no later than . The terms of this Agreement and the Cooperative Contract shall control over any contrary terms included in Exhibit __; and/or
   [_X__] City's purchase of the goods and/or services described herein, including the date(s) of delivery, shall be as set forth in purchase order(s) issued by the City. The terms of this Agreement and the Cooperative Contract shall control over any contrary terms included in a purchase order.

3. The City shall have all the same pricing, terms, conditions, rights, and obligations as the Cooperative Purchasing Organization under the Cooperative Contract.

4. Term. [***To be completed by the City representative***] [***Check one***]:
   [___] The term of this Agreement shall run through
   [_X__] The term of this Agreement shall run concurrent with the term of the Cooperative Contract. If the Cooperative Purchasing Organization renews or extends the Cooperative Contract by written amendment, then this Agreement will automatically extend, not to go beyond a total term of five years.
   In addition to whichever line above in this Section 4 is checked, (i) the City may terminate this Agreement upon notice to Contractor, and (ii) at any time prior to expiration of this Agreement, the City has the option to extend the term of this Agreement through the term of the Cooperative Contract, inclusive of any renewals and extensions to the Cooperative Contract.

5. Contractor shall defend, hold harmless and indemnify City, its officers and employees, and each and every one of them, from and against all actions, damages, costs, liabilities, claims, demands, losses, judgments, penalties, costs and expenses of every type and description, whether arising on or off the site of the work or services performed under this Agreement or the Cooperative Contract, including, any fees and costs reasonably incurred by City's staff attorneys or outside attorneys and any fees and expenses incurred in enforcing this provision (hereafter collectively referred to as "Liabilities"), including Liabilities for personal injury or death, damage to personal, real or intellectual property, damage to the environment, contractual or other economic damages, or regulatory penalties, arising out of or in any way connected with performance of or failure to perform this Agreement or the Cooperative Contract by Contractor, any subcontractor (including lower-tier subcontractors) or agent of Contractor, their respective officers and employees, and anyone else for whose acts or omissions any of them may be liable, whether or not the Liabilities (i) are caused in part by a party indemnified hereunder, or (ii) are litigated, settled or reduced to judgment; provided that the foregoing indemnity does not apply to liability for any damages for death or bodily injury to persons, injury to property, or other loss, damage, or expense, to the extent arising from the active negligence or willful misconduct of, or defects in design furnished by, City, its agents, servants, or independent contractors who are directly responsible to City, except when such agents, servants, or independent contractors are under the supervision and control of Contractor or any subcontractor (including lower-tier subcontractors) or agent of Contractor.

6. Insurance Requirements. [***To be completed by the City representative***].
Contractor shall, at Contractor's sole cost and expense and for the full term of this Agreement or any extension thereof, satisfy the following insurance requirements which shall apply to Contractor's performance under this Agreement. [***Check one***]:

   [_X_] the insurance limits and obligations contained in the Cooperative Contract. The City shall have all the same rights as the Cooperative Purchasing Organization under the Cooperative Contract. Contractor shall provide the City with certificates of insurance evidencing the insurance required upon request.

   [___] the insurance requirements contained in the document titled "Cooperative Agreement Insurance Exhibit" located at: https://www.cityofsacramento.gov/finance/procurement/standard-agreements, which is incorporated herein by reference.

7. Public Work Requirements. [***To be completed by the City representative***].
The services provided under this Agreement include [***Check any if applicable***]:

   [___] Construction work in an amount exceeding $25,000;

   [___] Land surveying, material testing, or inspection services provided for a City construction project during the design, pre-construction, construction, or post-construction phases of the project; or

   [___] Alteration, demolition, repair, or maintenance work in an amount exceeding $15,000.

   If any lines above in this section 7 is checked, this Agreement includes "Public Work" under the California Labor Code and is subject to the additional terms and conditions specified in the

document titled “Public Work Requirements” located at: https://www.cityofsacramento.gov/finance/procurement/standard-agreements, which is incorporated herein by reference.

8. This Agreement shall be governed, construed and enforced in accordance with the laws of the State of California, except that the rule of interpretation in California Civil Code section 1654 will not apply. Venue of any litigation arising out of or related to this Agreement will lie exclusively in the state trial court or Federal District Court located in Sacramento County in the State of California, and the parties consent to jurisdiction over their persons and over the subject matter of any such litigation in such courts, and consent to service of process issued by such courts. All disputes arising out of or relating to this Agreement shall be resolved exclusively in the courts identified above. No party shall be required to submit to arbitration, mediation, or any other form of alternative dispute resolution, and no waiver of the right to a jury trial shall apply. Each party shall bear its own attorneys’ fees and costs in connection with any claim, dispute, or litigation arising out of or relating to this Agreement.

9. The Contractor shall be responsible for strict compliance with all applicable laws, regulations, court orders and other legal requirements applicable to the work to be accomplished under this Agreement, including the California Occupational Safety and Health Act and all applicable safety orders issued by the Division of Occupational Safety and Health, Department of Industrial Relations, State of California, and all applicable requirements of Underwriters Laboratories and the Federal Communication Commission.

10. Contractor warrants and represents that the person or persons executing this Agreement on behalf of Contractor has or have been duly authorized by Contractor to sign this Agreement and bind Contractor to the terms hereof.

11. Except as specifically modified herein, all terms and conditions of the Cooperative Contract shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions of the Cooperative Contract as modified by this Agreement. In the event of any conflict or inconsistency between the Cooperative Contract and this Agreement, this Agreement shall govern. In the event of any conflict or inconsistency between this Agreement and any document provided by Contractor, including but not limited to quotes, invoices, order forms, and acknowledgements, this Agreement shall govern. City’s signature on, or approval of, any of Contractor’s documents shall not constitute agreement to any term conflicting or inconsistent with this Agreement.

SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature: Randy Lester (Oct 22, 2026 09:06:11 PDT)

Title: Sales Director

Additional Signature (if required):

Title:

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: Paul Gale

Title: Sr. Dep City Atty

Reviewed By:

Signature:

Title:

Approved By:

Signature:

Title:

Additional Signature (if required):

Title:

Contract 5
Turfstar
PRC003912

CONTRACT #: PRC003912
AMENDMENT #: 1
CONTRACT NAME: Grounds Maintenance Equipment Purchases
NOT TO EXCEED AMOUNT (INCLUDING SUPPLEMENTS): $4,725,000

DATE: 12/1/26
PROJECT: None
SOLICITATION: Cooperative
MOTION / DATE OR FILE ID: 12/1/26 2026-01858

CITY OF SACRAMENTO

CONTRACT AMENDMENT
COOPERATIVE/PIGGYBACK AGREEMENT
CHANGE IN NOT-TO-EXCEED AMOUNT

The City of Sacramento ("City") and **TURF STAR WESTERN, LOCAL AUTHORIZED DEALER FOR TORO**("Contractor"), as parties to that certain Cooperative/Piggybacking Agreement designated as Contract Number PRC003912, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby amend the Contract as follows:

1. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by $4,500,000, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	$ 225,000
Net change by previous amendments:	$ 0
Not-to-exceed amount prior to this amendment:	$ 225,000
Increase by this amendment:	$ 4,500,000
New not-to exceed amount including all amendments:	$ 4,725,000

2. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.

3. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature: Oscar Veloz
Oscar Veloz (Oct 16, 2026 12:30:08 PDT)

Title: Territory Manager

Additional Signature (if required):

Title:

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: Paul Gale

Title: Sr. Dep City Atty

Reviewed By:

Signature:

Title:

Approved By:

Signature:

Title:

Additional Signature (if required):

Title:

Contract 6
Wastequip
PRC003689

CONTRACT #: PRC003689
AMENDMENT #: 02
CONTRACT NAME: Bulk Solid Waste and Recycling Equipment
NOT TO EXCEED AMOUNT (INCLUDING SUPPLEMENTS): $520,000

DATE: 12/1/2026
PROJECT: None
SOLICITATION: Cooperative
MOTION / DATE OR FILE ID: 12/1/2026 2026-01858

CITY OF SACRAMENTO

CONTRACT AMENDMENT
COOPERATIVE/PIGGYBACK AGREEMENT
CHANGE IN NOT-TO-EXCEED AMOUNT

The City of Sacramento ("City") and WASTEQUIP LLC dba CONFAB MANUFACTURING("Contractor"), as parties to that certain Cooperative/Piggybacking Agreement designated as Contract Number PRC003689, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby amend the Contract as follows:

1. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by $300,000, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	$200,000
Net change by previous amendments:	$ 20,000
Not-to-exceed amount prior to this amendment:	$220,000
Increase by this amendment:	$300,000
New not-to exceed amount including all amendments:	$520,000

2. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.

3. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature: 

Title: Director of Municipal Sales

Additional Signature (if required):

Title:

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: Paul Gale

Title: Sr. Dep City Atty

Reviewed By:

Signature:

Title:

Approved By:

Signature:

Title:

Additional Signature (if required):

Title:

Contract 7
Ray Gaskin
PRC004757

CONTRACT #: PRC004757
CONTRACT NAME: Refuse Trucks
AGREEMENT TERM: 12/1/2026-12/28/27
AUTHORIZED RENEWALS: Three additional one-year extensions
DEPARTMENT/DIVISION: Public Works/Fleet Management

PROJECT: None
NOT-TO-EXCEED AMOUNT: $6,000,000
SOLICITATION: Cooperative
LBE (Y/N): Y
COUNCIL FILE ID: 2026-01858

CITY OF SACRAMENTO

COOPERATIVE/PIGGYBACKING AGREEMENT

The City of Sacramento ("City") and RAY GASKIN SERVICES, authorized local dealer for Scranton Manufacturing Company/New Way Trucks, ("Contractor"), hereby agree to this Cooperative/Piggybacking Purchase Agreement ("Agreement"), effective as of 12/1/2026.

WHEREAS, the City wishes to purchase REFUSE TRUCKS, pursuant to the terms of this Agreement and the Cooperative Contract identified below, which is incorporated herein by this reference:

Purchasing Entity: Sourcewell
Cooperative Purchasing Organization: Sourcewell
Contract Number: 110223-NWY
Contract Date: January 19, 2024
Solicitation Number: RFP #110223

NOW THEREFORE, Contractor and the City agree as follows:

1. The City agrees to purchase, pursuant to the terms of this Agreement and the Cooperative Contract, REFUSE TRUCKS. In no way shall payment from City to Contractor under this Agreement exceed $6,000,000.

2. Scope of work. [***To be completed by the City representative***] [***Check one or both***]:

   [___] City's purchase of the goods and/or services described herein shall be as set forth in Exhibit __. The goods and/or services shall be delivered to the City no later than . The terms of this Agreement and the Cooperative Contract shall control over any contrary terms included in Exhibit __; and/or

   [_X_] City's purchase of the goods and/or services described herein, including the date(s) of delivery, shall be as set forth in purchase order(s) issued by the City. The terms of this Agreement and the Cooperative Contract shall control over any contrary terms included in a purchase order.

3. The City shall have all the same pricing, terms, conditions, rights, and obligations as the Purchasing Entity under the Cooperative Contract.

4. Term. [***To be completed by the City representative***] [***Check one***]:

   [___] The term of this Agreement shall run through END DATE.

   [_X__] The term of this Agreement shall run concurrent with the term of the Cooperative Contract. If the Cooperative Contract is renewed or extended, then this Agreement will automatically extend, but not to go beyond a total term of five years.

In addition to whichever line above in this Section 4 is checked, (i) the City may terminate this Agreement upon notice to Contractor, and (ii) at any time prior to expiration of this Agreement, the City has the option to extend the term of this Agreement through the term of the Cooperative Contract, inclusive of any renewals and extensions to the Cooperative Contract.

5. Contractor shall defend, hold harmless and indemnify City, its officers and employees, and each and every one of them, from and against all actions, damages, costs, liabilities, claims, demands, losses, judgments, penalties, costs and expenses of every type and description, whether arising on or off the site of the work or services performed under this Agreement or the Cooperative Contract, including, any fees and costs reasonably incurred by City's staff attorneys or outside attorneys and any fees and expenses incurred in enforcing this provision (hereafter collectively referred to as "Liabilities"), including Liabilities for personal injury or death, damage to personal, real or intellectual property, damage to the environment, contractual or other economic damages, or regulatory penalties, arising out of or in any way connected with performance of or failure to perform this Agreement or the Cooperative Contract by Contractor, any subcontractor (including lower-tier subcontractors) or agent of Contractor, their respective officers and employees, and anyone else for whose acts or omissions any of them may be liable, whether or not the Liabilities (i) are caused in part by a party indemnified hereunder, or (ii) are litigated, settled or reduced to judgment; provided that the foregoing indemnity does not apply to liability for any damages for death or bodily injury to persons, injury to property, or other loss, damage, or expense, to the extent arising from the active negligence or willful misconduct of, or defects in design furnished by, City, its agents, servants, or independent contractors who are directly responsible to City, except when such agents, servants, or independent contractors are under the supervision and control of Contractor or any subcontractor (including lower-tier subcontractors) or agent of Contractor.

6. Insurance Requirements. [***To be completed by the City representative***].
Contractor shall, at Contractor's sole cost and expense and for the full term of this Agreement or any extension thereof, satisfy the following insurance requirements which shall apply to Contractor's performance under this Agreement. [***Check one***]:

   [_X_] the insurance limits and obligations contained in the Cooperative Contract. The City shall have all the same rights as the Purchasing Entity under the Cooperative Contract. Contractor shall provide the City with certificates of insurance evidencing the insurance required upon request.

   [___] the insurance requirements contained in the document titled "Cooperative Agreement Insurance Exhibit" located at: https://www.cityofsacramento.gov/finance/procurement/standard-agreements, which is incorporated herein by reference.

7. Public Work Requirements. [***To be completed by the City representative***].
The services provided under this Agreement include [***Check any if applicable***]:

   [___] Construction work in an amount exceeding $25,000;

   [___] Land surveying, material testing, or inspection services provided for a City construction project during the design, pre-construction, construction, or post-construction phases of the project; or

   [___] Alteration, demolition, repair, or maintenance work in an amount exceeding $15,000.

If any lines above in this section 7 is checked, this Agreement includes "Public Work" under the California Labor Code and is subject to the additional terms and conditions specified in the document titled "Public Work Requirements" located at: https://www.cityofsacramento.gov/finance/procurement/standard-agreements, which is incorporated herein by reference.

8. This Agreement shall be governed, construed and enforced in accordance with the laws of the State of California, except that the rule of interpretation in California Civil Code section 1654 will not apply. Venue of any litigation arising out of or related to this Agreement will lie exclusively in the state trial court or Federal District Court located in Sacramento County in the State of California, and the parties consent to jurisdiction over their persons and over the subject matter of any such litigation in such courts, and consent to service of process issued by such courts. All disputes arising out of or relating to this Agreement shall be resolved exclusively in the courts identified above. No party shall be required to submit to arbitration, mediation, or any other form of alternative dispute resolution, and no waiver of the right to a jury trial shall apply. Each party shall bear its own attorneys' fees and costs in connection with any claim, dispute, or litigation arising out of or relating to this Agreement.

9. The Contractor shall be responsible for strict compliance with all applicable laws, regulations, court orders and other legal requirements applicable to the work to be accomplished under this Agreement, including the California Occupational Safety and Health Act and all applicable safety orders issued by the Division of Occupational Safety and Health, Department of Industrial Relations, State of California, and all applicable requirements of Underwriters Laboratories and the Federal Communication Commission.

10. Contractor warrants and represents that the person or persons executing this Agreement on behalf of Contractor has or have been duly authorized by Contractor to sign this Agreement and bind Contractor to the terms hereof.

11. Except as specifically modified herein, all terms and conditions of the Cooperative Contract shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions of the Cooperative Contract as modified by this Agreement. In the event of any conflict or inconsistency between the Cooperative Contract and this Agreement, this Agreement shall govern. In the event of any conflict or inconsistency between this Agreement and any document provided by Contractor, including but not limited to quotes, invoices, order forms, and acknowledgements, this Agreement shall govern. City's signature on, or approval of, any of Contractor's documents shall not constitute agreement to any term conflicting or inconsistent with this Agreement.

SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature: JOHN LAINE (Oct 19, 2026 10:12:54 PDT)

Title: Sales Manager

Additional Signature (if required):

Title:

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: Paul Gale

Title: Sr. Dep City Atty

Reviewed By:

Signature:

Title:

Approved By:

Signature:

Title:

Additional Signature (if required):

Title:

Contract 8
Dobb's
PRC003683

CONTRACT #: PRC003683
AMENDMENT #: 01
CONTRACT NAME: CLASS 6,7, AND 8 PURCHASES
NOT TO EXCEED AMOUNT (INCLUDING SUPPLEMENTS): $11.5 Million

DATE: 12/1/2026
PROJECT: None
SOLICITATION: Cooperative
MOTION / DATE OR FILE ID: 12/1/26 2026-01858

CITY OF SACRAMENTO

CONTRACT AMENDMENT
COOPERATIVE/PIGGYBACK AGREEMENT
CHANGE IN NOT-TO-EXCEED AMOUNT

The City of Sacramento ("City") and DOBB'S HEAVY DUTY HOLDINGS, LLC dba DOBBS PETERBILT("Contractor"), as parties to that certain Cooperative/Piggybacking Agreement designated as Contract Number PRC003683, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby amend the Contract as follows:

1. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by $8,300,000, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	$3,200,000
Net change by previous amendments:	$ 0
Not-to-exceed amount prior to this amendment:	$3,200,000
Increase by this amendment:	$8,300,000
New not-to exceed amount including all amendments:	$11,500,000

2. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.

3. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature: Robert Bumgardner
Robert Bumgardner (Oct 19, 2026 13:57:58 PDT)

Title: Executive Vice President

Additional Signature (if required):

Title:

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: Paul Gale

Title: Sr. Dep City Atty

Reviewed By:

Signature:

Title:

Approved By:

Signature:

Title:

Additional Signature (if required):

Title:

Contract 9
Deere & Co
PRC004329

CONTRACT #: PRC004329
AMENDMENT #: 01
CONTRACT NAME: Grounds Maintenance Equipment
NOT TO EXCEED AMOUNT (INCLUDING SUPPLEMENTS): $700,000

DATE: 12/1/26
PROJECT: None
SOLICITATION: Cooperative
MOTION / DATE OR FILE ID: 2026-01858

CITY OF SACRAMENTO

CONTRACT AMENDMENT
COOPERATIVE/PIGGYBACK AGREEMENT
CHANGE IN NOT-TO-EXCEED AMOUNT

The City of Sacramento ("City") and DEERE & COMPANY("Contractor"), as parties to that certain Cooperative/Piggybacking Agreement designated as Contract Number PR004329, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby amend the Contract as follows:

1. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by $600,000, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	$100,000
Net change by previous amendments:	$ 0
Not-to-exceed amount prior to this amendment:	$100,000
Increase by this amendment:	$600,000
New not-to exceed amount including all amendments:	$700,000

2. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.

3. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature: Brandon Jones
Brandon Jones (Nov 9, 2026 09:30:46 EST)

Title: Contract Management Specialist

Additional Signature (if required):

Title:

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: Paul Gale

Title: Sr. Dep City Atty

Reviewed By:

Signature:

Title:

Approved By:

Signature:

Title:

Additional Signature (if required):

Title: