

City of Sacramento
City Council - 5PM Report
915 I Street Sacramento, CA 95814
www.cityofsacramento.org

File ID: 2026-01732

11/10/2026

[Contract Supplement]: Rental Equipment for Sewer Cleaning [Two-Thirds Vote Required]
[Published for 10-Day Review 10/29/2026]

File ID: 2026-01732

Location: Citywide

Recommendation: Pass a **Motion** by a two-thirds vote: 1) suspending the competitive solicitation requirement, in the best interest of the City to utilize sole-source procurement for sewer cleaning equipment rental and 2) authorizing the City Manager or designee to execute amendment No. 1 to Contract PRC004571 with WECO Industries for equipment rental, increasing the contract amount by \$750,001 for a revised not-to-exceed contract amount of \$1,000,000.

Contact: Alison Kerstetter, Fleet Manager, (916) 808-1163, akerstetter@cityofsacramento.org; Stacey Chatman, Program Specialist, (916) 808-6711, schatman@cityofsacramento.org; Department of Public Works

Presenter: None

Attachments:

- 1-Description/Analysis
- 2-Contract

Description/Analysis

Issue Detail: The Department of Public Works, Fleet Management Division, has identified a recurring need for equipment rentals to support City departments. This agreement will provide continued access to specialized equipment for sewer cleaning required for seasonal operations as well as to supplement the current fleet when units might be unavailable due to service or repair.

Due to a shortage of local vendors offering sewer cleaning equipment, the City has remained on waiting lists since July. To maintain essential operations, the City entered into a sole-source contract for \$249,999 under City Manager authority; however, additional equipment rentals are needed. Therefore, Council approval is required both to waive competitive bidding/solicitation requirements and to authorize a contract amendment increasing the agreement amount.

Policy Considerations: The recommendations in this report are in accordance with City Code as follows:

Contract Authority Limits: Under Section 3.04.020 and Section 15.A of the Non-Professional Services Policy, contract amendments that result in a cumulative agreement total of \$250,000 or more exceed administrative approval authority and require City Council approval.

Suspension of Competitive Bidding: (2/3 Vote Requirement) Under City Code Section 3.56.230, 3.56.120.B, and Section IV.3.2.D.3 of the Non-Professional Services Policy, competitive solicitation is required for non-professional services contracts of \$250,000 or more unless suspended by a two-thirds (2/3) vote of the City Council upon finding that an alternative procurement method is in the City's best interest.

Public Notification: Sacramento City Code Section 4.04.020 and Council Rules of Procedure, Chapter 7, Section E.2.d, require a 10-day posting period for labor agreements and all agreements greater than \$1 million. This item was published on October 29, 2026 for 10-day review in compliance with the City Code.

Economic Impacts: None.

Environmental Considerations:

California Environmental Quality Act (CEQA): No environmental review is necessary because the proposed activities in this report involve the purchase of vehicles and are not considered to be a project in accordance with Section 15378(b)(2) of the California Environmental Quality Act guidelines and is therefore not subject to CEQA Guidelines Section 15060(c)(3).

Sustainability: The recommended purchase agreement is consistent with the updated Fleet Sustainability Policy adopted by City Council on December 12, 2017 (Resolution No. 2017-0478) and California Air Resources Board (CARB) regulations as there are no comparable zero emission models available for purchase that meet operational requirements.

Commission/Committee Action: None.

Rationale for Recommendation: Special equipment rentals for sewer cleaning have typically been arranged through existing City vendors. In July 2026, the Department of Utilities identified a need to rent sewer cleaning equipment equivalent to a Vac-Con. No local vendors had units available so the City was placed on waiting lists with availability initially anticipated in August.

While seeking temporary solutions, WECO Industries-a vendor used by Fleet Management-offered a demonstration machine for rent. To secure the equipment, a sole source justification (SSJ3002881) was submitted and approved, allowing for purchases up to \$249,999. At the time the agreement (PRC004571) was entered into, it was believed this would meet the City's needs until standard vendor equipment became available.

Sewer cleaning equipment remains unavailable through existing vendors. The City continues to hold

its place on waiting lists, but updated availability has been pushed to December or January. Because the rental duration will be significantly longer than initially anticipated, the current contract must be increased beyond the initial limit to cover ongoing rental costs and ensure continuity of City operations.

Financial Considerations: Vehicle rentals under this agreement will be made from the Department of Public Works Fiscal Year (FY) 2026/27 operating budget (Fleet Fund, Fund 6501) and charged to the operating budgets of the customer departments. Sufficient funding is available in the Department's FY2026/27 operating budget to rent vehicles through June 30, 2027. Vehicle rentals made after June 30, 2027, are subject to funding availability in the adopted budget of the applicable fiscal year.

Local Business Enterprise (LBE): WECO Industries, LLC is not a Local Business Enterprise (LBE). The City of Sacramento's procurement policies, as codified in City Code section 3.60.270, recognize that certain procurement situations necessitate flexibility. Specifically, when a purchase is made through a sole source agreement, the minimum LBE participation requirement is waived to ensure the City can efficiently secure specialized goods or services not available from local vendors.

CONTRACT #: PRC004571
AMENDMENT #: 01
CONTRACT NAME: PRC004571
NOT TO EXCEED AMOUNT (INCLUDING SUPPLEMENTS): \$1,000,000

DATE: 11/10/2026
PROJECT: None
SOLICITATION: Alternate
MOTION / DATE OR FILE ID: 2026-01712

CITY OF SACRAMENTO

**CONTRACT AMENDMENT
CHANGE IN NOT-TO-EXCEED AMOUNT**

The City of Sacramento ("City") and **WECO Industries, LLC** ("Contractor"), as parties to that certain contract designated as Contract Number **PRC004571**, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby amend the Contract as follows:

1. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by \$750,001, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	\$249,999
Net change by previous amendments:	\$ 0
Not-to-exceed amount prior to this amendment:	\$249,999
Increase by this amendment:	\$750,001
New not-to exceed amount including all amendments:	\$1,000,000

2. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.
3. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature:  David Hosking (Sep 14, 2026 14:24:32 PDT)

Title: Vp

Additional Signature (if required):

Title:

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: *Paul Gale*

Title: Sr. Dep City Atty

Reviewed By:

Signature:

Title:

Approved By:

Signature:

Title:

Additional Signature (if required):

Title: