

File ID: 2026-00854

6/23/2026

[Contract Supplement] Citywide Cleanup and Storage Services with Foege Schumann Global Disaster Solutions LLC [Published for 10-Day Review 06/11/2026]

File ID: 2026-00854

Location: Citywide

Recommendation: Pass a **Motion** authorizing the City Manager or designee to execute Supplemental Agreement No. 3 to City Agreement No. 2025-0660 with Foege Schumann Global Disaster Solutions LLC in an amount not-to-exceed \$6,813,866 for a total not-to-exceed amount of \$13,138,454.

Contact: Brian Pedro, Director, (916) 808-7816, bpedro1@cityofsacramento.org, Department of Community Response

Attachments:

- 1-Description/Analysis
- 2-FS Global Solutions Citywide Cleanup Supplement

Description/Analysis

Issue Detail: To continue the Department of Community Response's ("DCR") efforts to mitigate the impacts of homeless encampments in the City, DCR recommends that City Council approve a supplemental agreement with Foege Schumann Global Disaster Solutions LLC ("FS Global") in the amount of \$6,813,866 to provide a one year extension of citywide cleanup services through June 30, 2027, with an expanded scope of enhanced cleanup services in the Central City, and the addition of storage services.

In January 2025, DCR issued Request for Proposals (RFP) #P25231021006 for citywide cleanup and disposal services, with a deadline of March 14, 2025. DCR received fourteen (14) proposals in response to the RFP, and after a thorough review, reference checks, and interviews, the panel selected FS Global to provide citywide cleanup and disposal services. On June 24, 2025, City Council passed Resolution No. 2025-0189, authorizing agreement 2025-0660 for citywide cleanup services.

Currently, FS Global responds to 311 calls for homelessness encampment-related trash throughout the City, Monday through Friday with five cleanup crews assigned to specific planning zones. 311

calls are organized by district, and cleanup crews coordinate with dispatch and DCR to ensure efficient routes and effective cleanup services within the assigned area. All incoming 311 homelessness encampment-related trash calls are responded to by FS Global within 72 hours, unless special follow-up is required. Additional crews respond to designated areas of need and assist the Incident Management Team in responding to coordinated, multi-departmental cleanups.

Expanded Central City and Storage Services

As part of this funding for citywide cleanup services, \$240,000 will be transferred from Public Works' Recycling and Solid Waste Division to support enhanced cleanup services in the Central City. This funding expands FS Global's capacity to provide more targeted and proactive cleanup support in high-impact areas, including early morning cleanup services, debris removal along priority business corridors and public spaces, pressure washing or other sanitation-related support where appropriate, and supplemental cleanup coverage for areas of elevated need. The enhanced Central City cleanup model supports a more integrated operational approach by enabling the Incident Management Team ("IMT") to respond to illegal dumping calls in the Central City and reducing operational silos in a highly visible and high-traffic area. Coordination with the Recycling and Solid Waste Division strengthens the City's ability to maintain a more consistent, visible, and responsive cleanup presence in the Central City while continuing to support citywide 311 cleanup operations.

In March 2026, DCR issued Request for Proposal #P26231021001 for citywide storage services, with a deadline of April 3, 2026. DCR received four (4) proposals total (one of which was not responsive). Panelists were asked to rank the three responsive proposals based upon the following criteria categories: qualification and experience, project approach, project work plan and schedule, and cost proposal.

The three responsive proposals were scored as follows:

- Foege Schumann Global Disaster Solutions LLC - 99 points
- Lyons Security Service, Inc. - 80 points
- McGhee Corporation - 71 points

The panel selected FS Global to provide citywide storage services. To maximize operational and fiscal efficiencies, DCR recommends adding the storage services scope to the citywide cleanup services agreement with FS Global in lieu of awarding a separate agreement. In doing so, current FS Global teams deployed throughout the City will respond to storage requests as needed, in addition to cleanup requests. Strategic reallocation of these existing resources will enable the City to provide storage services more cost effectively.

Citywide storage services will provide comprehensive, on-demand support for ongoing IMT compliance activities, including personal property collection, storage, inventory management, delivery, and disposal.

Initially, storage services will be provided at the direction of Sacramento Police Department (“SPD”) officers and other authorized City staff. FS Global will coordinate and deploy field staff as needed to collect personal property in the field and ensure it is securely stored at a designated facility. FS Global will also maintain documentation and inventory systems to track all stored property, facilitate the return of personal property, and manage the disposition of unclaimed property consistent with City procedures.

This service is also expected to generate savings for SPD. These tasks are currently managed by the Evidence and Property team, and a recent audit presented to Council on May 19, 2026, concluded that the City is spending approximately \$590,000 annually on this activity. By comparison, the selected proposal includes a budget of approximately \$349,000, representing an estimated savings of about 41 percent.

In addition to these direct cost savings, the contract will reduce the time IMPACT officers spend booking and transporting property, allowing officers to spend more time in the field responding to calls for service.

FS Global remains an important partner to DCR and the City’s IMT. Their extensive encampment cleanup experience, service provision experience with the unhoused community, as well as knowledge and practice in prevailing wage compliance and requirements pursuant to state law have been instrumental in the City’s response to homelessness. In 2024, DCR opened over 18,400 trash-related 311 cases and closed over 18,700 cases resulting in the collection and disposal of approximately 9.1 million pounds of trash. In 2025, DCR opened over 19,500 trash-related 311 cases and closed over 20,100 cases resulting in the collection and disposal of approximately 6 million pounds of trash.

To mitigate the increased costs of prevailing wage requirements, DCR will continue to work with FS Global on optimizing efficiencies in the scope of work while reducing costs when possible. Cost containment strategies include:

- **Optimized Incident Management Team (IMT) Coordination** - Strengthening integration with IMT planning will ensure cleanup resources are deployed efficiently, aligning efforts with priority areas and urgent response needs. This enhanced coordination will enable the following strategies to be implemented:
 - **Predictive Analytics for Resource Deployment** - Utilizing data-driven models to forecast high-need areas based on historical trends and real-time reports will optimize crew deployment, ensuring resources are used efficiently.
 - **Flexible Scheduling for Crews** - Adjusting work assignments based on peak demand times or high-volume cleanup areas to reduce labor inefficiencies and ensure more timely service responses.

- **Automated Call Categorization Improvements** - Enhancing call categorization using automation implemented in collaboration with IT will improve response times and streamline service requests by ensuring accurate classification of cleanup needs.
- **Operational Efficiency Strategies for Field Crews** - Reducing delays to operations and minimizing downtime in the field by using rotating dumpsters to maximize work time and reduce haul-related delays, ensuring crews remain productive throughout shifts.
- **Expanded Transfer Station and Disposal Network** - Increasing access to a broader network of transfer stations and disposal sites will provide more flexibility in waste management, cutting transport time and lowering overall disposal costs.
- **Public Works Collaboration for Enforcement Alignment** - Enhancing coordination with Public Works to synchronize illegal dumping enforcement efforts with homeless camp cleanup operations will create a more unified approach to environmental hazard mitigation, reducing duplicate efforts and improving citywide cleanliness.
- **Automated Route Planning and Mapping for Cleanup Routes** - Utilizing mapping technology to pre-plan optimized disposal routes can cut fuel and operational expenses.

City staff recommends entering into a supplemental agreement with FS Global for the continued operations of cleanup and added service of storage from July 1, 2026, through June 30, 2027.

Policy Considerations: Pursuant to Sacramento City Code section 3.56.090, any agreement for non-professional services that is for \$250,000 or more requires City Council approval. This item was published for 10-day review on June 11, 2026, in compliance with the City Code.

Economic Impacts: None.

Environmental Considerations: This report concerns administrative activities and government fiscal activities that do not constitute a “project” and are not subject to the provisions of California Environmental Quality Act (CEQA) (CEQA Section 15378(b)(2)). Additionally, pursuant to CEQA Guidelines section 15061(b)(3), these activities are exempt from the California Environmental Quality Act (CEQA) because they do not have the potential for causing a significant effect on the environment.

Sustainability: Homeless encampment cleanup services support the safe collection and disposal of waste to reduce impacts of unsheltered homelessness on public health and natural resources.

Commission/Committee Action: Not applicable.

Rationale for Recommendation: Services provided under this agreement address the ongoing mitigation of the impacts of homelessness on the City.

Financial Considerations: Sufficient funding is available (Measure U, Fund 2401) in the Community Response MYOP (I23000100) to execute the supplemental agreement with Foege Schumann Global Disaster Solutions LLC for an amount not-to-exceed \$6,813,866, for a total not-to-exceed amount of \$13,138,454.

Local Business Enterprise (LBE): FS Global Solutions meets LBE requirements.

Contract Routing Sheet

Payment / Performance Bond Only

General Routing Information

Department: Community Response Department

Contract Coordinator: Hang Tran Email: htran@cityofsacramento.org

Effective Date: 07/01/2026 Expiration Date: 06/30/2027

Grant/Project Name: Citywide Cleanup Services

Other Party: Foegel Schumann Global Disaster Solutions LLC

Original Not to Exceed Amount: \$ 6,324,587.67

Assessor's Parcel Number(s): _____

Project Number: I23000128 Bid/RFQ/RFP#: P25231021006 & P26231021001

Supplements/Addendums/Change Orders

Adjusted Amount of this Change (+/-): \$ 6,813,865.66 New Not to Exceed Amount: \$ 13,138,453.33

Change In Scope: Yes

Original Contract Number: 2025-0660 Supplement Number: 03

Council Approval

Original Meeting Date: June 24, 2025 Council File ID: 2025-01172

Supplement Meeting Date: June 23, 2026 Council File ID: 2026-00854

Processing Information

- Clerk's Office to Mail for Recording
- Return to Dept for Other Party Signature
- Real Estate
- Return to Dept for Recording
- Construction Related
- Additional Originals Attached – Return to Dept.

Add notes/instructions, including any other contract or council file ID numbers related to this agreement:

Signing Authority - Department Directors up to \$100K; \$100K -\$250K City Manager or Assistant City Manager; \$250K+ Council Approval & Council Appointee or designee.

Department Review and Routing

AB 339 Review Confirmation (if needed) _____

Sign 
Jan Beckstrom (Jun 9, 2026 15:31:39 PDT)

Sign _____

Sign _____

Sign _____

Sign _____

CITY OF SACRAMENTO

**CONTRACT AMENDMENT
CHANGE IN SCOPE AND NOT-TO-EXCEED AMOUNT**

The City of Sacramento ("City") and Foege Schumann Global Disaster Solutions LLC ("Contractor"), as parties to that certain contract designated as Contract Number 2025-0660, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby amend the Contract as follows:

1. The Scope and Budget set forth in Exhibits A and B of the Contract is amended as follows:
 - A. As of July 1, 2026, Attachment 2 to Exhibit A is added to the Contract to expand scope of services to include Citywide storage services.
 - B. The time of performance specified in Exhibit A of the Contract is hereby extended for an additional 12-month term through June 30, 2027.
 - C. The Budget set forth in Attachment 3 to Exhibit B is replaced by the Budget attached hereto as Attachment 4 to Exhibit B.
2. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by \$6,813,865.66, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	\$6,224,587.67
Net change by previous amendments:	\$100,000.00
Not-to-exceed amount prior to this amendment:	\$6,324,587.67
Increase by this amendment:	\$6,813,865.66
New not-to exceed amount including all amendments:	\$13,138,453.33
3. Contractor agrees that the amount specified in section 2 above shall fully compensate Contractor under the Contract, as modified by this amendment, including any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, and costs associated with any changes and/or delays in schedules or in the delivery of other services by Contractor.
4. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

SUPPLEMENTAL CONTRACT

Approval Recommended By:

Brian Pedro

Brian Pedro (Jun 9, 2026 15:48:33 PDT)

Project Manager

Approved By:

Kadyn Schumann

Contractor

Approved By:

Ryan Moore, Assistant City Manager
City of Sacramento

Approved As To Form By:



Audrey Anderson-White (Jun 9, 2026 16:00:09 PDT)

City Attorney

Attest:

City Clerk

Attachment 2 to Exhibit A

Citywide Storage Scope of Services

This Attachment 2 to Exhibit A (“Attachment”) supplements and incorporates by this reference the non-professional services agreement (the “Contract”) between the City of Sacramento (the “City”) and Foege Schumann Global Disaster Solutions LLC, a California limited liability corporation, (the “Contractor”) for the Citywide Cleanup Services (the “Project”).

This Attachment is the Scope of Services for the Contract. In the event of a conflict between the provisions of the Attachment and the Contract, the provisions of the Attachment shall prevail. Any words or phrases that are defined or given a shorthand reference in the Contract, if those same words or phrases are used in this Attachment, they shall have the same meaning or reference given to them in the Contract, unless otherwise expressly defined or referenced herein.

1. Overview

Beginning July 1, 2026, Foege Schumann Global Disaster Solutions LLC (“Contractor”) will provide comprehensive personal property collection, storage, inventory management, delivery, and disposal services in support of the City of Sacramento’s Incident Management Team (“IMT”). Services shall be performed on an on-demand basis, as requested by the City, and shall include coordination with ongoing City programs and field operations. Service hours will align with the current hours of citywide cleanup operations, ensuring continuity of services and coordination across related field activities. Contractor shall maintain operational readiness during these hours to support timely response to service requests.

2. Contractor Acknowledgements.

Contractor acknowledges and agrees that:

- a. Sacramento Police Department (“SPD”) Officers will be the lead staff for field operations pursuant to these storage services as further described herein;
- b. Only SPD Officers are authorized to request and provide direction to Contractor staff and units related to storage;
- c. The City’s Department of Community Response (“DCR”) or other City staff may assist with dispatch of Contractor’s units based on SPD requests, in addition to administrative tasks related to contract management and reporting;
- d. Within this context, Contractor will follow SPD for all decision making related to identifying items for disposal and storage, notifying owners of the status of their items, and working with Contractor’s crews to ensure implementation of this work.

3. Services Provided

Contractor shall adhere to the following standards, and provide the following personal property collection, storage, and return services as described below:

a. Response to Calls for Service

Contractor shall receive and respond to City 3-1-1 calls for service requests and coordinate deployment of its field staff for such requests with DCR to ensure efficient routes and effective cleanup services within the assigned area. Contractor shall maintain the capability to respond to both standard and urgent service requests and shall coordinate with City staff as directed by SPD to ensure services are delivered in a timely and efficient manner. Contractor shall maintain ongoing communication between its dispatch and field teams and City representatives throughout the duration of each service request.

b. Collection and Handling of Personal Property

Contractor shall perform field collection and handling of personal property in coordination with City polices and SPD direction, including, for example, identifying which items are to be stored and which items are to be disposed of. To that end, Contractor shall only dispose of items that SPD directs Contractor to discard. This direction shall be recorded on body-worn cameras and will be done in accordance with applicable laws, regulations, and City policies. Contractor shall conduct all Services in a safe, respectful, and professional manner.

c. Documentation and Inventory Management

Contractor shall maintain appropriate documentation to track all personal property from the point of collection through final disposition as directed by SPD. Documentation may include written records, digital systems, and other tracking methods as appropriate to support program operations and reporting requirements. This includes:

- Maintaining records sufficient to support identification, tracking, and delivery of items.
- Ensuring a consistent chain of custody.

d. Secure Storage of Personal Belongings

Contractor shall provide secure storage for collected personal property at a designated facility, subject to SPD review and approval. This includes a facility that:

- Ensures that items are maintained in an organized and controlled manner that supports inventory tracking and delivery.
- Implements reasonable safeguards to protect the condition of the property at the time of collection.
- Maintains appropriate conditions and storage environment for the types of materials being stored.

e. Return to Owner

As directed by SPD, Contractor shall facilitate the return of stored personal property to individuals that have provided sufficient information or documentation to verify ownership in a manner that is accessible and designed to minimize barriers to reclaim property.

f. Disposal of Unclaimed Personal Property

Contractor shall manage the disposition of unclaimed personal property in accordance with applicable law and as directed by SPD.

g. Reporting and Communication

Contractor shall provide monthly reporting to the City regarding the Services performed, including operational activity and outcomes. Contractor shall notify the City regarding delivery of Services, operational issues, and any conditions that may impact the Contractor's performance of its obligations herein within 48 hours. Contractor shall participate in coordination meetings as requested by the City.

h. Compliance and Quality Assurance

Contractor shall perform all Services in compliance with City direction and applicable laws and regulations. Contractor shall maintain internal procedures and controls to support consistent delivery of the Services and quality assurance. Contractor shall ensure its staff are appropriately trained and that the Services are delivered in accordance with program standards as outlined in this scope of work.

4. Assigned Personnel

The Contractor will assign such personnel as needed, including the addition of a Storage Team Supervisor, to provide the services outlined in this scope of work. Contractor must retain and work with a prevailing wage consultant to ensure compliance with California prevailing wage requirements.

5. Assigned Vehicles

Vehicle	Description
1 - F250/350 truck with Hitch - LBE provided	Covers a heavy-duty truck with hitch, provided through a Local Business Enterprise (LBE), to support transportation needs for program operations.

6. Supplies

Line Item	Description
Fuel	Covers fuel costs associated with transportation of personnel, vehicles, and personal property between collection sites, storage facilities, and return locations as required to support service delivery.
Storage Rental Racks and Mezzanine	Covers the rental and use of storage infrastructure, including racks and mezzanine space, to support organized, secure, and efficient storage of personal property within the designated facility.
Storage Forklift	Covers the use of a forklift to support loading, unloading, and movement of stored items within the storage facility, ensuring safe and efficient material handling operations.
Storage Supplies	Covers consumable supplies necessary for collection, labeling, documentation, and storage of personal property, including but not limited to bags, bins, identification tags, and administrative materials.

**Attachment 4 to Exhibit B
Budget**

Component	CURRENT BUDGET	SUPPLEMENTAL #3 BUDGET	NEW BUDGET
STAFFING			
0.3 FTE Program Manager	\$ 54,080.00	\$ 79,365.00	\$ 133,445.00
1.0 FTE Supervisor/Lead Dispatcher	\$ 154,419.00	\$ 169,976.00	\$ 324,395.00
1.0 FTE Storage Team Supervisor	\$ -	\$ 139,776.00	\$ 139,776.00
2.0 FTE Dispatchers	\$ 198,515.00	\$ 206,779.00	\$ 405,294.00
10.35 FTE Laborer	\$ 1,261,925.00	\$ 1,347,654.00	\$ 2,609,579.00
10.35 FTE Dump Truck Driver	\$ 1,092,396.00	\$ 1,120,824.80	\$ 2,213,220.80
0.65 FTE Claw Team (Operating Engineer)	\$ 93,600.00	\$ 128,828.00	\$ 222,428.00
0.5 FTE Truck Driver (Teamster)	\$ 63,274.00	\$ 69,095.00	\$ 132,369.00
1.1 FTE Support Team Supervisor (Laborer, Field Lead)	\$ 212,326.00	\$ 231,860.00	\$ 444,186.00
Benefits	\$ 914,477.00	\$ 954,149.00	\$ 1,868,626.00
Payroll Tax	\$ 300,000.00	\$ 188,845.63	\$ 488,845.63
Worker's Comp (10% of Payroll)	\$ 305,103.50	\$ 356,330.50	\$ 661,434.00
SUBTOTAL	\$ 4,650,115.50	\$ 4,993,482.93	\$ 9,643,598.43
OPERATIONS			
Insurance	\$ 293,604.00	\$ 305,315.00	\$ 598,919.00
Fuel	\$ 138,387.00	\$ 141,397.00	\$ 279,784.00
Tools, Supplies, and Equipment	\$ 179,963.22	\$ 137,379.32	\$ 317,342.54
Technology Software and Infrastructure	\$ 119,630.00	\$ 119,630.00	\$ 239,260.00
Rentals - 11 Vehicles	\$ 365,399.28	\$ 430,396.68	\$ 795,795.96
Rentals - Equipment	\$ 206,140.00	\$ 292,440.00	\$ 498,580.00
Warehouse Rent	\$ 138,000.00	\$ 138,000.00	\$ 276,000.00
Prevailing Wage Compliance	\$ 52,050.00	\$ 54,450.00	\$ 106,500.00
SUBTOTAL	\$ 1,493,173.50	\$ 1,619,008.00	\$ 3,112,181.50
In-direct Costs (not to exceed 3%)	\$ 181,298.67	\$ 201,374.73	\$ 382,673.40
TOTAL PROGRAM COSTS	\$ 6,324,587.67	\$ 6,813,865.66	\$ 13,138,453.33