
File ID: 2026-00587

3/17/2026

[Cooperative Agreement] Emergency Medical, Safety, and Rescue Equipment with Allstar Fire Equipment [Published for 10-Day Review 03/06/2026]

File ID: 2026-00587

Location: Citywide

Recommendation: Pass a **Motion:** 1) approving use of the CalFire cooperative purchase agreement for emergency medical, safety, and rescue equipment with Allstar Fire Equipment (Contract ID# 1-22-42-04) for an amount not-to-exceed \$3,000,000; 2) authorize the City Manager or designee to execute a supplemental cooperative/piggybacking agreement with Allstar Fire Equipment; and 3) issuing the required purchase order(s) for equipment through June 30, 2027.

Contact: Derek Parker, Deputy Chief, (916) 808-1604, dparker@sfd.cityofsacramento.org, Fire Department

Presenter: None

Attachments:

- 1-Description/Analysis
- 2-CalFire cooperative purchase contract (Contract ID# 1-22-42-04)
- 3-Allstar Piggyback/Cooperative Contract Agreement

Description/Analysis

Issue Detail: The Fire Department has an ongoing need to purchase emergency medical, safety, and rescue equipment, including Self-Contained Breathing Apparatus (SCBA) equipment.

Council approved the execution of a cooperative/piggyback agreement with Allstar Fire Equipment on June 24, 2025, with a not-to-exceed (NTE) of \$500,000 under the Houston-Galveston Council (H-GAC) cooperative purchase agreement (Contract # EE11-24).

On December 2, 2025, the Council approved an amendment to the cooperative/piggyback agreement with AllStar Fire Equipment with a not-to-exceed (NTE) amount of \$3,500,000. However, the contract was never executed.

Following further review of available cooperative purchasing options, the Department identified a more cost-effective cooperative purchase agreement through the CalFire cooperative agreement,

which provides comparable equipment and offers significant cost savings to the city. As a result, staff recommends executing a new cooperative/piggyback agreement with Allstar under CalFire contract #1-22-42-04 to authorize the purchase of required SCBA equipment that meets the National Fire Protection Association (NFPA) 2025 standard from AllStar Fire Equipment through June 30, 2027.

Policy Considerations: The recommendations in this report are in accordance with provisions of the City Code Section 3.56.240, which authorizes the City Manager, where advantageous to the City, to utilize cooperative purchasing agreements approved by the City Council to purchase supplies or nonprofessional services through legal contracts of other governmental jurisdictions or public agencies without separate competitive bidding by the City.

Pursuant to City Charter Section 20 and City Code Section 3.56.090, the City Council authorizes the execution of contracts of \$250,000 or more for supplies or nonprofessional services.

The Sacramento Code Section 4.04.020 and Council Rules of Procedure (Chapter 7, Section E.2.d) mandate that, unless waived by a 2/3 vote of the City Council, all labor agreements and all agreements greater than \$1,000,000 shall be made available to the public at least ten (10) days prior to City Council action. This item was posted for a 10-day review on March 6, 2026.

Economic Impacts: None.

Environmental Considerations: Ongoing administrative maintenance activities, such as purchases of supplies, equipment, or materials which are not made for purposes of a public construction project, do not constitute a “project” and are exempt from the California Environmental Quality Act (CEQA) CEQA Guidelines, Section 15061(b) (3), 15378(b) (2).

Sustainability: Not applicable.

Commission/Committee Action: Not applicable.

Rationale for Recommendation: The Fire Department must provide staff with emergency medical, safety, and rescue equipment, such as SCBA bottles, throughout the fiscal year to deliver breathable air in hazardous environments. There are two different ways to provide air in an emergency, and both require connections that fit correctly. Currently, the department’s neighboring fire agencies have upgraded their SCBAs to the newer NFPA 2025 standard. To provide mutual aid in emergency situations, the Fire Department must upgrade its connections to be compatible with neighboring agencies with whom we respond frequently. After reviewing the available purchase options, the Fire Department has determined that the CalFire cooperative purchase agreement with Allstar Fire Equipment represents the most advantageous and responsible purchasing strategy.

In an ongoing effort to maximize cost savings and staff resources, many government agencies share contracting efforts through cooperative purchasing. This procurement approach increases pricing

competitiveness and lowers operating costs by buying in volume. When comparing the administrative costs of procurement, staff consider product research, source selection, specifications, advertising, staff reports, awarding, potential protest, and contract administration. Cooperative purchasing is more beneficial in eliminating additional time and resources spent on administrative processes.

Financial Considerations: Sufficient funding is included in the Fire Department's FY2025/26 budget (CIP F12000500). Purchases in subsequent years are subject to funding available in the budget adopted for the applicable fiscal years.

Local Business Enterprise (LBE): The City's LBE program does not apply to cooperative purchasing agreements resulting from another public agency's competitive bid process.



Department of General Services
Procurement Division
707 Third Street, 2nd Floor
West Sacramento, CA 95605-2811

State of California
STATEWIDE CONTRACT
USER INSTRUCTIONS
MANDATORY

Supplement 8
(Incorporates Supplement 1-8)

ISSUE AND EFFECTIVE DATE: *7/24/2024*
CONTRACT NUMBER: 1-22-42-04
DESCRIPTION: Self-Contained Breathing Apparatus (SCBA)
CONTRACTOR: Allstar Fire Equipment (Allstar)
CONTRACT TERM: 07/01/2022 through *06/30/2026*
STATE CONTRACT ADMINISTRATOR: Melissa Del Rio (279) 799-4293 Melissa.DelRio@dgs.ca.gov

The contract user instructions, products, and pricing are included herein. All purchase documents issued under this contract incorporate the contract terms and applicable California General Provisions:

[Non-IT General Provisions \(rev 11/19/2021\)](https://www.dgs.ca.gov/-/media/199A6A32E4DE4BECAFF4EFA7194350CD.ashx) (<https://www.dgs.ca.gov/-/media/199A6A32E4DE4BECAFF4EFA7194350CD.ashx>)

Cal eProcure link: www.caleprocure.ca.gov

ORDER PLACEMENT INFORMATION		
Mailing Address: 2552 Barrington Court Hayward, CA 94545 152328 Lower Azusa Road Arcadia, CA 91006	Fax: (510) 887-6298	Contact Information: Allstar Fire Equipment, Inc. Mark Preisendorf Phone: (510) 363-5517 Email: markp@allstarfire.com Rene Reyes Phone: (626) 652-0900 Email: rener@allstarfire.com Alex Bunker Phone: (510) 714-5604 Email: alexb@allstarfire.com

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All changes to most recent Supplement are in ***bold red italic***. Additions are enclosed in asterisks; deletions are enclosed in brackets.

SUMMARY OF CHANGES

Supplement Number	Description/Articles	Supplement Date
<i>*8*</i>	<i>*Subject contract for SCBA is hereby modified to reflect the following change: ➤ Front Page: Extended contract term through June 30, 2026. ➤ Article 39: Revised language and included list of vetted forms and certifications.*</i>	<i>*07/24/2024*</i>
7	Subject contract for SCBA is hereby modified to reflect the following change: ➤ Article 2: Clarified use of the contract by other State of California departments is optional.	03/21/2024
6	Subject contract for SCBA is hereby modified to reflect the following change: ➤ Front page and Article 26 updated State Contract Administrator name and email.	02/02/2024
5	Subject contract for SCBA is hereby modified to reflect the following change: ➤ Article 7 and 40: Update to include Non-Core Catalog as an attachment.	4/21/2023
4	Subject contract for SCBA is hereby modified to reflect the following changes: ➤ Front Page and Article 26: Update State Contract Administrator information.	4/12/2023
3	Subject contract for SCBA is hereby modified to reflect the following changes: ➤ Section 39: Updated language.	3/02/2023
2	Subject contract for SCBA is hereby modified to reflect the following changes: ➤ Front Page and Article 26: Update State Contract Administrator information.	11/17/2022
1	Subject contract for SCBA is hereby modified to reflect the following changes: ➤ Article #1 – Corrected the number of extension options from two (2) to three (3)	08/30/2022
N/A	Original Contract Posted	07/01/2022

All other terms and conditions remain the same.

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1. SCOPE

The State's contract with Allstar Fire Equipment, Inc. (Contractor) provides Scott Safety Brand Self-Contained Breathing Apparatuses (SCBA) at contracted pricing to the State of California and local governmental agencies in accordance with the requirements of Contract # 1-22-42-04. The Contractor shall supply the entire portfolio of products as identified in the contract and will be the primary point of contact for data collection, reporting, and distribution of SCBA to the State.

The contract term is for three (3) years with an option to extend the contract for three (3) additional one year (1 year) period or portion thereof. The terms, conditions, and prices for the contract extension option shall be by mutual agreement between the Contractor and the State. If a mutual agreement cannot be met the contract will expire at the end of the current contract term.

2. CONTRACT USAGE/RULES

A. State Departments

- The use of this contract is mandatory for the State of California Department of Forestry and Fire Protection (CALFIRE). Use by other State of California departments is optional.
- State departments must adhere to all applicable State laws, regulations, policies, best practices, and purchasing authority requirements, e.g. California Codes, Code of Regulations, State Administrative Manual, Management Memos, and State Contracting Manual Volume 2, as applicable.
- Prior to placing orders against this contract, State departments must have been granted non-IT purchasing authority by the Department of General Services, Procurement Division (DGS-PD) for the use of this statewide contract. State departments that have not been granted purchasing authority by DGS-PD for the use of the State's statewide contracts may contact DGS-PD's Purchasing Authority Management Section by e-mail at pams@dgs.ca.gov.
- State departments must have a Department of General Services (DGS) agency billing code prior to placing orders against this contract. Ordering departments may contact their Purchasing Authority contact or their department's fiscal office to obtain this information.

B. Local Governmental Agencies

- Local governmental agency use of this contract is optional.
- Local government agencies are defined in Public Contract Code Chapter 2, Section 10298 (a) (b) and 10299 (b); this includes the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds for the acquisition of products While the State makes this contract available to local governmental agencies, each local

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governmental agency should determine whether this contract is consistent with its procurement policies and regulations.

- Local governmental agencies shall have the same rights and privileges as State departments under the terms of this contract. Any local governmental agencies desiring to participate shall be required to adhere to the same responsibilities as do State departments and have no authority to amend, modify or change any condition of the contract.
- A DGS issued billing code is not required for local governmental agencies to place orders against this contract.

Unless otherwise specified within this document, the term “ordering agencies” will refer to all State departments and/or local governmental agencies eligible to utilize this contract. Ordering and/or usage instructions exclusive to State departments or local governmental agencies shall be identified within each article.

3. DGS ADMINISTRATIVE FEES

A. State Departments

The DGS will bill each State department an administrative fee for use of this statewide contract. The administrative fee should NOT be included in the order total, nor remitted before an invoice is received from DGS.

Current fees are available online in the [Price Book & Directory of Services](https://www.dgs.ca.gov/OFS/Price-Book) (<https://www.dgs.ca.gov/OFS/Price-Book>) (go to Price Book Download and click on Purchasing under Procurement Division).

B. Local Governmental Agencies

For all local government agency transactions issued against the contract, the Contractor is required to remit the DGS-PD an Incentive Fee of an amount equal to 1.25 percent of the total purchase order amount excluding taxes and freight. This Incentive Fee shall not be included in the local governmental agency’s purchase price, nor invoiced or charged to the local governmental agency. All prices quoted to local governmental agencies shall reflect State contract pricing, including any and all applicable discounts, and shall include no other add-on fees.

4. SB/DVBE OFF-RAMP PROVISION

There is no SB/DVBE off ramp associated with this contract.

5. EXEMPT PURCHASES

There are no exempt purchases associated with this contract.

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6. PROBLEM RESOLUTION/SUPPLIER PERFORMANCE

Ordering agencies and/or Contractor shall inform the State Contract Administrator of any technical or contractual difficulties encountered during contract performance in a timely manner. This includes and is not limited to informal disputes, supplier performance, outstanding deliveries, etc. The ordering agency should include all relevant information and/or documentation (e.g., purchase documents).

7. CONTRACT ITEMS

The contract items are divided into two (2) different categories: Core Items, consisting of Systems, Components and Services; and Non-Core catalog. The Core Items are a fixed price and are listed in Attachment A, Contract Pricing. Non-Core Catalog items are discounted at 33 percent of the price listed in Attachment A-1, Non-Core Catalog.

Core Services include the following:

- Fit and Flow Testing
- Training
- Non-Warranty Maintenance

8. SPECIFICATIONS

All products listed on Attachment A, Contract Pricing, conform to Attachment B, CALFIRE SCBA Specification, dated 2-2022.

9. CUSTOMER SERVICE

Contractor will provide office and personnel resources for responding to requests, including telephone coverage weekdays during the hours of 8:00 AM through 5:00 PM (PT).

Contact	Phone	Email
Rene Reyes	(800) 425-5787 S. Cal	rener@allstarfire.com
Mark Preisendorf	(800) 200-2334 N. Cal	markp@allstarfire.com

10. PRODUCT SUBSTITUTIONS

Products and configurations meeting or exceeding the category requirements shall be available throughout the duration of the contract term. The contract provides for technology refresh as models are discontinued or cease production and must be approved by the State Contract Administrator. These changes will be made in the form of a contract supplement and will not be effective until the supplement's release.

The Contractor shall not substitute products or configurations or modify catalog information without written approval from the State Contract Administrator.

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The Contractor will maintain the contract discount as bid throughout the original term of the contract and any extensions, including upon approved substitution.

If no substitute product is available that meets or exceeds the specifications due to fundamental technology or market change, the State may alter the common configurations to meet the updated marketplace standards. Obsolescence of a configuration may be determined at the discretion of the State.

Items with the same model number or SKU available elsewhere on the contract shall be made available to the State at the highest discount.

11. PROMOTIONAL PRICING

Contractor shall immediately notify the State Contract Administrator of all manufacturer's price declines and ordering agencies shall receive full benefit of such declines.

12. PURCHASE EXECUTION

A. State Departments

1) Std. 65 Purchase Documents

State departments not transacting in FISCAL must use the Purchasing Authority Purchase Order (Std. 65) for purchase execution. An electronic version of the Std. 65 is available at the [Office of State Publishing web site](https://www.dgsapps.dgs.ca.gov/osp/StatewideFormsWeb/Forms.aspx) (<https://www.dgsapps.dgs.ca.gov/osp/StatewideFormsWeb/Forms.aspx>) (select STD Forms).

All Purchasing Authority Purchase Orders (Std. 65) must contain the following:

- Agency Order Number (Purchase Order Number)
- Ordering Agency Name
- Agency Billing Code
- Purchasing Authority Number
- Leveraged Procurement Number (Contract Number)
- Supplier Information (Contact Name, Address, Phone Number, Fax Number, E-mail)
- Line-Item number
- Quantity
- Unit of Measure
- Commodity Code Number
- Product Description
- Unit Price
- Extension Price

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2) FI\$CAL Purchase Documents

State departments transacting in FI\$CAL will follow the FI\$CAL procurement and contracting procedures.

3) Blanket Orders

The use of blanket purchase orders against this statewide contract is not allowed.

B. Local Governmental Agencies

Local governmental agencies may use their own purchase document for purchase execution. The purchase documents must include the same data elements as listed above (Exception: Purchasing Authority Number and Billing Code which are used by State departments only).

13. MINIMUM ORDER

There is no minimum order for this contract.

14. ORDERING PROCEDURE

Ordering agencies are to submit appropriate purchase documents directly to the Contractor via one of the following ordering methods:

- U.S. Mail
- Facsimile
- Email

The Contractor’s Order Placement Information is as follows:

ORDER PLACEMENT INFORMATION		
U.S. Mail: Allstar Fire Equipment, Inc. 2552 Barrington Court Hayward, CA 94545 OR 328 Lower Azusa Rd. Arcadia, CA 91006	Facsimile: (510) 887-6298 (626) 652-0920	Email: Markp@allstarfire.com rener@allstarfire.com

When using any of the ordering methods specified above, all State departments must conform to proper State procedures.

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15. ORDER ACCEPTANCE

The Contractor shall accept orders from any ordering agency. The Contractor shall not accept purchase documents for this contract that:

- Are incomplete
- Contain non-contract items
- Contain non-contract terms and conditions

The Contractor must not refuse to accept orders from any ordering agency for any other reason without written authorization from the State Contract Administrator.

16. ORDER RECEIPT CONFIRMATION

The Contractor will provide ordering agencies with an email or facsimile order receipt confirmation within one (1) business day of receipt of purchase document. The Order Receipt Confirmation shall include the following information:

- Contractor's order number
- Ordering Agency name
- Agency order number (purchase order number)
- Description of Goods
- Purchase order total cost
- Anticipated delivery date
- Identification of any out of stock/discontinued items

17. OUT OF STOCK REMEDY

Upon receipt of an order acknowledgment identifying out of stock items, the ordering agencies shall have the following options:

- Request a back order
- Cancel the item from the order with no penalty

The Contractor will provide notification to the ordering agencies regarding out-of-stock items which have been back ordered.

Under no circumstance is the Contractor permitted to make substitutions with non-contract items or unauthorized products.

18. DISCONTINUED ITEM REMEDY

Upon receipt of an order acknowledgment identifying discontinued items, the ordering agencies shall have the following options:

- Amend purchase document to reflect State-approved substitute item (per Article #10, Product Substitutions)

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- Cancel the item from the order

Under no circumstance is the Contractor permitted to make substitutions with non-contract items or unauthorized products without approval from the State Contract Administrator.

19. DELIVERY SCHEDULES

Delivery for orders placed against this contract shall be in accordance with the following:

A. Locations

Deliveries are to be made (statewide) to the location specified on the individual purchase order, which may include, but not limited to inside buildings, high-rise office buildings, and receiving docks.

B. Schedule

Delivery of ordered product shall be completed in full within thirty (30) calendar days after receipt of an order (ARO). Since receiving hours for each ordering agency will vary by facility, it will be the Contractor's responsibility to check with each ordering agency for their specific delivery hours before delivery occurs. The Contractor must notify the ordering agency within twelve (12) hours of scheduled delivery time, if delivery cannot be made within the time frame specified on the Order Receipt Confirmation.

The Contractor is requested to make deliveries in Los Angeles County, Orange County, San Bernardino Metropolitan Area, and San Diego Metropolitan Area during off-peak hours. Off-peak hours are Monday through Friday, 10:00 AM to 4:00 PM PT.

C. Security Requirements

Deliveries may be made to locations inside secure grounds that require prior clearances or special entry procedures for delivery drivers.

Security procedures may vary from facility to facility. The Contractor will be responsible for contacting the secure location for security procedures, hours of operation for deliveries and service, dress code, and other rules of delivery.

Deliveries that are delayed due to drivers not being cleared to enter secure grounds may be cause for contract default.

20. FREE ON BOARD (F.O.B.) DESTINATION

All prices are F.O.B. destination, freight prepaid by the Contractor, to the ordering agency's receiving point. Responsibility and liability for loss or damage for all orders will remain with the Contractor until final inspection and acceptance, when all responsibility will pass to the ordering agency, except the responsibility for latent defects, fraud, and the warranty obligations.

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21. SHIPPED ORDERS

All shipments shall be in accordance with the General Provisions, Article #12 entitled "Packing and Shipment".

22. PACKING SLIP

Packing slip requirements shall be in accordance with the General Provisions, Article #12 entitled "Packing and Shipment".

23. PACKING LABEL

A packing label will also be included with each order shipped and include the following items, visible on the outside of the box:

- Ordering agency name
- Delivery address, unit, and/or floor
- Department and floor
- Ordering agency's contact name
- Ordering agency telephone number

24. SAFETY DATA SHEET

The Contractor shall provide a Safety Data Sheet for product(s) subject to Title 8 of the California Code of Regulations, Section 5194, Hazard Communication. The Safety Data Sheet is to be prepared and delivered in accordance with this Section.

25. INSPECTION AND ACCEPTANCE

In accordance with the General Provisions, rejection of deliverables must be processed within thirty (30) days of delivery, or it shall be deemed as accepted by the State.

26. CONTRACT ADMINISTRATION

Both the State and the Contractor have assigned contract administrators as the single points of contact for problem resolution and related contract issues.

Administrator Information	DGS-PD	Contractor's Name
Contact Name:	Melissa Del Rio	Alex Bunker
Telephone:	(279) 799-4293	(510) 714-5604
Facsimile:		(510) 887-6298
Email:	Melissa.DelRio@dgs.ca.gov	Alexb@allstarfire.com
Address:	DGS/Procurement Division Attn: Melissa Del Rio 707 Third Street, 2 nd Floor, MS 201 West Sacramento, CA 95605	All Star Fire Equipment, Inc. Attn: Alex Bunker 2552 Barrington Court Hayward, CA 94545

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27. RETURN POLICY

The Contractor will accept all products for return at no cost to the ordering agency within thirty (30) calendar days of delivery and refund the customer in full.

Products returned should be in the packaging as delivered and include all documentation. Lost or damaged packaging materials and/or documentation shall be supplied by the Contractor. The Contractor shall not charge for these materials in excess of the Contractor's cost or the 10 percent restocking fee, whichever is lower. The Contractor shall provide the State Contract Administrator and/or ordering agency a copy of the Contractor's material cost, if requested, within ten (10) days of request.

All returns shall be picked up within seven (7) working days of notification. Notification is defined as notice in writing, by facsimile, or e-mail.

28. CREDIT POLICY

The Contractor shall offer a credit/refund for the following items:

- Items shipped in error
- Items that are returned within thirty (30) calendar days of delivery
- Defective or freight-damaged items

In all cases, the ordering agency shall have the option of taking an exchange or receiving a credit or receiving a refund.

The Contractor will be responsible for the credit or replacement of all products, including those covered by manufacturer warranties. The Contractor cannot require the ordering agency to deal directly with the manufacturer.

29. RESTOCKING FEES

The Contractor will not impose a restocking fee on the ordering agency for the following situations:

- Items returned that were damaged upon receipt
- Incorrect items shipped
- Items that are returned within thirty (30) calendar days of delivery
- Items that are returned, but exchanged for other items within thirty (30) calendar days

Re-stocking fees for all other reasons shall be 10 percent of the value of the items to be re-stocked.

The packaging and documentation provisions in accordance with Article #27, Return Policy, shall apply to re-stocked items.

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The Contractor will not be required to accept returns more than sixty (60) days after delivery. The ordering agency will be responsible for return transportation costs to the Contractor if so, accepted after sixty (60) days after delivery.

30. INVOICING

Ordering agencies may require separate invoicing, as specified by each ordering agency. Invoices will contain the following information:

- Contractor's name, address, and telephone number
- Leveraged Procurement Agreement Number (Contract Number)
- Agency order number (purchase order number)
- Date ordered
- Date delivered
- Delivery address of the order
- Item and commodity code number
- Product(s) description
- Quantity purchased
- Contract price and extension
- State sales and/or use tax
- Prompt payment discounts/cash discounts, if applicable
- Totals for each order

31. PAYMENT

A. Terms

Payment terms for this contract are net forty-five (45) days. Payment will be made in accordance with the provisions of the California Prompt Payment Act, Government Code Section 927, et seq. Unless expressly exempted by statute, the Act requires State departments to pay properly submitted, undisputed invoices not more than forty-five (45) days after the date of acceptance of goods, performance of services, or receipt of an undisputed invoice, whichever is later.

B. CAL-Card Use

State departments may use the CAL-Card for the payment of invoices. Use of the CAL-Card requires the execution of a Purchasing Authority Purchase Order (Std. 65) in accordance with Article #12, Purchase Execution and must include all required documentation applicable to the purchase.

The CAL-Card is a payment mechanism, not a procurement approach and, therefore, does not relieve State departments from adhering to all procurement laws, regulations, policies, procedures, and best practices, including those discussed in the State

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Contracting Manual (SCM) Volume 2. This includes but is not limited to the application of all sales and use tax laws, rules, and policies as applicable to the purchase.

C. State Financial Marketplace

State departments reserve the right to select the form of payment for all procurements, be it either an outright purchase with payment rendered directly by the State, or a financing/lease-purchase or operating lease via the State Financial Marketplace (GS \$Mart and/or Lease \$Mart). If payment is via the financial marketplace, the Contractor will invoice the State department and the State department will approve the invoice and the selected Lender/Lessor for all product listed on the State's procurement document will pay the Contractor on behalf of the State.

D. Payee Data Record

Each State department's accounting office must have a copy of the Contractor's Payee Data Record (Std. 204) in order to process payments. State departments should forward a copy of the Std. 204 to their accounting offices. Without the Std. 204, payment may be unnecessarily delayed. State departments should contact the Contractor for copies of the Payee Data Record.

32. CAL-CARD INVOICING

All CAL-Card invoices are to be processed separately from other payment methods and include the elements identified in Article #30, Invoicing. CAL-Card invoices shall be submitted to the CAL-Card account holder. The total invoice amount for each CAL-Card order must reflect a zero (0) balance due or credit, if applicable, and state "paid by CAL-Card".

This website contains additional information regarding [DGS-PD's CAL-Card program](https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Enroll-in-CAL-Card-Program-for-Government-Entities) (<https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Enroll-in-CAL-Card-Program-for-Government-Entities>).

33. CALIFORNIA SELLER'S PERMIT

The California seller permit number for the Contractor is listed below. Ordering Agencies can verify that permits are currently valid at the following website: www.cdtfa.ca.gov. State departments must adhere to the file documentation identified in the State Contracting Manual Volume 2.

Contractor Name	Seller Permit #
Allstar Fire Equipment	17-806064

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34. WARRANTY

The Contractor must honor all manufacturers' warranties and guarantees for a period of fifteen (15) years (180 months) from the date of acceptance on all products offered as part of this contract. The Contractor shall bear all material and labor costs for repair of equipment defects and failure. The bid price cost shall include the manufacturer's warranty cost.

During the warranty period, the Contractor must:

- Honor all manufacturers' warranties and guarantees on all products offered through the contract.
- Continue to provide warranty service after contract termination until expiration of warranties for products that have been sold under the contract.
- Provide all labor, parts, and travel necessary to keep the products in good operating condition and preserve its operating efficiency in accordance with its technical specifications.
- Pay any necessary shipment and insurance costs.

The warranty services listed shall include all products, maintenance costs and costs of labor, parts, travel, factory overhaul, rehabilitation, transportation, and substitute products, as necessary. If it is necessary to remove any products from an ordering agency's location where on-site warranty is specified, the Contractor will provide substitute products at the time of removal.

Substitute products will be comparable to or better than the products removed. In instances where it is necessary for the Contractor to return the products to the factory, the Contractor will be responsible for all costs of the products from the time it leaves the ordering agency's site until it is returned to the site in good operating condition. Only new standard parts or parts equal in performance to new parts will be used in effecting repairs. Parts that have been replaced will become the property of the Contractor except in instances where the ordering agency chooses to keep the hard drives. Replacement parts installed will become the property of the ordering agency.

Warranty services during the warranty period will not include electrical work external to the products, the furnishing of supplies, or adding or removing accessories, attachments, or other devices not provided under this contract. Warranty services also will not include repair of damage resulting from transportation by the ordering agency between State or local sites or from accident unless the accident is caused by negligent or intentional acts or omissions of the Contractor or its agents.

35. QUALITY ASSURANCE GUARANTEES

The Contractor shall represent and warrant that product provided shall be free from defects in material and workmanship, given normal use and care, over the period of the manufacturer warranty. The terms of this contract will supersede any language to the contrary on purchase orders, invoices, or other sources. Contractor must use new

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Contract User Instructions - ***Supplement 8***

products, parts, and components for all new equipment purchased by the State. The Contractor may use parts that are equal in performance to new parts for warranty replacement repair parts only as long as it does not violate the manufacturer's warranty.

36. EQUIPMENT REPLACEMENT DURING WARRANTY

If the product provided fails to perform in accordance with technical specifications and functional descriptions contained or referenced in the contract agreement and is subject to warranty response three (3) or more times during any ninety (90) day period, the Contractor will upon the ordering agency's request, replace the product at no price. The replacement product(s) will be delivered no later than fifteen (15) working days after the ordering agency's request is received by the Contractor. Replacement goods cannot be used, refurbished, or recycled, and must be of equal or greater value.

37. RECYCLED CONTENT

There is no recycled content associated with this contract.

38. SB/DVBE PARTICIPATION

There is no Small Business (SB) or Disabled Veteran Business Enterprise (DVBE) participation for this contract.

39. **VETTED FORMS/CERTIFICATIONS*

The DGS-PD, as the awarding department, has assessed the Contractor and subcontractor forms, certifications, and compliance to performing a commercially useful function (CUF) during the solicitation evaluation process. Consequently, when executing purchase documents pursuant to this contract, it is not necessary for State departments operating under statewide contract purchasing authority to conduct a CUF evaluation or request the completion of the following required certifications and forms:

- ***GenAI Disclosure & Factsheet (STD 1000)***
- ***Bidder Declaration Form (GSPD 05-105)***
- ***DVBE Declaration Form (DGS-PD 843)***
- ***Darfur Contracting Act Form***
- ***California Civil Rights Certification Form***
- ***Iran Contracting Act Certification***
- ***Russian Sanctions Agreement***
- ***Federal Debarment***

State departments should make a notation of this within their procurement file.*

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Contract User Instructions - ****Supplement 8****

40. ATTACHMENTS

Attachment A – Contract Pricing

Attachment A-1 - Non-Core Catalog

Attachment B – CALFIRE SCBA Spec. dated 2-2022

CONTRACT #: PRC004084
CONTRACT NAME: Allstar - SCBA
AGREEMENT TERM: until 6/30/2026
AUTHORIZED RENEWALS: N/A
DEPARTMENT/DIVISION: Fire/Logistics

PROJECT: N/A
NOT-TO-EXCEED AMOUNT: \$3,000,000.00
SOLICITATION: Cooperative
LBE (Y/N): N
COUNCIL FILE ID: 2026-00587

CITY OF SACRAMENTO

COOPERATIVE/PIGGYBACKING AGREEMENT

The City of Sacramento ("City") and Allstar Fire Equipment ("Contractor"), hereby agree to this Cooperative/Piggybacking Purchase Agreement ("Agreement"), effective as of 02/24/2026.

WHEREAS, the City wishes to purchase emergency medical, safety and rescue equipment, pursuant to the terms of this Agreement and Contract No. 1-22-42-04, dated 07/24/2024 (the "Cooperative Contract," which is incorporated herein by this reference), with CalFire ("Cooperative Purchasing Organization").

NOW THEREFORE, Contractor and the City agree as follows:

1. The City agrees to purchase, pursuant to the terms of this Agreement and the Cooperative Contract, emergency medical, safety and rescue equipment. In no way shall payment from City to Contractor under this Agreement exceed \$3,000,000.00.
2. Scope of work. [***To be completed by the City representative***] [***Check one or both***]:
 City's purchase of the goods and/or services described herein shall be as set forth in Exhibit __. The goods and/or services shall be delivered to the City no later than DATE. The terms of this Agreement and the Cooperative Contract shall control over any contrary terms included in Exhibit __; and/or
 City's purchase of the goods and/or services described herein, including the date(s) of delivery, shall be as set forth in purchase order(s) issued by the City. The terms of this Agreement and the Cooperative Contract shall control over any contrary terms included in a purchase order.
3. The City shall have all the same pricing, terms, conditions, rights, and obligations as the Cooperative Purchasing Organization under the Cooperative Contract.
4. Term. [***To be completed by the City representative***] [***Check one***]:
 The term of this Agreement shall run through 06/30/2026.
 The term of this Agreement shall run concurrent with the term of the Cooperative Contract. If the Cooperative Purchasing Organization renews or extends the Cooperative Contract by written amendment, then this Agreement will automatically extend, not to go beyond a total term of five years.

In addition to whichever line above in this Section 4 is checked, (i) the City may terminate this Agreement upon notice to Contractor, and (ii) at any time prior to expiration of this Agreement, the City has the option to extend the term of this Agreement through the term of the Cooperative Contract, inclusive of any renewals and extensions to the Cooperative Contract.

CONTRACT #: PRC004084
CONTRACT NAME: Allstar - SCBAs
AGREEMENT TERM: until 6/30/2026
AUTHORIZED RENEWALS: N/A
DEPARTMENT/DIVISION: Fire - Logistics

PROJECT: N/A
NOT-TO-EXCEED AMOUNT: \$3,000,000.00
SOLICITATION: Cooperative
LBE (Y/N): N
COUNCIL FILE ID: 2026-00587

5. Contractor shall defend, hold harmless and indemnify City, its officers and employees, and each and every one of them, from and against all actions, damages, costs, liabilities, claims, demands, losses, judgments, penalties, costs and expenses of every type and description, whether arising on or off the site of the work or services performed under this Agreement or the Cooperative Contract, including, any fees and costs reasonably incurred by City’s staff attorneys or outside attorneys and any fees and expenses incurred in enforcing this provision (hereafter collectively referred to as “Liabilities”), including Liabilities for personal injury or death, damage to personal, real or intellectual property, damage to the environment, contractual or other economic damages, or regulatory penalties, arising out of or in any way connected with performance of or failure to perform this Agreement or the Cooperative Contract by Contractor, any subcontractor (including lower-tier subcontractors) or agent of Contractor, their respective officers and employees, and anyone else for whose acts or omissions any of them may be liable, whether or not the Liabilities (i) are caused in part by a party indemnified hereunder, or (ii) are litigated, settled or reduced to judgment; provided that the foregoing indemnity does not apply to liability for any damages for death or bodily injury to persons, injury to property, or other loss, damage, or expense, to the extent arising from the active negligence or willful misconduct of, or defects in design furnished by, City, its agents, servants, or independent contractors who are directly responsible to City, except when such agents, servants, or independent contractors are under the supervision and control of Contractor or any subcontractor (including lower-tier subcontractors) or agent of Contractor.

6. Insurance Requirements. **[To be completed by the City representative]**.

Contractor shall, at Contractor’s sole cost and expense and for the full term of this Agreement or any extension thereof, satisfy the following insurance requirements which shall apply to Contractor’s performance under this Agreement. **[Check one]**:

the insurance limits and obligations contained in the Cooperative Contract. The City shall have all the same rights as the Cooperative Purchasing Organization under the Cooperative Contract. Contractor shall provide the City with certificates of insurance evidencing the insurance required upon request.

the insurance requirements contained in the document titled “Cooperative Agreement Insurance Exhibit” located at: <https://www.cityofsacramento.gov/finance/procurement/standard-agreements>, which is incorporated herein by reference.

7. Public Work Requirements. **[To be completed by the City representative]**.

The services provided under this Agreement include **[Check any if applicable]**:

Construction work in an amount exceeding \$25,000;

Land surveying, material testing, or inspection services provided for a City construction project during the design, pre-construction, construction, or post-construction phases of the project; or

Alteration, demolition, repair, or maintenance work in an amount exceeding \$15,000.

If any lines above in this section 7 is checked, this Agreement includes “Public Work” under the

CONTRACT #: PRC004084
CONTRACT NAME: Allstar - SCBAs
AGREEMENT TERM: until 6/30/2026
AUTHORIZED RENEWALS: N/A
DEPARTMENT/DIVISION: Fire - Logistics

PROJECT: N/A
NOT-TO-EXCEED AMOUNT: \$3,000,000.00
SOLICITATION: Cooperative
LBE (Y/N): N
COUNCIL FILE ID: 2026-00587

California Labor Code and is subject to the additional terms and conditions specified in the document titled "Public Work Requirements" located at:
<https://www.cityofsacramento.gov/finance/procurement/standard-agreements>, which is incorporated herein by reference.

8. This Agreement shall be governed, construed and enforced in accordance with the laws of the State of California, except that the rule of interpretation in California Civil Code section 1654 will not apply. Venue of any litigation arising out of or related to this Agreement will lie exclusively in the state trial court or Federal District Court located in Sacramento County in the State of California, and the parties consent to jurisdiction over their persons and over the subject matter of any such litigation in such courts, and consent to service of process issued by such courts. All disputes arising out of or relating to this Agreement shall be resolved exclusively in the courts identified above. No party shall be required to submit to arbitration, mediation, or any other form of alternative dispute resolution, and no waiver of the right to a jury trial shall apply. Each party shall bear its own attorneys' fees and costs in connection with any claim, dispute, or litigation arising out of or relating to this Agreement.
9. The Contractor shall be responsible for strict compliance with all applicable laws, regulations, court orders and other legal requirements applicable to the work to be accomplished under this Agreement, including the California Occupational Safety and Health Act and all applicable safety orders issued by the Division of Occupational Safety and Health, Department of Industrial Relations, State of California, and all applicable requirements of Underwriters Laboratories and the Federal Communication Commission.
10. Contractor warrants and represents that the person or persons executing this Agreement on behalf of Contractor has or have been duly authorized by Contractor to sign this Agreement and bind Contractor to the terms hereof.
11. Except as specifically modified herein, all terms and conditions of the Cooperative Contract shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions of the Cooperative Contract as modified by this Agreement. In the event of any conflict or inconsistency between the Cooperative Contract and this Agreement, this Agreement shall govern. In the event of any conflict or inconsistency between this Agreement and any document provided by Contractor, including but not limited to quotes, invoices, order forms, and acknowledgements, this Agreement shall govern. City's signature on, or approval of, any of Contractor's documents shall not constitute agreement to any term conflicting or inconsistent with this Agreement.

SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature: Mark A. Preisendorf
Mark A. Preisendorf (Mar 5, 2026 14:33:06 PST)

Title: Nor Cal Branch Administrator

Additional Signature (if required):

Title:

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: Gary Lindsey
Gary Lindsey (Mar 5, 2026 14:36:41 PST)

Title: Senior Deputy City Attorney

Reviewed By:

Signature:

Title:

Approved By:

Signature:

Title:

Additional Signature (if required):

Title: