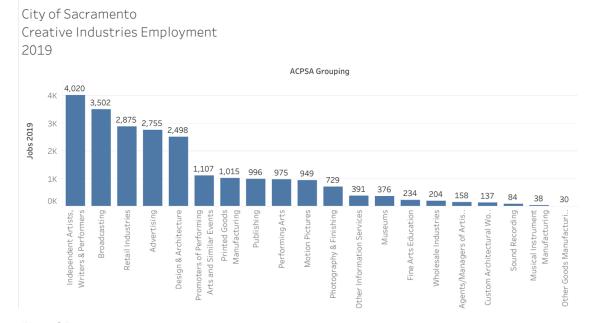
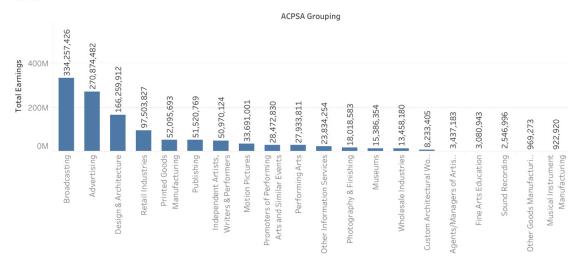
# Arts + Cuture LITY OF SACRAMENTO Creative Industries Data Brief City of Sacramento Overall Creative Industries Facts

The Creative Industries were responsible for 23,073 jobs and \$1.2 billion in associated earnings in the City of Sacramento in 2019.

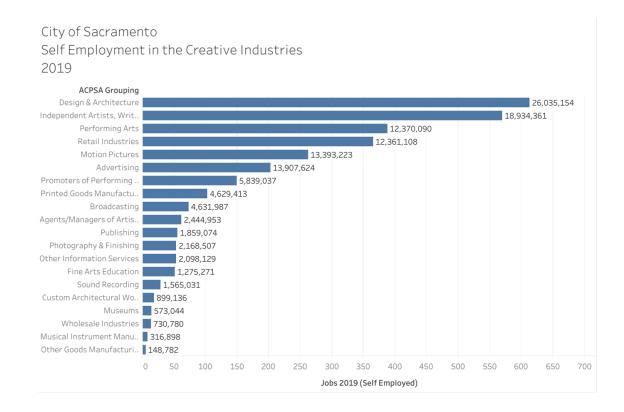




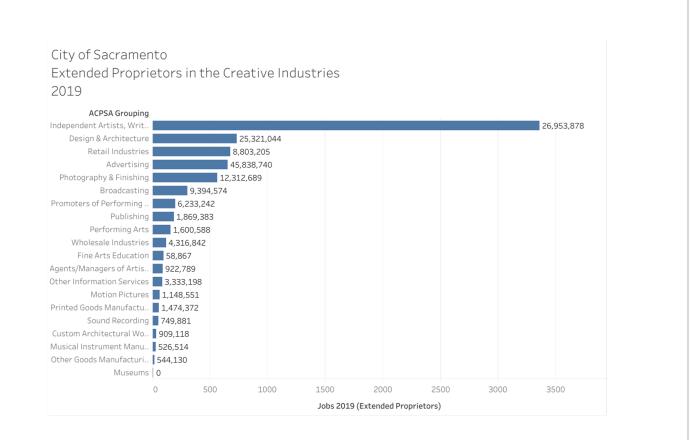


#### Independent Workers in Sacramento's Creative Industries

Nearly half of all employment in Sacramento's creative industries is driven by independent workers – 10,555 individuals. Approximately 3,100 of them are entirely self-employed, while nearly 7,500 workers derive additional income through creative activities (extended proprietors).



Just over 600 self-employed workers in the Design & Architecture category generated nearly \$26 million in earnings in 2019, while 570 self-employed workers in the Independent Artists, Writers & Performers category generated nearly \$19 million in earnings that same year.



Nearly 3,400 extended proprietors in the Independent Artists, Writers and Performers category derived approximately \$27 million in earnings in 2019, while just over 700 extended proprietors in the Design & Architecture category generated roughly \$25 million in earnings that same year.

# **Overall Arts, Entertainment and Recreation Sector Facts**

The Bureau of Labor Statistics defines the Arts, Entertainment and Recreation Sector as "including a wide range of establishments that operate facilities or provide services to meet varied, cultural, entertainment and recreational interests of their patrons." This analysis focuses on two specific subsectors of interest: "establishments that are involved in producing, promoting, or participating in live performances, events, or exhibits intended for public viewing and establishments that preserve and exhibit objects and sites of historical, cultural or educational interest."

# Total Employment

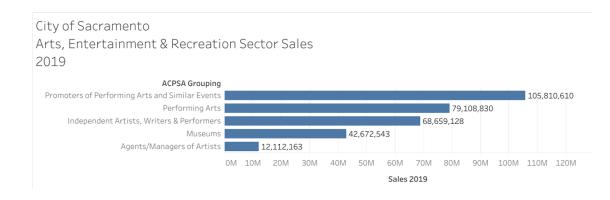
Total employment for the City of Sacramento within these categories was 6,636 as of 2019. Notably, the City of Sacramento has a high concentration of employment in certain segments of this sector when compared to the rest of the nation – particularly in the promoters of performing arts and similar events with facilities, musical groups and artists, theater companies and dinners theaters and nature parks. In short, these industry subsegments are a competitive advantage for the city, and are also key drivers of employment here.

#### City of Sacramento Arts, Entertainment & Recreation Sector Employment 2019

ACPSA Grouping	Industry				
Agents/Managers of Artists	Agents and managers for artists, athletes, entertainers, and other public fi.		158		
Independent Artists, Writers & Performers	Independent artists, writers, and performers		4,02	D	
Museums	Museums		195		
	Zoos and botanical gardens *		131		
	Nature parks and other similar institutions *			50	
	Historical sites	0			
Performing Arts	Musical groups and artists			473	
	Theater companies and dinner theaters		40	)9	
	Dance companies		57		
	Other performing arts companies		36		
Promoters of Performing Arts and Similar	Promoters of performing arts, sports, and similar events with facilities				930
Events	Promoters of performing arts, sports, and similar events without facilities		177		
		0	1	2	3
			National LQ 2019		

# Total Industry Sales

Total industry sales amounted to nearly \$308.4 million in 2019, driven largely by performing arts activities.

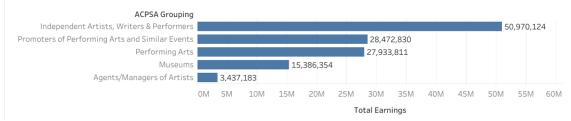


# Total Industry Earnings

Industry earnings amounted to nearly \$126.2 million in 2019.

# City of Sacramento Arts, Entertainment & Recreation Sector Earnings

#### 2019



### **Overall Motion Picture & Sound Recording Industries Data**

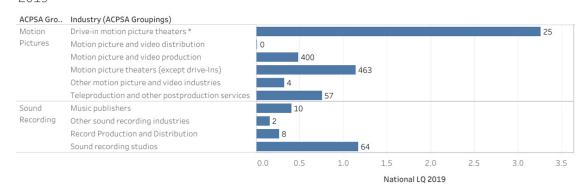
The Bureau of Labor Statistics defines the Motion Picture & Sound Recording Industries subgroup as "a group of establishments involved in the production and distribution of motion pictures and sound recordings." It goes on to say that "Production is typically a complex process that involves several distinct types of establishments that are engaged in activities, such as contracting with performers, creating the film or sound content, and providing technical postproduction services. Film distribution is often to exhibitors, such as theaters and broadcasters, rather than through the wholesale and retail distribution chain."

### Total Employment

A total of 1,033 people were employed in the Motion Picture & Sound Recording Industries sector in 2019. Notably, the City of Sacramento has a high concentration of employment in certain segments of this sector when compared to the rest of the nation – particularly in the drive-in motion picture theaters, motion picture theaters and sound recording studios categories.

# City of Sacramento

Motion Picture & Sound Recording Industries Sector Employment 2019



#### Total Industry Sales

Total industry sales were just over \$152 million in 2019. Motion picture and video production drove nearly 55% of all industry sales. Notably, the sound recording studios category, which is a slight competitive advantage for the region, drove approximately \$14.5 million in industry sales in 2019.

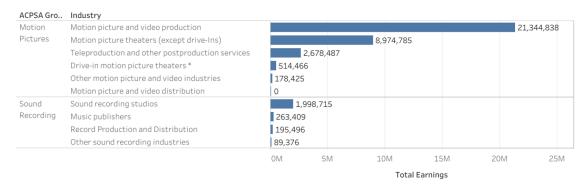
#### City of Sacramento Motion Picture & Sound Recording Industries Sector Sales 2019 ACPSA Gro.. Industry (ACPSA Groupings) Motion Motion picture and video production 82 979 047 Pictures Motion picture theaters (except drive-Ins) 37,527,560 10,394,388 Teleproduction and other postproduction serv. 2,104,580 Drive-in motion picture theaters \* Other motion picture and video industries 718,349 Motion picture and video distribution 0 14.521.684 Sound Sound recording studios Recording Music publishers 1.856.715 Record Production and Distribution 1.321.854 Other sound recording industries 660,300 0M 10M 20M 30M 40M 50M 60M 70M 80M 90M 100M Sales 2019

# Total Industry Earnings

Total industry earnings were approximately \$36.2 million in 2019. Approximately 58% of all industry earnings were generated through the motion picture and video production category.

#### City of Sacramento

Motion Picture & Sound Recording Industries Sector Earnings 2019



# **COVID's Impact on the Creative Industries**

The pandemic has wreaked havoc on the creative industries nationwide, though not all industry subsectors have experienced the pandemic in the same way. The national unemployment rates in the arts, entertainment and recreation sector and motion picture and sound recording industries were at 14.5% and 18.9% respectively as of March 2021. A continued period of closure and reduced capacity operations is expected for some time in both industry subsectors.

# Data Sources

Source data for this report comes from CVSuite<sup>™</sup>. The Creative Vitality<sup>™</sup> Suite was designed and developed by the Western States Arts Federation (WESTAF), a regional nonprofit arts service organization, experienced research organization, and developer of technology solutions for the arts.

Industry Sales: Economic Modeling Specialists International

# About the Industry Data

EMSI industry data have various sources depending on the class of worker. (1) For QCEW Employees, EMSI primarily uses the QCEW (Quarterly Census of Employment and Wages), with supplemental estimates from County Business Patterns and Current Employment Statistics. (2) Non-QCEW employees data are based on a number of sources including QCEW, Current Employment Statistics, County Business Patterns, BEA State and Local Personal Income reports, the National Industry-Occupation Employment Matrix (NIOEM), the American Community Survey, and Railroad Retirement Board statistics. (3) Self-Employed and Extended Proprietor classes of worker data are primarily based on the American Community Survey, Nonemployer Statistics, and BEA State and Local Personal Income Reports. Projections for QCEW and Non-QCEW Employees are informed by NIOEM and long-term industry projections published by individual states.