

# General Stakeholder Meeting

October 26, 2023



**Welcome!**

**Fiona Mattson  
Program Specialist**



## CORE and Non-CORE BOPs

Business Type	Citywide Total				
	Total	Issued	Pending	CORE	
				Issued	Pending
Cultivation:	120	99	21	6	1
Cultivation-Nursery	17	16	1	2	0
Delivery Only:	66	48	18	8	13
Distribution:	58	43	15	6	3
Distribution-Transport Only:	1	1	0	0	0
Manufacturing:	33	24	9	2	2
Manufacturing-Shared:	6	3	3	2	2
Manufacturing-Small:	7	5	2	1	1
Microbusiness:	15	9	6	2	1
Microbusiness-Delivery:	2	1	1	0	0
Storefront Dispensary:	28	25	3	2	2
Storefront Dispensary-Delivery:	9	9	0	2	0
Testing Lab:	4	3	1	0	1
<b>Totals:</b>	<b>366</b>	<b>286</b>	<b>80</b>	<b>33</b>	<b>26</b>



## BOP Updates: Renewals

- Renewals must be submitted 30 days prior to expiration (SCC 5.150.230(E))
- Reminders go out 90, 60, 30, 7-days and 24 hours prior to expiration
- If renewal is not able to be approved by expiration date due to document insufficiency or outstanding BOP renewal fee, then BOP will expire and Accela renewal portal will close
- Accela renewal portal can re-open for 30 days from date of expiration with payment of late fee to allow for submittal of missing/insufficient documentation or renewal fee payment

## **BOP Updates: Renewals**

- **Renewal Delays:**
  - Security Plans are not updated to the current requirements.
  - Temporary Certificate of Occupancy (TCO) is not current, or the Certificate of Occupancy (COO) has not been obtained.
  - Business Information Change Forms for New Owners should have been submitted 30 days prior to the change not during renewals.
  - Live scans of all owners are not cleared or submitted.  
All forms; Livescan form, Cannabis Employee Interested Party Form and copy of ID, must be emailed/mailed to the business permits department.

## BOP Updates: Submittal Changes

- Process worked out with Revenue Division on BOT documentation, so we will no longer be requiring submittal of BOT compliance
- Accela allows for inputting of 24-hour contact for community relations, so we will no longer be requiring a community relations plan
- BOP Walk-Thru inspections are on Wednesdays. Must have a TCO or COO **and** a complete BOP Application uploaded onto the portal by end of business Monday to be added onto the Walk-thru Inspection schedule for that week.



# New Security Rebate Qualifications

- You may qualify for a **second rebate** on applicable security items if damages to equipment occurred after Jan 2022 due to a break-in/burglary that you notified OCM about
- The rebate is up to \$4,000. We will not accept multiple items on the rebate request in excess of this amount!
- Funding is subject to availability!



# Upcoming City Council and Committees Meeting Reports

- City Council: CORE as a permanent City program and Phased-in Tax for CORE businesses - TBD
- Law and Legislative Committee: Business Operating Tax – November 28, 2023
- Law and Legislative Committee: Social Consumption Phase 1, Lounge Pilot Program - TBD





## Cannabis Lounges and Events

- Cannabis lounges are not currently allowed in Sacramento
- Cannabis events are currently only allowed at Cal Expo
- Cannabis Lounge pilot program will be developed and returned to Law & Legislation Committee for recommendation to Council
- "Private events" - if you pay/give your email address/sign up for newsletter/etc in order to RSVP, then it's an event that's open to the public and NOT private

# ENCORE Mixer Event

Special networking mixer for CORE and Non-CORE cannabis businesses

- **Location:** Sequoia at the Cannery  
1601 Alhambra Boulevard, Suite 200, Sacramento
- **Time:** 5 PM to 8 PM on 11/16/2023
  - Speed Networking Segment
  - Appetizers and Mocktails
  - Prize for the Raffle (2 tickets, Warriors at Kings!)



**SACRAMENTO**  
**CORE**  
CANNABIS EQUITY PROGRAM

# CORE Verification Services

- CORE verification service is now being offered by Sacramento LGBT Community Center (the Center).
- Contact Christi Gray, Deputy Chief Program Officer, at [christi.gray@saccenter.org](mailto:christi.gray@saccenter.org)
- OCM sent over the list of interested individuals to the Center. Please reach out to Christi if the Center hasn't contacted you yet.




SACRAMENTO CORE  
CANNABIS EQUITY PROGRAM





## QUESTIONS? CONTACT US:

 **Phone:** 916-808-8955

 **Web:** [cityofsacramento.org/cannabis](https://cityofsacramento.org/cannabis)

 **Email:** [cannabis@cityofsacramento.org](mailto:cannabis@cityofsacramento.org)

