

Online Survey

ID	How many storefront dispensaries permits should OCM ask the City Council to make available for CORE, and why? If not, why?	Which process of storefront permits distribution do you prefer?	Why do you prefer the process you chose in the previous question?	If you have another process in mind besides the three proposed processes, please share and explain why you think it is a better option.	After the discussion we just had, please rank the processes from 1 to 4 (1 being the best).	What is the "Other Option(s) Discussed"?	Any other additional questions or comments?
1	At least 10 because it's giving the opportunity to help those that have been impacted by the war from drugs. It also gives the opportunity for the community to see someone from there neighborhood given a great opportunity to helping the community and employing the community.	Qualified Lottery Process ;	Gives whoever a fair chance		Qualified Lottery Process;"Normal" Lottery Process ;Date Order Processing Process;Other Option(s) Discussed (write the other option in the next question);		Alexis Angulo deserves a storefront. She has been in core and was also welcoming to me. Whatever list order she should be one of them.
2	10, to active social equity brands and companies making head way in the industry .	"Normal" Lottery Process ;Qualified Lottery Process ;Date Order Processing Process ;	Both are fair but should definitely focused on active leading core members that dispensaries and other companies recognize , as well as Applicants that have already been core certified for 2-3 years or longer	OCM SHOULD LISTEN TO & HAND PICK THE PEOPLE / Companies REALLY MAKING WAVES IN THE INDUSTRY THAT CAN HELP OTHER THAT DONT KNOW ANYTHING ABOUT THE INDUSTRY INCUBATE THEIR BUSINESS AND HELP OTHER COMPANIES ESRN CAPITAL .		See what equity brands have the most shelf space acquired	
3	10 additional to continue the propagation of socially equitable businesses to Sacramento. More competition is always better, especially against many dispensaries who operate under one entity (Kolas, Perfect Union). It will also address the population size in correlation to how many storefronts are available.	Qualified Lottery Process ;	Applicants who also scored #11-20 should also be considered	There are applicants from the original RFQ process who have been great representation of what the CORE program and what the city want to reflect role models. These applicants should be considered or at least have special consideration circumstances that can be determined by OCM.	Other Option(s) Discussed (write the other option in the next question);Qualified Lottery Process;Date Order Processing Process;"Normal" Lottery Process ;	Ranked applications #11-20	
4	There was originally 30 non core store front dispensaries, it was originally stated that if any of those close then The license would then go to the 11-12 and 13th ranked from the last rfq, so I closed and number 11 hasn't been given it, so to answer, pick should ask that number 11 gets that closed license and then ask for 20 more, expedite the process of getting to not only half core owned dispensaries but more ...	Qualified Lottery Process ; "Normal" Lottery Process ;	I think that this is an opportunity to help people, not just people that have money already, there are many people that have buildings ready, and they have bank accounts ready to partner with whomever gets this opportunity, so really it needs to be vetted on how they will help and give back not provide money	I think that the 11th ranked from the previous process needs to be awarded the recently revoked dispensary permit, then we need to give 10 to a vetted process with people in cohorts 1-3 then a open lottery for people in the program before Feb-2024	Other Option(s) Discussed (write the other option in the next question);Qualified Lottery Process;"Normal" Lottery Process ;Date Order Processing Process;	Give 11 the closed license give us 10 to fight over and give us 10 in a lottery .	Give 11 the closed license like was said, you do that and give us 20 more we will be more core owned in the Sacramento dispensary space, now, no more coming back
5	20+ or Unlimited. Permits don't mean operating stores.	Qualified Lottery Process ;	Ensures people who are not ready don't waste time		Qualified Lottery Process;"Normal" Lottery Process ;Date Order Processing Process;Other Option(s) Discussed (write the other option in the next question);	Unlimited uncapped. Let the market decide as it does for all other business types.	Supporting CORE business goes beyond making storefront dispensary permits available. It means equity in supporting all cannabis businesses and should include requiring all dispensaries in Sacramento to purchase from CORE businesses and pay them in a timely manner. Make special pathways in building planning and permitting for CORE members which is often expensive and arbitrary and provide no benefit.
6	20, to bring an equal 30:30 legacy to core stores.	Date Order Processing Process ;Qualified Lottery Process ;	So that the right candidates that have been through it and helped shaped this industry have an opportunity to compete. Core members have been the backbone of this industry for years and those who have proven that they can run a business ethically should be rewarded		Other Option(s) Discussed (write the other option in the next question);Qualified Lottery Process;"Normal" Lottery Process ;Date Order Processing Process;	I think Merit Based is the best, using a combination of this who have been a part of the first RFQ is important to consider with the time that they have not only been waiting but still operating and supporting the city in other ways	We want to ensure that those of us that have been here since the legacy asking for a chance at a storefront have that taken into account
7	20. So we can be on level with the legacy retailers in the area.	Qualified Lottery Process ;	I think you should have a hybrid system. A most readiness system, that where you have clear requirements that give points on a point system. If we get 20 operators who check all the points then they win. If we get more than 20 than lottery to most qualified.	hybrid. Merit and point based. Seniority in the industry.	Other Option(s) Discussed (write the other option in the next question);Qualified Lottery Process;Date Order Processing Process;"Normal" Lottery Process ;		we need to have some Core operators help out with Final roll out of this process. OCM in conjunction with some license holders. Take a few of the licensed retailers and allow them to help you brainstorm.
8	10 more	Date Order Processing Process ;	You should be ready to go when you apply	No	Date Order Processing Process;Qualified Lottery Process;Other Option(s) Discussed (write the other option in the next question);"Normal" Lottery Process ;		
9	20	Qualified Lottery Process ;	Current core operators should have first option to prove ability to complete	Drive through. Much smaller with smaller overhead + more profitable core member businesses		Drive through	Operating core members have already gone all in on the industry. Opportunities should be given to them
10	35	"Normal" Lottery Process ;	I didn't agree with the last RFQ process.	I think the options are good if your qualified		I think a good procedure would be all Core working with one another.	None
11	20 to equal THIRTY as THIRTY will be CLOSER to Equity than a lesser NUMBER	Date Order Processing Process ;	Because it gives those who are READY the opportunity to get a dispensary rather than those who are not as progressed in the process.	Just go down the original RFQ list in order CONCURRENTLY with those that were giving EXTENSIONS IF 5 were given extensions then 5 should be given the green light to START the process.	Other Option(s) Discussed (write the other option in the next question);"Normal" Lottery Process ;Date Order Processing Process;Qualified Lottery Process;	Go down the original RFQ list IN ORDER according to score ANY OTHER PROCESS will take TOO MUCH TIME especially a NEW RFQ!!	Stick to the ORIGINAL RFQ especially considering extensions have been given and any other process will ADD TOO MUCH TIME to an already SLOW process!!
12	Unlimited as long as we are ready for permitting...	Date Order Processing Process ;	So we don't running into the same problem giving the license for people who are not ready to operate.	It should be just like other licenses like delivery and distribution we should get the license in that way we are avoiding giving it to a person who are not ready to open while others are ready to go.	"Normal" Lottery Process ;Qualified Lottery Process;Date Order Processing Process;Other Option(s) Discussed (write the other option in the next question);	First come first serve	Let's talk about funds, resources and spaces
13	30 should be made available through a hybrid type of resolution. 15 of them to go through the original RFQ process applicants that placed effectively #11-25 and another 15 through a brand new RFQ process.		I do not prefer any of these options	Hybrid system the city develops that rewards those from the original RFQ process and that will also help propagate those who weren't involved in the first process. Sacramento keeps taking examples from other cities that aren't great. It's not easy to do, but having new resolutions that Sacramento can create will help other cities follow as an example.	Other Option(s) Discussed (write the other option in the next question);Qualified Lottery Process;Date Order Processing Process;"Normal" Lottery Process ;	When Sacramento adopted legislation for cannabis, it was essentially copy and pasted from a city in Washington that only had one delivery operator. That is proof that Sacramento doesn't want to go through the hardships of creating legislation that is original. The selection process is much easier to navigate and Sacramento has a real opportunity to be the original with what is decided. Please design a hybrid process that involved #11-25, include things like in-person interviews so you can hear it from the applicants themselves on what they have achieved and will continue to provide for the city and not from the management companies that have wrote their proposals.	Please open up 30 more licenses and expand the green zones in which they can operate so all jurisdictions get their taxes. Please consider that EVERY tax paying operator is literally on the brink of shutting their doors. The industry is not in a healthy state which was previously presented.

14	In addition to the 30 active CORE licenses, no more than 5-10 new CORE applications should be accepted. Keeping a cap on licenses will ensure there is not an oversaturated market and that OCM will be able to accommodate the needs of the licensees, especially CORE licensees.	Qualified Lottery Process ;	A standard lottery is unfair and will result in operators who cannot fund their facilities nor manage them. A qualified lottery process will ensure that the licensee can manage such a facility and has the drive to learn how to run a business. Date Order Processing could eliminate candidates who work during the time when applications are available to submit, along with other factors such as medical emergencies, lack of transport, etc. This should not be how a license is approved to prevent expensive, time-wasting, erroneous litigatory matters due to an unfair process.	If a qualified lottery is used, the city should focus on having interviews of the applicants, asking them questions about their provided proposal, to ensure that the operator knows their own application as many don't. After the interviews are ranked, then enter into the qualified lottery process.	Other Option(s) Discussed (write the other option in the next question);Qualified Lottery Process;"Normal" Lottery Process ;Date Order Processing Process;	Hold a qualified lottery process but include an in-person interview that is scored prior to the lottery.	OCM cannot meet the current needs of its CORE licensees and regular licensees. They will not be able to meet the needs of additional CORE licensees.
15	20-35 half core	Date Order Processing Process ;	Based on applicants that are already in line and that got overlooked	Finishing the process of each applicant based on number in line		1 & 4	
16	20. Immediately because the goal is equality.	Qualified Lottery Process ;	Let those deemed fittest have the first go at opening dispensary.		Qualified Lottery Process;Date Order Processing Process;"Normal" Lottery Process ;Other Option(s) Discussed (write the other option in the next question);		
17	20		I prefer half the licenses go to the next recipients in line from the original RFQ #11-20. & the next 10 licenses be distributed in a new RFQ process.	Half of the licensees should go to the next recipients from the original RFQ starting 4/2/2024. & establish a new RFQ for the next licensees.	Other Option(s) Discussed (write the other option in the next question);Qualified Lottery Process;Date Order Processing Process;"Normal" Lottery Process ;	Consider the next recipients from the original RFQ from 2021 & give half of the licenses in a new process.	Why weren't #11-20 from the original RFQ brought up in this meeting or on this survey.
18	10- 15 dispensary to allow equal opportunity and fairness to those in the CORE program to build a sustainable and competitive workforce in the industry directly through CORE.	Qualified Lottery Process ;	I believe you should only be able to apply once you have met Qualifications.	N/A	"Normal" Lottery Process ;Qualified Lottery Process;Other Option(s) Discussed (write the other option in the next question);Date Order Processing Process;	1.Qualified Lottery 2.Normal Lottery 3.other options (open to hear stakeholders opinions) 4.Date Order processing	Those who previously were on waitlist should be allowed to keep spot and other come in.
19	The city should make an additional 5 permits available for CORE applicants. Cannabis stores have been struggling with over-taxation and if the city council decides to release an additional 20 permits, the city will become oversaturated with dispensaries which will have a negative impact on CORE applicants as opposed to other applicants.	Qualified Lottery Process ;	The applicants should be able to demonstrate basic understanding of business acumen as well as compliance with cannabis regulations and be able to demonstrate how they will be able to benefit the community outside of their tax revenue.	Alternatively, the city council should either allow for selection through trial by combat or cup speed stacking in the event that there is a need for a tiebreaker. Please note that said combat could range from thumb war, rock paper scissors or some other non-lethal challenge.	Qualified Lottery Process;Other Option(s) Discussed (write the other option in the next question);"Normal" Lottery Process ;Date Order Processing Process;	Trial by non-lethal combat wherein the top 5-10 candidates enter a double elimination tournament.	I feel as though there is a lack of transparency and guidance from the city on various issues. The OCM should strive to promulgate internal policies that are treated as regulations or municipal code to allow for consistent enforcement thereof.
20	The Office of Cannabis Management should ask the City Council for 20 additional storefront dispensaries. The reason why I feel 20 should be the requested number is because it would make an even split. 30 legacy storefront dispensaries and 30 CORE storefronts would be even and fair.	Qualified Lottery Process ;	The Qualified Lottery Process is the most fair process in my opinion. It gives people who are prepared a better chance at obtaining a storefront dispensary. It doesn't require we spend thousands upon thousands of dollars without knowing for sure if a storefront dispensary is guaranteed.	We can always include a personality test. To determine who not only has the vision, a business plan, and a location, but who also has the character to withstand all the tribulations that come along with the business.	Qualified Lottery Process;Other Option(s) Discussed (write the other option in the next question);"Normal" Lottery Process ;Date Order Processing Process;	Going in order of the RFQ	Thank you for holding an in-person CORE meeting. Although emotions ran high, it was a necessary for us all to get together and discuss the issue of more storefront dispensary opportunities. Thank you all for tirelessly working to improve our cannabis equity community. We have been the most effected by the war on drugs and we continue to be the ones to carry the burden.

Hand-Written Survey

21	30	Date Order Processing Process		Fair Process	3. Normal Lottery 2. Qualified Lottery 1. Date Order processing 4. other options (open to hear stakeholders opinions)		
22	35	"Normal" Lottery Process	I am not in favor of the RFQ process	No other process	3. Normal Lottery 2. Qualified Lottery 4. Date Order processing 1. other options (open to hear stakeholders opinions)		
23	Top 30	Date Order Processing Process	For everyone that is equal if I to get an opportunity to own the dispensary	Same	3. Normal Lottery 2. Qualified Lottery 1. Date Order processing 4. other options (open to hear stakeholders opinions)		
24	20 - we should add until we gain equity in this industry. I am CORE	Qualified Lottery Process ;	I believe people should be qualified through experience in business		2. Normal Lottery 1. Qualified Lottery 0. Date Order processing _other options (open to hear stakeholders opinions)		The new dispensaries should be a new process
25	10 total - 5 and 5. 5 now to the next on the list and an additional 5 with a new system. Too many dispensaries will cause a saturated market		need to have some sort of qualification and interview process	Yes. Have a qualification and interview process. Can use HDL to help score	2. Normal Lottery 1. Qualified Lottery 4. Date Order processing 3. other options (open to hear stakeholders opinions)		
26	I think we should add no more than 10 additional dispensaries. We have 52K people in the city. This would be one store per 13K people which is sustainable	"Normal" Lottery Process or Qualified Lottery Process ;	I think all of the applicants deserve a license, and choosing via lottery is the fairest way to make a decision	N/A	1. Normal Lottery 3. Date Order processing _other options (open to hear stakeholders opinions)		
27	50 Total. 1 to 1 Ratio. Help the whole way there	Qualified Lottery Process ;	because we are ready to go	The city and state needs help from people that have been in the industry	3. Normal Lottery 1. Qualified Lottery 2. Date Order processing 4. other options (open to hear stakeholders opinions)	if they are ready to go (Hybrid). Merit System	The people need guidance, you guys need guidance from people that have been in the industry. *someone to advocate for CORE...
28	There should be 30 CORE owned dispensaries to equal the 30 legacy dispensaries		I don't prefer any of the processes above. I prefer sticking to the top 30 scores from the RFQ.	The process should be sticking to the top 30 scores from the RFQ.	0. Normal Lottery 0. Qualified Lottery 0. Date Order processing 0. other options (open to hear stakeholders opinions)		None
29	20 more CORE dispensaries storefronts plus the 10, equals, 30 new storefronts	Qualified Lottery Process ;	N/A	Merit Based. I know 2 groups are ready to apply. I am sure more CORE applicants will apply.	_ Normal Lottery _ Qualified Lottery _ Date Order processing 1. other options (open to hear stakeholders opinions)		
30	50 or more. Why? Because there is a 2 million population here and if done correctly, can be used as an icebreaker to foster community service.	"Normal" Lottery Process; Qualified Lottery Process ; Date Order Processing	I prefer all of them to increase opportunities to communities that have been plagued by the war on drugs.	A community development process to increase service to veterans.	_ Normal Lottery x. Qualified Lottery _ Date Order processing x. other options (open to hear stakeholders opinions)	Reinventing community development through cannabis and weaning people off of hard CORE grants.	What re the other goals of the cannabis club? besides making money? Are there any community needs that are being met while open.
31	50 or more	Qualified Lottery Process ;	complete the process for CORE first and then open to normal				

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