

Prepared by the Office of Cannabis Management
CORE Stakeholders Meeting 3:00pm-5:00pm
February 9, 2024



SACRAMENTO CORE
CANNABIS EQUITY PROGRAM

CORE Storefront Dispensary Meeting



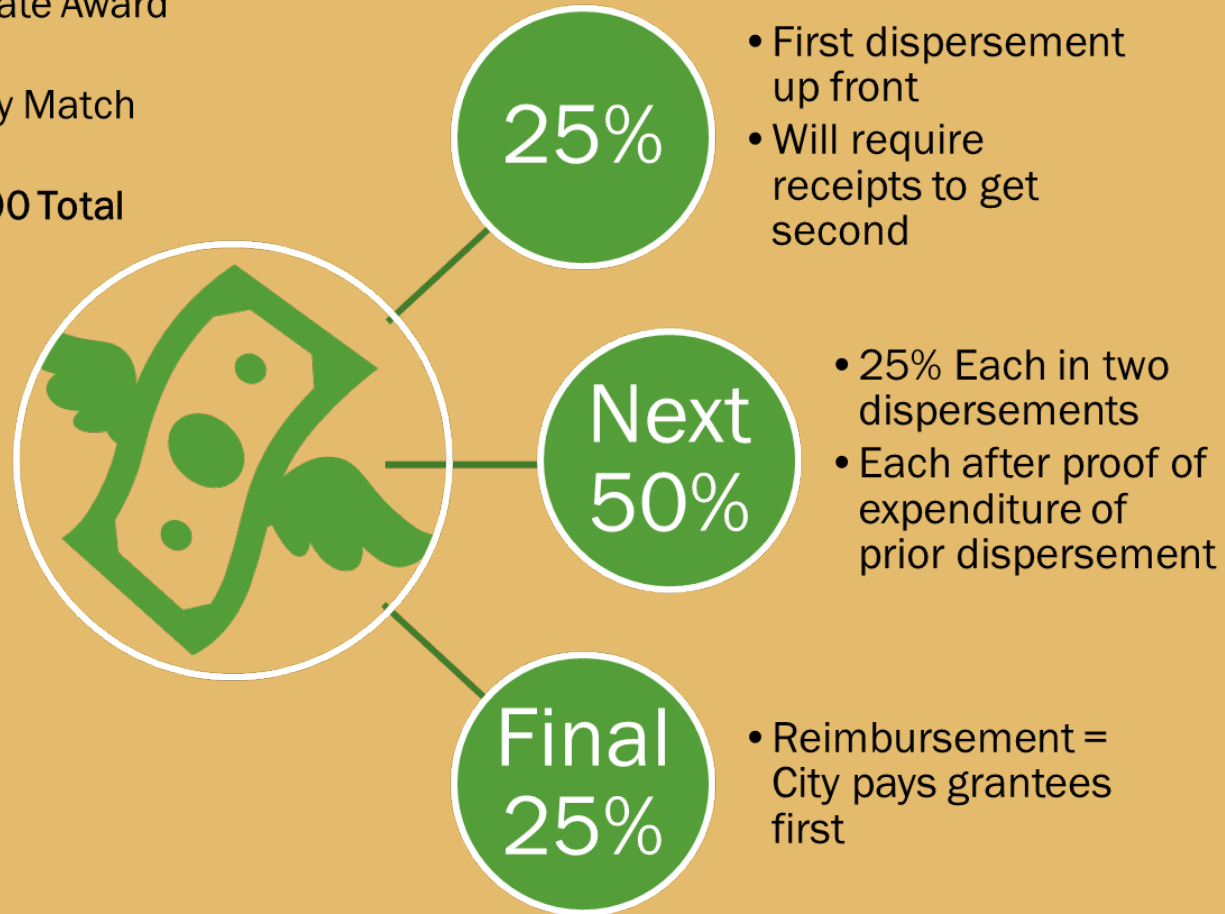
CORE Business Operating Permits

Business Type	Citywide Total				
	Total	Issued	Pending	CORE	
				Issued	Pending
Cultivation	118	102	16	7	0
Cultivation-Nursery	16	16	0	2	0
Delivery Only	63	49	14	11	9
Distribution	55	42	13	6	2
Distribution-Transport Only	1	1	0	0	0
Manufacturing	24	20	4	3	1
Manufacturing-Shared	4	4	0	3	0
Manufacturing-Small	12	8	4	2	0
Microbusiness	14	10	4	2	0
Microbusiness-Delivery	3	1	2	0	1
Storefront Dispensary	29	26	3	3	2
Storefront Dispensary-Delivery	9	9	0	2	0
Testing Lab	4	3	1	0	1
Totals:	352	291	61	41	16



FY24 Go-Biz Grant Award

\$1,250,00 State Award
+
\$750,000 City Match
=
\$2,000,000 Total



Grant Responsibilities

State

- Provides grant funds
- Audits expenditures from local jurisdiction (City)

City

- Disperse funding to grantees
- Tracks and audits expenditures from grantee

Grantee

- Keeps records of all eligible expenses
- Updates budget on file with OCM
- Submit records to maintain eligibility

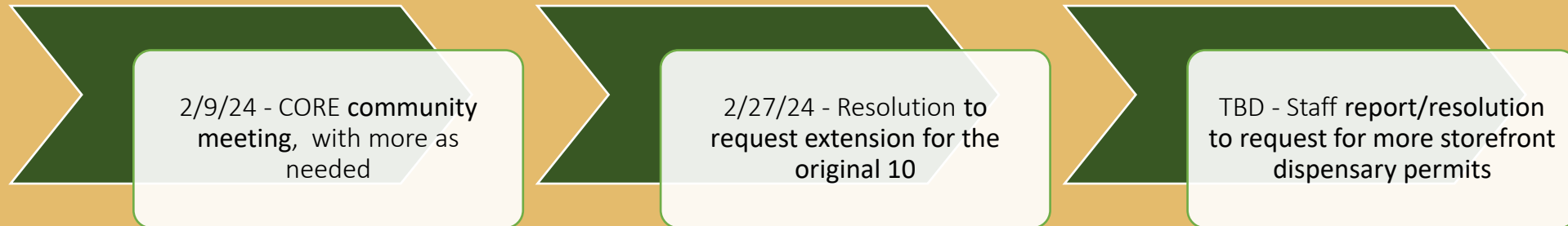


City Council Meeting - January 23, 2024

- Council adopted a resolution formalizing the CORE Program (no sunset date).
- A report on the status of the 10 CORE participants awarded the opportunity to apply for a storefront permit.
 - Council directed OCM to return with a resolution to extend the deadline by one year to open a storefront for those 10 CORE participants. This will be presented to Council on **February 27, 2024**.
 - Council directed staff to bring back a framework that would provide additional storefront permits for CORE participants.



CORE Storefront Dispensary Permits Timeline



Number of CORE Storefront Dispensary Permits?

- None at this time
- Unlimited, as long as they stay majority CORE-owned
- 10
- 20
- A portion allocated to 2021 RFQ top scorers, remaining portion to current CORE participants



Proposed CORE Processes to Distribute Storefront Dispensary Permits

Potential processes for storefront permit distribution are:

1. “Normal” Lottery Process
2. Qualified Lottery Process
3. Date Order Processing
4. Other ideas?



“Normal” Lottery Process

“Normal” Lottery Process is a blind random selection process to identify eligible CORE participants for storefront permit application opportunities.

Step 1: Lottery Application with Minimum Criteria

- Examples of criteria could include current business entity info and ownership structure, cleared background check (Live Scan results), etc.

Step 2: The Lottery

- Blind, random public selection process

Step 3: Start BOP Process

- Those selected would be provided with the opportunity to apply for a storefront



“Qualified” Lottery Process

Qualified Lottery Process is a blind, random selection process for CORE participants with a business readiness submittal component.

Step 1: Pre-Lottery Application for Minimum Criteria

- “Normal” Lottery criteria required to advance to Step 2

Step 2: Lottery Application with business readiness criteria

- Proof of CORE classes completion, an approved business plan, approved location (e.g. approval from owner, PD and Planning), investment agreement, attending ENCORE mixers, other ideas?

Step 3: The Lottery

- Same as “Normal” Lottery

Step 4: Those selected would start BOP Process



Date Order Processing

- The first CORE applicants who successfully complete the BOP application process within the timeline are granted the available permits
- The application packet will require identical documentation as the existing BOP application, encompassing CUP ROD, CofO, security and floor plans, business and ownership structure, and insurance and financial documents, for example
- Applications will undergo review based on the chronological order of submission timestamps
- Should the permit team require supplementary information for a submitted application, that application will be placed at the end of the queue
- Once all available permits are issued, applications will no longer be considered



CORE Storefront Dispensaries Permits Discussion Instruction

- Scan the QR code or use the link provided in the next slide.
- Guiding questions are available to facilitate the discussion. Please adhere to the sequence directed by the narrator.
- You may respond to each topic using the surveys or publicly share your answers.
- The surveys will record typed responses.
- Please don't disclose your name or contact information in the survey.



CORE Storefront Dispensaries Permits Discussion



Scan the QR or use
link to join

[https://forms.office.com/
g/VduNrLEqnV](https://forms.office.com/g/VduNrLEqnV)



Question 1:

How many storefront dispensaries permits should OCM ask the City Council to make available for CORE, and why? If not, why?



Question 2 and 3:

Which process of storefront permits distribution do you prefer and why?

- 1. “Normal” Lottery Process**
- 2. Qualified Lottery Process**
- 3. Date Order Processing**



Question 4:

If you have another process in mind besides the three proposed processes, please share and explain why you think it is a better option.



Question 5 and 6:

Please rank the processes from 1 to 4 (1 being the best).

_____ “Normal” Lottery Process

_____ Qualified Lottery Process

_____ Date Order Processing Process

_____ Other Option Discussed: _____



Question 7:

Any other additional questions or comments?



CORE Contact



SACRAMENTO CORE
CANNABIS EQUITY PROGRAM

 **Phone:** (916) 808-8955

 **Web:** SacramentoCore.org

 **Email:** cannabis@cityofsacramento.org

