Prepared by the Office of Cannabis Management
Careholders Meeting 2:00pm-4:00pm
October 22, 2026

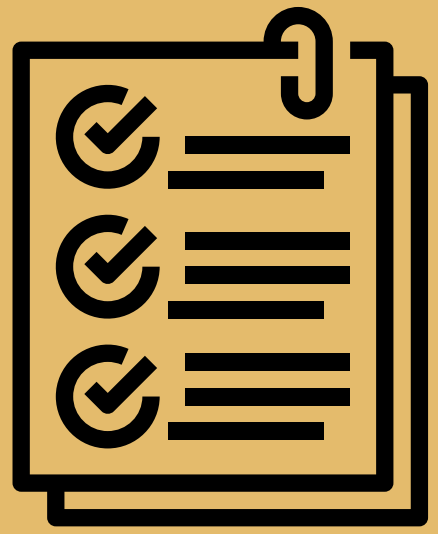
City of SACRAMENTO
Office of Cannabis Management

Cannabis Careholder Meeting



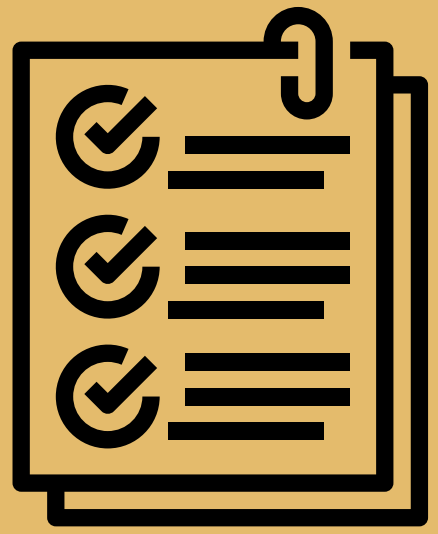
Agenda

- Program Updates
  - Permitting
  - Fiscal
  - CORE
  - Policy
- Questions and Discussion



Meeting

- Round-table meeting format: questions will be taken at the end of the presentation if time allows
- Please allow for everyone to provide comment
- Hard stop at 4pm, follow-up questions to be responded via email
- Presentation will be available on the OCM website





OCM Permitting Update

BOPs by the Numbers

Business Type	Citywide Total				
	Total	Issued	Pending	CORE	
				Issued	Pending
Cultivation	115	109	6	3	0
Cultivation-Nursery	25	22	3	0	0
Cultivation-Processor	2	2	0	0	0
Delivery Only	35	33	2	12	2
Distribution	45	42	3	3	0
Distribution-Transport Only	2	2	0	0	0
Manufacturing	17	15	2	1	1
Manufacturing-Shared	1	1	0	1	0
Manufacturing-Small	6	5	1	1	1
Microbusiness	7	6	1	0	0
Microbusiness-Delivery	12	9	3	2	2
Storefront Dispensary	21	21	0	4	0
Storefront Dispensary-Delivery	17	17	0	5	0
Testing Lab	0	0	0	0	0
Totals:	**305**	**284**	**21**	**32**	**6**

As of October 22, 2026

Monthly BOP Numbers:
https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits

BOP New Application Reminders

- New applications are valid for 180 days
    - Payment must be made within 30 days of submittal
- 180-day extension are available
    - Form and fee must be submitted prior to abandonment date
- Both a State license and a local BOP are required before commencing operations
- Walk-throughs - Thursdays

Step-by-Step Checklists: https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits/how-to-apply-for-bop-

BOP Renewal Reminders

- Reminders sent via Accela 90-, 60-, 30-, 7- and 1-day before BOP expiration
- Renewal forms, fees, and all required renewal documentation are **due 30 days prior to expiration**
- Late renewals:
  - Late fees (10% of BOP fee) and **ALL** complete, correct, and current documentation needed to approve renewal are due 30 days past expiration
  - During late renewal period, failure to respond to OCM requests within 24 hours will result in a referral to Code Enforcement
  - Businesses are required to complete their late renewal within 30 days of the approved extension to prevent denial of the new permit
- **Business Information Changes and Modifications – OUTSIDE OF THE RENEWAL PERIOD**

Renewal Checklist and Timeline: https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits/forms--fees-and-faqs

Application Submittals

- Submit documents has PDFs – Photo submissions no longer are accepted (e.g. jpegs).
- Updating a document = updating with a new signature/date
- Renewal documentation signed for the current year
- **Permit Portal User Guides – Application Assistance**
  - Account Creation
  - New Application
  - Renewal Application
  - Document Upload
  - Update Contact or Login Information

Permit Opportunities

- **Cannabis Social Consumption Pilot Program**
  - Storefront Dispensary – Consumption Lounge Step-by-Step Checklist
  - Storefront Dispensary – Consumption Add-On Application
- **Cultivation Processor Permit** – Businesses interesting in operating stand-alone processor
- **Federal Cannabis Rescheduling Permit Alignment Policy**
  - Renewal Checklist Updated

Cannabis Consumption – Authorized Locations Policy

1. A cannabis consumption lounge operating as an accessory use to a storefront dispensary, with both:

   - A valid Business Operating Permit issued by the City of Sacramento's Office of Cannabis Management (OCM); and
   - A valid license issued by the California Department of Cannabis Control (DCC).

2. A cannabis event held at the California Exposition and State Fairgrounds (Cal Expo) that has received a local authorization by OCM and a DCC license.

Tax Compliance Requirements Policy

“The permit holder shall pay all permit fees and taxes when due, including the City of Sacramento Business Operations Tax (pursuant to SCC Chapter 3.08).”

BOP holders are required to timely pay all taxes and comply with requests from the City of Sacramento Revenue Division.



OCM Fiscal Update

CORE Grant Update

- New grant agreement including compliance procedure (Citywide requirement)
- New two-factor authentication in Adobe Sign

CORE Tiered Grant – Fall Cycle

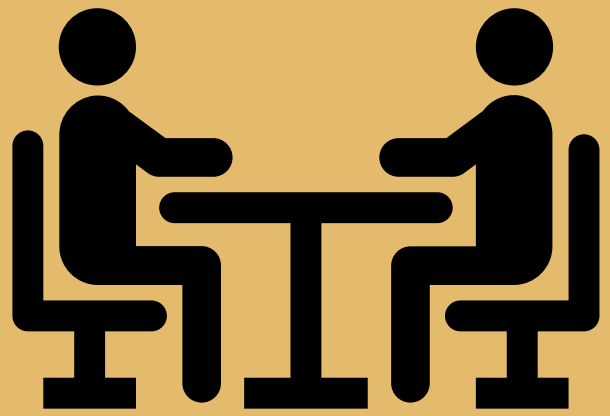
- Grant Cycle applications were due 10/2 for Spring Cycle
  - Grant budgets due 10/22 for tiered grant
  - Grant agreements due 10/28
- Grant Policy memo located on OCM website
  - https://www.cityofsacramento.gov/finance/cannabis-management/laws-policies-and-regulations



CORE Update

CORE Office Hours

- Sign-up for CORE Office Hours
  - Thursdays
  - 10:00am-12:00pm
  - Virtual or In-Person
  - Room #1201 (Revenue Window-City Hall)



CORE Summit


SACRAMENTO CORE
CANNABIS EQUITY PROGRAM
2027 SUMMIT
cityofsacramento.gov/core-summit-2026
MAY 20-21, 2027
SAFE Credit Union Convention Center

Hall of Flowers



- One of the largest cannabis trade shows in the country
- November 4-5 at the Cal Expo Grounds
- 13 CORE brands exhibiting at the event



OCM Policy Update

Policy Updates

Consumption Lounges

Zoning and fees for cannabis

- Approved in June 2026

BOP and checklists

- Available on website

BSCC Grant

A state grant that is focused on addressing public health and safety impacts from cannabis legalization, including management of illicit cannabis

- Approved in September 2026

Interdepartmental effort between PD, Code Enforcement, YPCE, and OCM

- Rollout beginning in 2027

Policy Updates

Title 5 Discussions

Preliminary conversations on cannabis code amendments

- Outreach by the Metro Chamber of Commerce
- Streamline and/or align with existing State rules
- Interdepartmental reviews

Proposal categories

- Administrative procedures
- Business operations
- Site and security elements

CEG Grant

2025-2026 grant reporting complete

2027-2028 grant period application

- Scheduled for City Council in November 2026

Questions and Discussion

- Round-table meeting format, 3-minute limit per participation
- Hard stop at 4:00pm, follow-up questions to be responded via email



Contact

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Office of Cannabis Management

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