

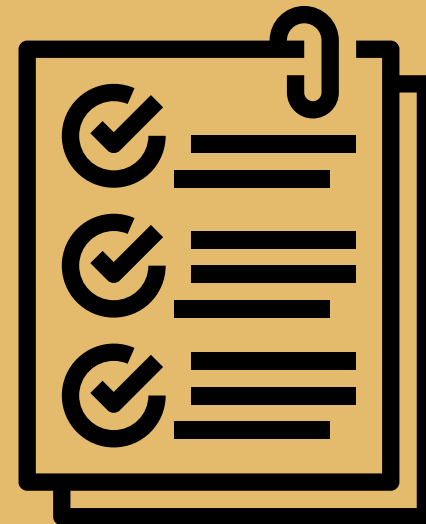
Prepared by the Office of Cannabis Management
Careholders Meeting 2:00pm-2:45pm
May 6, 2026

Cannabis Careholder Meeting



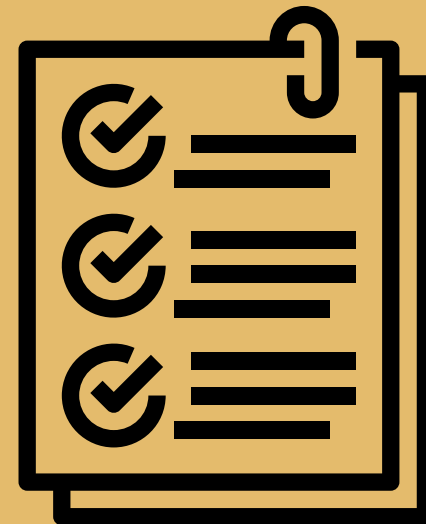
Agenda

- Program Updates
 - Permitting
 - Fiscal
 - CORE
 - Policy
- Questions and Discussion



Careholder Meeting

- Questions will be taken at the end of the presentation if time allows
- Round-table meeting format
- Hard stop at 2:45pm, follow-up questions to be responded via email
- Meeting and presentation will be available on the OCM website





OCM Permitting Update

BOPs by the Numbers

Business Type	Citywide Total				
	Total	Issued	Pending	CORE	
				Issued	Pending
Cultivation	123	114	9	8	0
Cultivation-Nursery	26	21	5	2	0
Delivery Only	40	36	4	10	4
Distribution	48	42	6	4	1
Distribution-Transport Only	2	2	0	0	0
Manufacturing	20	18	2	2	1
Manufacturing-Shared	1	1	0	1	0
Manufacturing-Small	5	4	1	0	1
Microbusiness	7	6	1	0	0
Microbusiness-Delivery	12	10	2	3	1
Storefront Dispensary	21	21	0	4	0
Storefront Dispensary-Delivery	17	17	0	5	0
Testing Lab	0	0	0	0	0
Totals:	322	292	30	39	8

As of May 6, 2026

Monthly BOP Numbers:

<https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits>

BOP New Application Reminders

- New applications are valid for 180 days
 - Payment must be made within 30 days of submittal
- 180-day extension are available
 - Form and fee must be submitted prior to abandonment date
- Both a State license and a local BOP are required before commencing operations
- Walk-throughs - Thursdays

Step-by-Step Checklists: <https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits/how-to-apply-for-bop->

BOP Renewal Reminders

- Reminders sent via Accela 90-, 60-, 30-, 7- and 1-day before BOP expiration
- Renewal forms, fees, and all required renewal documentation are **due 30 days prior to expiration**
- Late renewals:
 - Late fees (10% of BOP fee) and **ALL** complete, correct, and current documentation needed to approve renewal are due 30 days past expiration
 - During late renewal period, failure to respond to OCM requests within 24 hours will result in a referral to Code Enforcement
 - Businesses are required to complete their late renewal within 30 days of the approved extension to prevent denial of the new permit

Renewal Checklist and Timeline: <https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits/forms--fees-and-faqs>



OCM Fiscal Update

CORE Grant Update

- New grant agreement including compliance procedure (Citywide requirement)
- New two-factor authentication in Adobe Sign



CORE Tiered Grant – Spring Cycle

- Grant Cycle ended 4/15 for Spring Cycle
 - Grant budgets due 5/6 for tiered grant
 - Grant agreements due 5/12
- Requirements to be eligible:
 - Fiscal confirmation e-mail; 100% spent from FY25 Winter Cycle
 - Submit grant application w/ required documentation for your tier
 - BOP Holders = new reimbursement grant \$10k
- New Tiered structure
 - Tiers 1, 2 & 3 vs. 1-5 (see website for more information)

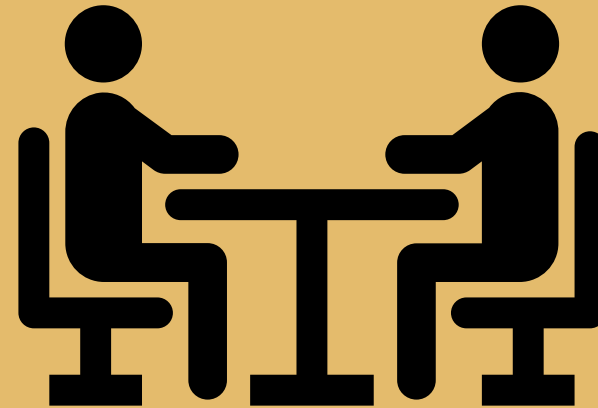




CORE Update

CORE Office Hours

- Sign-up for CORE Office Hours
 - Thursdays
 - 10:00am-12:00pm
 - Virtual or In-Person
 - Room #1201 (Revenue Window-City Hall)



CORE Summit



SACRAMENTO CORE
CANNABIS EQUITY PROGRAM

2026 SUMMIT

Building Legacy, Restoring Opportunity

Come celebrate equity, connection, and innovation shaping the future of cannabis in Sacramento.

Register now

cityofsacramento.gov/core-summit-2026 | **MAY 6-7, 2026**
SAFE Credit Union Convention Center

A decorative horizontal band at the bottom of the blue box featuring a repeating geometric pattern of stylized human figures in blue.

CORE Summit



CONFERENCE PROGRAM

Day 1 (Wednesday, May 6) – Ballroom B

- 3:00 PM – Opening Remarks
 - *Office of Cannabis Management*
- 3:15 PM – Panel: Behind the Work - How CORE Partners Deliver Impact
 - *Launch Industries*
 - *Make Green Go*
 - *Global Reach Strategies*
- 4:15 PM – Closing Remarks
 - *Office of Cannabis Management*
- 4:30 PM – 6:00 PM – Networking Social, powered by Launch Industries



Day 2 (Thursday, May 7) – Ballroom B

- 8:30 AM – Registration and Networking Breakfast
- 9:30 AM – Opening Remarks
 - *Office of Cannabis Management*
- 9:45 AM – State Agency Update
 - *Eugene Hillsman (Department of Cannabis Control)*
 - *Zarha Ruiz (Department of Cannabis Control)*
- 10:45 AM – Panel: Women Shaping the Cannabis Industry
 - *Beatrice Carranza*
 - *Shanita Penny*
 - *Whitney Beatty*
 - *Mary Jane Oatman*
- 11:45 AM – Networking Lunch
- 12:45 PM – Breakout Tracks, powered by Launch Industries
 1. *Licensing and Compliance (Room 9)*
 2. *Funding and Growth Strategies (Room 10)*
 3. *Marketing and Branding (Room 11)*
- 1:55 PM – Plenary: Legal Environment of Cannabis
 - *Toni Forge, Esq.*
- 2:40 PM – Panel: Municipal Cannabis and Equity
 - *Sean Ford (City of Oakland)*
 - *Nikesh Patel (City and County of San Francisco)*
 - *Dr. Imani Brown (City of Los Angeles)*
- 3:50 PM – Closing Keynote
 - *Stephanie Shepard (Last Prisoner Project)*
- 4:15 PM – Closing Remarks
 - *Office of Cannabis Management*



CORE Summit

A hand-drawn poster on a crumpled paper background with black and white diagonal stripes at the top and bottom. The text is written in yellow and black. It includes a cannabis leaf icon, a smiley face, and a box with arrows pointing to the main title. The event is titled 'POWER CONNECT SOCIAL' and is scheduled for 'TODAY FROM 4:00 PM - 6:00 PM'. A yellow box contains the description: 'AN OPPORTUNITY TO MAKE LASTING BUSINESS RELATIONSHIPS AND PARTICIPATE IN MEANINGFUL NETWORKING WITH OTHER CANNABIS ENTREPRENEURS, ALLIED BUSINESSES, AND COMMUNITY LEADERS.' At the bottom, it says 'POWERED BY Launch Industries + YOU!' with the Launch Industries logo.

**JOIN US
FOR LAUNCH'S**

**POWER
CONNECT**

SOCIAL

**TODAY FROM
4:00 PM - 6:00 PM**

AN OPPORTUNITY TO MAKE LASTING BUSINESS RELATIONSHIPS AND PARTICIPATE IN MEANINGFUL NETWORKING WITH OTHER CANNABIS ENTREPRENEURS, ALLIED BUSINESSES, AND COMMUNITY LEADERS.

POWERED BY  Launch Industries + YOU!





OCM Policy Update

Policy Updates

Consumption Lounges

Zoning considerations for cannabis lounges part of a larger cannabis zoning amendments packet

- Zoning discussion has been postponed

Cannabis consumption fees to be presented on the same date of the zoning discussion

2026 BSCC Grant

A state grant that is focused on addressing public health and safety impacts from cannabis legalization, including management of illicit cannabis

Interdepartmental effort between OCM, PD, CDD, and YPCE

OCM submitted an application in March 2026:

- Application currently under review
- Decision response in July


Questions and Discussion

- Round-table meeting format, 3-minute limit per participation
- Hard stop at 2:45pm, follow-up questions to be responded via email



Contact

 **Phone:** (916) 808-8955

 **Web:** <https://www.cityofsacramento.gov/city-manager/cannabis-management>

 **Email:** cannabis@cityofsacramento.org

