

Prepared by the Office of Cannabis Management
Careholders Meeting 2:00pm-4:00pm
October 29, 2025

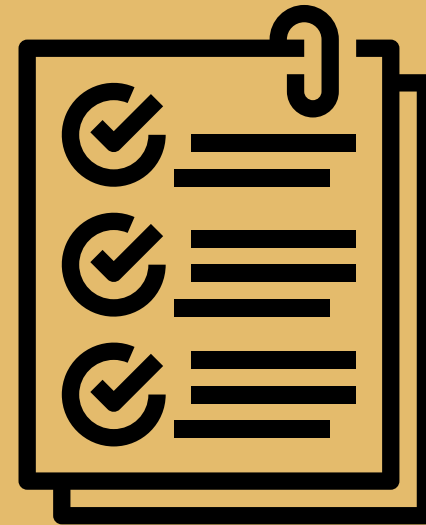


Cannabis Careholder Meeting



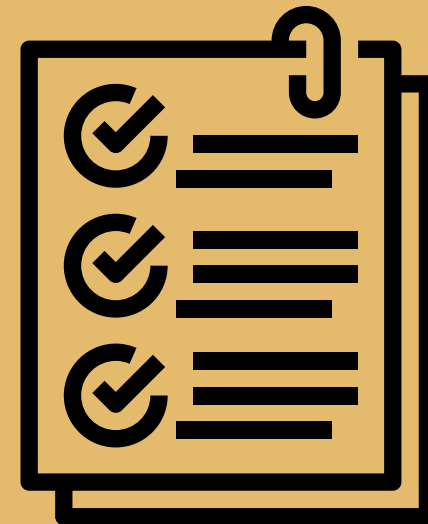
Agenda

- Program Updates
 - Permitting
 - Fiscal
 - CORE
 - Policy
- Questions and Discussion



Careholder Meeting

- Questions will be taken at the end of the presentation.
- Round-table meeting format, 3-minute limit per participation
- Hard stop at 4:00pm, follow-up questions to be responded via email
- Meeting and presentation will be available on the OCM website



A photograph of a cannabis field at sunset. The plants are green with serrated leaves and developing buds. The background is a warm, hazy orange from the setting sun, with some plants in the distance appearing as silhouettes. The overall mood is serene and natural.

OCM Permitting Update

BOPs by the Numbers

Business Type	Citywide Total				
	Total	Issued	Pending	CORE	
				Issued	Pending
Cultivation	119	112	7	7	0
Cultivation-Nursery	23	19	4	3	0
Delivery Only	49	42	7	14	6
Distribution	48	41	7	4	1
Distribution-Transport Only	2	2	0	0	0
Manufacturing	21	21	0	2	0
Manufacturing-Shared	1	1	0	1	0
Manufacturing-Small	6	4	2	1	0
Microbusiness	8	6	2	1	0
Microbusiness-Delivery	11	10	1	3	0
Storefront Dispensary	23	22	1	4	1
Storefront Dispensary-Delivery	15	15	0	4	0
Testing Lab	1	1	0	0	0
Totals:	327	296	31	44	8

As of October 24, 2025

Monthly BOP Numbers:

<https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits>

BOP New Application Reminders

- New applications are valid for 180 days
 - Payment must be made within 30 days of submittal
- 180-day extension are available
 - Form and fee must be submitted prior to abandonment date
- Both a State license and a local BOP are required before commencing operations
- Walk-throughs - Thursdays

Step-by-Step Checklists: <https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits/how-to-apply-for-bop->

BOP Renewal Reminders

- Reminders sent via Accela 90-, 60-, 30-, 7- and 1-day before BOP expiration
- Renewal forms, fees, and all required renewal documentation are **due 30 days prior to expiration**
- Late renewals:
 - Late fees (10% of BOP fee) and **ALL** complete, correct, and current documentation needed to approve renewal are due 30 days past expiration
 - During late renewal period, failure to respond to OCM requests within 24 hours will result in a referral to Code Enforcement
 - Businesses are required to complete their late renewal within 30 days of the approved extension to prevent denial of the new permit

Renewal Checklist and Timeline: <https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits/forms--fees-and-faqs>



OCM Fiscal Update

CORE Grant Update

- New grant agreement including compliance procedure (Citywide requirement)
- New two-factor authentication in Adobe Sign



CORE Tiered Grant – Winter Cycle

- Grant Cycle will be available December 2025
- Requirements to be eligible:
 - Fiscal confirmation e-mail; 100% spent from FY24 Cycle 4
 - Submit grant application w/ required documentation for your tier
 - BOP Holders = new reimbursement grant \$10k
- New Tiered structure
 - Tiers 1, 2 & 3 vs. 1-5 (see website for more information)

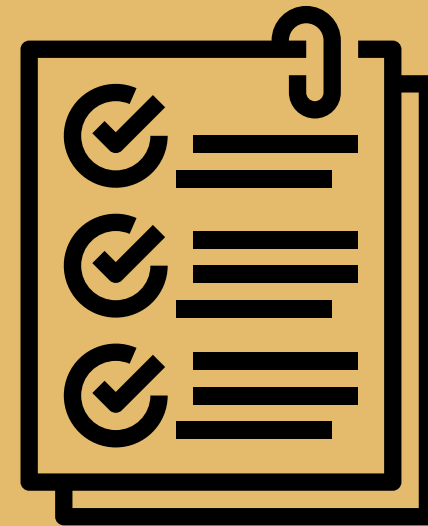




OCM CORE Update

CORE Program Update

- Cannabiz Training Program
- CORE Office Hours



Cannabiz Training Program

Classes Begin Thursday, October 30th!



Benefits for Participants

- Receive a Certificate of Completion.
- Continued access to one-on-one Technical Assistance (CORE).
- Build essential business and industry knowledge.



CORE Office Hours!

NEW

- Sign Up for CORE Office Hours
 - Thursdays
 - 10am to Noon
 - Virtual or In-Person
 - Room #1201 (Revenue Window-City Hall)
- Related Topics
 - CORE
 - Permitting
 - Fiscal





OCM Policy Update

Policy Updates (tentative dates)

Cannabis Consumption

Planning returning to City Council in November 2025:

- Ordinance approval of Title 17 (cannabis land uses) amendments
- **OCM** – Add-on fee for consumption establishments (use approved by Council on September 16, 2025)

2026 State Grant

OCM returning to City Council in November 2025:

- Approval to submit an application to GoBiz for a next CEG Grant

A photograph of a cannabis field with sunlight filtering through the leaves, creating a warm, golden glow. The plants are green with serrated leaves and developing buds.

OCM CORE Summit 2026



Save the Date!

May 6-8, 2026

SAFE Credit Union Convention Center

Questions and Discussion

- Round-table meeting format, 3-minute limit per participation
- Hard stop at 4:00pm, follow-up questions to be responded via email



Contact

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