

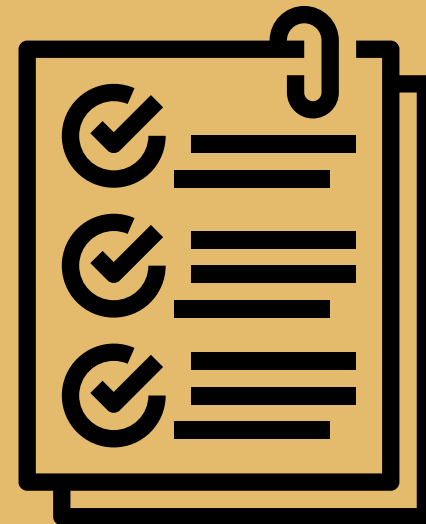
Prepared by the Office of Cannabis Management
Careholders Meeting 2:00pm-4:00pm
May 1, 2025

Cannabis Careholder Meeting



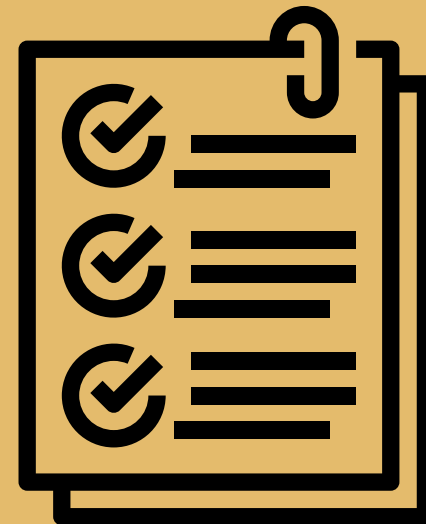
Agenda

- Introductions
- Program Updates
 - Business Permitting
 - CORE
 - Cannabis Policy
- Discussion



Careholder Meeting

- Questions will be taken at the end of the presentation.
- Round-table meeting format
- Hard stop at 4:00pm, follow-up questions to be responded via email
- Meeting and presentation will be available on the OCM website





Business Operating Permits (BOP)

BOPs by the Numbers

Business Type	Citywide Total				
	Total	Issued	Pending	CORE	
				Issued	Pending
Cultivation	113	107	6	6	0
Cultivation-Nursery	19	18	1	3	0
Delivery Only	46	40	6	13	4
Distribution	53	41	12	5	3
Distribution-Transport Only	3	1	2	0	0
Manufacturing	26	22	4	3	2
Manufacturing-Shared	3	3	0	3	0
Manufacturing-Small	6	6	0	1	0
Microbusiness	5	5	0	1	0
Microbusiness-Delivery	14	11	3	3	2
Storefront Dispensary	24	22	2	4	2
Storefront Dispensary-Delivery	14	14	0	3	0
Testing Lab	2	2	0	0	0
Totals:	328	292	36	45	13

As of May 1, 2025

Monthly BOP Numbers:

<https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits>

BOP New Application Reminders

- New applications are valid for 180 days
 - Payment must be made within 30 days of submittal
- 180-day extension are available
 - Form and fee must be submitted prior to abandonment date
- Both a State license and a local BOP are required before commencing operations

Step-by-Step Checklists: <https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits/how-to-apply-for-bop->


BOP Renewal Reminders

- Reminders sent via Accela 90-, 60-, 30-, 7- and 1-day before BOP expiration
- Renewal forms, fees, and all required renewal documentation are **due 30 days prior to expiration**
- Late renewals:
 - Late fees (10% of BOP fee) and **ALL** complete, correct, and current documentation needed to approve renewal are due 30 days past expiration
 - During late renewal period, failure to respond to OCM requests within 24 hours will result in a referral to Code Enforcement
 - Businesses are required to complete their late renewal within 30 days of the approved extension to prevent denial of the new permit

Renewal Checklist and Timeline: <https://www.cityofsacramento.gov/city-manager/cannabis-management/business-operating-permits/forms--fees-and-faqs>

BOP Additional Reminders

- Cannabis business operating permits no longer require the permit holder's signature upon issuance
 - When a permit from OCM is issued the permit holder shall display the permit at all times in a conspicuous place so it may be readily seen by all persons entering the site
- An **owner** listed on the application and/or permit must fill out and sign the OCM Contact Authorization form located on our website and submit a copy of the form, and a copy of valid photo identification (e.g. drivers license or State issued identification) to cannabis@cityofsacramento.org.


City of
SACRAMENTO
Office of Cannabis Management

Contact Authorization Form

Instructions:
This form must be submitted by an owner listed on the application and/or permit when adding an individual to an application and/or permit for the Office of Cannabis Management to communicate business operating permit information to that individual. Both this form and a copy of valid photo identification (e.g. driver's license or State issued identification) to cannabis@cityofsacramento.org. Please fully complete all applicable sections.

Legal Business Name: _____
DBA: _____
Business Operating Permit (BOP) Number: _____
Business Premises Address: _____
Mailing Address: _____

Adding Contact: Removing Contact:

First and Last Name	Title	Email Address	Phone Number
	Choose Title ▾		
	Choose Title ▾		
	Choose Title ▾		

Please include additional pages as necessary.

Owner Certification:
I certify under penalty of perjury under the laws of the State of California, that I am fully authorized to submit this form on behalf of the cannabis business, that I have personal knowledge of the information contained in this form, and that the information contained herein is true and correct.

Name: _____ Title: _____
Signature: _____ Date: _____



Cannabis Opportunity Reinvestment and Equity Program (CORE)

Grant Roles and Expectations

State

- Approves and provides grant funds
- Audits expenditures from local jurisdiction (City)

City

- Disperse funding to grantees
- Tracks and audits expenditures from grantee

Grantee

- Keeps records of all eligible expenses
- Updates budget on file with OCM
- Submit records to maintain eligibility



CORE Tiered Grant Cycle 3 - COMPLETE



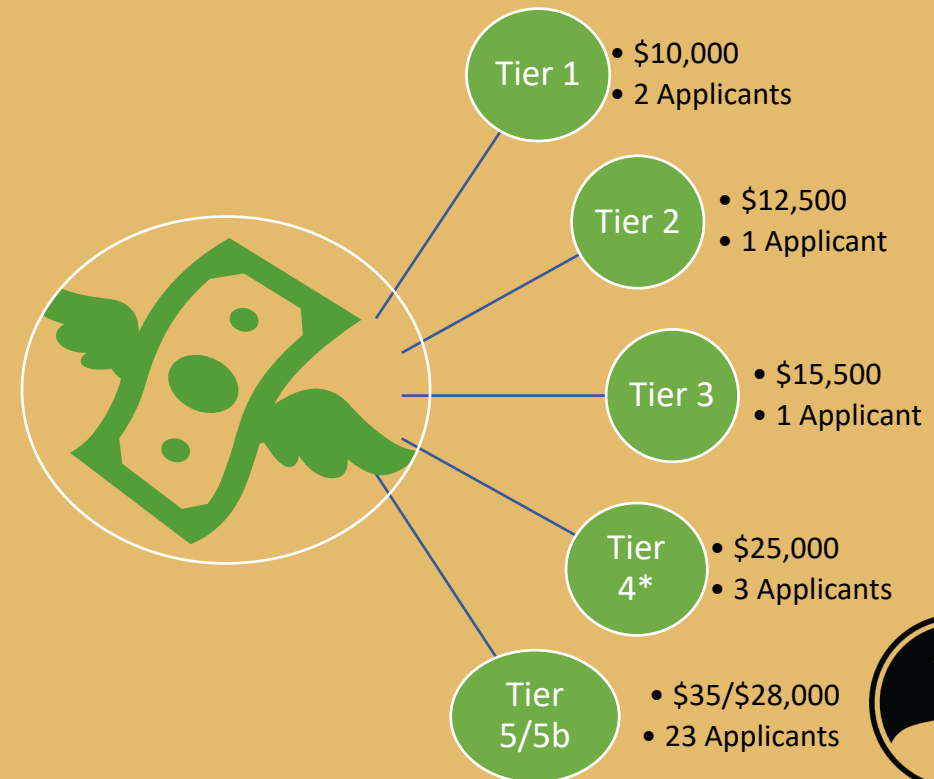
30 Total Qualified Applicants

- 26 previous grantees
- 4 new applicants

Next steps:

- Record-keeping of grant expenditures
- Fiscal Confirmation Reminder for Upcoming Grant Cycle (Cycle 4)

Total Award: \$907,000



CORE Tiered Grant Cycle 4

- Grant Cycle 4 will be available in early summer 2025
- Requirements to be eligible for Cycle 4
 - Fiscal confirmation e-mail; 100% expenditures spent from Cycle 3
 - Move from lower to higher tier (ex: tier 2 → tier 3)
 - Previous tier 5 recipients are no longer eligible
- Businesses unable to enter Grant Cycle 3 should continue to gather information to apply for Grant Cycle 4



Direct Technical Assistance

- Local and state application, licensing, and regulatory fees
- Legal assistance
- Regulatory compliance



Request Assistance:

<https://launchmycannabiz.com/sacramento-core>





Policy and General Updates

Contracts

- **Media Contract**
 - CORE Media Campaign
 - Cannabis Consumption Health Campaign
- **Equity Study Contract**
 - Assessment of the CORE Program
- **Permit Fee Study**
 - Assessment of permit fees by permit type

Policy Updates

Additional Storefront Permits

- On April 22, 2025 Council approved the creation of **3 additional permit opportunities** for **CORE applicants**.
- Permit opportunities will be offered on **May 23, 2025**.



Cannabis Consumption

OCM and Planning returning to City Council in June 2025:

- **Planning** – Ordinance review for Title 17 (cannabis land uses) amendments
- **OCM** – Ordinance review for BOP call-up provisions, and geographic distribution of consumption lounges


Discussion

- Challenges as operators
- Concerns at industry level
- CORE-specific concerns



Contact

 **Phone:** (916) 808-8955

 **Web:** <https://www.cityofsacramento.gov/city-manager/cannabis-management>

 **Email:** cannabis@cityofsacramento.org

