

Prepared by the Office of Cannabis Management  
CORE Careholders Meeting 3:00pm-5:00pm  
August 22, 2024



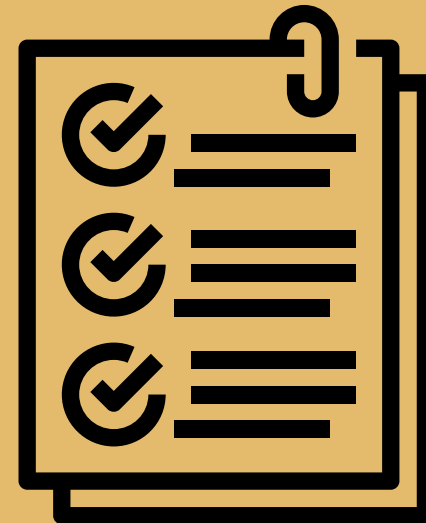
**SACRAMENTO CORE**  
CANNABIS EQUITY PROGRAM

# CORE Careholders Meeting



# CORE Careholders Meeting Ground Rules

- Questions at the end of the presentation
- To ask a question: click “React” and select "Raise Hand“
- Priorities will be given to those who have not spoken yet
- Be civil and brief in your comments
- Hard stop at 5 p.m.
- Meeting recordings and materials will be on OCM website within 72 hours.



# Stakeholders to Careholders



# CORE Business Operating Permits

Business Type	Citywide Total				
	Total	Issued	Pending	CORE	
				Issued	Pending
Cultivation	115	101	14	6	0
Cultivation-Nursery	16	15	1	2	0
Delivery Only	59	42	17	13	6
Distribution	50	38	12	5	1
Distribution-Transport Only	1	1	0	0	0
Manufacturing	28	20	8	3	2
Manufacturing-Shared	4	4	0	4	0
Manufacturing-Small	8	8	0	2	0
Microbusiness	15	11	4	2	1
Microbusiness-Delivery	2	0	2	0	1
Storefront Dispensary	31	28	3	4	1
Storefront Dispensary-Delivery	9	9	0	2	0
Testing Lab	4	3	1	0	1
<b>Totals:</b>	<b>342</b>	<b>280</b>	<b>62</b>	<b>43</b>	<b>13</b>



A photograph of a cannabis plant in a field, with the text "CORE Benefits Updates" overlaid in white. The plant is the central focus, with its characteristic serrated leaves and developing buds. The background shows a vast field of similar plants under a soft, hazy sky, suggesting a sunrise or sunset. The overall tone is natural and serene.

# CORE Benefits Updates

# CORE Technical Assistance Coming Soon

Technical assistance with Launch Industry:

- Architecture
- Design services
- Marketing and branding services
- Regulatory compliance services
- Financial services and more

OCM is finalizing the contract with the contractor



# CORE Small Cannabis Business Modules Coming Soon

- Enrollment is OPEN
- To enroll, contact:
  - Valerie: [adgerv@arc.losrios.edu](mailto:adgerv@arc.losrios.edu)
  - Terrell: [grantt@arc.losrios.edu](mailto:grantt@arc.losrios.edu)
- Hybrid: in-person and online
- In-person orientation: September 11





## ENCORE Mixer

- Niching Your Brand with Dan Jumanan on August 1, 2024
  - Almost 100 attendees
- Save the date for next ENCORE  
**November 7, 2024, 6:00-8:00 PM**

# Law & Legislation Meeting Recap

August 20, 2024

- **OCM recommended:**
  - 20 additional permit
  - Qualified lottery,
  - 10 years of CORE ownership
- **Direction from L&L committee:**
  - Zoning discussion prior to additional storefront permits discussion
  - Assessment of the CORE storefront dispensaries and the market



A photograph of a cannabis plant in a field, with the text "CORE Tiered Grant Cycle 2" overlaid in white. The plant is the central focus, with its characteristic serrated leaves and developing buds. The background shows a vast field of similar plants under a hazy, golden light, suggesting a sunrise or sunset. The text is centered horizontally and vertically, with a slight shadow effect to make it stand out against the green foliage.

# CORE Tiered Grant Cycle 2

# CORE 2024-Tiered Grant Cycle 2 Timeline

Aug 21

- Submit all expenditure records, documentation, and narrative report.
- At least 70% of prior grant was used

Sep 2

- Grant application opens on **September 2, 2024**

Sep 16

- Grant application closes on **September 16, 2024**

Sep-Oct

- Budget, grant agreement, and supplies ID
- Grant disbursement

# CORE 2024-Tiered Grant Cycle 2 Updates

- New tiers: **Four (4) B** & **Five (5) B** offer a reduced amount of grant funds
  - **Tier 4B:** Shared-user applicant of a permitted share-use manufacturing facility
  - **Tier 5B:** Permitted shared-user of a permitted shared-use manufacturing facility
- Tier 4B & 5B require share-used agreement



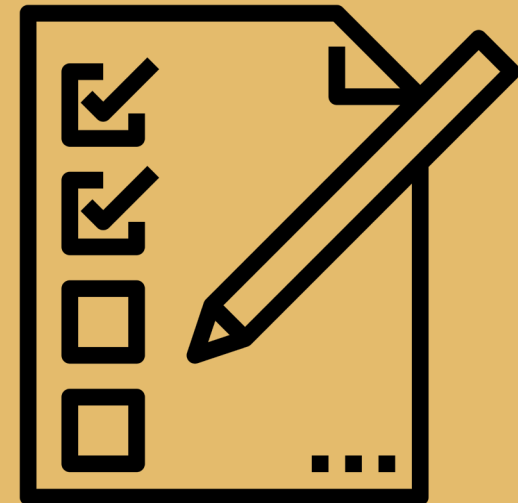
# CORE 2024-Tiered Grant Cycle 2: Fiscal Clarification

- **Fiscal confirmation e-mail**
  - Deadline = must have submitted first package of receipts/documents
  - Fiscal will review and continue outreach through next Fri (8/30)
  - If you haven't gotten your confirmation – DON'T PANIC!



# CORE 2024-Tiered Grant Cycle 2 Requirements

- **Tier 1:** Z or P file number(s)
- **Tier 2:** Record of Decision(s) (ROD) for CUP
- **Tier 3:** Building permit(s)
- **Tier 4:** Certificate of Occupancy(s) (CofO)
  - **Tier 4B:** Certificate of Occupancy(s) (CofO) and shared-use agreement
- **Tier 5:** Business Operating Permit (BOP)
  - **Tier 5B:** Business Operating Permit (BOP) and shared-use agreement



# CORE Disqualifying Events

- Failing to move to the next tier and/or inability to provide documentation showing at least 70% of prior grant was used
- Misuse of any grant funds for unapproved expenses or use on an unapproved business.
- Default on a CORE Capital Loan and/or Business Operations Tax.



# CORE Contact



**SACRAMENTO CORE**  
CANNABIS EQUITY PROGRAM

 **Phone:** (916) 808-8955

 **Web:** [SacramentoCore.org](https://SacramentoCore.org)

 **Email:** [cannabis@cityofsacramento.org](mailto:cannabis@cityofsacramento.org)

